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# TOLEDO

*ITS MOTTO:*

Ambition, Perseverance

“ “ AND “ “

Public Spirit.



Compiled by the  
Mercantile Advancement Co.,  
TOLEDO, OHIO.  
1897.



COMPILED 1897

BY

THE MERCANTILE ADVANCEMENT CO.,  
TOLEDO, OHIO.

THE HADLEY PRINTING CO.,  
TOLEDO, OHIO.



PRODUCE EXCHANGE.



# TOLEDO.



**S**TANDING on the verge of the Twentieth Century, the greatest and grandest of civilization, Toledo undoubtedly ranks to-day as one of the most noted of the interior cities of the American continent, and the story of her progress, industries, and resources present a subject of vivid interest to all to whom the activities and gains of business are a necessity or a charm. We shall, however, not go into a lengthy preface, but at once proceed to the task of compiling a sketch of the proudest city of the sisterhood of great commonwealths and her surroundings, and we hope to make it more comprehensive and generally accurate than any historical work that has ever been published in this city; and in a concise form to present a general view of the resources and industries, the material wealth, moral elevation, and the social condition of one of the most progressive cities of the Buckeye State. As the depot (from whence, not figuratively, but literally, many cities and towns draw their supplies), the products of the place, its capabilities for supply, and its resources for production, are the main points of interest in the recital of its advancement. It is not, however, claimed that a perfect balance sheet of progress is given. This is prevented by the various idiosyncracies that prevail in other communities as well as Toledo, which render the collating of statistics difficult, from the indifference or averseness of individuals furnishing them. Indeed, it will be obvious to the most obtuse, that without the

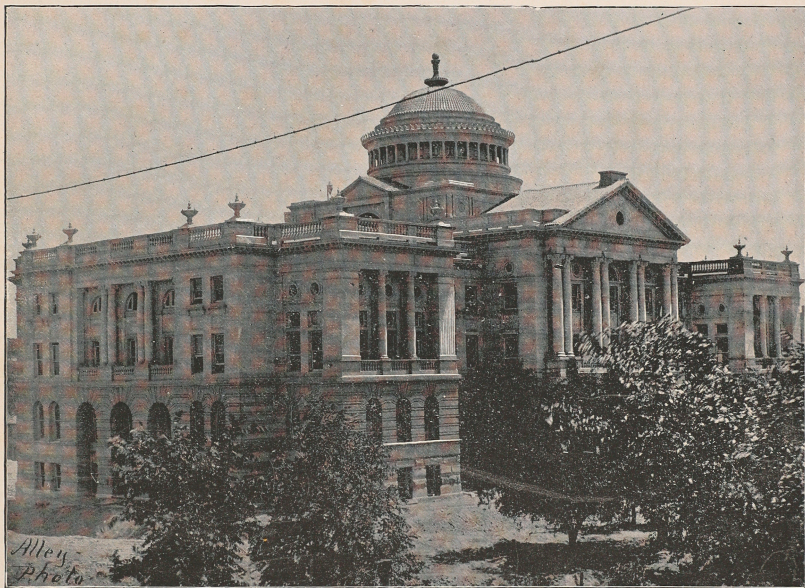
aid of business men, manufacturers, and others, by giving candid and clear statements of the facts in their possession, and in most cases known only to them, the compilation of this work would have been impossible. For these and other favors, therefore, from various quarters, whether solicited or voluntary, the publishers make grateful acknowledgment.

The illustrations which accompany the work are believed to add to its permanent interest and value. The enterprise, public spirit and hearty co-operation of many of Toledo's leading business men have made possible the publication and general distribution of the book. In a word, the sole purpose kept in view has been to fully, fairly, and accurately present the subjects set forth in the title-page.



## A Great City.

Toledo is the county seat of Lucas County and a port of entry. It is situated on the left bank of the Maumee River, five miles from its mouth in the Maumee Bay; eight miles from the Western extremity of Lake Erie; 92 miles west from Cleveland; 53 miles south of Detroit, Mich.; 134 miles northwest of Columbus, and 246 by canal north of Cincinnati. This was originally two distinct settlements—the upper, Port Lawrence, the lower, Vistula. The city has the finest harbor on



LUCAS COUNTY COURT HOUSE.



the lakes, and is situated in the midst of the oil and natural gas fields of the state. The view of the harbor from the upper landing is very fine—the eye takes in a distance of several miles of the river, bounded by well defined projecting headlands, and often showing a large number of sails, presenting not only a scene of beauty, but evidence of extensive commerce of which this place is the center.

Toledo covers the site of a stockade fort, called Fort Industry, erected about the year 1800, near what is now Summit street. A treaty was held in this fort with the Indians on July 4, 1805, by which the Indian title to the "Firelands" was extinguished. The insignificant settlements of Port Lawrence and Vistula were formed later, and have since lost their identity in Toledo, the great and flourishing city of to-day, whose growth has been one of the marvels of the age in which we live.

### Its Incorporation.

Toledo was incorporated as a city in 1836, when it had five churches, thirty-seven mercantile houses, and two banks, and an estimated population of 2,400. In 1840 this population had increased to 3,122; in 1860 it was 13,796; in 1870, 31,731; in 1880, 50,137; in 1890, 81,434; and the population to-day is estimated at 140,000, an immense growth having been made since the last census. Every year sees a vast improvement in the city, and it is everywhere favorably spoken of for the activity and the extent of its commerce, and the rapidity of its progress towards the high destiny which reflecting men long ago anticipated for it.

### Its Favorable Position.

Considered both from a geographical and topographical standpoint, Toledo possesses advantages that are manifold in importance. Being high above water, the city has the best facilities for excellent sanitary arrangements, and it affords complete drainage. The importance of the city as a centre to the manufacturer seeking a base for his operations presents opportunities immeasurably superior to those of many other cities, and these have been freely taken advantage of.

### As a Railroad Centre.

Great trunk lines of railways converge here. In fact, this is the third railroad centre of the continent, being the focus, from all directions, of 23 railroads, with 157 passenger trains daily. The city is the natural gateway through which pass all the great trans-continental lines, and through which must be carried the products of the factories and mines of the East, as well as the yield of the prairies and orchards of the West. The little town of 1836 has developed into the present great city, under the beneficent influences of superior position, unsurpassed transportation facilities, and the indomitable energy and fortitude of past generations, the able precursors of the enterprising class of men, whose efforts to-day are still bent toward maintaining the supremacy won. The transportation facilities, both by rail and water, are unsurpassed, and an immense traffic is conducted in all lines of shipment.

Toledo has a river front capacity for 25 miles of docks, and, as before stated, it has the best harbor on the lakes, with outlet to the Atlantic Ocean by the Hudson and St. Lawrence Rivers; with canal connecting the Ohio River, the Mississippi, and the Gulf of Mexico; a regular line of first-class propellers to Montreal, Buffalo, Ogdensburg and Chicago; with daily passenger steamers connecting Erie, Cleveland, Sandusky and Detroit, and an immense marine tonnage of ore, coal, fish and lumber. Large shipments are also made each year from this port of provisions, live stock, whisky, hides, tobacco, wool and lumber.

Without doubt Toledo is destined to become the foremost iron-making city on the continent, for here fuel, ores and limestone may most cheaply meet and be distributed in all the forms of iron on its lake, river, canal and railroads.

Toledo has the cheapest and best fuel in the world. It is near the great oil and natural gas fields of Northwestern Ohio; the great coal roads of Ohio centre here, and it is in close proximity to the lumber and ore regions of Michigan and Canada, while its rail and water ways make it a point where fuel, ores, lumber and soil products cheaply meet.



POSTOFFICE.

## Our Manufactures.

Toledo is not only a great commercial and desirable residence centre, but also a first-class, most prominent manufacturing city, possessing about a thousand manufactories of great variety, ranging from a pin factory to a rolling mill. Indeed, one of the proudest records in the annals of commercial history is that attained by Toledo as a great industrial and manufacturing centre. The proximity to nature's store-houses of coal, oil and iron is sufficient to give prominence to the more staple industries; while having at command such varied and valuable products of the mine, the forest and the farm, and possessing the very best facilities for the distribution of goods, nothing is lacking to make this city an ideal site for the location of manufacturing establishments of every kind. Many millions of capital are invested in our factories, furnishing work for thousands of skilled workmen, and there are inviting fields here for the profitable investment of many millions more. The many whistles of Toledo's myriad factories is sweetest music to her thousands of workmen and public-spirited citizens; it is a melody that proclaims to the world the fact that this is one of the greatest manufacturing centres in the country.

## The Coal Trade.

Its location and railroad facilities have made Toledo one of the headquarters of the coal trade. It is one of the largest soft coal markets in the country, and many thousands of tons of coal pass through here for consumption in all parts of the United States. The city has the cheapest kind of fuel, and, in addition, is liberally supplied with natural gas, which is also furnished at the most reasonable cost.

## Grain and Seeds.

Toledo manipulates an enormous trade in grain and seeds. This city enjoys the distinction of being the greatest clover seed market in the world, while the trade in timothy and other seeds is also great, and

shipments are made to all points of the globe. There are twelve grain elevators here, with a combined capacity of 8,000,000 bushels. Some 38,000,000 bushels of wheat, corn, oats and rye are shipped yearly.

## As a Residential Point.

If beauty of situation, benefits of unexcelled business opportunity, all that is wise in conservatism, united with all that is commendable in the progressive movement of the present age; if surroundings elevating in influence, institutions healthful in an honorable struggle with the necessities of life; if health, wealth and happiness are attractions as a place of residence, then, indeed, must Toledo prove supreme. The city has a liberal system of public parks, and numerous pleasure resorts, near at hand, for which elegant and fast-sailing passenger steamers hourly depart. It has 100 miles of splendid electric street railroad service, including a loop line of electric railroad connecting the towns of Perrysburg and Maumee, eight and nine miles distant.

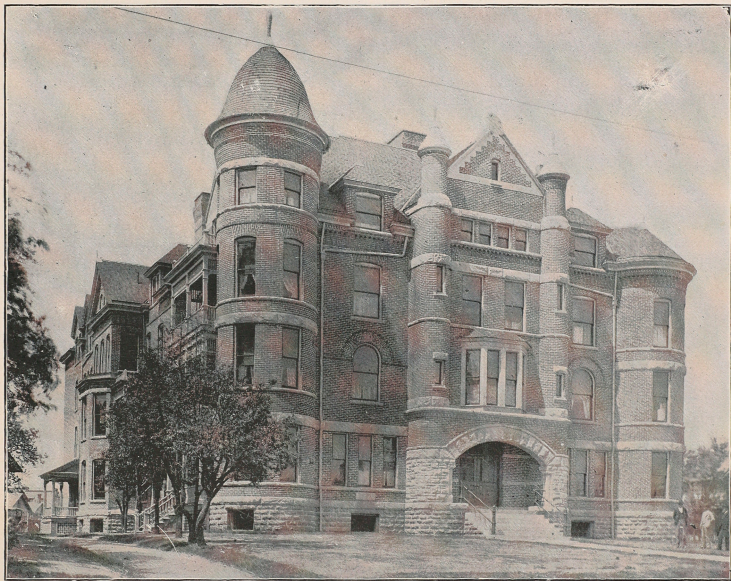
It has many colleges, seminaries, private schools, charitable homes, societies, clubs and other advantages incident to a cheerful, prosperous people.. It has one or more lodges of every known secret society, the Masonic fraternity, Odd Fellows, Knights of Pythias and National Union having handsome and substantial buildings of their own.

Toledo possesses 356 miles of avenues and streets, 95 miles of them paved; 298 miles of constructed sidewalks; 108 miles main sewer; ample water works and excellent water; gas-works, electric lighted streets; two natural gas companies, with 200 miles of distributing pipes; five large oil companies; well paid and well equipped police and fire departments; the finest public library building in Ohio, containing over 32,000 volumes.

The city has 1,500 telephone connections, a Produce Exchange, Chamber of Commerce, new Custom House and Post Office, the finest Soldiers' Memorial Building in the United States, with an audience capacity of 3,500; the finest club house in Ohio, and the newest and best regimental armory west of New York and east of Chicago.

There are 87 churches, all denominations being represented.





TOLEDO HOSPITAL.

### Banking Facilities.

Toledo is especially strong in her fiduciary institutions, and her banking houses enjoy an enviable reputation in the money circles of the country. There are 13 banks here, officered by some of our most prominent citizens. They have ever been ready to aid all legitimate enterprises, and have proved a power of strength in promoting the development and prosperity of the community.

### The Press.

The press of Toledo is fully up to the highest grade of journalistic enterprise, and in all departments of news-gathering, of criticism, and of thoughtful discussion, the papers of the city are true representatives of its progress and advancement. There are five daily journals and eighteen weekly papers, besides other publications.

### Educational.

Nothing is more indicative of the intelligence and advanced civilization of a community than its interest in popular education, and the facilities which it has provided for communicating knowledge to the masses. Measured by this standard, Toledo occupies an enviable

position among the leading cities of the United States. There are 35 splendid school buildings here, with the best manual training school in the world connected with a public school system. The high and manual school buildings and power house occupy one square of the city. All the schools are maintained at the highest standard of efficiency, and are a source of pride to all our citizens.

### General Trade.

This city has established a permanent reputation for sound business methods, and the substantial basis upon which her commercial and financial fabric rests. All branches of commerce are efficiently represented here, both in the wholesale and retail branches, and the trade operations of many of our houses extend to all sections of the country. Many additional jobbing houses are gravitating to Toledo, where the unexcelled shipping facilities make it possible for them to reach customers in the shortest possible time, and thus permit their business to expand indefinitely.

In conclusion we may briefly sum up, that the remarkable progress and prosperity of Toledo are due to her natural advantages, mid-continental position, railway facilities, cheap fuel, proximity to raw material, prosperous and contented workmen, educational advantages, freedom from speculative booms, the character of its people, their culture, conservatism, industry and wealth.





CHAMBER OF COMMERCE.



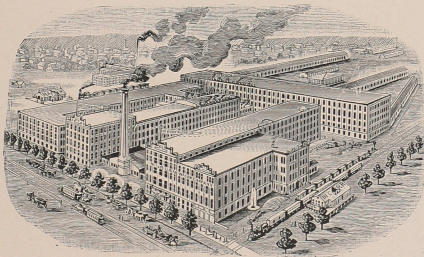
## Representative Business Houses of Toledo.

In the following series of brief descriptive articles, to which the attention of the reader is particularly directed, will be found a large amount of useful and practical information of the highest value. From these an accurate knowledge will be imparted, with reference to the commercial and manufacturing facilities of this city, its advantages as a market for the purchase of supplies, its opulent and enterprising business concerns, (none of which have been willingly omitted) and the striking diversity of its resources.

As an exhibit of wealth, enterprise and individual worth, this group of notices is a remarkable one, and evinces a degree of active endeavor and prosperous usefulness that cannot fail to excite the consideration of the reader, and lead to the establishment of more perfect ideas with reference to the real greatness of Toledo as a mercantile centre.

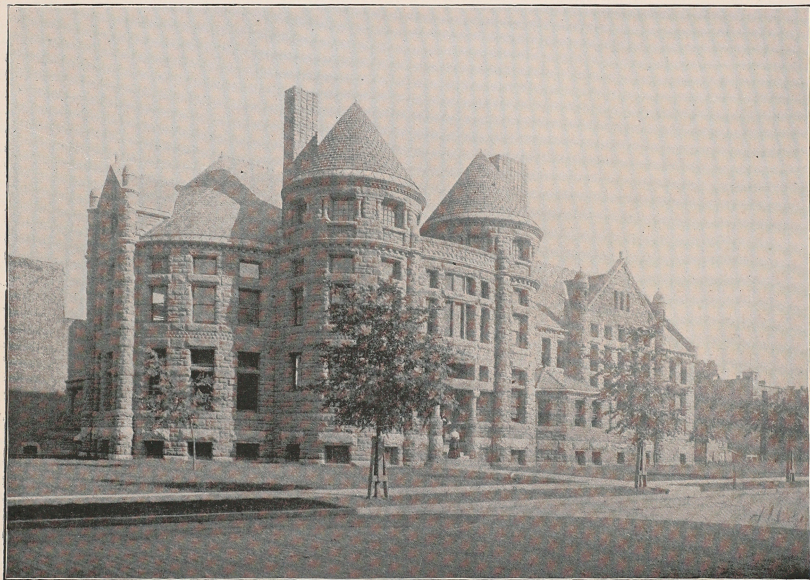
### Milburn Wagon Co.

This concern controls one of Toledo's greatest industrial enterprises in its own works, which furnish employment to an army of about 1,000 mechanics and assistants. The company's grounds are located at Auburndale, and cover an area of 32 acres. The various buildings possess a floorage area of over 5,000,000 feet. The various departments are under the supervision of men of the highest skill and mechanical



ability; all the processes of manufacture are carefully manipulated so as to secure the best results, and 100 completed wagons of the highest workmanship can be turned out daily. The company manufacture all varieties of express and delivery wagons, trucks, drays, brewery wagons, oil tank wagons, one and two horse wagons, plantation and railroad

carts, log trucks, buggies, spring wagons, business wagons, city gears, excavation gears, etc. This concern has for some years been making wagons for some of the leading express companies, who buy the best because experience has demonstrated it is the cheapest, and this fact is conclusive of the durability of Milburn vehicles. Large branches are maintained at Chicago, Albany, N. Y., Austin, Tex., Chattanooga, Tenn., Birmingham, Ala., and wholesale depots at Cleveland, O., St. Paul, Minn., Mt. Vernon, Ill., Richmond, Va., Peoria, Ill., Batavia, N. Y., St. Louis, Mo., Kansas City, Mo., Omaha, Neb., Cedar Rapids, Iowa, Marshallton, Iowa and Hawarden, Iowa. Illustrated catalogues, giving full details of the company's goods are furnished free on application. The business of this house was originally founded at Mishawaka, Ind., in 1848, by Mr. Geo. Milburn. A removal to Toledo was effected in 1873 and the business incorporated under the present company form, since which year the concern has been a part of Toledo's history, and a prime factor in the city's thrift, growth, manufacturing fame and prosperity. The capital stock and surplus are over \$1,000,000 and the annual amount of business transacted, immense. The president, Mr. F. D. Suydam, is a native of Ohio, a foremost member of the Toledo Chamber of Commerce, and prominent as a public-spirited citizen in all matters affecting the city's well-being. The vice-president is Mr. J. W. Stoddard, who is also president of the Stoddard Manufacturing Co. of Dayton, O., and a leading resident of that city. Mr. Thos. Vanstone is the efficient treasurer. This gentleman is also vice-president of the Toledo Savings Bank and Trust Company, special partner in the drug firm of Foneannon & Co., and is thoroughly identified with the community's business and social welfare. H. W. Suydam, secretary, D. A. Curtis, assistant treasurer.



PUBLIC LIBRARY.



### R. G. Dun & Company.

There is no subject of greater importance to the business community than a perfected system for the protection of trade, by means of a method of investigation into the merits of parties to a contract. In the front rank among the organizations instituted with this object in view stands the mercantile agency of R. G. Dun & Co., whose Toledo offices under the management of Mr. C. E. Pickard are located in the Chamber of Commerce building. The Dun Mercantile Agency was organized in New York in 1841. The Toledo office controls the agency's business in Northern Ohio, Indiana and Southern Michigan, being also connected with the main office in New York and with every branch in the United States and Canada. Investigations are characterized by carefulness and thoroughness, while its reports and statements are impartial and accurate. The law and collection department is one of its most important features and has proved invaluable to business men. It undertakes the collection of past due debts in every portion of the United States and Canada, engaging for the purpose able and responsible attorneys. This agency, since its organization, has collected and paid over to subscribers many millions of dollars. An able reportorial and clerical force is employed in Toledo, special attention being given to the collection and classification of facts relating to the financial standing of business men and manufacturers. Mr. Pickard has had charge of the Toledo District since 1890, and was previously for nearly fifteen years manager of the branch at Keokuk, Iowa. He was also formerly in the company's offices in Chicago and St. Louis. Conspicuous for his promptness and executive ability, he is admirably qualified for the position he fills, and has secured the confidence and respect of the entire commercial community.

### Waldcutter, Stein & Co., Chair Manufacturers.

One of the most important industries of Toledo, is the firm of Waldcutter, Stein & Co., who are devoted exclusively to the manufacture of chairs of a high grade and superior finish. This firm has been engaged in the business since 1889 and have built up a wonderfully

fine and prosperous business. Their plant is situated on Brown avenue, South of Dorr street, and consists of a three-story brick factory, 50x60 feet, brick storage building, same height, and 40x70 feet, together with three-story brick storage and ware-room, 24x48 feet in dimensions, all especially adapted to the uses and purpose of the business and supplied throughout with an excellent outfit of suitable machinery, tools, etc., of modern design and improvement. Power is obtained from a 48-horse engine, and the factory and other departments are manned by a force of nearly half a hundred skilled and expert workmen. The firm is recognized on the road, and they also issue annually, (or oftener when required) a handsome and attractive illustrated catalogue, which accurately and admirably portrays the styles, kinds and special designs of chairs, manufactured by them, such as wood-seat chairs, spring-seat rockers, dining chairs, cane-seat rockers, office and lodge arm chairs, children's high chairs, library chairs, etc., in many styles of upholstering and finish. An extensive business is done and extends over a number of states, but principally through Ohio, Indiana, Michigan, Pennsylvania and West Virginia. The individual members composing the firm are Frederick Waldcutter, Henry Stein and Henry Kahlenberg, all of whom are natives of the German Empire, but have long been highly esteemed and valued citizens of this country. They are important factors in the business life of Toledo and the high grade of goods they manufacture reflects credit, not only upon themselves, but also upon the community of which they are a part.

### H. E. Riggs.

The profession of Civil Engineering is strongly represented here in the person of Mr. H. E. Riggs who occupies handsome offices at 424 the Nasby building. This gentleman has but recently become established here, but brings with him the record of laurels won in other fields, as a most capable engineer and constructor. He was for six years chief engineer of the Toledo, Ann Arbor & North Michigan Railway during the reconstruction of that road, and while in that position made a large circle of acquaintances in Ohio and Michigan. During



the past year he has had charge of construction of the Toledo, Bowling Green and Fremont Railway as chief engineer and superintendent of construction, has prepared plans for a system of sanitary sewerage for Adrian, Michigan, prepared plans and superintended the construction of the sewerage system of Pontiac, Michigan, has prepared plans for the sewerage and sewage disposal at Bowling Green, Ohio, besides other work of lesser magnitude. His specialty is that of furnishing reports, plans, estimates, surveys, etc., for sewerage and sewage disposal work and construction of all such works. A corps of capable assistants is employed and the plans, estimates, etc., issuing from this office are based upon a thorough technical knowledge and practical experience in sanitary engineering. Mr. Riggs is a native of the state of Kansas and a graduate of her State University. He is a member of the American Society of Civil Engineers, a member of the Michigan Engineering Society and of the Civil Engineers Club, of Cleveland, Ohio, and the Engineers Club, of Detroit. He has had a ripe experience in all the practical and technical branches of locating, constructing and maintaining railways, thoroughly competent to solve any problem offered by this most difficult and exacting profession.

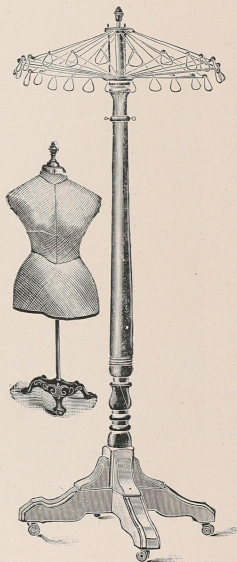
### Toledo Paper Box Company.

Toledo possesses over eight hundred manufactories of every variety and her natural and acquired advantages point to the fact that the city is destined to become one of the greatest centres of production in the country. Among other industries here a representative position is occupied by the Toledo Paper Box Co., whose works are situated in the New Berlin block, Nos. 501 to 507 St. Clair street. This flourishing enterprise was inaugurated six years ago, on Water street, and a removal to the present address was effected a year since, owing to the demand for increased room. The premises occupied have an area of 8,000 square feet and all the departments are equipped with the latest improvements in machinery, which reduces the cost of production to a minimum. A force of about forty skilled operatives is employed, and, under careful supervision they manufacture paper boxes of all sizes and varieties, also flap-end shells and bottle cases and mailing tubes, for

which this concern has just recently installed the latest improved machinery. The output is from 10 to 15,000 per diem. Correspondence is solicited and orders of any magnitude are promptly met. The manager and proprietor of this creditable establishment is Mr. William Peoples, a popularly known citizen, who has ever manifested a public spirited interest in Toledo's welfare. He is always prompt in meeting obligations, and sustains a reputation of the most creditable character. The trade covers the states of Ohio, Michigan and Indiana.

### Novelty Cloak Rack Co.

A unique industry among the varied business interests of Toledo is that conducted by the Novelty Cloak Rack Co., whose office and salesroom are at No. 330 Broadway, while their factory is at No. 319 Oliver street. This enterprise was founded some ten years ago by the present sole owner, Mr. Julius Black, and it has been directed by him with excellent success, the large trade that has developed extending all over the United States. Mr. Black is the inventor of several specialties in his line, and manufactures a complete line of ladies', misses', men's and boys' show forms, also cloak racks, cloak hangers and





THE TERRY ENG. CO.  
COLUMBIA.

STATE HOUSE.

show tables in all styles, nickel and brass display fixtures, etc. The goods are all made in the most substantial manner and the trade is furnished upon the most liberal basis. Mr. Black is a native of Hungary, and has resided in Toledo the past thirty-five years. He is a brother of Alex Black, the prominent cloak manufacturer; a member of the Traveling Men's Association, and he is a man of high public spirit, popularly known in the community.

### **J. J. Maher, Grocery.**

Toledo has many merchants who are alive to its advancement, and among them may be mentioned Mr. J. J. Maher, who conducts an establishment at 619 Cherry street in the handsome three-story brick structure, where he carries a fine line of teas, coffees, baking powder, spices, crockery and glassware. The business was first established in 1890 by J. J. Maher, Charles Hankenoff and Benson Sanford, Mr. Maher becoming the sole owner in 1894, and has ever since met with the well merited success his able management deserved. Mr. J. J. Maher is a native of Ohio, and of that class of young men who make better the community in which they live. He is very popular among his large circle of acquaintances and has ever manifested a deep interest in all matters which have in view the advancement of the welfare of this community at home or abroad.

### **Gem Dining Hall.**

Mr. George A. Hoover has been led to take a step in advance of all the others, and offer all meals at 15 cents, and by so doing he has made the Gem Dining Hall a regular bee hive during meal hours. The premises occupied is a substantial two-story brick of modern architecture, handsomely fitted throughout, having a seating capacity for sixty people, and being centrally located at 524 Cherry street. It is in the heart of the business portion of the city and consequently enjoys a large patronage. The business was first established in 1893 and from its inception seemed to supply a long felt want. Mr. George A. Hoover is a native of this city, and is a young man, very popular by reason of his large and extended acquaintance; he is a representative citizen and

noted for his loyal public spirit, ever being foremost in the advancement of any project which has at heart the welfare of the city. He is also a prominent member of the Knights of the Golden Eagle.

### **Alfred Ford, Manufacturer of Hats.**

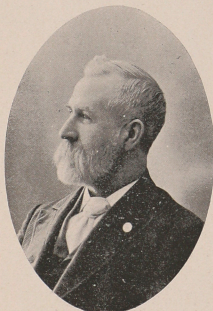
One of the oldest among the manufacturing interests centered here is conducted by Mr. Alfred Ford, whose hat factory is situated at No. 208 Summit street, over Adams' Express office. This industry was originally founded some thirty years ago by Mr. A. Ford, Sr., and was conducted by that worthy citizen up to 1890, when he was succeeded by his son, the present incumbent, who had been brought up in the business. The premises occupied comprise two spacious floors, each 20x126 feet in dimensions, and completely equipped throughout with all requisite appliances and machinery. Employment is given a force of trained hands in the several departments. Mr. Ford manufactures a general line of silk and stiff hats, alters stocks of out-of-style hats to the latest styles, renovates ladies' straw hats, and alters and repairs hats of all kinds. The goods made here are fashionable and of first-class workmanship and the active trade supplied extends all throughout Northwestern Ohio. Mr. Ford is a native of Toledo, and one of its most public spirited citizens. He takes a deep interest in all affairs affecting the community and is deservedly popular.

### **Emil Grah, Electrical Engineer.**

One of the oldest and foremost members of this modern vocation is Mr. Emil Grah, whose office and workshop are at No. 1310 Adams street. This gentleman has been established since 1868, and to-day stands as a recognized head and leader in his profession. He has been accorded a liberal patronage, and much important work has been performed by him in Toledo, Ohio, and the surrounding states. Among other contracts executed by him were the construction of many telephone lines, notably in the towns of Cygnet, Ohio, and Weston, Ohio, and the installation of incandescent light plants in the National Union building and the Tinware Manufacturing Co., both of this city. A force of experienced hands is employed. Mr. Grah executes a general



line of electrical work, including the installation of arc, incandescent and power plants, and a leading specialty is made of electric wiring. Estimates are promptly furnished and all orders given Mr. Grah are certain to be carried out in the most satisfactory manner.



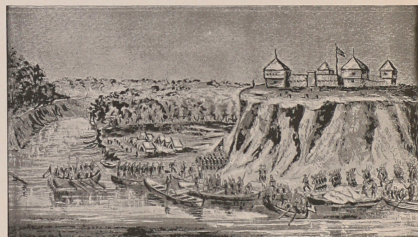
L. B. LAKE.

tomers 20 per cent. on their laundry bills. By this plan the company pursue a strictly cash policy, and dispense with delivery wagons and the delivery and credit system. Their works are equipped with the most improved laundering machinery, employing only experienced hands, and superior work has been their motto from the start and only such is turned out. The officers of the company are the following gentlemen, well-known in business and social circles of the community: President, L. B. Lake; Secretary and Treasurer, C. R. Mason; General Manager, T. S. Mason. Mr. Lake is also proprietor of the Sunday-School Bureau, and publisher of the "Periodical Class Record" and Sunday-School Requisites. As president for many years of the County Association, he has given a large portion of his time to the general

### The Superior Laundering Co.

A Toledo institution of the kind that is second to none in popularity or efficiency is The Superior Laundering Company, whose office is at that historic spot known as "Fort Industry Block", 102 Summit street, corner of Monroe, while their works are at 625 Western avenue. This company is the outgrowth of Lake's Superior Laundry dating from May, 1889, and its subsequent career has been one of uninterrupted success. The company is the first steam laundry in Toledo to adopt the new method of non-delivery and discount plan in its dealings with the public—a plan that saves its cus-

tomers interests and advancement of the Sunday-School work throughout the county by organization, conventions, etc.



FORT INDUSTRY.

### Abraham Gardner, Grocer.

A well-known firm is that of Mr. Abraham Gardner, at 1304 Adams street. The premises occupied is a substantial brick store-room, which is large and spacious and contains the choicest viands and well selected stock of the finest staple and fancy groceries, including choice fruits and vegetables in season. The very extensive business done by Mr. Gardner requires the services of a number of gentlemanly clerks, and a handsome delivery wagon, which is kept constantly on the move from early morn till late at night. Mr. Abraham Gardner is a native of New York State, and is comparatively a young man, who possesses more than ordinary ability for business, and to his hustling and energetic qualifications is wholly due his remarkable success as a merchant. Mr. Gardner formerly conducted a similar store at 725 Lagrange street, but seeing an opportunity to dispose of it to advantage did so and established his present business some six months ago. He



MADISON STREET LOOKING EAST.

has now the confidence and high esteem of the entire community, for his public-spirited interest in all things which have at heart the welfare of Toledo as a city.

### **Fred. Kopf, Manufacturer of Carriages.**

Among the more than 800 manufacturing enterprises that flourish in Toledo, an important position is occupied by the interest devoted to the production of carriages and wagons. A leading place in this interest is held by Mr. Fred Kopf, whose extensive works are situated at Nos. 618-620 Huron street. This business was started about a year ago at the present place, by the present owner, who is thoroughly experienced in the industry, having been actively engaged in this line for the past 23 years, in this city. The works are embraced in a commodious three-story brick building, equipped with the most improved tools and machinery, and employment is given 20 skilled mechanics and assistants. Mr. Kopf manufactures carriages and spring wagons of all kinds. Mr. Kopf is a native of New York, but has resided in Toledo for many years. He is a member of the Woodmen of the World and a thoroughly public-spirited citizen.

### **R. A. Bartley, Wholesale Grocer.**

This gentleman began business in 1872, and for the quarter century since elapsing he has conducted a flourishing trade, which now permeates all throughout Ohio, Indiana, Michigan and Illinois, and a staff of traveling salesmen represent the house throughout those states. Mr. Bartley deals in all kinds of staple and fancy groceries, both foreign and domestic, and he is a direct importer of choice Japanese teas and packers of grocery sundries of which a specialty is made. The premises occupied for the business cover a space of 110x150 feet, situated at Nos. 618, 620, 622, 624, 626 Summit street, and are admirably equipped throughout. The working force here includes thirty clerks and assistants, and five double trucks. A very heavy stock, fresh and complete is carried, and an active business demand is daily supplied.

Mr. Bartley, the subject of this sketch, was born in Germany, but has resided in this state the past forty-three years. He is a director of the Ketcham National Bank and Woolson Spice Co., a thoroughly representative citizen, and his mercantile career is one in which he may justly take pride.

### **Max Rothfuss, Meat Market.**

Toledo has many merchants who are alive to its advancement, and among them may be mentioned the establishment of Mr. Max Rothfuss, dealer in fresh, salt and smoked meats, who is located in the handsome three-story brick building at 2007-2009 Adams street, occupying the ground floor. The room is large and spacious with a circular counter, large ice-chests and modern fixtures. Mr. Rothfuss is a native of Germany, and has been a resident of Toledo for the past twenty-eight years, and in his present business at the same stand for the past twenty-three years, and has by courteous treatment and honorable dealing won the confidence of the entire community. He is one of that class of men who make better the vicinity in which they live. He is very popular in social and business circles, and is a prominent member of the Grocers' and Butchers' Association of this city, and has ever shown a very deep interest in all matters which have at heart the advancement of Toledo and the surrounding country.

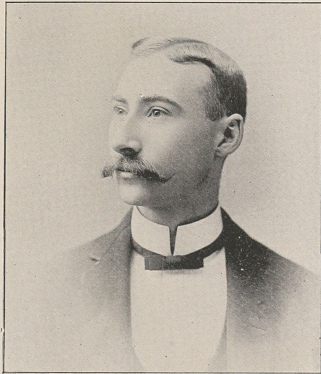
### **Miss A. C. Mansuy.**

There is nothing so fine and dainty, and nothing so coarse and adapted to common use, that cannot be obtained from people engaged in the particular line to which it belongs. Among those who are popular in those lighter lines which cater to feminine tastes and necessities, one of the most popular is Miss A. C. Mansuy, dealer in fancy goods and embroidery materials at 418 Adams street. Her store is arranged with great taste, and her stock of embroidery materials, which is her specialty, is large and admirably selected. Stamping is done to order at short notice, and Miss Mansuy is able to furnish extremely artistic designs, as she is constantly adding to her already extensive outfit.



### William Couldwell, Funeral Director.

The leading firm engaged in this line of trade, in this city, is that of William Couldwell, who occupies the entire ground floor of the Dennison block, situated at 515 Jefferson street, where he carries a full and complete line of caskets and fine funeral furnishings. Mr. Wm. Couldwell has the reputation of being the most practical embalmer in



WILLIAM COULDWELL.

the profession. Mr. Wm. Couldwell has been in the undertaking business for the past seventeen years with his father, who is well and favorably known, but in 1895 he embarked in business for himself and has ever since met with good success, having been compelled to employ

competent assistants, and has an elegant funeral car with rubber tires and three carriages of his own, while the best carriages of the city are at his service. Mr. Couldwell is a native of England but has spent the greater part of his life in this city. He is very popular in business and social circles, and has ever shown a public-spirited interest in all things which have in view the advancement of the welfare of Toledo at home or abroad.

### Mrs. M. A. Evans, Milliner.

Mrs. M. A. Evans stands at the head of her profession, having been engaged in the millinery business for the past 40 years, or since she was a young girl and nearly all of that time was passed at Weston, Ohio. She has been located in Toledo since 1895, and has won favorable recognition and a large, first-class patronage. The store occupied at 835 Summit street is fitted up in neat, attractive style, and contains a superior stock of the choicest millinery, including all the newest novelties. A staff of ten assistants is employed and a specialty is made of trimming hats and bonnets to order. Mrs. Evans attends personally to the management of her affairs, is a most efficient business woman, and an estimable lady, highly regarded in the community.

### Sanborn & Co., Cloaks, Etc.

An establishment of this nature is conducted by Messrs. Sanborn & Co., at No. 310 Summit street. The firm composed of Messrs. Geo. P. Sanborn and Grant Benson, was organized July 1, 1893, and they have since been conducting a flourishing business. They deal both at wholesale and retail in ladies', misses' and children's cloaks, wraps, tea gowns and wrappers, also in furs, making a leading specialty of the latter. For salesrooms and warerooms they occupy a three-story building of spacious size. A full staff of clerks and assistants is employed. A very large, complete stock is carried. All the newest styles and novelties are represented, and an active trade is supplied.



VIEW OF SUMMIT STREET FROM ADAMS.

### Ainsworth, Wickenhiser & Co.

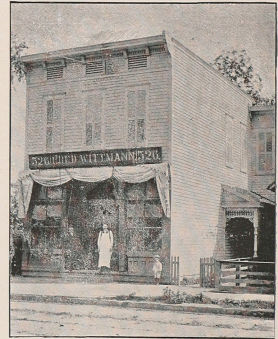
This house was founded in 1892 by the present proprietors, Messrs. Wm. W. Ainsworth and John Wickenhiser and Mr. Geo. H. Marsh, who resides at Van Wert, Ohio. The trade of the house now extends all throughout Ohio, Indiana and Michigan. A staff of popular salesmen are constantly kept on the road in the interests of the house and its customers. The spacious warehouse occupied has four floors, each 45x110 feet in dimensions, and it is equipped with all conveniences for the satisfactory conduct of business. An immense stock of boots, shoes and rubbers is carried, embracing many grades and varieties. These have been secured in large invoices from the leading manufacturers of the country, and all orders from the trade are met upon the most liberal basis. These gentlemen have a deserved and enviable reputation as public-spirited citizens, and are widely known and honored for their many personal and business qualities.

### Geo. W. King, Grocery and Meats.

None are more worthy of favorable mention in this review than that of Geo. W. King, at the corner of Superior and Ash streets. The premises occupied is a handsome two-story brick building, recently constructed and of modern architecture, and contains an elegant stock of new and fresh goods, comprising all the choicest fancy and staple groceries, canned goods, fruits and vegetables, and also a daily meat market, where at all times can be secured the very choicest cuts of fresh, salt and smoked meats. Mr. King has been for many years in the grocery business at his old stand at 3041 Summit avenue. In his new quarters he has increased his facilities, requiring the services of several clerks and a handsome delivery wagon, to meet the demands made upon them, and many times these are all taxed to their full capacity. Mr. King is a native of Pennsylvania, but has for many years resided in this city. He is prominent among business and social circles and is a popular member of the Masonic order, and has ever taken a lively and public-spirited interest in the welfare of Toledo, both at home and abroad.

### Fred Wittmann.

The many and varied interests that go to make up the great aggregate of business in progressive Toledo are such as will be found in any enterprising American city, but it is the character of its business men, their ability and enterprise that call forth special remark, and will be noted in this collaborated review of the city's leading interests. Among the most prominent and progressive houses in its special branch of trade and one that calls for special reference is that of Fred Wittmann, dealer in fresh meats, lard, sausage, poultry, game, etc., No. 526 Galena street. Mr. Wittmann is one of the best known market men in the city, having been engaged in business for the past six years in this line. He has a finely equipped market that he keeps completely stocked with the best meats and edibles that can be procured. He selects this stock from the best abattoir and keeps fresh goods at all times, his large family trade making this possible at all times. Mr. Wittmann maintains a superior delivery service, paying special attention to the prompt delivery of goods. Mr. Wittmann is a young man and a native of Michigan. He is a prominent social man holding a high place in the Knights of Pythias. He is a man of rare business attainments and is highly regarded in trade circles.





### John J. Curran.

For the past quarter century a highly useful and honorable position has been occupied among Toledo's industrial interests by the establishment conducted by Mr. John J. Curran, of No. 620 Monroe street. During the 25 years he has been in business, Mr. Curran has ever maintained an untarnished reputation, and to-day he commands the fullest respect of the community as an upright business man and disinterested, public-spirited citizen. Mr. Curran occupies a two-storied building at the address named, and employs there a force of tried and trained mechanics. Every appliance and facility adaptable to his purposes is in use, and he executes copper, tin and sheet iron work in all their branches; also hot air furnace work. He is also sole manufacturer of Stevens' filter, an excellent device of practical utility. Estimates are furnished for all kinds of work in his line, and first-class services are assured in every instance.

### G. S. Hamrick, Notions.

Among the successful houses that have been started in this period is that of Mr. G. S. Hamrick, jobber of dry goods and notions, at No. 2147 Monroe street. This gentleman began business eight years ago. The spacious salesroom occupied is excellently arranged and completely stocked with the choicest merchandise in dry goods and notions of all kinds, both domestic and imported. A staff of salesmen is employed and all wants of the trade are met upon the most equitable basis. Mr. Hamrick is a native of Indiana, a shrewd business man, enterprising and progressive, and very favorably known in mercantile circles.

### F. H. McGrath, Drugs.

It is a matter of congratulation to point out to the citizens of Toledo a pharmacy where the high character of its management renders mistakes absolutely impossible. Such a one is that of Mr. F. H. McGrath, located at the corner of Monroe street and Lawrence avenue, and which was opened in November, 1895. The store occupied is spacious, convenient and elegant, and contains a large, well varied stock of the

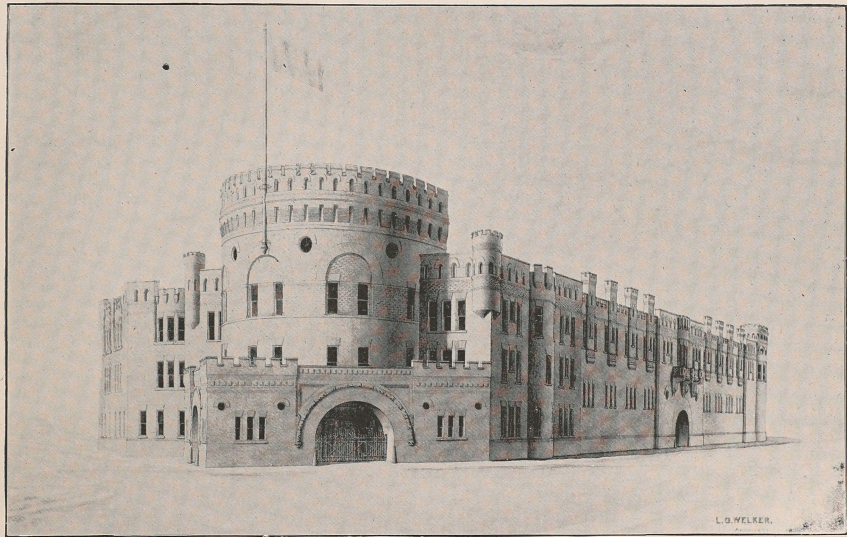
finest drugs and chemicals, proprietary medicines of acknowledged merit, fancy toilet articles and sundries. There is no department of the drug business so important as the careful and intelligent compounding of prescriptions, and this branch holds a paramount position in this establishment. Mr. McGrath is a native of Ohio, a graduate of the University of Michigan, and member of the Toledo Pharmaceutical Association, and he is favorably known all throughout the community.

### John H. Washneck, Grocer.

Prominent among the younger merchants of Toledo, is Mr. John H. Washneck, who hails from the state of Connecticut but has been for a number of years a resident of this city. He is extensively engaged in the grocery and provision business at corner of Erie and Buffalo streets. These premises are owned by Mr. Washneck, and the first floor, which is a handsome storeroom, 25x80 feet, is abundantly supplied with a fine and carefully selected stock of groceries and provisions, both staple and fancy, also fine cigars, tobaccos and snuff, together with flour, baled hay, straw and other articles in the line of feed. Several prompt and attentive clerks are employed. Although only thirty years of age, Mr. Washneck has been engaged in business activities here for some ten or twelve years and has been established in his present enterprise for the past four years. He is a prominent and active member of the Retail Grocers' Association, and is justly popular with social friends and all who have business relations with him.

### J. G. Carter Co., Pianos.

A foremost house of the kind is that of the J. G. Carter Piano Co., situated at 229 Summit street. This business concern was founded two years ago in the Law Building by the present active proprietor and manager, Mr. J. G. Carter, and in December, 1896, a removal to the present commodious quarters was effected. The salesroom occupied is spacious and finely appointed, and contains a large stock of pianos and organs, all the standard makes of the world being represented. The company is the only one in the city selling at strictly cash or installment, consequently it can quote prices that absolutely challenge suc-



ARMORY O. N. C.

cessful competition. Mr. Carter, the energetic manager of the house, is a native of New York, has resided in Toledo over two years, and he has become thoroughly identified with the city's commercial development.

### Wm. A. Gilhouse, Commission.

One of the foremost wholesale commission merchants is Mr. Wm. A. Gilhouse, whose house is at No. 414 Monroe street. The business was established by Mr. Gilhouse about six years ago, and from its inception the business has steadily increased under his able direction, until now a dozen people are given employment in the various departments of the trade. The premises occupied consist of a large, three-story brick building, fitted up for the trade. The business extends throughout the city and surrounding country. Mr. Gilhouse deals in hogs, beef, calves, mutton, poultry, game, butter, cheese, eggs and all country produce, and also buys hides pelts, wool, fur, tallow, etc. Mr. Gilhouse has built up a large and permanent trade in this line. He is a native of Michigan. He is counted



as one of Toledo's foremost business men, and progressive, public spirited citizens, and is highly esteemed for his enterprise and integrity.

### B. & R. Herber, Millinery.

There are numerous excellent establishments engaged in this field of usefulness, one of the most popular among them being that of the Misses B. & R. Herber, whose emporium is at No. 1301 Cherry street, adjoining the livery stables conducted by their brothers, under the firm name of Herber Bros. These ladies have been established the past

three years, and during that period have gained the full favor of a first-class trade, and have become highly popular in the community. Their salesroom is attractively appointed and contains a superb stock of high class millinery and trimmings, including all the newest and most fashionable novelties. Three experienced assistants are employed and especial attention is given to trimming hats and bonnets to order, the most effective results being assured.

### Jos. Abele & Son, Undertakers.

Among the most responsible and successful representative concerns engaged in the undertaking and embalming profession in Toledo, none enjoys a higher reputation than that of Messrs. Jos. Abele & Son, whose headquarters are at Nos. 814 816 Cherry street, while they have a branch office at No. 352 South Erie street. This business was established nine years ago and has been directed with uninterrupted success. The firm also conducts a livery and hack stable, owns a fine stock of carriages and horses, and calls at any hour of the day or night receive immediate attention. The premises occupied consist of a fine two-story brick building, 40x100 feet in dimensions, and it is equipped with all conveniences. A full stock is carried of funeral furnishings of all kinds, and the firm is prepared to meet all demands made upon their services in the most efficient manner. Mr. Jos. Abele, the senior member of the firm, is a native of Germany, but came to Toledo many years ago, having been identified with the undertaking business nearly a quarter of a century. He is a member of the Pioneers and several other organizations and commands the utmost esteem of all his fellow citizens. His son, Mr. Albert Abele, was born in Toledo. He is a member of the Foresters and is very popularly known in the community.

### Davies & Co., Grocers.

One of the most creditable houses on the East Side is that owned and personally directed by Wm. T. Davies, who conducts business under the firm title of Davies & Co., at No. 632 Main street. He has been established since 1890, and by persevering in a liberal policy and



in handling none but the choicest goods, he has acquired an extensive patronage. To-day he employs a staff of trained clerks and his delivery wagons may daily be seen in all parts of the city. His store is completely equipped with choice staple and fancy groceries, also oysters, poultry and game in season and all orders are met without delay. Mr. Davies is a native of Ohio, is a prominent member of the Masonic Order, and his business standing is of the most creditable character.

### Geo. Kapp, Jewelry.

Speaking of the jewelry business, perhaps no concern in Toledo presents more points of interest than that of Mr. Geo. Kapp of 415 Summit. This establishment is located in a handsome three-story brick block, 20x100 feet in dimensions, which affords a splendid sales-room on the street floor, which is fitted up in most tasteful and inviting style and stocked with an admirable assortment of all such goods as pertain to that branch of business. In the handsome cases, upon shelf and counter may be seen a profusion of rich things in diamonds, watches, chains, rings and other precious gems, solid and silver plated ware and a full line of the staples and novelties of this business, including fine bronzes, clocks, cut glass, gold-headed canes, pens, umbrellas, music boxes, etc. Wedding, holiday and other presents are to be found here in great variety. An important department is that of optical goods, and for these there is one of the best and most carefully selected stocks in Northwestern Ohio, this department being under the special charge and care of a highly skilled and expert graduate optician. Mr. Kapp became established here in 1878 and has a career of unusual success, and by success is not meant merely the doing of a large business or the accumulation of large means, but that higher success which means that he has first deserved, then won and since held the confidence of the public.

### Keefers Bros., Grocers.

Among the most attractive stores must be counted the grocery and provision establishment of Keefe Bros., 3263 Monroe street. This concern has been in operation about nineteen years and was originally es-

tablished by Mr. J. A. Keefer, who conducted it in his individual name until one year ago when his brother Mr. W. H. Keefer, was admitted to a partnership interest. They occupy a substantial and roomy two-story brick building, 25x60 feet in dimensions, well fitted up and in every way well adapted to that line of business. The stock displayed is an admirable one and embraces a full line of staple and fancy groceries, canned goods, shelf goods, coffees, teas, spices, cereal goods and a fine line of prime meats. The patronage of the establishment is sufficiently active to enable them to exhaust and replenish given lines of stock so frequently, that nothing is allowed to become stale, but all is fresh and desirable, which accounts for the increasing business done. Messrs. Keefer are of Indiana birth and are active, pushing young merchants, thoroughly devoted to the prompt and efficient serving of their customers, full of the right kind of spirit and ambition, and determined to deserve and achieve a still greater measure of honorable success.

### F. E. Gilling, Jeweler.

One of the most successful members of Toledo is Mr. F. E. Gilling, whose workshop and salesroom are at No. 136 Main street. This gentleman has been established here the past four years and during that term has built up a large and most desirable patronage. A large, carefully selected stock of watches, clocks, diamonds and jewelry is carried and are all of the most desirable manufacture. Special attention is given the mechanical department and watches, clocks and jewelry are carefully repaired at shortest notice. Mr. Gilling is a native Ohioian, an active Mason and Knight of Pythias, and he is a thoroughly popular, public-spirited citizen.

### D. Harpster, Drugs.

A number of important interests combined are represented by Mr. D. Harpster, proprietor of the East Side Pharmacy, located at Nos. 136-138 Main street. At this address he owns a two-storied brick building, 42x80 feet in dimensions, and in it are two commodious stores, one

of which has been fitted up as a drug department or pharmacy, the other as the wall paper and paint department. A complete stock of pure drugs and chemicals is carried, also proprietary remedies, toilet and fancy goods and druggists' sundries. There is also a complete line of wall papers and window shades, paints, oils, varnishes, glass, putty, etc. Side lines of watches, clocks and jewelry are also carried. Specialties are made of the compounding of prescriptions, of "Harpster's Royal Rheumatic Remedy," "Eczema Ointment" and "Sanative Lotion," and of fine watch repairing. Mr. Harpster is a native of Fremont, Ohio, and has been established in business in Toledo since 1885. He is a prominent Mason, having attained the Scottish Rite degree, and as a public-spirited citizen and upright merchant he is held in the highest regard.

### H. S. Beard, Pattern Shop.

At No. 2 St. Clair street, is the pattern and model shop of Mr. H. S. Beard, who manufactures ten pin balls, tinnors' and stone cutters' hammers or mallets, and various other articles of turned wood. The premises devoted to the business are amply commodious for all the requirements of the business, and the lathes and small tools with which the shops are equipped are of modern and improved character. Several expert assistants are constantly employed and the output of the shops is readily absorbed by the trade of the city. Mr. Heman S. Beard, who is sole proprietor of the business, was born in the State of Vermont, but anticipated the advice of the late Horace Greely, and came west even in his infancy, where he has not only "grown up with the country," but has made himself a leader in his branch of business. Himself an expert at his calling, he has never employed any other than skillful workmen, and in the ten years he has conducted business on this line, he has ever enjoyed a fine reputation for superior workmanship, and for those qualities of personal character and business probity which can always be relied upon to command success in any calling or in any community.

### Thibodeau & Desmarais, Tailors.

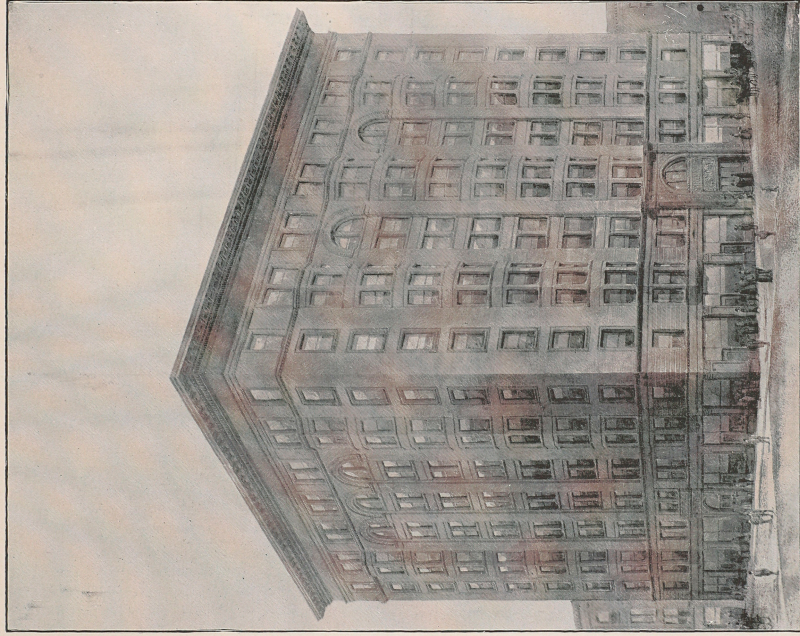
A prominent firm in the merchant tailoring line is that of Messrs. Thibodeau & Desmarais, whose store is located at No. 144 Main street, East Side. This prosperous business was established four years ago by Messrs. H. C. Thibodeau and M. F. Desmarais. The store is commodious and is fully stocked with a superior assortment of the finest imported and domestic fabrics in all the latest styles, shades and patterns. The partners are talented cutters and employ only first-class workmen, turning our garments that are absolutely unrivalled in the city for fit, finish, fabric and fashion. Parties living in or visiting Toledo and desirous of purchasing a supply of new attire will always find Messrs. Thibodeau and Desmarais ready to offer superior inducements, and to patronize them once is to be their patrons always. Mr. Thibodeau was born in Detroit, Mich., while Mr. Desmarais is a Canadian and an active member of the Y. M. C. A. They are highly regarded by the community for their business ability and integrity, and have won their present success by honestly deserving it.

### Mrs. J. E. Fox, Milliner.

One of the foremost among the milliners in Toledo, is Mrs. J. E. Fox, whose emporium is located at No. 616 St. Clair street. This lady has been established the past fourteen years, and during that period has enjoyed a high degree of popularity and a liberal patronage from the best class of customers. Her store is handsomely appointed and contains an extensive stock of the choicest millinery goods, also a full line of perfumes and toilet requisites. Mrs. Fox is a native of Indiana, has long made Toledo her home, and as an able business woman and highly estimable lady, she is honored by all.

### P. A. Baker, China.

In 1895 and 1896 an immense number of new enterprises were inaugurated. One of these started in September, 1895, was the establishment conducted by Mr. P. A. Baker, and situated at No. 330 Summit street. Mr. Baker occupies a two-storied brick building, conveniently



SPITZER OFFICE BUILDING.

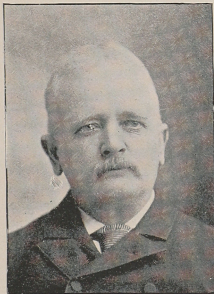


equipped for the purpose, and employing a staff of clerks, he here conducts a flourishing business as a dealer in china, glassware, crockery, lamps and Japanese goods. Mr. Baker is a native of Germany, but came to the United States forty years ago, and to Toledo in 1887. He devotes himself exclusively to his business and as an upright merchant, is respected by all.

### Sam Dixon, Tobacconist.

An important branch of commercial activity in Toledo is that devoted to the wholesale and retail trade in cigars and tobaccos. A successful, representative house engaged in this line is that of Mr. Sam Dixon, situated at No. 701 Monroe street. Having been a member of the firm of Leland, Smith & Co. for eight years. He then withdrew from the old house and started business, going it alone ten years ago, and having a thorough knowledge of all the requirements of the cigar and tobacco trade, and exercising an energetic policy in his management of affairs, he has been successful from the beginning. Each year since has seen a substantial growth in the business. Several traveling salesmen and a staff of clerks are employed. The salesroom occupied contains a large stock of choice foreign and domestic and Key West cigars, and all the standard brands of tobacco and snuff. In fact, he aims to carry a stock of everything that can be called for in his line of business.

Mr. Dixon is a native of Ohio and widely known. Close application to business, combined with honorable dealing in all transactions, are the basis upon which he has built up his large trade and solid popularity.



**SAM DIXON.**

### B. H. Broer, Jeweler.

Mr. Broer is one of our oldest as well as foremost jewelers, having been established for the past twenty-five years. He is an expert, practical watchmaker and jeweler, and gives special attention to the repairing of fine watches and jewelry, the highest class of workmanship being assured in every instance. The commodious store occupied at No. 606 South St. Clair street, is neatly appointed and contains an excellent stock of watches, clocks and jewelry, all of which is offered at most moderate prices. Mr. Broer is a native of Germany, has long lived in Toledo, and his lengthy, honorable career has won for him the respect and highest regard of the entire community.

### Isadore Kapp, Tailor.

One of the successful and up-to-date merchant tailors of this city is Mr. Isadore Kapp, No. 3253 Monroe street. This house, while not down town, has a high reputation among men who know and appreciate the art modes of gentlemen's dress, and the trade enjoyed by Mr. Kapp is of the permanent kind and constantly increasing. The business was established by Mr. Kapp about two years ago. He occupies a large and finely appointed store, where is shown a fine line of American and foreign goods of the latest and choicest weaves. The stock is large and one can make ready selection and make it in perfect accord with the prevailing fashions. Every department is complete. Skillful designers and cutters and garment makers are employed and every piece of work from the establishment is given the highest guarantee. Mr. Kapp is a native of Germany and has lived in this country for fifteen years. Since he came here he has been identified with the best interests of the city and in its growth and development. He is a man of rare tact and business judgment, and is highly esteemed in trade and social circles.

### F. L. Bridenbaugh, Grocer.

In the advancement and welfare of all progressive communities, no branch of commerce plays a more important part than that devoted to the retail trade in groceries. One of the most successful establishments

of this character in Toledo is conducted by Mr. F. L. Bridenbaugh, at No. 902 Dorr street. This gentleman has been established the past seven years, and his honorable career during that period entitles him to the respect and esteem of all his fellow citizens. The building which he occupies is an excellent two story brick structure. The store is neatly fitted up and is filled with a large stock of choice staple and fancy groceries, canned and bottled goods, fruits and vegetables, fresh butter and eggs. Several clerks and two delivery teams is employed and orders from any part of the city are promptly filled. Mr. Bridenbaugh is a member of the Toledo Retail Grocers' Association, and he has a host of friends in both business and social circles.

### Carter & Jeffrey, Veterinarians.

The leading representative of veterinarians in Toledo is Dr. O. J. Carter, whose office and infirmary is at Nos. 127-129 Erie street. This gentleman has been engaged in practice the past ten years and has been accorded a liberal patronage as a result of the thorough skill shown by him in all his operations. He is a graduate of the Ontario Veterinary College, Dr. Carter having secured his diploma in 1887. The infirmary, or stable, is a two-storied brick building, 35x160 feet in dimensions, and fully equipped for his purposes. He also has an ambulance service and calls are promptly responded to at all hours of the day or night. As a veterinary surgeon and dentist, Dr. Carter gives his attention to all branches of work connected therewith, and he never fails to achieve the best results possible to be effected.

### J. V. Clement & Co., Wholesale Millinery.

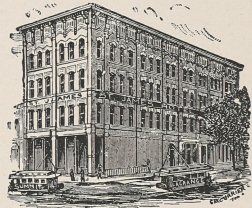
This establishment has for the past eight years been filling a useful and prominent position in its special branch of commerce, and its reputation as well as its trade has become widespread, the latter now extending to all parts of Ohio, Michigan, Indiana, Illinois and West Virginia. The premises utilized for the business at Nos. 144 and 146 Summit street, consist of a five-storied brick building of the most modern construction, and it is admirably appointed in all its departments. The employees number over thirty and include a staff of traveling sales-

men. The stock is large, complete and superior in quality. It embraces everything seasonable in millinery, both of foreign and American manufacture, and the goods are supplied to the trade upon the most equitable basis. The proprietor of this excellent establishment, Mr. J. V. Clement, is a native of Ohio, and a business man of mature experience. He is a member of the Chamber of Commerce, has ever given that organization a substantial support, and he is justly esteemed as a representative citizen.

### G. D. Sowers.

In view of the importance of Toledo as a great commercial and manufacturing centre there is always a large floating population, and to those who may at any time visit this city and prefer the comforts and convenience of hotel life, a word about one of the best hostleries will not be out of place. We have in mind the St. James hotel, situated at the corner of Summit and Lagrange streets, one of the most picturesque parts of the city, overlooking the beautiful Maumee river with its constantly changing panorama of moving water-craft. No house could be more conveniently situated. It is but two blocks from the Pennsylvania depot, and the same distance from the C., H. V. & T. depot and the T., A. A. & N. M. depot. It is but four short blocks from the People's Theatre and five from the new Valentine Theatre. Street cars from the depots pass the house every five minutes. The St. James was established in 1874, and has been under the management of Mr. Sowers since 1894.

The house has been entirely refitted and furnished, every comfort having been provided. The hotel is a four-storied brick structure containing 45 sleeping rooms, and owing to the construction of the building



ST. JAMES HOTEL.

all are "outside rooms." Mr. Sowers is a veteran in the hotel business, having been engaged in this line over twenty years in Utah and Colorado before coming here. He is a member of the Odd Fellows fraternity, and is popularly known to the traveling public and all his fellow citizens. Rates, \$1.25 to \$2.00 per day.

### The Bryce Furnace Co.

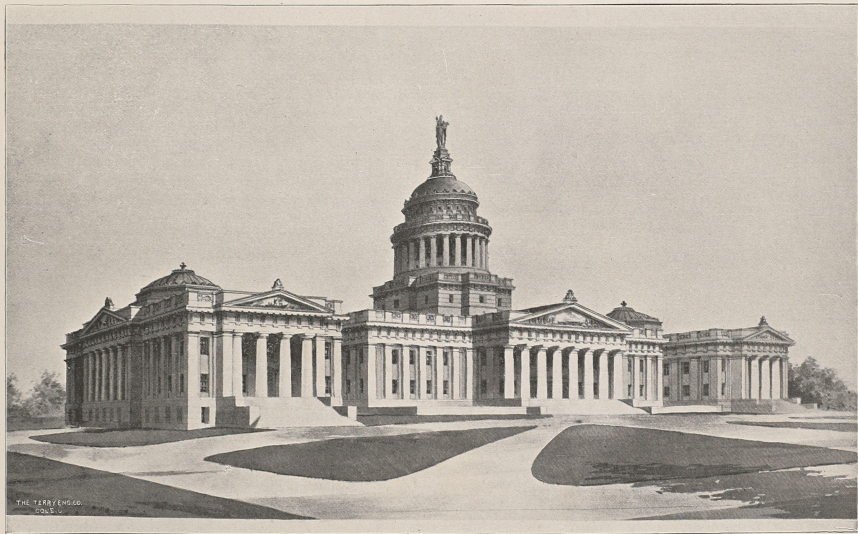
In this connection we must call especial attention to the celebrated Bryce Furnace, manufactured by the Bryce Furnace Company, whose office is No. 11 The Nasby, Toledo, Ohio. This company makes without question one of the most perfect sanitary furnaces and heaters in existence, and its recommends are so numerous and from such high sources that to enumerate them would require pages of this review. The Brice furnace is not an experiment, but an assumed fact, and is the only self-feeding base burner for soft coal, and equally adapted for hard coal and coke. This furnace has an immense radiating surface and superior combustion and is consequently a fuel saver. It secures a perfect combustion of gaseous hydro-carbons which make up so large a part of the heating power of coal and thus give an evenness of temperature secured by no other heater. All furnaces are equipped with a patent deflecting radiator that increases the heating power and does away with all waste. The Bryce furnace sells in all parts of the country and is the recognized standard. The company also manufacture the finest heating apparatus now on the market for heating public buildings, such as schools, court houses, infirmaries, jails, etc., and which is known as the "Brice Air Blast," the principal features of which is the utilizing of all the heat producing elements of the fuel by consuming the smoke and other gases which have escaped from the burning fuel. Thus securing increased results from a minimum expenditure of fuel.

### The Smead Furnace and Foundry Co.

Among the industries which have made Toledo famous as a productive centre, and still contributing to her development, is that of the Smead Furnace and Foundry Co., whose immense plant is at the junction

of West Bancroft street and Smead avenue. This house was a pioneer in the science of heating and ventilating and has done much to educate the public in correct methods in this line. Competition has been rife in the manufacture of apparatus designed for the purposes of heating and ventilating, but the Smead system has uninterruptedly held the front position, and is to-day the recognized leader in its line. The Smead system is used in all the public school buildings of Toledo, and the system has been adopted by schools and other buildings in every prominent city in the country. This industry was founded in 1867, and has been in successful operation ever since. Since the inception of the business several important changes have been made in the company's apparatus, each an outgrowth of experience, and all former objections or faults have been successfully overcome. To-day the Smead Air Warmers are complete in all details, and are the acme par excellence of anything of the kind made. Uniform temperature and continuous ventilation are assured wherever the system is adapted. The company's immense works are 609 feet long by 67 feet wide, and comprise extensive buildings, equipped with the most improved machinery, driven by 100-horse power engine, and employment is furnished a force of 150 skilled workmen. The company was incorporated in 1895, under the State laws of Ohio, with a capital stock of \$100,000, the executive officers being, President and Superintendent, Col. Isaac D. Smead; Secretary and Treasurer, John W. Dowd; Assistant Superintendent, Frederick W. Gros Claude. The latter is a native of Savannah, Ga. Mr. Dowd is a native of Ohio, and a business man of signal executive ability, popularly known in the community. Col. Smead, who is the inventor of "Smead's Dry Closet System" and "Smead's Heating Furnaces," was born in Massachusetts, but has long lived in Toledo, and has a magnificent residence at No. 2016 Vermont avenue, which, it is needless to say, is made comfortable by the "Smead System" of heating and ventilation. Col. Smead is familiarly known to his fellow-citizens, and as a public-spirited man and representative manufacturer is universally esteemed. As an expert engineer he is widely recognized as an authority in all matters connected with his profession.





NEW STATE HOUSE.

## Toledo Saving Bank.

The Toledo Savings Bank and Trust Co. is a model institution. That it enjoys the full confidence of the people and is liberally patronized is shown by the fact that its deposits (per the report given April, 1897) were \$760,918.23, the capital paid in stock is \$100,000, the surplus \$175,000, undivided profits \$10,440.37. This bank has been in active operation nearly thirty years, having been chartered in 1868 and its career has been uninterruptedly successful and creditable. The bank holds membership in the Toledo Clearing House Association, also the State Bankers Association. Its principal correspondents are the Bank of New York, N. B. A., New York, and Boylston National Bank, of Boston. The bank's officers and trustees are prominent, representative citizens of Toledo, whose lives and interests are closely interwoven with the city's welfare and progress. The president, Chas. F. Curtis, is of the firm of Curtis & Brainard, ship owners and real estate operators. Thos. Vanstone, the vice president, is special partner in the house of Foncanon & Co., wholesale drugs, teas, coffees and spices. The cashier, John J. Barker, is a thoroughly experienced, efficient officer. The trustees are as follows: C. F. Curtis, Richard Waite, Thos. Vanstone, Chas. L. Reynolds, O. A. Bostwick, Wm. W. Williams, John J. Barker, Isaac N. Poe, Peter B. Franklin.

## I. N. Reed's Son.

The retail trades of Toledo keep pace in advancement and expansion with the manufacturing and jobbing interests. This is notably true with the important branch comprehended under the classification of druggists and pharmacists. One of the oldest and best known, as well as one of the most successful drug establishments of this city is that of Isaac N. Reed's Son which had its inception in the year 1869 at which time the business was founded by the late Isaac N. Reed. Mr. Reed, Sr., who was known as one of the most honorable and intelligent citizens of Toledo successfully conducted the business until the close of his very useful life which occurred some five years since when he was succeeded by his son, Mr. O. Clayton Reed, who is at present sole pro-

prietor of the business. The salesroom of the concern is located upon the ground floor of the four-story brick building, 247 Summit street, corner Madison, and is a very commodious, handsomely fitted and well appointed establishment in every particular. A large and varied stock is displayed, embracing all the accessories and requirements of a first-class prescription drug store. Special attention is given to the compounding of physician's prescriptions which department of the business is in charge of none but fully qualified and thoroughly reliable practical pharmacists. A complete line of general drugs, chemicals, proprietary preparations, toilet and fancy articles and druggist's sundries generally is kept on hand, and the whole business is personally supervised by Mr. Reed, and patrons of this establishment may ever rest confident that nothing is permitted to be dispensed here other than what is strictly pure and of the highest standard of manufacture. Mr. O. C. Reed was born in Toledo, and in his late father had the good fortune to possess a fine example of business integrity and high personal character, an example of which he has evidently availed himself and hence is regarded as one of the most thorough and progressive druggists of the city.

## J. W. Webber.

In these days of hustle and bustle the frugal housewife has found that special departments of industrial activity are most necessary and most economical. This is especially so when it comes to cleaning and renovating and the carpet cleaning and renovating establishments are an industry that has come to stay and one that is thoroughly welcomed by all. One of the best known establishments of this kind in the state is that of J. W. Webber at 1220 Lagrange street in this city. The present business was established by Mr. Webber in 1890 and has fully met with the approval of Toledoians. Mr. Webber has been in the business for twenty-four years and when he installed his present plant he left nothing undone to make it the worthy success it is. The latest renovating machinery driven by a 10-horse power steam engine. A specialty is made of carpet cleaning and feather renovating. Carpets are taken up, cleaned and laid at the most reasonable rates and the

making over of carpets is made a specialty. A dozen skilled employees are at work and every contract is expeditiously done in the most satisfactory manner. The capacity of the works is 2,000 yards of carpet daily. Mr. Joseph W. Webber is a native of Toledo and a young man of rare business ability and advanced business methods. He has a large trade and enjoys the confidence and esteem of the public.

### F. Frankfurt.

In this commercial review of the city's leading interests and especially those that hold a high place as up-to-date and advancing in modern methods, we feel it incumbent to make special reference to



F. FRANKFURT.

the Frankfurt Grocery Co. at the corner Eleventh street and Indiana avenue. Every Toledoan knows of the "White Front," the original trade mark, established by Mr. F. Frankfurt, the hustling owner of this busy mart of business. The business was established by Mr. Frankfurt in 1891 since which time he has builded up a trade that is the envy of his competitors and a mark to his rare business ability and genius. The premises occupied is a two-story brick of large dimensions and the store is specially

filled for the requirements of the large and constantly increasing trade. The stock comprises everything to be found in the modern high class grocery and also especially in the line of choice butter, eggs and the products of the dairy and aviary. Mr. Frankfurt's trade is among the leading families of the city and he maintains special delivery service for the benefit of his patrons. Mr. Frankfurt is a native of

Hungary, and has been in this city for twelve years. He is highly regarded as a business man of great ability and honor and enjoys the confidence and esteem of all.

### The Practical Mantel Co.

One of the newly established houses or comparatively so that has exerted a most wholesome influence is that of the Practical Mantel Co., No. 713 Adams street. The business was established nearly two years ago, the present proprietors being Messrs. F. Adams and H. F. Manthey. The premises occupied are large and handsomely fitted. The specialty of the house is tile, marble, mosaic, slate, parquet, wood carpet and hard wood floors, mantels, tile work, grates, asbestos backs, Egyptian and Moorish fret work and grills. A fine line is carried and the company employ expert designers in laying and making any kind or style of work. The following named persons we have done work for are: C. A. Browning, H. W. Wachter, Dr. J. A. Wright, N. B. Bacon, D. C. Shaw, E. D. Libby, H. J. Specker, M. A. Scott, A. M. Woolson, Chas. Hanner, A. Bishop, J. B. Davis, Ed. Baumgardner, R. R. Lee and St. Charles Hotel. A large and constantly increasing business is done. Mr. Adams is a native of England and Mr. Manthey is a native of Ohio. Both are young men of rare business promise and highly esteemed in trade circles.

### Toledo Book Co.

There exists in Toledo, aside from the rush and crush of the material world a well developed literary taste and culture which does infinite credit to the intellectual character of the community, and a love for books is steadily extending and increasing among the people of all classes. This creates a demand for the best products of the leading and standard authors and the finest specimens of the printer's and book maker's art. Among the book sellers of this city none is more worthy of note in this connection than the Toledo Book Co. of which Mr. J. F. Macauley is sole proprietor. This company is domiciled in a fine and capacious store room in the Valentine block, being No. 410 Adams street, where in a salesroom 18x60 feet in area, is displayed an





BOODY HOUSE.

unusually complete and well selected stock of books, embracing all the standard and popular works by the best authors, and covering every class of desirable literature from the light novel or novelist to the heaviest and most profound product of the human mind. Also books of reference, standard dictionary, scientific, religious and technical publications of many kinds and applicable to all departments of professional as they use. Here are also to be found the latest and best magazines and other periodicals, together with a fine assortment of writing papers, inks, mucilage, pens and holders, fountain pens of the best makers, paper weights, blank books, memorandum books, office specialties, stationer's sundries, and specially ruled blank books adapted to the use of lodge, offices and kindred purposes. This house is in all respects a marvel of completeness and systematic arrangements. Several very capable assistants are employed and patrons are served with becoming care, intelligence and promptness. This house has been in operation for something less than two years and has already drawn to itself a goodly share of the most desirable trade of the city and surrounding country. Mr. Macauley has had a long and valuable experience in the business, having been engaged in the same line in his native city of Detroit, where he stood deservedly high as a merchant and man. He has already made a most favorable impress upon this community, for enterprise and honorable business methods, and has demonstrated his ability as a thoroughly trained book and stationery merchant, who has mastered every detail of this intricate and important branch of business.

### The W. W. Whitney Co.

One of the best known houses in the city and the largest in its line is that of the W. W. Whitney Co., publishers of sheet music and music books, No. 406-408 Jackson avenue. This business was established in 1860, and in September, 1889, the present company was organized and incorporated under the laws of the State of Ohio. The officers of the company are among the most prominent capitalists and business men in the city, and men whose ability and resources have done much to make Toledo the busy, progressive city it is to-day. The premises

occupied by the company are two floors in the Berlin block, where they pursue an extensive music and book publishing business. The business of the company extends throughout the United States and Provinces of Canada, also London, England. The officers of the company are: W. W. Whitney, president; F. A. Waite, vice-president and treasurer, and A. L. Stough secretary. The members of the company are highly esteemed in business circles.

### Richard B. Draper.

There are few cities in the country of its size that have made more rapid strides in every branch of legitimate business than has Toledo, or that numbers among its business men more wide-awake and progressive as well as public-spirited men that represent the true spirit of modern commercial endeavor. There are many houses that we shall present in this commercial review, but none that deserve more credit or have been more instrumental in the building up of the business of the city than that of the Toledo Fish and Game Market, No. 619 Adams street. The business is both wholesale and retail and was established nine years ago by Mr. Richard B. Draper, the sole proprietor. The retail is conducted at No. 619 Adams street in a commodious and finely appointed store and the wholesale is located at No. 125 Superior street. Both are specially fitted for this branch of trade with refrigerators and cold storage of many tons capacity. The market receives fresh consignments of goods daily, that includes all kinds of fresh and salt water fish, oysters, game and poultry. Goods from the eastern market are shipped in refrigerator cars. Game from the South, West, and from Canada and Michigan is received daily. Mr. Draper supplies the leading markets, hotels and cafes as well as controlling the exclusive family trade in these seasonable eatables. His great specialty is lake and sea food and his trade is throughout Northwestern Ohio. A score of men are employed in the business and five wagons. Mr. Draper is a native of Pennsylvania. He is highly regarded in this city as one of its foremost and most progressive men. He is interested in every project that legitimately advances Toledo.

### George M. Kring.

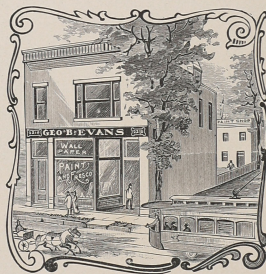
The first and paramount consideration is health and comfort under every consideration, and these are best attained through houses made pleasant and healthful through the best endeavors of science. This subject calls forth the necessity of sanitary heating, and we wish in this review to call special attention to the recently established house of George M. Kring, heating and ventilating engineer, No. 717½ Adams street. Mr. Kring established his business in June, 1896, and has built up a large trade. He is an able engineer in this line and came to Toledo from Cumberland, Md., where he was formerly engaged in the same line. The premises occupied are a two-story brick building, 25x100 feet in area. Mr. Kring makes a specialty of high-class sanitary plumbing and heating, and is agent for the Celebrated Faultless Furman Boilers, both for steam and hot water heating. Mr. Kring is a native of Pennsylvania and a business man of rare ability.

### L. Franc & Son.

The great progress in the perfection of labor-saving machinery has been the cause of this great increase and advancement in the production of fine foot-wear, and American shoes to-day are the best made in the world, being unequalled for finish and style. The finest boots and shoes in the country are to be found on sale in full variety in this city by Messrs. L. Franc & Son, whose well and popularly patronized emporiums are at Nos. 341 and 141 Summit street. The former store was opened five years ago, the latter in April, 1896. Both are spacious, handsomely appointed salesrooms and contain very large stocks of fashionable shoes of all kinds for all ages of both sexes. The firm's motto, wittily put, is "Your sole comfort, our sole thought," and they are prepared to meet the wants of the most exacting in the most satisfactory manner. The members of the firm are Mr. Leopold Franc, of L. Franc & Co., wholesale liquor dealers; his son, Mr. Harry L. Franc, and Mr. Lewis Strasburger. The members of the firm are progressive merchants and public-spirited citizens, and they have done much to promote Toledo's commercial prosperity.

### George B. Evans.

An establishment of more than ordinary activity and business importance is the wall paper and paint store of George B. Evans, located at 2210 Monroe street, near Twenty-second street. This business was



founded about twenty-four years ago and has come to be one of the institutions of this part of the city. The premises used for the business are the ground floor, front and rear of the two-story brick building, 2210 Monroe street, the front salesroom containing the wall paper stock and all other goods kept, with exception of paints and kindred goods, these being stored in the paint room in the rear. The stock carried

is a full and very complete one in all the lines of merchandise here handled, comprising wall papers of newest and prettiest designs, artist's materials, paints, oils, varnishes, stains, bronzes, flitters, picture wire, picture hooks, room moulding, gold paints, furniture polish, floor wax, paint brushes, artist's brushes, dry colors, decorative paints, shelf paper, enamel paints and a host of sundries belonging to the line. A half a score or more of expert hands are employed and specialties are made of artistic wall papering, interior decorating and finishing, fresco painting, house painting, hard-wood finishing, varnishing, graining, glazing, room mouldings and all kindred work. Having been actively engaged in this business for twenty-four years, Mr. Evans does not lack anything in the way of wide and thorough experience and he has won a reputation of keeping only first-class, desirable goods, of employing none but the most competent and trustworthy help, mechani-





PENNSYLVANIA AND HOCKING VALLEY DOCK.

cal and otherwise, and hence has for years enjoyed the fullest confidence of the people and most prosperous patronage. He is a native of Hamilton county, Ohio, having been born near the city of Cincinnati, but has for many years lived in this city, where his business ability and high personal character have made him popular with a wide circle of people.

### Bateman & Schwartz.

In the wide domain of commerce there is no branch of business of greater importance or usefulness than that of the retail grocer. There are scores of houses in Toledo engaged in this line and one of the most popular and successful among them is that of Bateman & Schwartz, established April 7th, 1869, whose store is located at No. 441 Summit street and 2163 Ashland avenue. This firm was organized in July, 1893, and the co-partners, Messrs. Elwood Bateman and Charles W. Schwartz, have directed their business with such energy, prudence and enterprise that an extensive trade has been built up, and employment is furnished for 14 clerks and five delivery wagons. The fine large stores occupied are attractively appointed and contain an extensive stock of the choicest staple and fancy groceries of all kinds, and customers have their goods delivered to any part of the town free of charge. Messrs. Bateman & Schwartz are thoroughly progressive merchants, and they enjoy the good-will and regard of all who know them.

### Munger & Taylor.

The business of the merchandise broker finds a fine field in this city, a field which has been availed of by several most responsible and highly representative firms. Prominent among these is the firm of Munger & Taylor whose suite of offices is at 426 and 427 Valentine building. Organized so recently as 1896, this firm immediately came to the front as an important factor in Toledo business life, representing as they do a number of old and reliable importers and producers of groceries and farm products. Among the leading concerns represented may be mentioned J. H. Bahrenburger Bros. & Co., importers of foreign fruits and onions from Spain and Egypt; Arguimbau & Ramu, of

New York City, importers of foreign fruits and nuts; Bloom Sons, of New Orleans, manufacturers and growers of sugar, molasses and rice; Schmidt & Zeigler, of New Orleans, importers and growers of coffee; Firmenich Manufacturing Co., of Chicago, Glucose-Gibbs Preserving Co., of Baltimore, Md., and in all some two hundred manufacturers and other producers and have joined accounts with other brokers throughout the country which are of a profitable and advantageous character. Mr. W. A. Munger has had an extended experience in this line, and will be ably seconded by his partner, Mr. E. W. Taylor, who, though new in the business, brings to the general fund of the firm, a mind well equipped by nature and training for the handling of important business questions and matters. Both gentlemen have the benefit of youth, and its attendant vigor supplemented by high qualifications of an intellectual character. That they will achieve a grand and permanent success seems well assured from the splendid beginning which has already been made.

### C. J. Olrich & Co.

All branches of merchandising are well represented, none, perhaps, more strongly than that of hardware, stoves, etc., etc. One of the latest and most promising ventures in this line is the brand new concern of C. J. Olrich & Co., corner Cherry and Beacon. Of this firm and business Mr. C. J. Olrich individually is sole proprietor. The business was set in motion Jan. 1st, 1897, and hence is one of the very latest candidates for public favor and patronage. It must not for a moment be supposed that Mr. Olrich is by any means a novice in the business. On the contrary he has had the most valuable practical trainings imaginable, having been on the road as a traveling salesman for Stolberg & Clapp, wholesale hardware dealers. Having been a wholesale salesman he is eminently qualified for buying and can give his patrons the immense advantages of his own long and valuable wholesale experience. The premises occupied comprise a two-story building with double width, the front being 40 and the depth 110 feet in extent. This commodious property is thoroughly well fitted up and so arranged so as to bring prominently to notice the more conspicuous and important

portions of the large and judiciously selected stock of goods. This stock is unusually full and complete, and comprises all the staples and specialties, shelf goods, builder's hardware and house furnishings, tools, cutlery, locks, bolts, screws, carriages and coach hardware, paints, oils, varnishes, putty, glass, tin, japanned, sheet iron, and hollow-ware and an especially large stock of stoves and stove furnishings. Several metal works are retained, and all kinds of tin turning and repair work is given careful and prompt attention. This house is Toledo agent for Kellogg & McDougall's strictly pure white lead, Kellogg's aged linseed oil paints and McDougall's celebrated varnishes, all of which superior goods have attained a wide celebrity and enormous sale all over the United States. Mr. Chas. J. Olrich is a native Toledoan, a member of the Toledo Traveling Men's Association and a gentleman of great personal popularity, as well as a high order of business qualifications. He is enterprising and is destined to achieve a grand business success.

### The Club House.

One of the most prominent and surely one of the most complete of all groceries is the "Club House" grocery of Sisson & Widmer, Monroe and Oakwood avenues. This concern was established in March, 1896, and takes the name of "Club House," because it is the sole Toledo agency of the Great Grocery House of Franklin McVeagh & Co., Chicago, one of the most famous houses of the kind in the world, who gave the name and brand of "Club House" to their finest grades of canned goods, pickles, fancy groceries, etc, and it may be remarked, en passant, that this brand upon any article absolutely guarantees it to be of the highest quality possible to be attained at the present stage of civilization and manufacturing advancement. The stock comprises the finest, purest, freshest, and very best goods in staple and fancy groceries, teas, coffees, spices, canned goods, bottled goods, table delicacies, imported and domestic fruits, choice vegetables, confections, provisions and all that is essential to completeness of selection, "The Club House," goods constituting a very large and important percentage of the stock. A marked characteristic of this store is its extreme neatness and trimness

of arrangements, everything being exceedingly bright, clean and inviting and the whole place wearing an air of superior management and prosperous, active, growing business, surely a handsome store, a splendid stock, presided over by thorough and able business men, supplemented by a corps of capable, courteous and prompt clerks and other assistants and sustained by the generous patronage of hundreds of the leading families of Toledo. A pleasing feature is the fact that this concern is in the hands of young merchants, full of energy, liberality and progressiveness and men who have a great business future before them. Mr. Vine D. Sisson is a native of Pennsylvania, and Mr. Fred F. Widmer, of Sandusky, Ohio. They are both influential members of the Retail Grocers' Association, and are gentlemen of high standing and popularity in both business and social circles.

### J. R. Lawton & Company.

While the numerous railways entering Toledo give her a leading rank among railroad centers of the United States, as well as affording magnificent connections and means of transportation to all inland points, it is the splendid facilities for cheap water freighting and the connections thus offered for reaching a vast expanse of country which have made this city so favored a site for the establishment of that class of business enterprises which are connected with the handling in large quantities of those bulky and heavy products for which cheap freight costs are so absolutely essential. The lumber trade is one of the chief of these and it is quite needless to say this branch of business is most extensively represented here. A well-known firm in this line is J. R. Lawton & Co. whose office, warehouse and yards are located at Swan Creek and Division street. This business was originated in 1893, by Mr. J. R. Lawton and by him conducted until May, 1896, at which time the present firm was organized. The plant comprises yards whose dimensions are 600x800 feet and a brick warehouse 75x100 feet in ground plan, and the stock, which is a fine and well assorted one, embraces lumber, lath, shingles, special bills, long timber and all usually comprehended in the classification of a lumber yard business. A number of men and teams are employed and a most flourishing busi-

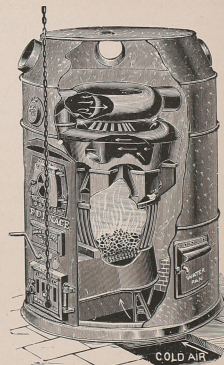


ness is prosecuted throughout the city and vicinity. Many of Toledo's builders obtain their supplies from this concern and the firm has built up a high reputation for the quality of their goods and the promptness and despatch which characterizes their business methods. The gentlemen who compose the firm are Mr. Joseph R. Lawton (also a prominent member of the Toledo Chamber of Commerce), Mr. W. C. Penoyar and Mr. W. V. Penoyar. Mr. Lawton was formerly from New York and the Messrs. Penoyar are natives of the State of Michigan, but all of them are prominently and thoroughly identified with this city and its business interests. Their business habits and methods are of the kind to command the confidence of the public and to result in a much increased growth of their business from year to year.

### Hoffman & Harpst.

The influence of the insurance business has been exerted to secure a uniform use of the least inflammable materials in the construction of all buildings, whether for business or residence, and the consequence is few buildings of any kind are finished with other than metal roofs and cornices. Among the more prominent firms giving special attention to that class of work in Toledo, Messrs. Hoffman & Harpst are well known and very successful. As a firm they began business in 1890, and being experts in their line they soon acquired a place in the front ranks of the trade. Their plant at Nos. 924-926 Cherry street is of itself typical of the business pursued, being a galvanized iron structure 60x70 feet in dimensions, specially adapted to the uses to which it is devoted and thoroughly equipped with all the most desirable tools, appliances, devices and modern machinery required for the execution of all kinds of work belonging to this line. The scope of the business takes in the manufacture and placing of galvanized iron skylights, cornices, tin, copper, sheet iron and galvanized iron work of all kinds and metal work generally. Among recent contracts completed it may be mentioned that they did the metal work on the Toledo Glass Works and the Drago and Rossback building, both of which are very perfect and well finished jobs. Aside from other departments they also act as sole

agents in this city for the famous Floral City Hot Air Furnaces, many of which have been placed with vast satisfaction to the purchasers. These furnaces are esteemed to be of a very superior design and to give a maximum heat with the minimum consumption of fuel, and to be in many ways superior to the majority of others on the market. For references see: A. M. Woolson, of the Woolson Spice Co.; S. W. Beckwith, M. D.; Rich. Kummerow; Charles F. Moser; L. H. Meinert, confectioner; W. J. Bitter, plumber; C. W. Parson, lumber dealer; L. F. Towers, M. D.; J. C. Wuerfel, of the Toledo Foundry & Machine Co.; George Waldvogel; Jacob Engelhardt; F. C. Tanner; J. J. Bracht, department superintendent Stolberg & Parks; John Alter, of the Alter Wholesale Cigar Co.; M. C. Galvin; W. P. Thatcher, attorney; St. Joseph Church (French), corner Locust and Erie; Zion German Reformed Church; John M. Skinner; Isaac Humphrey; J. H. Feilbach; C. J. Henzler, M. D.; Charles Benner; Charles Abair; John Stolberg, of Stolberg & Clapp Co.; Charles Stolberg, of Stolberg Manufacturing Co.; C. A. Thatcher, of Hurd, Brumback & Thatcher; Chas. Newman; Fred Felt; Arthur Cone; Roland Johnson, architect; Wm. Sigrist; John Vanficht, contractor; Wm. H. Broer, jeweler. For all departments of the business they keep employed a large staff of expert metal workers and other mechanics and all orders receive skillful as well as prompt attention. The firm have patrons in all parts of Toledo and the towns surrounding and their high reputation comes from the superior class of work executed. Paul Hoffman and Lewis J. Harpst con-





SECOR BUILDING.

stitute the firm. They are masters of their business and are known as honorable, high-minded business men and progressive citizens.

### M. B. Severance, Prop.

It is the experience of all who have been charged with the education and training of the young, that this asseveration is true, and it points out the vast and overwhelming importance of applying right methods in education, to the end that only good results may ensue. It is the good fortune of Toledo, in these days of shrewd and clear-cut competition, when every man (and woman too) needs to be fully qualified for the battle of life; we repeat, it is the good fortune of Toledo to possess, in the East Side Business College, an institution of practical business training, which starts the student right, keeps him in the right path all the way through its curriculum, graduates him right, and launches him upon his business career in the right way, and under the most favorable conditions for achieving a substantial success in life. The physical aspects of this progressive seat in learning are worthy of note. The premises occupied comprise large, commodious, and handsomely fitted rooms on the second floor of the imposing Weber Block, corner of Front and Main streets, East Side. Those who have seen this beautiful building, need not be told that it is one of the handsomest and finest business structures in Toledo, being constructed of buff brick, with handsomely carved stone trimmings, large, and altogether attractive. The college entrance is from Front street, and the portions of the building used for the purposes of the college, consist of the Business department, Shorthand and Typewriting department, Recitation rooms, Reading room, Cloak and Bicycle room, and the handsome Office room 20x20 feet in area. All departments are especially arranged and adapted to the work done in them, and are equipped with all the devices, appliances and accessories of a first-class Commercial School. The courses of study embrace Bookkeeping, Shorthand, Typewriting, Commercial Law, Penmanship, Arithmetic, Grammar, Spelling, Correspondence, Banking, and all other studies common to the highest type of Commercial Colleges. The standard is held rigidly high, and conse-

quently a diploma from the school carries weight, and is a guarantee of thorough business training. Established September, 1895, this institution has already taken a leading rank in Toledo's educational circles, and the roster, at the present time, shows over two hundred students enrolled, coming from this city and county and from all parts of the surrounding country. Mr. M. B. Severance, principal and proprietor of this college, is a Canadian by birth and a Toledoan by adoption. He has resided here for more than ten years and has been engaged in educational pursuits. After seven years of successful experience in the Public Schools, he decided to follow the profession of teaching. He then completed a four-year course at the Michigan State Normal School and a full course in the Training department. Having graduated with high honors from this institution, he accepted a position as principal of the business and English departments of one of the leading business colleges of the State. After filling this position for six years, he saw an opportunity for opening a live, up-to-date commercial college in Toledo. This he did in September, 1895, right in the midst of the unfavorable financial conditions which were then depressing the country, but the subsequent results clearly illustrated the fact that the American people realize that they owe their supremacy to their superior education and that the young people, in this age, must have a thorough, practical, business training, in order to succeed in any vocation.

### The Normandie.

Among the many excellent modern hotels of which this city can justly boast, a most pleasant and home-like one is the "Normandie", Nos. 502-504 Superior street. This well-known house was established about five years ago, and has a most active, useful and successful business career. The building is a commodious and attractive brick structure, three stories in height, 32 feet front and 100 feet deep. The interior is handsomely and tastefully fitted up, and appropriately furnished, possessing many of the conveniences essential to the comfort of guests. There are no less than twenty odd guest chambers, mostly large, airy, cheerful and well-lighted apartments, well furnished and



equipped for the use of either permanent or transient guests. The hotel is conveniently located for a good city and near-by patronage, and has at all times since its establishment, presented a scene of steady and prosperous business operation. An important department is the large and well appointed "Sample Room" which, besides being the most attractive and pleasant apartment, in itself, is thoroughly stocked with a superior assortment of wines, liquors and cigars. Here, too, the service is exceedingly satisfactory, and this department reaps a large and fine patronage, which comprises a large percentage of the most substantial business men and others of this section of the city. Mr. Robert A. Just, the sole proprietor of this house is a native Toledoan, knows the requirements of the public and generously provides for them. He is a popular member of the Foresters of America and is a young man of fine business abilities and high personal character and standing in the community.

### Niagara Hotel.

Reference to hotel life, easily brings to mind that capital hostelry, the Niagara Hotel, 324-326 Summit street. This hotel occupies the large double front building from the second floor up, each of the three floors being 30-120 feet in dimensions and capable of accommodating a large amount of business. The dining-hall on the second floor is a noble room of 30x120 area handsomely furnished and thoroughly equipped with all modern and desirable fixtures and requisites. The cuisine is of the very best and the service particularly prompt, systematic and agreeable. The house contains some sixty guest chambers, handsomely furnished, beautifully lighted, large, cheerful, bright and attractive. Well calculated to impart the comforts and impressions of home life to the transient occupant. Both gas and electricity are used for illuminating purposes, and every element and department of the house is thoroughly modernized. Meals 15 cents and up. Rooms 50 and 35 cents per day. Over 1,000 meals served daily. The European plan of business is in vogue, a plan which is becoming more and more popular in all our leading cities, where business men find it

impossible to be at any given place at meal times and hence prefer to engage room and take meals when and wherever they can do so with greatest convenience to their business engagements. The Niagara has been in operation for nearly ten years, and has, in the successful and prosperous business done, fully justified the highest expectations of its founder and proprietor, Mr. Thomas H. Deveaux, who, though by birth a New Yorker, has been for some twenty years a prominent and honored citizen of Toledo. He is an enterprising and progressive business man, a genial and hospitable host, and a citizen of decided public spirit and interest in the welfare of Toledo.

### John M. Krumm.

One of the oldest and most securely established pharmacies in Toledo is located at No. 812 Broadway. These premises have been occupied as a drug store for twenty-five or more years and have become well known in that connection. For twelve years the gentleman who is now proprietor was a clerk in this place, and as he has owned the business some seven years, his whole identification with the concern covers a period of not less than sixteen years. The premises are in all respects well adapted to the purposes of the business and the stock is of the best, having been well selected and being replenished with sufficient frequency to insure freshness and full strength. Comparatively few people appreciate the importance of the latter, but a good pharmacist would throw away or destroy stale drugs and chemicals rather than use them in the compounding of prescriptions. For that reason the stock of this establishment is kept exceptionally fresh. Physicians' prescriptions are compounded with the care and precision which their importance demands, and a full assortment of family medicines, standard remedies, proprietary preparations, toilet articles, fancy goods and druggist sundries generally is always on hand. The sole owner of the business is Mr. J. M. Krumm, a young business man of fine ability and high character and one who has within himself all the elements of popularity and success. He is an Encampment degree member of the I. O. O. F and National Union.

### Walter H. Hisey, D. D. S.

Prominent among the younger generation of the professional men, is Walter H. Hisey, D. D. S., the popular dentist of 237 Summit street, proprietor of what is familiarly and favorably known as the Taft Dental Parlors. These offices were established in 1890 by Dr. Taft, and by him continued until 1895, in which year they were secured, by purchase, by the present proprietor. No reception parlor is a more inviting and tastefully arranged apartment, while the operating rooms are fitted and furnished with a full outfit of fine Dental Furniture and a complete equipment of the most modern improved instruments and devices for the performance of every kind and sort of operation from the simplest to the most complex and difficult. Painless extracting, filling, crown and bridge work and everything comprehended under modern dentistry, receives expert and skillful attention. Skillful assistants are employed, and it is safe to say that no dental establishment in Toledo turns out finer work, performs more satisfactory operations, or is more popular with the best class of patients than this. Dr. Hisey is a native Ohioan, having been born in old Columbiana county about twenty-seven years ago. He graduated from the famous Philadelphia Dental College in the class of '93, and immediately entered upon the practice of his profession. Gifted with fine natural abilities, supplemented by most diligent study and practical application he has already given strong evidence of high professional attainments which must eventuate in distinguished success. Personally genial and cordial, his very manner in the operating room does much to rob operations of their terror to the patient, a fact which has an immense bearing upon professional popularity.

### Mrs. M. J. Anderson.

Here are situated all kinds of millinery establishments, fully equal to any in Chicago or New York. A prominent one known as the Louvre, being located at No. 416 Adams street, of which Mrs. Mary J. Anderson is the esteemed manageress. Mrs. Anderson, who brings great natural taste and skill to bear, established the business several

years ago, and now numbers among her permanent patrons the leading members of society in the city and its vicinity. The salesrooms are attractively and elegantly fitted up and the stock includes full lines of the latest novelties in hats, bonnets and toques, also ribbons, plumes, flowers, silks, satins, velvets, laces and trimmings. A number of skilled milliners are kept constantly engaged, and orders are filled and delivered at short notice. Mrs. Anderson visits New York constantly, and is always posted on the prevailing styles and fashions, and to trade with her once is to remain her patron always. She also deals in a superior Hair Tonic that restores hair to its natural color, and will not stain the scalp, while it increases the growth and prevents hair from falling out. Mrs. Anderson was born at Bowmanville, Ont., and has made hosts of friends owing to her strict rectitude. She is always the first in the city to introduce the latest styles and fashions, and is unremitting in her attention to customers.

### The LeBaron Company.

The great retail Bazaars of this city are in all respects up-to-date both in stock displayed and modern methods of business. Time was when the grand dames of Toledo found it desirable and in many cases necessary to import their finest gowns and other apparel from Paris, or at least from New York, Boston or Philadelphia. Now all this has passed away and the dealers at home are able to meet all demands from the simplest to the most complex and important. In the matter of fine millinery and expert fashionable dress-making, the ladies of Toledo may be said to have all the best attractions of Paris at their doors, and the fine establishment of The LeBaron Company at 315 Superior street presents all the facilities in their line that can be sought for or found anywhere. This firm has been in business for many years and has in all its career successfully catered to the finest and most exacting trade of the vicinity. They occupy the entire building which is a brick structure 30x60 feet in area, the whole first floor being devoted to the millinery department and the second to dressmaking. No less than thirty assistants are employed, among them a number of artistic

and expert designers, cutters, fitters, milliners, etc. A magnificent array of direct importations of French bonnets, hats, flowers, ornaments, plumes, laces, etc., is displayed in the department of millinery, and the costume department is replete with the finest and richest creations and fabrics of foreign and American factories. All Toledo, or at least all of fashionable Toledo votes this a model concern and it has long enjoyed the best and choicest patronage of the community. The individual members of the firm have had the inestimable advantage of thorough training and long experience in their profession. Their establishment occupies a leading place in Toledo's business circles and is of such an unusually high character in every particular as to be a source of pride to Toledo's fashionable "Four Hundred."

### Home Building and Loan Co.

One of the principal loan associations is the Home Building and Loan Co., whose offices are at 844 Broadway. This company was organized in 1887, and in December of that year, incorporated under the laws of Ohio, with an authorized capital stock of \$1,500,000 in shares of \$500 each. The plan of association is permanent. The management has been wise and liberal and the growth of business has been steady and continuous from the very beginning of its operations, the last or ninth annual report indicating a most healthy and gratifying condition of its affairs. As a striking evidence of the successful operation of the company it may be noted that its membership now numbers approximately 1,500, and in the nine years of its existence the total assets have increased from \$39,577.65 to \$527,774.66. Surely a most creditable showing and one which reflects great credit upon the officials who are intrusted with the management of its affairs. The handsome rate of 7 per cent dividend was declared at the last time of settlement. The officers are Gilbert Canniff, president; Dr. James A. Duncan, vice-president; George E. Myers, secretary; Wm. J. Kinker, treasurer; and George P. Kirby, attorney. These with Messrs. J. Mark Briecher and B. F. Sawyer, constitute the board of directors. These gentlemen are all prominently identified with the commercial and professional busi-

ness of the city, Mr. Canniff being engaged in insurance, Dr. Duncan a leading practicing physician, Mr. Kinker a well known dry goods merchant, Mr. Kirby a prominent member of the Toledo bar, Mr. Myers an extensive real estate operator, Mr. Briecher an official of the Union News Co., and Mr. Sawyer largely interested in the real estate business. Even without the data of the past eight years of successful management the names of such gentlemen would be a sure guarantee of the future and continued prosperity of the company or, indeed, of any enterprise with which they would consent to be identified. They deserve and are accorded the fullest meed of praise for their faithful devotion to the interest of the members and stockholders and are entitled to great credit for the maintenance of an institution so pregnant with good results to a large section of this community.

### Parisian Portrait Co.

Says Lavater: "The enemy of art is the enemy of Nature; art is nothing but the highest sagacity and exertion of human nature; and what nature will he honor who honors not the human." Art and the artist's profession are well represented in this city by men of talent in the profession, and men who combine with artistic taste excellent business abilities and habits of active enterprise. It is with the latter that this review has chiefly to do. The subject of the present sketch is the Parisian Portrait Co., occupying Room 220 Chamber of Commerce. This business was located here originally as a branch of a Cleveland concern, but is now under the proprietorship of Messrs. Robert S. Cummings and W. C. Wilson, who conduct a general studio, covering all manner of popular portrait work in crayon, water colors, pastel and in fact all the style now most in vogue. A staff of expert and talented artists are kept busily employed filling the orders of an enlightened and critical constituency. The business is principally local to Toledo, and the patrons of the studio are found in all the walks of life, but more practically among the substantial business and commercial circles. The artistic work produced finds high favor among the most competent to judge of art merit, and the consequence is a continuously



growing patronage for the establishment. Messrs. Cummings and Wilson are natives of this state and people of decided talent. They are courteous in the reception of visitors to their place of business and possess many of the best elements of personal popularity. They may be safely set down as coming men in this department of business endeavor.

### H. F. Shannon.

The enormous and steadily increasing consumption of wood, coal, flour and feed in Toledo, has led to the establishment of numerous houses having for their object the supplying of these products. One of the successful ones among the number is that conducted by Mr. Benjamin F. Shannon, whose warehouse, yards and sheds, situated at Nos. 1215 and 1217 Dorr street, cover an area of 30x200 feet. Mr. Shannon began business on January 1, 1892, and has since been catering to an active trade, having secured permanent patrons in all parts of the city. He employs a sufficient force of men and wagons, carries a large stock of the best grades of flour, feed, coal and wood, and all customers have their wants met at the most liberal quotations. Mr. Shannon is a native of Ohio, a member of the Toledo Coal Exchange and the Retail Coal Dealers' Association, also the Knights of Pythias, and his commercial and social standing is of the highest.

### The Schauss Manufacturing Co.

The City of Toledo being the third in importance as a railroad centre of the United States and possessing unsurpassed facilities for manufacturing enterprises, as well as unexcelled means of transportation, both by rail and water, is very evidently pre-destined to become one of the greatest productive points in the country. Its manufacturing enterprises are already over 800 in number, and new industries are constantly being inaugurated here. There are many extensive and justly famed enterprises in flourishing operation in the city, and some of these enjoy a wide spread reputation. Belonging to this latter class we find the Schauss Manufacturing Co., who are engaged as makers of fine parlor furniture frames and whose extensive factory is at the junction of

Washington street and the Lake Shore Railroad. This great enterprise was inaugurated April 10, 1887, and duly incorporated with a capital stock of \$100,000, the executive officers being as follows: President, Wm. Lingelbach, of Cleveland; Vice-President, Henry Bender; Secretary and Treasurer, Christ Bach; Manager, Mr. Theodore Hein. These gentlemen are prominently known in industrial and business circles. Their standing and credit is of the highest and as progressive manufacturers and public spirited citizens, they are held in the greatest regard in the community. The company's works comprise a main factory, a three story brick building, 60x200 feet in dimensions, and large finishing shop and warerooms. The equipment is of the most complete character, and the machinery is driven by engines having a total capacity of 120 horse power. There is also a 15 horse power electric dynamo, used to light the works with electricity. Employment is found for about 100 hands. The company manufacture all varieties of parlor suits, lounge, couch, library, chair and rocker frames. Their large, handsomely illustrated catalogue gives an excellent idea of these superior products, which are shipped to upholsterers and furniture manufacturers in all parts of the United States. Also manufacturers of modern bank and office furniture, fittings and finish. Factory, West Washington and Lake Shore Railroad.

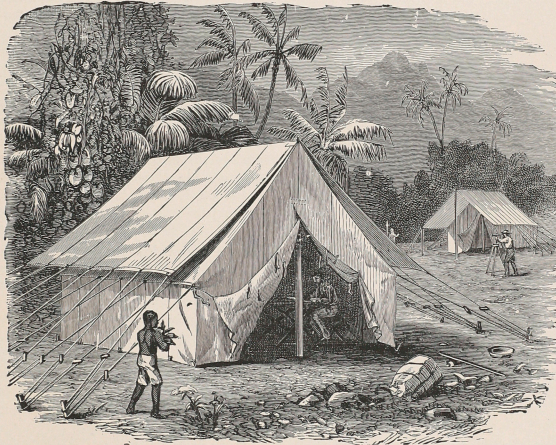
### George H. Boetsch, Jr.

One of the successful members of the trade is Mr. George H. Boetsch, Jr., whose market is at No. 1006 Starr avenue, where he daily transacts an active business. Mr. Boetsch has been established here about a year and a half and has built up a first-class trade, owing to his liberal business policy, and the superior character of the goods sold by him. The commodious store occupied, presents a most inviting appearance, is neatly appointed, and contains a fine stock of fresh, salt and smoked meats, also lard, sausage and poultry, and these are supplied at lowest market quotations. He also handles butter and eggs. Mr. Boetsch is a native of Ohio, devotes himself entirely to his business and is meeting with deserved success.

### M. I. Wilcox Company.

Among the great commercial enterprises in active operation here is that conducted by the M. I. Wilcox Company, whose extensive four-story warehouse is situated at Nos. 210-216 Water street. This concern

This company was incorporated March 8th, 1886, with a capital stock of \$125,000, and on January 1st, 1897, the original name of the M. I. Wilcox Cordage & Supply Company was changed to the M. I. Wilcox Company. On January of this year the company also purchased the tent and awning establishment of Breyman Bros. and annexed the



operates upon a scale of great magnitude and its trade permeates all throughout Ohio, Indiana and Michigan. Several traveling salesmen are employed and the home force numbers about forty hands. M. I. Wilcox commenced the business in 1854, operating it continuously.

business to their already large department in this line. The company carries an immense stock including every description of cordage, belting, oils, tackle, blocks, tents, awnings, railroad and mill supplies, twine, waste, packing, etc., etc., and the trade is supplied at particu-

larly advantageous terms. The officers are prominently known in commercial and financial circles and are accounted among Toledo's representative public-spirited citizens. The list follows: President, M. I. Wilcox; vice-president, J. B. Drago; secretary and treasurer, C. H. Eddy; manager, H. E. Rouse. Mr. Wilcox is also president of the Maumee River Steamboat Company, vice-president of the Vulcan Iron Works and President of the Merchants' National Bank. Mr. Wilcox has the proud distinction of being the oldest merchant in our city in continuous and uninterrupted business.

### A. C. Kolbe.

One of the most creditable of the numerous mercantile enterprises established in Toledo in 1896, was the grocery emporium of Mr. A. C. Kolbe, situated at No. 341 Dorr street, corner of Washington. Mr. Kolbe opened for business in the spring of '96, but prior to that he had many years' experience in the grocery interest, having clerked for Hund & Co. and other firms. Consequently he understands thoroughly all the details of the trade and how to most satisfactorily meet the wants of the public. He has acquired a large first-class trade and his number of permanent patrons is steadily increasing. The store occupied is of ample proportions, has neat fixtures and contains an excellent stock of staple and fancy groceries, fruits and vegetables, etc. Active clerks and a delivery wagon are employed, and all patrons of this establishment are assured the best of value in their purchases. Mr. Kolbe is a native of Germany, has long lived in Toledo, and his energy and popularity assure him permanent success.

### Mrs. J. N. Leggett.

If popularity be the test of merit, then the establishment of Mrs. J. N. Leggett, of No. 514 Main street, well deserves the extensive patronage it receives. This lady has been established the past three years, and within that period has become favorably known in the community for the excellence of her goods, and has won a large, most desirable trade. The commodious store occupied is fitted up with neat fixtures, and the rear portion is furnished as an ice cream parlor, which is well

patronized in the warm season. Mrs. Leggett employs several assistants and deals in home-made bread, cakes and pies, also ice cream, candies, nuts, cigars, tobaccos, etc. A full stock is carried and an excellent trade daily supplied. Mrs. Leggett's husband, Mr. James N. Leggett, is a prominent pile driver and dock work contractor. He is a native Ohioan, a member of the Odd Fellows and Knights of Pythias, and is a thoroughly useful, highly popular citizen.

### Mr. Henry Hune.

Among the many successful merchants who have built up their success in this community is Mr. Henry Hune, the prominent and well-known dry goods merchant at 636 South St. Clair street. This gentleman embarked in business twelve years since and has built up an establishment and a trade which is one of the best of its kind in that section of the city. He occupies for business uses the two-story brick building indicated, which is a large and roomy one, being 20 feet front and 100 feet deep, and so fitted up and arranged as to constitute it a most inviting place for buyers. The salesrooms which occupy the whole of the ground floor, and also second floor carpets, are fully equipped with a superior selection of fine and fashionable dry goods, such as silks, dress goods, white goods, laces, trimmings, hosiery, gloves, carpets, curtains, notions, fancy goods, and the whole line of articles usually required to form a first-class and complete stock in this line. A lively and active business is done and the many patrons of the house are always sure of prompt attention, honorable fair dealing and the utmost consideration of their interests. The proprietor, Mr. Hune, has long been a citizen of Toledo and identified with its business interests, and is recognized by all who know him as a careful, conscientious and strictly reliable man and merchant.

### Dr. A. Y. Munson, Dental Parlors.

The profession of dentistry is well sustained in this city by a number of able men, among whom, and a very noted one, is Dr. A. Y. Munson, of 233 Summit street. Dr. Munson is a native of New York State, and was for some time a leading practitioner in Detroit, Mich.



Subsequently he removed to Toledo and located in the suburb of Auburn-dale. About three years ago he secured and fitted up the handsome premises he now occupies, which are located on and comprise the whole second floor, which is fitted up in a style to justify the claim that they are the finest equipped Dental Parlors in the State. A corps of expert operators is employed and a magnificent business in all departments is done. Every species of surgical, operative and mechanical dentistry receives scientific and highly skillful attention, and this office enjoys a high reputation for the finest class of work, coupled with exceedingly low prices. It is also known as being expert in restoring beauty and features of the face. These and many other exceptionally desirable features have made this office the favorite resort for many thousands of Toledo's best people. Personally Dr. Munson is an exceedingly refined and courteous gentleman, and he has around him assistants of the same character. His professional skill is of a high order, and his business methods are such as to necessarily draw to him the most desirable class of patients.

### R. S. Clegg & Son.

That part of the city known as the "East Side" has of late years made rapid progress in the matter of public improvements, business establishments and in increasing population. There are located in that section many excellent business concerns, covering all or nearly all branches of business, and very many of them most creditable in every particular. The leading undertakers and embalmers of this part of the city is the firm of R. S. Clegg & Son, whose premises are at 916 Starr avenue. This firm has been extensively engaged in the same business at Perrysburg, O., for nearly twelve years and still maintain the business there. Within the past year they opened the Toledo establishment and at once took leading rank in that section in the line in which they are engaged. The premises consist of a two-story building 25x120 feet in area, and this they have fitted up and equipped in a thoroughly up-to-date manner and style. The office and warerooms are excellently fitted and furnished and the stock displayed is an unusually large, varied and well selected one, embracing a fine line of coffins, caskets,

burial cases and all the paraphernalia incident to this branch of trade. Several employes are required, and the funeral outfit consists of three hearses and a number of wagons, carriages, buggies, etc., all of which are of the most desirable modern designs and styles. The appliances used are of the most approved class and the establishment is always ready at a moment's notice to meet any demands which may be made upon its resources. A lady assistant is always in attendance, and everything about the place indicates the existence of able management and thorough system. Arterial and cavity embalming are done upon short notice, and according to the most approved scientific methods. The firm consists of Messrs. R. S. Clegg, E. J. Clegg and R. P. Barton. Mr. Clegg, Sr., is a well-known Mason and K. of P. and a most popular citizen. Mr. Clegg, Jr., and Mr. Barton are young men, just upon the threshold of business life, and both are possessed of qualities of energy, enterprise and honorable ambition which must greatly ensure to their benefit as they become better and more widely known in the business world.

### Mr. George H. Scott.

It will be accepted by all who know him that Mr. George H. Scott, the prominent dealer in harness, saddles and horse furnishings at 603 Monroe street, knows a thing or two about horse outfitting. In fact the best posted horse owners say that what Mr. Scott doesn't know about this particular line is not worth going even a little way to find out. Having been established in the business for full a dozen years he has had ample appointments of displaying and exemplifying his knowledge of this particular branch of merchandise. Mr. Scott could not well be left out of this chronicle of Toledo business features, because of his prominence and general high standing in the business. It ill becomes the present writer to go into details of his stock and facilities, for it may be said sententiously that what he don't manufacture or handle in the harness and general horse furnishing line would have to be some sort of monstrosity, altogether outside of ordinary or usual demand and use. It may be said in general terms that his establishment is a distinctive credit to the city, and that his premises

have the commodious area of 20x110 feet. That he works twelve to fifteen expert hands and has a patronage covering most of Ohio, Michigan and Indiana, and that the harness, trunks, satchels and whips handled and the expert repairing done here are beyond compare. Personally speaking Mr. Scott is a Canadian, but has been transplanted and has proven himself wonderfully well adapted to the life of the States. He is enterprising, progressive, full of the spirit of the true advancement and is in every respect a most honorable specimen of the advanced and live citizenship.

### Mr. F. J. Shovar.

Among the most successful of those engaged in operating in loans real estate and insurance, is Mr. F. J. Shovar, whose office is at No. 211 Main street, East Side. This gentleman has been actively established for many years and he commands the fullest confidence and esteem of the entire community. Though a native of Michigan, Mr. Shovar has resided in Lucas county the past thirty-six years, and he has been fully identified with the grand progress and developments made by this city. He is a notary public, attends to all the duties of that office, and conducts a general real estate, loan, mortgage, insurance and collecting agency. All patrons have their interests advanced in the most solid manner. Mr. Shovar holds membership in the Masonic Order, Odd Fellows, Red Men and the Grand Army of the Republic. He enlisted in 1863 and served through the campaign with distinguished credit. Mr. Shovar is now serving his second term in the city council.

### C. Grauer, Furniture.

Among the houses of metropolitan aspect engaged in business on the East Side, no one can concede a second place to that conducted by Mr. C. Grauer, at Nos. 119-121 Main street, in the handsome new Henry & Gross Block, a splendid specimen of modern architecture. He first started in the Weber Block, was afterwards for two and a half years at Nos. 127-129 Main street, and has been at his present address since October 1, 1896. Here he occupies a three-story and basement building of large dimensions, equipped with passenger elevator and all

modern conveniences. On the first floor is shown a complete line of stoves and furniture; on the second floor carpets, draperies, lace curtains, etc., and on the third floor, bed-room suits, mattresses, etc. A staff of clerks is employed and a busy trade is enjoyed. Mr. Grauer is a native of Germany, has long been identified with this city, and he is a courteous gentlemen, who enjoys the esteem of a host of friends.

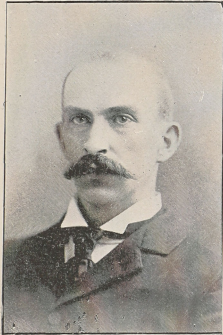
### Graf & Klein.

Toledo has some of the finest bakers and confectioners in the world. The delicate sweets they turn out would tempt the taste of a professional ascetic. For instance who would contemplate the delicate bread, cakes, pies and other products of the establishment of Graf & Klein without having a desire to indulge in them. Having a beautiful salesroom at 523 Monroe street, with an inviting front of twenty-five feet, running back to a depth of one hundred and ten feet, all beautifully and attractively fitted up and in charge of most capable and agreeable help, with a wondrously fine display of all that is best in their line, it would be contrary to the most usual and universal impulse not to be most strongly tempted by the exceedingly toothsome viands displayed there. To think otherwise would be to declare oneself a stoical being not influenced by the impulses most common to the race. This firm is of comparatively recent formation and had not been in business but a very short period before they manifested most excellent reason for their being. They turn out the finest home-made bread in the city, besides a vast quantity of cakes, ice cream, ices, frozen custards, making a great specialty of furnishing first-class parties, weddings, banquets, receptions and swell occasions generally. They have by their own correct methods built up a prosperous business and have already become one of the institutions of the city. They are by no means strangers to the very best people and most desirable trade in the city. Mr. John Graf and Mr. William A. Klein, formerly of Columbus Grove, O., are both of German birth, but have been many years in Toledo where their own merits have given them a name and business and social position which is only accorded to men of true personal worth.

### D. A. Moyer.

Catering to the family needs of the Toledoans are a number of as well appointed and as ably conducted fine family grocery establishments as can be found in an equal area anywhere on the continent. Generally speaking, the grocers of this City (there are exceptions, of course) seem to endeavor to secure the best products of the factory and farm, for the delectation of their patrons, rather than to secure the cheapest things the markets afford, for their own profit. In this they exercise wise judgment, well knowing that the advantages of the former

plan are permanent, while those of the latter (if there are any) are merely ephemeral and only tends in the end to defeat and destroy honest merchandising. One of the best known and most popular retail grocery merchants in the City is Mr. D. A. Moyer, who owns and occupies the building, No. 751 Dorr street. This gentleman has been established in the business for more than ten years, and has always had the reputation of keeping pure, fresh and unadulterated goods, and of giving his patrons a fair share of the benefits of every specially good deal he could make in the wholesale market. Thus he has built up and retained an active and prosperous trade among the most desirable people of his section. His stock is always kept full and complete, and



D. A. MOYER.

embraces all the staple and fancy articles incident to the business, such as fine teas, coffees, spices, shelf goods, canned goods and the long list of sundries usually found in a thoroughly equipped store. His place

is also headquarters for choice fruits and vegetables in season, and prime butter and eggs at all times. Two wagon teams and a considerable staff of employes is required to meet the wants of his trade, and all things connected with the concern seem to be well up-to-date. Born in Pennsylvania, Mr. Moyer came to Toledo about twelve years ago and very shortly after entered into business. He is deservedly popular with the people, and especially so with the grocery merchants as was shown at a recent meeting of the Toledo Retail Grocers' Association when he was chosen, in preference to a number of others, as first vice-president of that organization. He is personally a most enterprising and energetic man and merchant, and believes in forwarding any movement calculated to extend the fame of his adopted city.

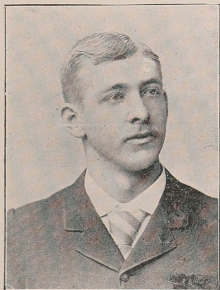
### A. C. Walter, Undertaker.

Modern taste demands even in funeral arrangements the presence of aesthetic and beautiful surroundings, and the successful funeral director of to-day is called upon to exercise the most discriminating care in these matters. One of the leading men engaged in this line, and one who, while not long established here, but who has built up a business second to none, is Mr. A. C. Walter, of No. 1219 Broadway, who has the best facilities at his command, all of which are new and modern. Mr. Walter's long experience in this line eminently fits him for the exacting position he so creditably sustains. He started in business here in September, 1894, having formerly been in Tiffin, Ohio. The premises occupied consist of a two-story building, specially fitted for the requirements of the business, and where may be found a stock of burial cases, caskets, shrouds, etc. Mr. Walter supplies everything required, even to carriages and horses, and in connection does a large livery business. He employs skillful attendants and gives his personal attention to preparing bodies for interment and to scientific embalming. He has made a special study of his profession and is a graduate of the Massachusetts College of Embalming. Mr. Walter is a progressive, public-spirited citizen who has done much for the material progress and development of Toledo. He is a member of the American Mechanics' National Union and is highly esteemed.



### John Meister.

Prominent among the business men and property owners of the city is Mr. John Meister, whose business establishment is located in the handsome Meister Block, corner Broadway and Segur avenues. This fine property is owned solely by Mr. Meister, and is one of the most valuable pieces of real estate in that section of the city, having recently



**JOHN MEISTER.**

been remodelled and extensively improved. The portion occupied for his business is upon the street or ground floor and forms an area 20x45 feet in dimensions, appropriately and conveniently fitted up and well adapted to the purposes of a first-class butcher and meat shop. Here is displayed a superior assortment of fresh, salt and smoked meats, sausages and all the belongings of that line of business. Lard and lard rendering constitutes an important branch of the trade. The meats handled are home slaughtered and other kinds, the whole market being availed of to secure the very best that can be obtained for the use of his many patrons. Mr. Meister, as

has been indicated, is a native of Germany. He came to this city nearly thirty years ago and has since been a most valuable citizen of this community. He became established in this business in 1870 and owing to his great energy, sound judgment and honorable business methods has reaped a measure of success and prosperity of which he may well be proud.

### Wm. F. Villwock, Grocer.

The evolutions of business and business methods during the past two decades have been quite as noticeable in Toledo as elsewhere, and

it is not at all difficult to mark a decided improvement in the business customs of this city and section. Old methods have passed away. Prominent among the strictly up-to-date retail business concerns of Toledo, we note the store of William F. Villwock, No. 1318 Cherry street. This gentleman has been engaged in the business for about eleven years, but it is only within about one year that he has occupied his present premises. These premises consist of a two-story building 20x60 feet in width and depth and are capable of accommodating an extensive business, such as is now done here. This is a first-class grocery and provision business, which requires the services of a number of clerks and two or three wagons and teams. The stock is replenished daily and is always kept full and fresh. It consists of a complete general assortment of fine staple and fancy family groceries, teas, coffees, spices, shelf goods, condiments, delicacies, canned goods, flour, meats and provisions of every description; also wines, liquors, cigars, bar goods and all the appurtenances of that department. The extent of the store and stock, the number of assistants employed and the general air of activity and bustle which pervades the establishment, betoken a lively and most prosperous trade. Mr. Villwock, the popular proprietor, is a born Ohioan, a well-known member of the Order of Foresters, and of the I. O. O. F. Encampment, Cantons and Uniformed Rank, and is recognized by all who know him as an all around, enterprising, pushing, progressive and liberal minded man, and a merchant of more than ordinary comprehension of the governing principles of business.

### R. O. Orwiler, Groceries.

A well-known concern is the bright and attractive store of Mr. R. O. Orwiler, 623 Chestnut street. Mr. Orwiler's establishment has been in operation but about one year, hence is one of the latest enterprises of its kind, and for that very reason should be and is one of the best in this section of the city, everything being new and fresh and up-to-date in every particular. His line of business is that of fine family groceries, provisions and the general line which that comprehends. His store is nicely fitted up, well lighted and always kept in perfect order of arrangement. The stock is evidently well selected and care-

fully looked after, and embraces staple and fancy groceries, fine teas, coffees and spices, canned goods, relishes, flour, bacon, smoked and dried meats, and provisions of all kinds, together with cigars, chewing and smoking tobaccos, and the varied sundries included in a first-class selection of this line of goods. Several clerks are employed and everything is done in a prompt, expeditious and business-like manner. Although so recently established, a fine trade has already been built up and this store enjoys the patronage of scores of the best families in this section of the city. Mr. Orwiler is a native Ohioan, and a young man of excellent business ability and habits, and personally very popular. He is prompt, energetic, obliging and strictly to be relied upon in all things, and it is entirely safe to predict for him a career of usefulness and more than ordinary success and prosperity.

### **T. J. Fitzgibbons, Upholsterer.**

Toledo's progress continues without abatement, and new business enterprises are constantly being inaugurated here. One of the latest of these is the house opened at 922 Monroe street, corner of Tenth, by Mr. T. J. Fitzgibbons. This gentleman is an upholsterer and draper, and thoroughly expert in his vocation. He gives particular attention to special designs for parlor furniture, window seats, portiere and window draping, slip covers, repairing, etc. They are complete in their equipment and everything is at hand for the prosecution of the business upon a successful basis. He has had charge of a great many of the finest departments in the country and is thoroughly practical, has had mature experience in business life, and he is favorably known in this community.

### **J. H. Byrnes, Stables.**

As might be expected in a progressive city like Toledo, the livery trade is well represented, and among the business men occupying a leading position in this line we find Mr. J. H. Byrnes, whose livery, boarding and sales stables are located at Nos. 133 and 135 Erie street. This gentleman first began business in 1891, on St. Clair street, and removed to his present address in September, 1895. Here his stables, comprised in a three-story brick building, are well lighted, well venti-

lated and efficiently drained. Mr. Byrnes owns from twenty-five to thirty fine horses, and thirty superior vehicles of all kinds, including buggies, carriages, hacks, coupes, and light road wagons, and stylish rigs may be had at all hours of the day or night. Horses are taken to board by the week or month, and the most careful attention is bestowed on the noble animals by careful grooms and stablemen. Mr. Byrnes, though a native of Canada, has long resided in this city, and is popularly known here. He is a prominent member of the Toledo Carriage Owners' Association.

### **C. F. Grubel, Drugs.**

One of the leading representatives of the profession in his section of the city is Mr. C. F. Grubel, whose well appointed pharmacy is at No. 1002 Monroe street. He has been established for the past two years, and by careful attention to the interests of his patrons has built up a large and influential trade, which is drawn from among the leading residents of the vicinity. The store is spacious, very handsomely fitted up and reflects great credit on the artistic taste of the proprietor. A full and complete stock of drugs, chemicals, toilet and fancy articles druggists' sundries and proprietary medicines is carried. Particular care is given the compounding of physicians' prescriptions, all orders being accurately compounded and intelligently dispensed. Mr. Grubel maintains an enviable reputation as a skilled pharmacist and he is deservedly popular. Also manufacturing of Ferro Phos, the health drink and thirst cure, for sale at all first-class soda fountains.

### **Toledo Stamp and Stencil Works.**

There are but few cities of its size in the United States that have made greater progress and advancement in the past dozen years in every branch and line of trade than Toledo. By careful, conservative management her business men have built up a permanent trade and gradually increased it in every way. One of the oldest established and best known houses in the city is that of the Toledo Stamp and Stencil Works at No. 101 Summit street. The present proprietor of this extensive business is Mr. J. J. Canneff, a business man of the most progressive ideas and of the widest experience. The business has been

conducted in its present commodious quarters for the past eight years. Rubber stamps, steel stamps, seals, dies, stencil plates, burning brands, baggage and hotel checks are here made in the very best manner. All kinds of special designs are made and there is nothing in this line that cannot be secured here. The very highest class of workmanship is done and satisfaction guaranteed in every instance. Mr. James J. Canneff is a native of Canada of American parentage. He has been a resident of Ohio the past 48 years. He is widely known as an enterprising, public-spirited citizen, and is highly esteemed.

### John T. Solon, Coal.

Toledo is one of the principal soft coal markets in the United States, and conducts very extensive operations in this branch of trade. The transportation facilities, both by rail and water, are all that could be desired, and the trade is steadily growing with each incoming year. A successful wholesale dealer in and shipper of coal is Mr. John T. Solon, whose headquarters are in Rooms 316-317 Chamber of Commerce Building. It is two years since he began business and in that brief period he has built up an extensive, influential connection all over the country. He deals in Jackson steam, domestic and fuel coal, selling in cargo and car lots, and shipments are made to all points. All orders are given immediate consideration and are met at lowest current market quotations. Mr. Solon is a native of Ohio and an active member of the Chamber of Commerce. He is a man of strong personal character, a fund of energy and progressive ideas, and does business uniformly on a liberal, straightforward basis.

### Presley & Son.

Of first importance among all departments of commerce is the trade devoted to the food supply. A popular house engaged in this line in Toledo is that of Presley & Son, situated at No. 2677 Monroe street. This firm was organized July 3, 1895, and first began operations at No. 3031 Monroe street, removing to the present address on January 1, 1897. Here the premises occupied comprise a new brick building of ample size, the firm using the first floor and cellar. The salesroom

is very neatly appointed and is completely stocked with a select assortment of staple and fancy groceries of all kinds, canned goods, fruits and vegetables, fresh, salt and smoked meats, and a leading specialty is made of choice butter. A staff of clerks and several delivery wagons are employed and an active trade is daily supplied. Mr. Wm. T. Presley, the senior member of the firm is a native of Michigan, a member of the Retail Grocers' Association, and is a thoroughly progressive merchant. His son, Mr. Oscar M. Presley, was also born in Michigan and is a young man popularly known in the community.

### Dr. J. A. Miller, Dentist.

One of the most successful exponents of the dental profession in Toledo is Dr. J. A. Miller, whose large and handsomely appointed offices are in the Valentine Building. He has been established over fifteen years in this city, and commands a large, influential patronage. Dr. Miller has the exclusive right to use, in Toledo, the latest scientific discovery, "Anti-Nerve Poena." This is a locally applied anæsthetic, that never affects the patient in the slightest and is as harmless as water. It is guaranteed to prevent a single pang of pain during the extraction of teeth or stumps of any kind. Dr. Miller makes a leading specialty of the preservation of the natural teeth, and he also supplies artificial teeth that cannot possibly be detected from natural ones. Work is done on gold, silver, aluminum, celluloid and vulcanized plates; bridge work, crowning, etc., and efficient results are assured in each instance. Dr. Miller is a native of Ohio, a prominent member of the Masonic Order, graduate of the Iowa College of Dentistry, at Des Moines, Iowa, and his standing and reputation are absolutely beyond criticism.

### John Samsey & Co., Printers.

Our city is fully up to the head of the column and can point to some as completely equipped and as ably conducted printing establishments as exist anywhere in the country. Of this class is the extensive book and job office of Samsey & Co., the printers, who occupy the second floor of the building, Nos. 503 and 505 Monroe street. This



business was established five years ago, and for a time was located at 124 St. Clair street, from whence it was moved to 40 Summit street. Recently in order to secure better facilities for the accommodation of the growing business, the premises now occupied were secured. These premises are commodious, being 40x40 feet in dimensions. The office forces comprise a number of expert compositors, pressmen, etc., and the large patronage of the concern comes very generally from the best classes of the business people of Toledo and vicinity. The sole proprietor is Mr. John Samsey, a genial and courteous gentleman, a native of the city, an influential member of the Typographical Union and a strictly "Union" man in every sense. He employs only Union men, pays full Union wages and is liberal and helpful to his numerous employees. In other words he seems to have adopted as his motto, the language of the Bard:

"Tis not in mortal to command success,  
We'll do more, Sempronius,  
We'll deserve it."

In conclusion, it is pleasant to record that Mr. Samsey has not only deserved but is rapidly achieving the success which is always due to right principles applied to practice.

### Thomas Kewley & Son, Plumbers.

The first and paramount consideration is health and comfort under every circumstance, and these are best attained through homes made pleasant and healthful by the best endeavors of science. This subject calls forth the necessity of the best scientific plumbing as a means of attaining that end, and one of the most prominent houses in this line is that of Thomas Kewley & Son, in the Chiesa Block at No. 1006 Monroe street. It was two years ago that the business was established by Thomas Kewley and his son, F. T. Kewley, both practical sanitary engineers and plumbers of long experience. The firm occupies large and commodious quarters, ample for every requirement of its growing business and fully equipped in every way. A specialty is made of plumbing, gas and steam fitting, and hot water heating in pri-

vate residences and buildings. This firm did the plumbing on the Ontario Building, and many of the large private residences of the city. The senior member of the firm is a native of England and the latter of Ohio. They are highly esteemed as business men, and as progressive, public-spirited citizens.

### The Thompson & Chute Soap Co.

One of the most widely known establishments here is The Thompson & Chute Soap Co., makers of a most popular line of Silver Soaps and other soaps, also a full line of Steam Laundry supplies. This important industry was founded nearly twenty years ago by J. B. Bell & Co., who were succeeded some ten years since by the present company,



which was incorporated in 1887 with a capital stock of \$50,000. The company occupies a commodious and substantial three-story brick structure, 50x125 feet in dimensions, covering Nos. 201-203-205-207-209-211 and 213 Lucas street, corner of Thirteenth, and fitted up with all

modern improved appliances for soap-making, including a 20 horse power engine and 80 horse power boiler. A score of persons are given employment and several traveling salesmen represent the house in the various states from which their trade is drawn, chiefly throughout Ohio, Indiana, Michigan, etc. The capacity of the works is about twenty-five thousand boxes, and the product has attained great popularity with consumers of the trade in all sections in which it has become known. It is safe to predict that the trade of the company will continue to grow and increase and that the high quality of these excellent soaps will be most rigidly maintained. The entire management of the business devolves upon Mr. G. M. Chute, who is president and general manager of the company. He is a good type of the native Canadian, and manifests in his enterprising and thorough business methods the energy, liberality and resources so marked a characteristic of the leaders of Toledo's commercial and manufacturing element.

### Theo. Adams, Furniture.

Six years of effort and enterprise have sufficed to place the house of Mr. Theo. Adams in a leading position in the furniture industry of Toledo, and to secure him a first-class reputation with the public. The business is conveniently located at No. 623 Monroe street, the spacious salesroom occupied having a depth of ninety-five feet, and being equipped with every facility for the successful conduct of the enterprise. Mr. Adams is a skilled practical upholsterer, and employing a corps of assistants, conducts a general business as a manufacturer of and dealer in furniture and upholstery goods, making a leading specialty of upholstering and repair work. Mr. Adams is a native of Ohio, now in the prime age of life, and is known throughout the community as a liberal minded citizen and highly capable man of business.

### Leland's.

There are a number of excellent establishments devoted to the trade in art goods, foremost among which is that of Mr. Everard P. Leland's, located at No. 344 Huron street, and better known as "Leland's." This gentleman is a native of Ohio, now in the prime of

life, and he has been established in business since 1883. The premises occupied are spacious, attractively appointed, and completely stocked with a superior assortment of pictures, frames, artists' materials and kindred goods of all kinds. A number of skilled hands is employed and particular attention is paid to the making of frames to order, first-class work being assured in every instance. Mr. Leland is a public spirited citizen, and very highly regarded in the community. His substantial success has been fully deserved.

### L. A. Barkimer, Pianos.

Among the establishments engaged in catering to the musical element, a foremost position is occupied by that conducted by Mr. L. A. Barkimer, assisted by his genial and estimably known wife, Mrs. Barkimer, in the National Union Building. This gentleman is an expert in the piano trade, having been connected with it the past thirty years, and since October, 1894, he has been established as above. He has built up an excellent trade and a reputation of the highest character. The spacious premises occupied are handsomely appointed, and a large stock is carried of the celebrated Decker Bros., Baldwin, J. & C. Fischer, Haines Bros., Ellington and Valley Gem Pianos and Organs. Mr. Barkimer is a native of Ohio, widely known in business circles, and his establishment is deservedly regarded with the highest favor.

### Toledo Brick Supply Co.

Among the commendable class of business combinations, and one which fills a long felt want, is the Toledo Brick Supply Co., an organization formed in 1896 by a number of leading brick manufacturers for the purpose of maintaining a general headquarters for the sale of the product of their several works. This company occupies very handsome offices in the Spitzer Building, Rooms 213 and 214, and here the contractors, builders and all classes of buyers of brick in Toledo and vicinity find a central office or exchange where they can obtain all the grades and kinds manufactured by the various firms and companies represented, a fact which contributes very greatly to the convenience of the whole trade in that line. Its affairs are in excellent shape and

condition, and its projectors are more than satisfied with its operations. The officers of the company are Mr. E. B. Hall, president; Mr. E. A. Macomber, vice-president, and Mr. C. J. Spear, secretary. Mr. Elijah B. Hall is a prominent brick manufacturer, as is Mr. Albert E. Macomber, who is also a leading member of the Toledo Bar, and Mr. Spear was resident manager of the Findlay Hydraulic Pressed Brick Company. These gentlemen are all Ohioans "to the manor born," and are actively identified with all that is most progressive in Toledo's business life, and in the prosecution of the business of this company they display the same qualities of sound judgment, and liberal progressiveness which have made them so successful in their individual undertakings.

### John W. McCormick, Billiard Hall.

There is no place where a pleasanter hour or two can be passed than in the billiard hall and bowling alleys conducted by Mr. J. W. McCormick on St. Clair street, opposite the Produce Exchange. This is the largest billiard hall in the state, covering as it does an area of 60x120 feet, and being equipped with twenty billiard and pool tables. This enterprise was inaugurated in 1887 by Mr. A. E. Foster, and in May, 1893, he was succeeded by the present proprietor, Mr. McCormick under whose management the establishment has gained a high degree. A staff of trained assistants is employed and visitors are shown every courteous attention. Mr. McCormick is a native of Ohio, a popularly known business man, and thoroughly public-spirited citizen.

### The Witker Manufacturing Co.

In reviewing the great enterprises that have made Toledo the great manufacturing and commercial centre it is, it is instructive and interesting to note the advances that have been made in each of the representative industries, and to ascertain exactly what has been accomplished by energy and capital. The manufacture of doors, sash and blinds for building purposes has long been one of the most important branches of industry, and one of the foremost houses engaged therein is that of the Witker Manufacturing Co., whose yards and factory are

situated at the corner of Jackson avenue and Water street. This well known company was incorporated in 1886, with a capital of \$50,000, and its affairs have been directed with such wisdom and enterprise that a large influential trade has been developed, requiring the employment of a force of eighty hands. The company's factory is a three-storied brick building, 120x250 feet in dimensions, equipped with first-class steam power machinery, and they also have yards and dock covering 150x200 feet. All kinds of doors, sash, blinds, mouldings, etc., are dealt in, also lumber, lath and shingles; a very heavy stock is carried, and an extensive trade is constantly supplied. The officers of the company are: President, Fred E. Witker, who is also president of the Mutual Building & Loan Company; Secretary and Treasurer, Edward H. Witker; Superintendent, Edward F. Witker. These gentlemen are brothers and cousins, and natives of Ohio. They are well known in commercial circles as straightforward business men, whose trade has grown proportionately with the merits of their products, and who have won their way into the front ranks of an important and thriving industry.

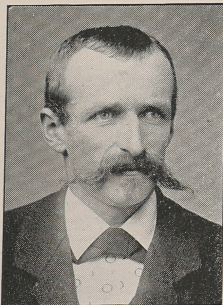
### O. G. Fields, Photographer.

Toledo has a most able and gifted representative in Mr. O. G. Fields, whose studio and atelier is located at No. 419 Summit street. For almost a score of years this gentleman has been engaged in this line, and he has kept in touch with every improvement that has tended toward the betterment of his art, until to-day, there is no photographer in the city who has a larger clientele of patrons than has he. Mr. Fields has a handsomely appointed gallery, with every scenic embellishment for first-class work. A large and cheerful reception and display room, with dressing rooms are a feature of the establishment. Mr. Fields is a native Toledoan and is highly esteemed in business and social circles. He is ably assisted by Mrs. Fields, whose artistic abilities are employed in the development of the trade. Mr. Fields is a gentleman highly respected, public-spirited and honored, and it is always his pleasure to advance the interests of his native city in every legitimate way.

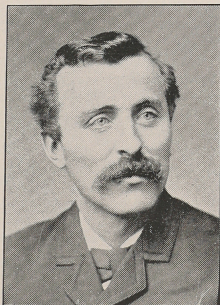


### Miller & Diehl, Flour, Meal, Feed, Hay, Etc.

The name of Miller & Diehl, wholesale and retail dealers in flour, meal, mill feed, hay, straw, etc., are entitled to favorable mention. They occupy the first floor and basement of the handsome three story brick at 327 Cherry street, the firm consisting of Jacob Miller and Jacob Diehl, and the business has been conducted by the present owners in this location for the past sixteen years. Besides handling all kinds of feed, flour and meal, they make a specialty of Miller & Diehl's



JACOB MILLER.



JACOB DIEHL.

"Drifted Snow" and Freedman's "Pansy" flour, "Spring Wheat," and "Rye Flour," etc. Mr. Jacob Miller is a native of Switzerland and is quite a prominent society man, and as a business man has evinced rare ability. Mr. Jacob Diehl is a native of Germany and a prominent member of the Foresters, National Union, A. O. U. W. and other lodges, and like his associate has more than ordinary business ability, and the entire arrangement of their store in neatness and convenience.

### J. R. McGlone, Lumber.

A foremost concern engaged in the wholesale department of the industry is that of which Mr. J. R. McGlone is the active manager, and whose trade operations extend all throughout Ohio, Indiana, and Michigan. This business was established some thirty years ago and the house has long been a prominent factor in the promotion and development of the lumber interest. It commands the most ample dockage and storage facilities, having a yard at the foot of Lafayette street, five acres in extent; Wabash Dock, one acre; and a two-acre yard at Ironville. A large force of men and teams is employed, and the specialties dealt in comprise Michigan pine, and hardwood, cross arms for telegraph and telephone poles, telegraph poles, cedar posts, shingles, lath, etc. Mr. McGlone is representative of the well-known house of H. M. Loud & Sons Lumber Co., of Oscoda, Michigan, one of the largest concerns in the lumber industry. Mr. McGlone is a native of that great lumber state, Michigan, having been born in Tuscola county. He has resided in Toledo many years, is a member of the Chamber of Commerce, and is thoroughly identified with the mercantile and social development of this thriving community.

### The Conant Bros. Furniture Co.

A notable and well equipped establishment devoted to the production of furniture for use in public buildings, is that of the Conant Bros. Furniture Co., whose offices, warehouse and factory are situated at the junction of Summit, Adams and Water streets. This company was incorporated July 15, 1885, by Walter N. and J. A. Conant, under the state laws of Ohio, with the nominal capital of \$75,000. Mr. W. N. Conant, since deceased, his interest in the business being succeeded to by his widow, who now holds the office of president of the company. The treasurer and active manager is Mr. F. W. Conant. This gentleman is a native of Ohio. The premises occupied for the business comprise a four-story warehouse and salesroom 50x150 feet in dimensions, and factory building, having four floors, each 100x150 feet. The latter is equipped with the most improved machinery, driven by steam

power, and employment is found for a force of 70 experienced workmen. All kinds of furniture for public buildings is made here and furnished to these buildings under contracts agreed upon. The goods are of superior quality and workmanship, and the trade of the house extends to all parts of the United States.

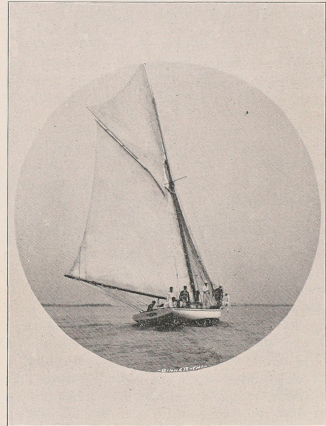
### George F. Tanner, Footwear.

The best interests of the city of Toledo are fully conserved by the able business men who have builded up its retail trade, and made this line one of the greatest factors in its growth, advancement and prosperity. The retail houses of Toledo will rank with those of any city in the country of its size in stability and extent. One of the best known retail bazaars is that of Mr. George F. Tanner, the well-known foot milliner at No. 607 Summit street. The business was established fifteen years ago by Mr. Tanner, who by rare business ability and judgment has builded up a large trade among the exclusive people of the city. The store is handsomely fitted, large, and fully stocked with a fine line of the best grades of footwear, products of the best known makers. The assortment is one of the largest in the city, and is most comprehensive, embracing every style and kind that are sold at right prices. Mr. Tanner is a native of Toledo, and has always been identified with its best business interests in every way. He is wide awake, public-spirited and energetic, and is liberal in his patronage of every movement that tends to advance the city and its best interests. Mr. Tanner is well known and highly esteemed in trade and in society, and his business career exemplifies what honorable methods can do.

### F. T. Berdan, Coal.

Toledo is one of the foremost soft coal markets in the country, as bituminous coal is both plentiful and cheap here, a fact that has had much to do with making this city, the great manufacturing centre it today is. The leading house engaged in the retail trade in coal and coke is that of Mr. F. T. Berdan, whose handsome main office is on the ground floor of the Spitzer Building, while his extensive yards, covering an area of about 40,000 square feet, are on Morris street. This establishment

was founded five years ago by Messrs. Cox & Berdan, and two years later the firm was dissolved, Mr. Berdan since continuing alone. He is a native of Ohio, a member of the Board of Trade and Chamber of Commerce, and he is recognized as one of Toledo's most enterprising,



able and progressive business men. Mr. Berdan employs a large force of men and carts, and deals in Massillon, Jackson, Pocahontas and anthracite coal, and also coke. Mr. Berdan does not believe in doing things by halves, as he owns a complete equipment for delivery, consisting of spring wagons and the finest draft horses in the city, insuring

his customers the very best of attention at all times. Much of the popularity of the firm is due to the promptness with which orders are filled, the hauling capacity for retail delivery being 250 tons per day. He carries a very heavy supply at all times and the public is promptly supplied at lowest market quotations.

### People's Hand Laundry.

A most popular Toledo house engaged in the laundry industry is the People's Hand Laundry, situated at No. 435 Huron street. This enterprise was founded in September, 1895, by the present genial proprietor, Mr. J. J. Knowles, an energetic, hustling business man, who has made a phenomenal success. His staff of assistants are trained, reliable hands, and all the work is done by hand exclusively in the most careful manner. No deleterious chemicals to eat away the clothing, nor any machinery to tear or wear out linen is used. Mr. Knowles is a native of Kentucky, came to Toledo three years ago, and has since become most popularly known in the community.

### Arbuckle-Ryan Co., Machinery.

This is an old established house, having been founded in 1871, by Messrs. John M. Arbuckle and Chas. W. Ryan, who continued at the head of affairs until the lamented death of Mr. Arbuckle severed the co-partnership, and shortly afterward, or on February 8, 1896, the present company was organized and incorporated under the state laws of Ohio, with ample capital, the executive officers being: President and Treasurer, Chas. W. Ryan; Vice-President, J. W. Ryan; Secretary, John D. Besly; General Manager, Edward J. Wehrly. The Messrs. Ryan and Mr. Besly are natives of Pennsylvania, Mr. Wehrly, of Ohio, and all four gentlemen are included in the list of Toledo's representative merchants and foremost public-spirited citizens. They employ a staff of traveling salesmen, while their home force numbers thirty-five hands. They are general Ohio, Indiana and Michigan agents for Russell & Co., of Massillon, O., manufacturers of engines, threshers and saw mills, and are also general agents for various lines of portable and stationary engines and boilers and farming machinery. The spacious

premises occupied consist of a fine new four-story and basement building at Nos. 720-724 Monroe street, the dimensions being 60x120, while connecting with this and facing on Ontario street is a four-story building, 40x120 feet, affording in all a floorage area of 54,600 square feet. An immense and very superior stock is carried. The company are jobbers of machinery and supplies, among the specialties being automatic throttling governor engines, high pressure water tube and tubular boilers. Complete steam plants are furnished, estimates are given, and orders are met in the most efficient manner.

### Ezra Relyea, Agent.

The commission industry has long been a foremost factor among the business interests of Toledo, and a vast amount of wealth, in the aggregate, is employed in this line. One of the oldest concerns engaged in this trade is that now conducted by Mr. Ezra Relyea, Agent, at No. 31 Superior street. This house was founded some 30 years ago by Mr. N. Dixon and remained in his control up to September 28, 1896, when Mr. Relyea assumed the management. This gentleman is a native of New York State and has resided in this city since 1873. He is a hustling, active business man, full of energy and enterprise, and is making a marked success in his present position. Occupying a large two-story and basement building, and employing a number of trained assistants, he conducts general operations as a commission merchant and dealer in hides, pelts, etc., giving special attention to the sale of calves, hogs and poultry. His trade extends all over Northwestern Ohio, and his facilities enable him to meet all demands in the most efficient manner.

### Mrs. Rose Duerringer, Dry Goods.

Among those deserving of special mention in a comprehensive review of the city's interests, is that of Mrs. R. Duerringer, dealer in dry goods, notions, fancy goods, etc., No. 1530 Broadway. The business was established about thirteen years ago by the present proprietress, and its eminent success is the result of well-directed effort, attention and business ability on the part of Mrs. Duerringer. The premises



occupied are a two-story brick building and the store is handsomely fitted up and completely stocked with dry goods, fancy goods, notions, yarn, hosiery, underwear, etc. Mrs. Duerringer is a careful buyer and keeps abreast of the times in the selection of season's novelties and saleable goods. A large patronage is enjoyed and the store is one of the best known in that section of the city. Mrs. Duerringer is a native of Germany and a lady of rare business ability and tact. She is highly esteemed in the trade.

### Edward Frohlich Glass Co.

One of the leading establishments of this character is that of the Edward Frohlich Glass Company, whose warehouse, a large, spacious four-story and basement stone building, is situated at Nos. 221-223 St. Clair street. This house has an influential trade all throughout Ohio, Michigan and Indiana. The company's main establishment is at Detroit, Mich. The house in this city was opened in 1893 and has been successful from the outset. The sole proprietor, Mr. Edward Frohlich, is in charge of the Detroit end of the business. He is a native of Michigan and is one of Detroit's foremost representative merchants and public-spirited citizens. The resident manager in Toledo, is Mr. L. Butler. This gentleman is a native of Ohio, has had mature business experience, and is very favorably known in trade circles. The company are sole agents for Chambers & McKee's "Jeanette" brands of glass, and F. W. Devoe's and the C. T. Reynolds Co.'s paints, and their warehouse contains a fully supply of these celebrated goods, together with paints, varnish, brushes and glass of all kinds, and the trade is supplied upon the most liberal terms. The house courts the privilege of submitting estimates on any wants in their lines.

### J. Geo. Vollmayer, Meats.

One of the best conducted houses in the meat department of this industry is that of Mr. J. Geo. Vollmayer, whose market, situated at No. 702 South St. Clair street, is the finest in that section of the city.

Mr. Vollmayer has been established since 1878 at 280 St. Clair street, and established the present place in 1882, and during the years since intervening has been accorded a most liberal patronage. His commodious store is kept in scrupulously clean condition, has excellent cold storage facilities, and a fine stock is at all times carried of the choicest and best grade of fresh, salt and smoked meats, lard, sausages, poultry, etc. Several clerks and a delivery wagon are employed, and a good trade is daily supplied. Mr. Vollmayer is a native of Toledo, has always lived in Toledo and is most favorably known here. He is a member of the Catholic Knights of America, also the Catholic Knights of Ohio, and also director and treasurer of the Corn City Building and Loan Co.

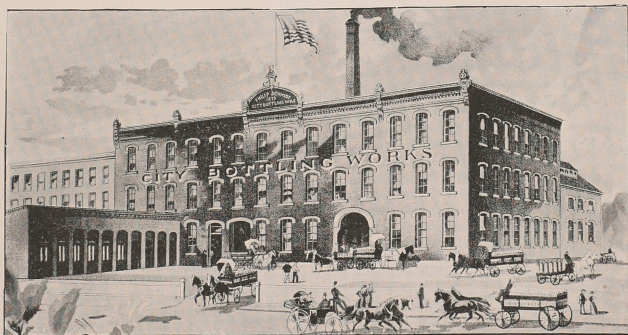
### Wm. A. White, Stables.

Among the representative business men on the East Side of the city, is Mr. Wm. A. White, who conducts a livery, boarding, feed and sale stable at No. 435 First street. This was formerly known as Wetmore's livery stable, but Mr. White succeeded to the control about a year ago, and under his management the place has steadily increased in the favor and confidence of the public. The stables, comprised in a two-story building, 50x100 feet in dimensions, are a model of their kind for their completeness in every detail of accommodation, neatness, cleanliness and ventilation. A stock of fine horses, buggies and carriages is kept for those who wish to hire, and a particularly large patronage is received from the oil men. A number of careful men is employed, and everything is under the direct supervision of Mr. White, who is a shrewd man of business, thoroughly up in all the requirements of his line. Mr. White also does a large contract business as a painter, during the busy season for that industry, and furnishes employment for about a dozen men. He is prepared to execute first-class work on the most liberal terms. Mr. White is proprietor of a paint store on Front street, is owner of considerable property, and as an enterprising young business man and public-spirited citizen, he is universally popular.

### City Bottling Works.

The wonderful radiation of railroads with which Toledo is blessed, renders this a most convenient and important site for those classes of business and industrial enterprises whose output and product is the subject of large shipment into the surrounding territory. On the other hand the same facilities enable the merchants, manufacturers and gene-

establishment was founded just prior to the beginning of the Civil War by John Schenck & Co., and in 1869 the present firm and name came into being. Mr. Phillip Schmidt, the present proprietor, became partner of John Schenck to 1878, becoming sole owner. Besides the business, Mr. Schmidt is owner of the premises occupied, which consist of the extensive three-story brick building, Nos. 713-715-717-719 Michigan street, with stables attached which are 20x150 feet in area. This build-



ral merchandise handlers to obtain promptly, cheaply and abundantly those raw materials and other articles which enter so largely into the prerequisites of prosecuting their several industries. These facilities are and have been availed of to an unusual extent, and Toledo is represented in every line by most excellent concerns in every branch of business. Among those especially deserving of notice in this connection is the large bottling plant of the City Bottling Works. This

ing covers a ground area of 100x150 feet and is thoroughly equipped for the purposes of the business, viz.: that of bottling and shipping large quantities of high grade Lemon Sour, Soda, Ginger Ale and numerous kinds of Mineral Waters. A large corps of men and a numerous outfit of wagons and horses are employed, and a most prosperous business is prosecuted in the city proper, through the surrounding suburbs and all over a wide extent of territory in every direction,

reaching all important points within a hundred or more miles of this city. The goods bottled by this house have been long and favorably known throughout Northern Ohio and Southern Michigan and always had the reputation of being absolutely pure, fresh and altogether desirable, and hence the demand for them has steadily grown from year to year and is doubtless destined to continue to increase in the future. Mr. Schmidt was born in Germany, but came to this country nearly forty years ago, and his career in Toledo has been such as would furnish a valuable practical lesson for the young men of to-day who aspire to reap the rewards which come only from honorable and faithful industry and enterprise. He is one of the most successful and substantial citizens of the community, and is heavily invested in other channels than the business described, being the owner of the handsome Schmidt Block and other properties. He is also a prominent and influential member of the Toledo Chamber of Commerce. Truly the foundation of Toledo's prosperity is to be found in men of this stamp, men who have by their unaided efforts risen to a success and affluence which they share with the public.

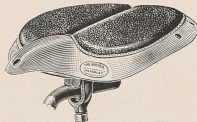
### Arthur Christen, Jeweler.

Prominent among those houses in the jewelry trade in Toledo which have maintained an excellent reputation for the artistic elegance and superiority of their goods, is that of Mr. Arthur Christen, located at No. 717 Cherry street. This gentleman is an expert, practical jeweler and watchmaker, and learned his trade in Switzerland, his native country, and one that is celebrated for its watchmakers, and after traveling and inspecting many of the largest cities in Europe with the purpose of increasing his general knowledge of business and social life, he then decided to come to the United States in 1890, and in 1891 established business in this city, meeting with excellent success from the outset. The commodious store occupied is neatly appointed and contains an excellent stock of watches, clocks and jewelry. A leading specialty is made of repairing of any kind of complicated and imported watches and clocks, and the repair charges, always moderate, are stated before

the repairs are made. Mr. Christen is a popular member of the Foresters and Odd Fellows, and Harrigraia Lodges, and he is a thoroughly energetic and wide-awake business man.

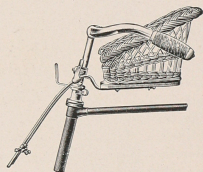
### Harden Saddle & Specialty Co.

An establishment that has gained an enviable reputation for the superiority of its specialties, which are recognized as being unrivalled, is that of the Harden Saddle & Specialty Co., whose works are situated at corner Monroe and Bancroft streets.



This business was inaugurated two years ago in Detroit, Mich., and on November 1, 1895, a removal to this city was effected, better facilities being offered here. Mr. George Harden, the active manager and proprietor of the business, is the inventor, patentee

and sole owner and manufacturer of the saddle which bears his name, also of other bicycle specialties. When first working on his saddle and perfecting it, it was Harden's aim to produce a bicycle seat that would conform to riders, and at the same time dispense with the long horn or pommel of old-time saddles, which have always been a source of annoyance, and often of serious injury to riders, causing them to abandon the wheel. Since the introduction of Harden's Common Sense Saddle, it has been used by thousands of wheelmen. As a ladies' seat, it is the only one the medical profession recommends. It is the only saddle made that can be ridden after removing the leather, with less injury to the person than is possible with old style of saddles complete. Mr. Harden also manufactures the "Daisy" baby carrier for bicycles, which is a beautiful and easy riding seat for





a child. He has just received the patent for, and will put on the market this spring, "Harden's Pneumatic Saddle Post," and "Harden's Direct Post Head" (patent applied for) also "Harden's Velocyclometer," (patent applied for). The latter not only shows the number of miles traveled, but also indicates the rate of speed in miles per hour the wheelman has covered. These specialties go to all parts of the country, largely through the Eastern agents in New York, and their merits are easily appreciated. Mr. Harden is a native of New York, now in the prime of life, and his genius is meeting with a deserved reward.

### A. A. Geroe & Son. Wholesale Fruits.

One of the foremost concerns engaged in the commission trade is that of A. A. Geroe & Son, whose warehouse is at Nos. 505-507-509 Monroe street. This house was founded in 1870, and the business was conducted under the joint management of Mr. A. A. Geroe and his son, Mr. W. B. Geroe, up to 1895, when illness struck the elder partner, and his death occurred on October 25th of that year, his demise being deeply lamented by the community. His estate succeeded to his interest, but his son is the active manager of affairs. The deceased member was a prominent, public-spirited citizen of Toledo, and was actively identified with many of its enterprises. Mr. Wm. B. Geroe is a native of Ohio, and very popularly known. From his enterprise it is very easy to infer that he is closely identified with the commerce of the city. The firm occupy an extensive building, fully equipped with all facilities, employ a full staff of assistants, also three large double teams. The best the market affords is carried in stock, and an extensive demand is supplied.

### R. J. Flint, Jeweler.

The growth and development of the city of Toledo in the past decade has been phenomenal and does not in the least show signs of any abatement. It is not that kind of growth that is designated as "boom," but a healthy, steady and lasting growth that gives stability and permanency. Much of it is due to the merchants, whose trade contributes to the best interests of all, for Toledo has enterprising, pub-

lic-spirited merchants. Among those worthy of especial mention in a review of the city is Mr. R. J. Flint, the well-known jeweler, at No. 810 Broadway. Mr. Flint, who is a young business man of rare ability, started in the business eleven years ago. He has been in Toledo for seven years, and has built up an excellent and permanent trade. Mr. Flint is a practical watchmaker of experience, does a thriving business in watch repairing for the trade, is official inspector of watches for the Michigan Central and Wabash Railroads, and makes a specialty of selling and repairing railroad watches, and fine repairing in every branch of his trade. He is a native of Canada, a member of the Knights of Pythias and National Union and enjoys the confidence and esteem of all who know him.

### Ohio Drop Forge Co.

The Ohio Drop Forge Company, which was organized and incorporated March 8th, 1896, in the brief year of its existence, has made wonderful strides towards a prosperous success. The plant is located at the corner of Wade and Williams streets, and is ample for the present requirements of the business, but there are strong indications that the rapidly growing trade of the company will shortly necessitate a very great extension of the plant and large increase in manufacturing facilities. A full complement of the most improved machinery is in operation, driven by electric power, and a large number of skilled artisans are given employment in the works. All kinds of drop forgings are manufactured, while especial attention is given to drop forgings for bicycles, and it is conceded by all those best qualified to judge of such matters, that the products of this factory are equal to the very best in the country. The general outside trade they supply through their brokers in Chicago. The officers of the company are F. Felt, President and Treasurer; F. M. Rakestraw, Vice-President; J. A. McMichael, Secretary and General Manager. These gentlemen are all expert, experienced and practical in their business and believe in putting their own "shoulders to the wheel," and they have exhibited so much of enterprise and practical ability, and are meeting with such marked success

that many of the leading citizens of Toledo, foreseeing the prosperous growth which must result from the excellent methods employed, are taking stock in the Company, with a view to very great extension of its operations. Thus does the good work go on, and thus is the good name of Toledo's manufactures being spread to the uttermost bounds of the United States.

### Alfred Smith, Grocer.

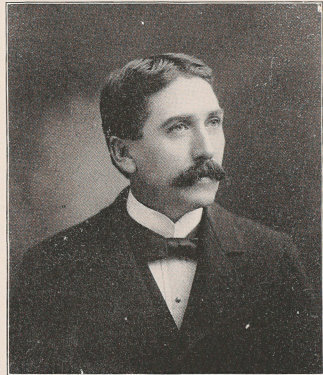
Three very important business interests are those carried on under one roof by Mr. Alfred Smith, whose grocery, meat market and dry-goods emporium are situated at Nos. 1919, 1921 and 1923 Broadway. This gentleman has been established in these triple interests since 1885, and has long been accorded a liberal share of the public patronage. The premises occupied by him comprise a double two-storied brick building, 60x70 feet in dimensions, and the property is owned by Mr. Smith. There are three departments, the grocery, the meat and the dry goods, and all are appointed in the most convenient and tasteful style. The stocks are complete and embrace everything under the several headings named. Mr. Smith's three energetic sons and daughter assist him in the management of affairs and a brisk trade is daily supplied. Mr. Smith is a native of Philadelphia, has long been one of Toledo's citizens and he is highly regarded by all who know him.

### Mrs. R. Ziegler, Milliner.

One of the most popular and successful millinery establishments is conducted by Mrs. R. Zeigler, at No. 1901 Lagrange street. This lady has been established here the past year, meeting with excellent success through her artistic ability and full knowledge of the milliner's art, and a large trade has been secured from the most desirable class of customers. Her neat store contains an excellent stock of hats and bonnets and trimmings, embracing all the newest novelties, together with a complete line of ladies' furnishing goods. Mrs. Zeigler, though a native of Germany, has resided in Toledo since infancy, and all her interests are centered here. She is an energetic, able business woman, and highly popular with all who know her.

### The Catholic Knights of Ohio.

A noble fraternal insurance order, the strongest of the kind in Ohio, and one enjoying an annually increasing prosperity and popularity, is that of the Catholic Knights of Ohio. This organization was chartered September 22, 1891, under the State Laws of Ohio with able officers, and its subsequent career has been of the "upward and on-



JAMES A. DAILEY.

ward" order. Its membership has steadily grown, and at the first of the current year the number had reached 4,200 members in good standing, while the reserve fund, which is intended to be applied exclusively to the reduction of the assessments for the Widow and Orphan Benefit

Fund, amounted to a round \$20,000 secured in registered United States Bonds, and deposited in the Ketcham National Bank of Toledo. Twenty per cent of every mortuary assessment is credited to this fund. The Order issues policies for either one or two thousand dollars. An eloquent tribute to the high regard in which the order is held is found in the fact that it numbers among its members 52 priests. The objects of this order are to unite fraternally for social, benevolent and intellectual improvement all practical Roman Catholics of sound health. Each application for membership must be accompanied by \$3.00 (initiation fee), and the applicant must be recommended by his pastor and two members in good standing. Such, in brief, are the Order's objects. The State Officers of the Catholic Knights of Ohio are as follows: State Spiritual Director, Most Rev. William Henry Elder, Archbishop, Cincinnati; President, Joseph J. Pater, Hamilton; Vice-President, John Schuster, Cincinnati; Secretary, James A. Dailey, Toledo; Trustees, Phillip Fabian, Galion; John Deasy, Cincinnati; Rev. L. A. Tieman, Cincinnati; State Medical Examiner, J. T. Lawless, M. D., Toledo; State Depository, The Ketcham National Bank, Toledo. The Order occupies elegantly appointed offices in the Valentine Building, this city. They are in charge of the secretary, Mr. Dailey, who is an energetic, efficient officer, and highly popular. Pamphlets giving full particulars of the order and its laws are furnished free to all who may desire them.

### Harms Bros., Shoes.

The year 1896 was an important one in Toledo's history, as it saw its population make great strides, and also witnessed the establishment here of many new mercantile enterprises. Among the most creditable of these, and one that has achieved deserved success, is that of the Harms Bros., whose boot and shoe emporium is located at No. 307 Monroe street. This firm was organized in July, 1896, the co-partners being Messrs. H. F. and C. W. Harms. Both are natives of Toledo, and have always resided here. They are young men of enterprise, energy and excellent business capacity, and are popularly known all throughout the community. The fine store occupied is tastefully fitted

up, and contains a first-class stock of footwear. The firm deal exclusively in men's and boys' boots and shoes, handle all grades of reliable manufacture, and make a specialty of fine goods at lowest prices. They employ several assistants and enjoy an active trade that assures them permanent success.

### Geo. Schuller, Ice.

All lines of production are represented in this city, both the luxuries as well as necessities of life. Ice, at one time considered a luxury, has long been deemed a necessity. A prominent house engaged in the harvesting and wholesale and retail trade, in this commodity, is that conducted by Mr. Geo. Schuller, whose office and warehouse are situated at No. 712 Superior street, while his ice houses, having a storage capacity of 50,000 tons, are at Hamburg Junction, Michigan, on the T. A. A. & N. M. Railway. This gentleman has been established in this line for the past seventeen years, and has built up a large, permanent trade in all parts of city and vicinity. The extent of his patronage demands the employment of thirty-five men and the running of fifteen wagons. He deals in Zuke Lake ice, which is noted for its clearness and purity. A leading specialty is made of carload lots and all orders are shipped without delay. Mr. Schuller is of German birth, and has long been one of Toledo's most esteemed residents. He owns valuable real estate here, and is universally respected as a progressive, public-spirited citizen.

### M. Staunton, Grocer.

Toledo is not behind any of her sister cities in the extent and magnitude of her grocery business, and the enterprise which characterizes her representative firms in this branch of commerce is unsurpassed by any other American city. A foremost house in this section of the city is that conducted by Mr. M. Staunton, at Nos. 501-503 St. Clair street. Mr. Staunton has been connected with the grocery trade on this same block since 1874, and has been established in business independently from 1881 to date. The premises occupied by him consist of a spacious two-storied brick building, excellently equipped. He has



two handsome delivery wagons, employs a staff of experienced clerks, and commands a large, first-class trade. The choicest of staple and fancy groceries are dealt in, also flour and feed, and orders are met without delay. Mr. Staunton is a native of Ireland; has been a resident of Toledo for the past thirty years, and is highly esteemed in social and commercial circles for his enterprise and probity, and he is numbered among our most substantial and public-spirited citizens.

### Buckeye Paint and Varnish Company.

The City of Toledo, lusty, vigorous and rapidly growing as she is, presents so many features of commanding interest as to make it difficult to select from the great number just such features, especially of her commerce, trade and manufactures, as would prove of greatest interest to the reader. There are hundreds of great industrial plants, in which immense capital is invested, which require the highest order of ability to direct them and which in the employment they afford to many hundreds of workers, influence in a preponderant degree the prosperity and comfort of the great masses of the population. One of the most important manufacturing plants in the city is that of the Buckeye Paint and Varnish Company, whose offices and factory are at Fifteenth and Lucas streets. This industry was founded in the year 1874 by Messrs. P. F. Whalen and A. Collins, who were succeeded January 1, 1888, by the present Company, which was incorporated at that time, with a capital stock of \$50,000 and which has extended and increased the business during the succeeding years, until it has reached its present extensive proportions. The premises include the main factory, a three-story brick structure, 40x80 feet in area; varnish settling room, 22x110 feet; varnish ovens, 20x60 feet, and store room 22 feet with basement of co-extensive proportions. A 75 horse power engine supplies necessary motive power and the machinery outfit is ample, complete and modern in every particular. A large force of men is employed and no less than seven traveling salesmen are engaged in presenting the merits of the Company's products to the trade throughout many states, principally Ohio, Michigan, Indiana, Illinois, Pennsylvania and New York, in all of which States this Company numbers

among its patrons and customers the very cream of the trade. The line of goods manufactured, comprises standard liquid paints, colored leads, varnishes, japans, dry colors, putty and the whole line of standard articles incident to the trade. These goods have been upon the market for many years and the steadily growing demand for them seems to strongly indicate that having been long and thoroughly tried, they have been by no means found wanting in the high qualities demanded alike by dealers and consumers. It is such products which serve to maintain and advance the high claims of Toledo as a great and ever growing manufacturing center. Officers of the Company are P. F. Whalen, President; M. J. Malone, Vice-President; W. F. Malone, Treasurer, and H. A. Lacey, Secretary. These gentlemen are in every sense representative citizens, whose participation in the business activities of Toledo has borne nothing but beneficial fruit to themselves as well as to the community.

### F. J. Schmidt's Wire Works.

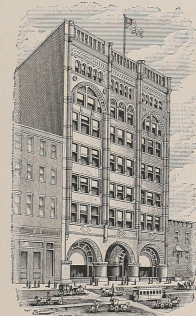
Mr. F. J. Schmidt, Proprietor of the F. J. Schmidt Fancy Wire Works, is one of the youngest men engaged in business on his own account, in this city. These works are located at 629 Main street, East Side. Among the specialties of manufacture, are office railings, flower stands, floral designs, window guards, lamp shades, and spark guards or fire-place screens. In these goods a fine business is done throughout the city and neighboring towns. This plant also manufactures (complete) for Messrs. Mollenkopp & McCreery of this city, their new improved Thermal Vapor Bath Cabinet, a well-known apparatus which sells in large numbers over the United States. Mr. Schmidt is a native of Detroit, Mich., and is a striking example of the very young man in business and so precocious were his business instincts, that at the age of 17 he was foreman of the wire department of the Simpson Manufacturing Company, of Detroit, and a most efficient and successful foreman, too. An now when only twenty-two he is the sole proprietor of the F. J. Schmidt Fancy Wire Works, and doing one of the best trades in his line in Toledo. Truly a remarkable beginning, and

with his mechanical ability and general business tact, coupled with fine, personal character and honorable instincts, he bids fair to become one of our most prosperous citizens.

### The National Union.

Toledo possesses no institution in which its citizens take greater pride than that of the National Union, a popular American order, combining patriotic, social and benevolent features, and which is also a

secret beneficial order. It operates all throughout the United States and Canada, and has branches in all healthy localities of both countries. The National Union was incorporated in May, 1881, and its subsequent record has been a flattering testimonial of its solidity and economy, and the wisdom exercised in its management. A few figures will suffice to prove this. At the end of fifteen years these showed the number of members to be over 48,000; the number of councils over 1760; death benefits paid, over \$7,550,000; insurance in force, \$140,000,000; greatest annual cost per \$1,000 at age of forty, \$8.00. This was the pioneer order in adopting a graded assessment according to the current age of the member. The National Union aims to



be a typical American institution. The government of the order is purely representative and has three divisions, viz: The council or local body; the assembly or state body; the Senate or national body. The Council is a social body and meets monthly, semi-monthly or weekly; the Assembly meets bi-annually, and is composed of representatives sent from councils in the state; the Senate meets annually, and is composed of representatives selected by the assemblies. The order furnishes protection to the families of its members in sums of from

\$1,000 to \$5,000. The leading executive officers of the Union are as follows: President, Wm. M. Bayne, of Cleveland, O.; Vice-President, H. H. Cabaniss, of Atlanta, Ga.; Speaker, C. R. Morrow, Nashville, Tenn.; Secretary, J. W. Myers, of Toledo; Treasurer, C. O. Evarts, Cleveland, O.; Medical Director, Dr. M. R. Brown, of Chicago; General Solicitor, C. J. Kavanagh, of Chicago; Chaplin, E. C. Ford, Washington, D. C.; Usher, T. A. Ironmonger, Greenwich, O.; Sergeant-at-Arms, James S. Lake, St. Louis, Mo.; Doorkeeper, J. J. Ward, of Chicago. The National Union Building, the headquarters of the order, is one of the handsomest modern edifices in Toledo, and a source of pride to its citizens. It is an imposing seven-story structure, and its offices are occupied by some of Toledo's leading business men. The third floor is elegantly fitted up for the use of the National Union. Mr. J. W. Myers, the courteous secretary, is the resident officer here. His duties as secretary of this vast and thriving corporation are very onerous, and the success and advancement of its business are chiefly due to his energy and excellent qualifications as a thoroughly practical insurance man.

### T. W. Skelding, Contractor.

The building industry occupies a place of foremost importance in Toledo. The city is noted for its fine, substantial architecture, and its possession of all those advantages which mark the progressive American town. Stately public buildings, palatial stores and business edifices, and many scores of elegant residences are to be found here, and on all sides are the evidences of industry, thrift and enterprise. One of the most successful of the contractors and builders in operation here is Mr. T. W. Skelding, whose office and well equipped workshop are at No. 616 Jackson avenue. He has performed much important and superior work during the sixteen years he has been established in business, and he is recognized as a master of all the technicalities and requirements of his craft. He is at present writing, engaged in rebuilding the Lucas County Children's Home at Maumee, which was razed to the ground by fire about a year ago. He also recently remodeled the Wirts-Kirk & Bigelow building on Superior street, an admirable piece

of work. He employs a force of skilled mechanics, and is prepared to furnish estimates, and enter promptly into contracts for the performance of work of any description in his line, giving special attention to jobbing and repairing, and his past record is a guaranty that all work will be done in the most finished manner. Mr. Skelding is a native of Canada, has long been a well-known citizen of Toledo, and is esteemed all throughout the community. He is a member of the Masonic order also of the Master Builders' Association.

### Entemann's European Hotel.

An excellently equipped hostelry is Entemann's European Hotel, of which Mr. Entemann is the highly popular and well-known proprietor. This house was first opened in 1888 and has been under the present management since 1891. The building is a large one, covering an area of 150x150 feet. It is furnished in comfortable style and the service is first-class in every respect. As its name suggests, the hotel is conducted on the European plan, and nice rooms may be had from 50 cents to \$1.00. Mr. Entemann is a native of Germany, a member of the Knights of Pythias and Grand Army of the Republic, also several other organizations, and he is one of Toledo's most highly respected citizens.

### Orson W. Sage, Painter and Decorator.

For some ten years past, Mr. Orson W. Sage of 219 Main street, East Side, has been filling an important place in the city's life, as the proprietor and active manager of the painting and decorating business at the address indicated. Prior to entering upon this business he had served with honor and approbation a term of eighteen years in the U. S. mail service. He now conducts a flourishing trade in his line of trade which covers the whole branch included under that caption, embracing house and general painting, interior decorating, wall paper and papering, paints, varnishes, oils, brushes, painters' supplies and a large assortment of sundries belonging to the line. In the busy seasons

employment is given to a large number of skilled artisans in the various branches of work, which helps keep the wheels of life going in a number of families. When civil war reared its horrid head, Mr. Sage was not the man to turn a listless ear to his country's call, but like a true Ohioan, cut loose from all home ties and went forth to do battle for the right. The war over, he returned to Toledo and took up the thread of life once more, and in the occupations of peace has won an honorable record for integrity in business and usefulness in social life. He is a valued member of the G. A. R., K. of P. and I. O. O. F., and is in all these relations highly esteemed by his associates.

### A. F. Seifert, Cigar Manufacturer.

Mr. Seifert occupies amply commodious quarters at 522 Front street, and employs a number of skilled and expert cigarmakers in the production of a particularly fine line of hand-made Havana filled cigars of several grades, all good, some better. His special brands, "Defender" and "Oriental," are especially fine specimens of what can be done with choice leaf in the hands of a reliable manufacturer who seeks quality first and cheapness second, and who seeks to maintain the standard and reputation of his goods rather than a wide margin of profit. These brands have a quick and lively sale in the city and surrounding territory and many thousands are annually consumed by the most expert judges and most exacting smokers of this section. Other excellent brands are made, and with a factory capacity of many hundreds daily, the orders are often ahead of the supplies. Mr. Seifert came to Toledo from Detroit, Michigan, of which city he is a native. He first engaged in business at 418 Main street, but the growth of his business demanding better facilities, he recently removed to the present premises. He is a young man, full of that vigor and energy which characterizes the typical Michigander, and has adopted in his business those thorough and progressive methods which are certain to command permanent success. He is an active and valued member of the K. of P. and is deservedly popular in all his relations.



### Union Central Life Insurance Co.

One of the strongest Companies in existence is the Union Central Life Insurance Company, of Cincinnati. Its business is vast and of the most popular kind. This company was organized in 1867, under the State Laws of Ohio, and has been highly successful since its incep-



JOHN P. McAFEE.

tion. Every year for the past eight years, excepting one, it aggregated a million dollars worth of insurance written in the Toledo office. The Company has assets of over \$16,000,000, and since its start it has enjoyed a phenomenally successful career. It is distributing millions of dollars to the helpless widows and orphans of its members, who would

have been left penniless were it not for the benefits provided by this Company. The Toledo branch of the company is conducted under the management of Mr. John P. McAfee, who has held this position the past thirteen years, during which period he has added over \$13,000,000 new business to the Company's books, and in 1896 he wrote policies to the amount of \$809,900, thus making his office the second in rank in the State. He operates in fourteen counties of Northwestern Ohio, and employs a large force of assistants. Handsome quarters are occupied in the Chamber of Commerce Building, and a flourishing business is constantly transacted. Mr. McAfee is a native of Ohio, having been born in Zanesville in 1850. He was raised on a farm, became a school teacher at the age of 17, following this profession for five years, when he was appointed cashier in Godfrey & Milligan's Bank, Celina, O., filling this position five years. Later he was elected acting secretary to the Fidelity Insurance Company, of Delphos, but at the end of a year returned to the bank. He was afterwards a fire insurance adjuster, but since 1884 has been connected with the Union Central Life Insurance Company, in this city. He is in every respect a self-made man, and an excellent type of American push and financial talent.

### Hone & Co., Loans and Stocks.

One of the most recently organized firms engaged as loan and stock brokers is that of H. R. Hone & Company, who occupy handsomely appointed offices at No. 55 Produce Exchange. The firm was formed on March 1, 1897, and the co-partners, Messrs. Hugh R. Hone and Paul Kuehn, bring great practical experience to bear on their important and useful enterprise. They buy and sell all kinds of local manufacturing and industrial stocks, and place loans upon the most liberal basis, and also General Agents for Northwestern Ohio for the Bankers' Life Association of St. Paul. Messrs. Hone and Kuehn are natives of Ohio, and thoroughly progressive young business men. They are justly popular in commercial circles and have ever given a conscientious support to all measures best calculated to advance the permanent welfare and prosperity of the city.

### M. T. Graham, Architect.

Toledo has ever been noted for offering openings and opportunities for advancement to young men of real merit and talent, and there is perhaps no city, great or small, in this country where so many of its citizens have risen to prosperity and note solely upon their own merits unaided by adventitious circumstances or happy accidents. The subject of the present sketch, Mr. M. T. Graham, is a native of Toledo, educated in her schools and trained to business in her midst. He has for some years acted in the important and responsible capacity of superintendent for L. S. Baumgardner, a well-known Toledo property builder, and in that capacity gave abundant evidence of natural talent, which has been supplemented by study and experience. He has but recently entered upon a professional career on his own account, having opened an office at 211 Main street, East Side, for the purpose of offering his services to the public as an architect. His preparation for business and the practical knowledge he brings to his new enterprise may be best gathered by a glance at his work in his former position. He superintended the erection of the Toledo Cot and Wringer factory, was one of the superintendents of the Collingwood Amusement Hall, (designed by Sturgis). He was contractor for Armory O. N. G., designed by Walker, and has superintended many handsome and costly private residences in various parts of the city. In all of these he demonstrated a breadth of practical judgment and a technical knowledge of the business which must eventuate in a career of marked success. Mr. Graham is a gentleman of high personal character and standing, of undoubted honor and integrity, and withal a most promising aspirant for business prosperity.

### Thos. W. Bunnell, Flour.

Toledo has numerous houses devoted to the handling of flour and feed, and one of the foremost of these, in the retail department of the trade, is that of the Auburndale Flour and Feed Company, whose warehouse is at Nos. 3250-3252 Monroe street. This house was opened some five years ago by Mr. Geo. Klotz, who two years later was suc-

ceeded by H. H. Brubaker. The latter remained in control a year and a half when the present proprietor, Mr. Thos. W. Bunnell, assumed the ownership. A heavy stock is carried of flour, feed, baled hay and straw and grass seeds, a foremost specialty being made of "White Satin" flour, which is of remarkably superior quality. Mr. Bunnell is a native of Pennsylvania, a young man of excellent business ability, and since coming to Toledo he has gained a host of friends in the community.

### Leo Bach, Ladies' Tailor.

The ladies of fashion in Toledo are fortunate in having in their midst such a skilled exponent of his difficult profession as Mr. Leo Bach, the Vienna artistic ladies' tailor, whose headquarters are at No. 409 Michigan street, corner Adams (Phone 1681), in the elegant new Schmidt Block. Mr. Bach is an Austrian by birth, and studied his profession in Vienna, with the Emporium Dressmaking Parlors in the Austrian capital; also with the best ladies' tailors in Paris, Berlin and London. He uses the famous Dresden-Saxony system, and the patterns cut to measure by him are of scientific accurateness. He has been established in business here the past eight months and has covered a period of seventeen years in this business, in which he is the recognized leader. He enjoys the patronage of the leading society ladies of the city. The commodious store occupied is equipped with all requisite facilities, and a number of competent assistants are employed. Mr. Bach cuts, fits and makes to order the finest custom suits, capes, jackets, bicycle suits, riding habits and street dresses. All ladies who call upon Mr. Bach are pleased and satisfied with the work and style.

### S. Mason, Wall Paper, Etc.

A concern especially noted for fine wall papers is that of S. Mason at 723 Monroe street. This establishment has been in operation in the neighborhood of ten years, and has become in that time quite noted among Toledo business houses. The attractive salesrooms are filled to their utmost capacity with a well assorted stock of finely selected wall papers of latest and choicest designs. Artists' materials of all kinds

and descriptions, paints, oils, varnishes and the full line of articles comprehended under the general business. Among other well-known and popular goods, we noted a complete line of Billings, Taylor & Co.'s paints, said by competent judges to be one of the best and most reliable makes of paints on the market. An important specialty handled is the very popular "Muresco," a permanently hard wall finish. These goods are manufactured by Messrs. Benjamin Moore & Co., of Brooklyn, N. Y. Mrs. Sophia Mason is the sole proprietress of this excellent concern and Mr. Horace Mason the very capable, courteous and popular manager. Mr. Mason is a native of New York, but has for ten years been a well-known resident of this city. He has in large measure the push and progressiveness of the New Yorker and in the management of the business has developed the best qualities of the live, liberal and enterprising merchant.

### The National Wall Paper Co.

The leading house in the country engaged in the handling of goods in this line is that of the National Wall Paper Company, of New York, which controls an enormous trade in all parts of the United States. Its vast operations are such that it brooks no successful competition. The Toledo jobbing department of this Company is one of the most successful of its branches. It was opened four years ago and has been conducted under the management of Mr. George B. Hull, a business man of mature experience and recognized ability. He has developed an extensive trade in Ohio, Michigan and Indiana, also sections of Canada, and he employs five traveling representatives, besides a staff of clerks and assistants. The premises occupied here comprise a spacious three-story and basement brick building at No. 119 St. Clair street, and two large floors of the building opposite, No. 120. An immense stock is carried of wall paper of all kinds and all grades, including all the newest novelties, and orders of any magnitude are met without delay. Mr. Hull is a native of Oberlin, O., and is most favorably known in Toledo's business circles. He is a member of the Chamber of Commerce, and his commercial standing is of the best.

### S. Clarke, Building Stone, Etc.

This house was founded some 40 years ago by Mr. Samuel Clarke. Mr. Clarke was born in England, and although now of advanced years, is still hale and active. He is an esteemed member of the Knights of Pythias, also of the Foresters, and is an able, energetic business man and very popularly known in the community. The office and extensive yards are situated at the corner of Lagrange and Champlain streets, the grounds covering an area of 114 square feet, and the force of employes number from ten to thirty men, and sometimes even fifty, according to the season. Mr. Clarke deals and contracts in all kinds of cut stone for building purposes, wholesale and retail dealer in all kinds of flagging, also in hard and soft coal, wood, charcoal and kindling, and a leading specialty is made of the laying of stone sidewalks, and everything pertaining to stone work.

### Central Carriage Works.

These works were established four years ago by the then firm of McIntyre & McInnes at 134-136-138 Ontario street, the present firm subsequently succeeding the original. They are extensively engaged in the building of all kinds of road vehicles, such as high grade hand-made delivery and express wagons, carriages, buggies, fine delivery wagons, and in fact everything belonging to that line of production. The plant comprises blacksmith shops 30x72 feet, and 60x72 feet in area; repository for finished vehicles 304x72 feet, also woodworking rooms, paint shop and trimmers' department, the whole being well fitted up and thoroughly supplied with the best and most improved tools and appliances for the production of the highest grades of hand made work. A number of expert woodworkers, ironworkers, painters and trimmers are employed in the factory, and a large and valuable quantity of finely finished work is turned out, which commands a ready market in this section of the state. The individual members of the firm are Messrs. Wm. H. McIntyre, Duncan A. McInnes, John Spohn and Benjamin R. King. Messrs. McIntyre and McInnes are natives of the Dominion of Canada, Mr. Spohn of Germany and Mr. King a native born son of



Toledo. They are all young men, in the full flower of young and vigorous manhood. They are known as progressive, prompt and thorough in their ideas and methods, and possess in an eminent degree the esteem and confidence of the business community.

### The Rodgers Shoe Co.

The reputation of Toledo as a centre for the sale and supply of boots and shoes has been placed upon too firm a basis to admit of any contradiction, and one of the most prominent houses that have been influential in achieving this repute is that of the Rodgers Shoe Company, whose salesrooms are at Nos. 213 and 215 St. Clair street. This company was incorporated in 1893, under the State Laws of Ohio, with a capital stock of \$200,000, and a prosperous, steadily growing business has since been transacted. The trade of the house now extends through Ohio, Michigan, Indiana, Illinois, Missouri and Kansas, and a staff of twelve salesmen represent the Company throughout those States. The premises occupied comprise a four-story and basement building, 52x100 feet in dimensions. The goods are in popular styles and of the highest quality of material and workmanship, beautifully finished, attractive, salable, substantial and serviceable. The officers of the Company are well-known Toledoans, and prominent and important factors in the prosperity of the city. The President is Mr. James S. Rodgers; the Secretary, Mr. Charles T. Lewis, of the firm of Doyle & Lewis, attorneys; the General Manager, Mr. Wm. F. West, who possesses a most comprehensive knowledge of the shoe making industry.

### Jacob Folger, Pork Packer.

For almost a third of a century a foremost position in the food supply trade of Toledo has been occupied by Mr. Jacob Folger, the well-known pork packer and sausage manufacturer, whose factory, butcher-shop and warehouse are at Nos. 9½ and 11 St. Clair street. Mr. Folger is a native of Germany, now in the middle age of life, and

has resided in this country since boyhood. It is now thirty-two years since he first established business here, and he has for many years been recognized as a representative merchant in his line, as well as a thoroughly reliable, straightforward business man. He is a leading member of the Chamber of Commerce, and as a public-spirited citizen holds the respect of the entire community. The building occupied by Mr. Folger has three floors, each 30x120 feet, and is equipped with two ice chests having a capacity of 100 tons, also sausage-making machinery and all other facilities. At the slaughter-house he has three coolers, having a total capacity of 1,500 tons, and the slaughtering capacity is 50 hogs daily, and 4,000 cattle have been annually killed. Mr. Folger employs a force of experienced hands and is curer of the "Celebrated Folger's Extra Select Hams, Bacon, Shoulders and Dried Beef." These goods are both wholesome and delicious, and are in active demand. The trade of the house extends throughout Northwestern Ohio, and is of the most desirable character.

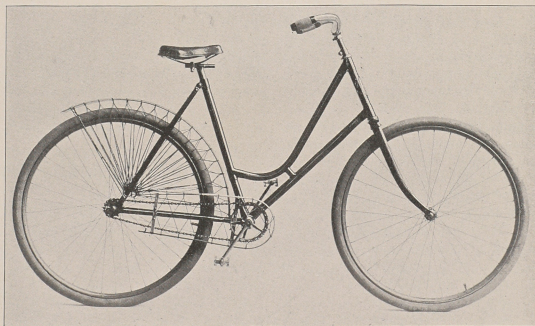
### McGettigan Cartage & Storage Co.

The best known concern engaged in this industry in Toledo is that of the McGettigan Cartage & Storage Company, whose warehouse and stables are at Nos. 513-515 Washington street. All safe-guards for the protection of goods have been provided, and all facilities for the dispatch of business. The working force consists of twenty-five men, forty horses and fifteen trucks and three moving vans and light wagons for baggage work. A general storage and cartage business is transacted; safes, boilers and machinery are moved and hoisted, pianos and furniture moved, and general trucking given careful attention. The proprietor of this flourishing enterprise, which was established in 1850, is Mr. James McGettigan. This gentleman was born abroad, but has resided in this country almost his entire life, having come here some fifty years ago. He is a thoroughly self-made man, and through his own efforts and industry has risen to the representative position which he occupies in the business world to-day.

### Ott & Hemley, Bicycles.

The broad avenues and paved streets of Toledo, aside from providing most agreeable and convenient channels of local locomotion and domestic transportation, afford a most tempting field for the exercise of that great, modern pastime which came with the introduction of the bicycle and the more up-to-date tandem. No city in the Union has more universally adopted nor is more devoted to the use of the wheel

street. This business was established three years by Mr. Ott, who was succeeded a year later by the present firm, who are located in desirable premises, which are equipped with an ample outfit of modern improved machinery suited to the production of strictly high grade wheels, and having a capacity for turning out several thousand per year. They make a specialty of fine bicycles and tandems for both ladies and gentlemen and their wheels have met with such general favor on the part



than Toledo, and among her citizens are to be found some of the most expert riders of both sexes, to be found anywhere. And as a concomitant fact, it may be stated as an accepted truth that the cycles built here will successfully hold their own, in all true essential of genuine superiority, in competition with the best products of the world's factories. Prominent among these and one of the very finest, is the well known "Lucas" wheel, built by Ott & Hemley of 40 and 42 Erie

of experienced wheelmen that they have built up already a most desirable and prosperous business, not only in Toledo and Northern Ohio, but throughout the state, Indiana and Michigan, as well, in all of which sections the "Lucas" (a most appropriate name, by the way) is looked upon as a "thing of beauty" and if not a "joy forever," at least for more than the average life of the ordinary make of wheels, and it is an undoubted honor and credit to the great Ohio county from which

its name is obviously derived. The members of the firm are Messrs. Edward W. Ott and Daniel A. Hemley, the former a native son of Toledo, and the latter of Columbus Grove, O. Mr. Hemley has important business interests at the latter place, including a large saw mill plant and an extensive general implement store and carriage repository. Mr. Ott is a popular and well known member of the Toledo Bicycle Club and both gentlemen are prominently identified with the best business and other circles of the city.

### I. Hubert & Co., Manufacturers of Cloaks.

Toledo is not only a great railroad center, and commercial emporium as well as a delightful place of residence, but it is also a manufacturing point of greater importance than is generally comprehended, even by many of her own citizens. Established here are nearly a round thousand of manufacturing plants whose operations cover well nigh every manufactured product known to the American market and embracing almost everything "from a needle to an anchor." Many millions of dollars are thus profitably invested and many thousands of skilled workmen are afforded the opportunity of remunerative employment. Prominent among these valuable adjuncts to Toledo's prosperity, is the large Cloak Factory of I. Hubert & Co., whose place of business is located at 416 and 420 Huron street. This representative industry was founded in the year 1894 and has already come to the front as a conspicuous example of the enterprise of this city. Occupying the entire building, which is a handsome four-story brick, 50x120, it will be seen that the firm has ample room and commodious facilities for the prosecution of a most extensive business. The first floor is devoted to the purposes of a salesroom, and contains also their handsome offices. The second floor is used as the cutting room and is replete with all the requirements of that important department, while the remaining floors contain a great number of machines and are devoted to manufacturing operations. There are nearly or quite two hundred operatives, accountants and others employed in the building and a corps of five active, able and energetic commercial travelers represent the house on the road. The line of production embraces everything

fashionable and desirable in Ladies', Misses' and Childrens' Cloaks and Wraps, and the latest and choicest of foreign and domestic fabrics are here turned into the handsomest and daintiest of garments, suited to all ages and conditions, and especially adapted to the wants of the trade throughout Ohio, Indiana, Illinois, Michigan, Iowa, Minnesota and Wisconsin, in all of which States the house find a splendid patronage from the very best class of dealers, who have come to regard a "Hubert" cloak as "a thing of beauty," even though it cannot necessarily be a "joy forever." The capacity of the factory is fully half a million garments per year, and it is often run pretty well up to the capacity limit. Mr. Isaac Hubert, who is manager and sole proprietor, furnishes another pleasing example of what has been done for Toledo by her citizens of foreign birth, he being a native of Austria. His activities are by no means limited to this business, great as it is, for he is also President of the Peerless Knitting Works, an extensive manufacturer of toilet articles, and an active and honored member of the Toledo Chamber of Commerce, and in all the connected interests which claim his energies, he manifests those qualities of intelligent foresight, advanced ideas and liberal enterprise, with which his name has long been synonymous.

### Meissner Bros.

There is no department of work connected with the construction of buildings that is imbued with greater importance than is that which refers to the plumbing and ventilation, for upon the proper performance of this work depends the health of those who are to inhabit said buildings. Necessarily, therefore, it is a matter of vital importance to entrust the execution of this work to none but trained experts in the trade. A Toledo firm that has gained an enviable reputation in this line is that of the Meissner Bros., Messrs. Theo. L. and J. Charles, whose office, workshop and stock room are at No. 130 Superior street. These gentlemen are skilled plumbers, fully conversant with the laws of sanitary science, and are frequently consulted in reference thereto. They have performed many important contracts since they established business in 1893, among others being a \$1,700 job for a Toledo manufactory; an



\$800 bathroom for F. J. Cheney; \$600 worth of work on S. W. Flowers' residence, the Garver residence, East Side Flats, etc., etc. Gas and steamfitting also are given attention, but a leading specialty is made of sanitation. Estimates are furnished at short notice, and satisfactory work is guaranteed all patrons. The Messrs. Meissner are natives of Ohio and well known in business, social and fraternal circles. They are prominent in the Knights of Pythias and Order of Odd Fellows, both having passed the chairs of their respective orders. They give an enthusiastic support to those grand orders and enjoy the confidence and esteem of all their fellow lodge men.

### Leibius & Cooper, Tiles, Etc.

This firm was organized three years ago and has since been accorded a large, influential patronage, owing to the excellence of the goods handled, coupled with the liberal policy extended all customers. Messrs. Leibius & Cooper occupy a three-story brick building of commodious proportions at No. 340 Summit street, and carry a heavy stock of the choicest products in their line. They deal in and supply mantels, tiles, draperies, art glass, plate glass, bric-a-brac, grille work, hardwood floors, etc., etc. The members of the firm are Messrs. Robert Leibius and Liston Cooper, the former a native of Toledo, the latter of Georgia, but a resident here the past three years. Both are thoroughly experienced business men, sustain an excellent record, and their establishment is a credit to the community.

### Summit Cycle Co.

One of the foremost manufacturing concerns is the Summit Cycle Co., whose office and salesroom are at No. 326 Summit street, while their factory is at Auburndale. This company was incorporated February 26, 1894, with a capital stock of \$25,000, and it has since had a most successful career, owing to the superior character of the wheels produced. The factory is provided with the most complete facilities, including ingenious tools and machinery, and the best skilled labor available. The company manufactures the "New Toledo" and The Summit bicycles, which have become celebrated for their many merits.

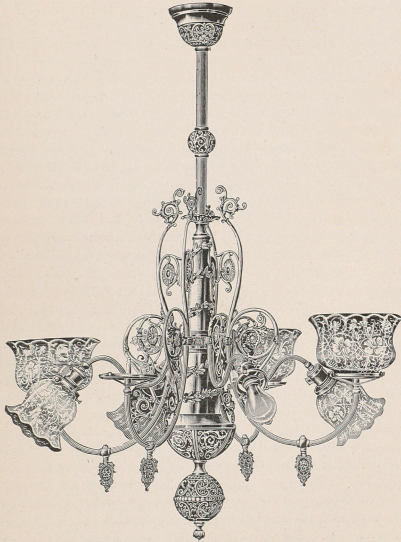
The company are also jobbers in bicycle sundries, bicycle clothing, gymnasium goods, and carry a complete superior stock. Repairing is also executed at short notice. The president of the company, Mr. Geo. B. Colton, is a native of Connecticut. In addition to this office he is also secretary and general manager of the Colton Cycle Co.

### Western Gas Fixture Co.

Toledo offers special advantages for the location here of metal working manufacturers of all kinds. As this is one of the largest soft coal markets in the United States, fuel may be had very cheaply, and ores may also be had at minimum prices. The transportation facilities both by rail and water could not be excelled. Among the recent important corporations organized here was the Western Gas Fixture Company, whose plant is at Nos. 607-609-611-613-615-617 St. Clair street. The company has a large working capital, and an incomparably complete plant, and it is ably officered by Messrs. J. J. Coon, J. F. Brown, J. E. Brown and J. C. Spelman, the vice-president. Mr. Coon is a grain operator at the Produce Exchange, and all four gentlemen are prominently known in the business and financial world. The company's works comprise several departments, including business offices, shipping rooms, designing room, lacquering room, fitting rooms, foundry and general workroom. The mechanical equipment is complete in every respect, and employment is found for some sixty skilled mechanics and assistants, also several traveling salesmen. The company manufacture gas fixtures, electroliers, staple fittings, fine brass castings,



and artistic metal work of all kinds. This company which was incorporated in January, 1897, has done some splendid work in its line,



among the largest contracts being those of the Toledo Court House, Wood county Court House, and the court house in Laporte county,

Laporte, Indiana. A specialty is made of fine goods from original and highly artistic designs. The trade of the house is principally with the western and southern states, but some trade is also done with Canada. The business is growing in volume and those who establish relations with this progressive, reliable company will have their interests advanced in the most substantial manner.

### Fred Newhaus, Grocer.

Toledo's grocery business is among its most important commercial interests. A well-known merchant in this line is Mr. Fred Newhaus, of 1201 Huron street, where he carries on a large, steadily increasing trade. In connection with his grocery he also has a well-stocked saloon. The premises occupied are admirably suited to the business, which is large, though confined to the city and surrounding country. The large stock is conveniently arranged and consists of the best of everything in fancy and staple groceries, canned and bottled table delicacies, fruits, vegetables and game in season, also the choicest wines and liquors. Mr. Newhaus is a native of Germany, and came from that country direct to Toledo twenty-two years ago. He is a painter by trade, but left it because of ill health. He is an artistic fresco painter, and executed much praiseworthy work in this line in Ohio and Indiana, both in churches and private residences. He is a popular member of several social organizations, has always taken a deep interest in the advancement of Toledo as a city, and he enjoys the esteem of the entire community.

### Musical Instruments and Dancing Academy.

The music trade holds a prominent place among the business interests, and it is represented by a worthy class of men, among whom Mr. Benj. Schackne is one of the most recent and successful aspirants for favor. He is a dealer in musical instruments, sheet music, etc., etc., at No. 603 Adams street. Mr. Schackne was formerly connected with the Hockett-Puntenney Co., of Columbus, O., and established his present enterprise several months ago. He gives especial attention to arranging and composing music to order. In this field he has made a

good reputation, and his work is already known and esteemed in the musical circles of Toledo. We wish also, in this article, to refer to Mr. Schackne's brother, Prof. Louis Schackne, who has distinguished himself as a master of the terpsichorean art. He is a graduate from three schools of stage and fancy dancing, and a member of the Western Association and Normal School of Masters of Dancing of the United States and Canada. In 1890 Professor Schackne founded the Home Dancing Academy in this city, and which is eligibly located at Nos. 623 and 625 Adams street, corner Adams and Erie. There is ample accommodation for 400 people. Prof. Schackne teaches systematically, scientifically, thoroughly and quickly, all styles of society, dramatic and fancy dancing, also clog, jig, reels, song and dance and Spanish dancing, and makes a leading specialty of the waltz, guaranteeing all pupils to waltz perfectly, or else make no charge. His establishment is very select, is maintained at the highest standard of excellence, and the academy is one of Toledo's most creditable institutions.

### George R. Young, Grocer.

The food supplies of a country are the most important adjuncts to the great body of trade. Not the least among the food supplies of Toledo, is the grocery and meat market owned by Mr. George R. Young and found at No. 1019 Adams street. Mr. Young's business occupies a large, neatly arranged salesroom and storeroom on the first floor, and also the basement of a two-story brick. He employs four assistants and two teams are kept constantly busy delivering supplies to his numerous customers. The business was established some six years ago and it has sustained an unusually rapid growth in that short time. The proprietor, however, has been a resident of Toledo for the past thirty-three years, though he was born in Scotland and possesses in a marked degree the earnestness and business solidity so characteristic of that nation. He has adopted the city of Toledo as his home and takes pride in her growth and advancement. Mr. Young never permits his business to lag; and there is always an air of briskness about his establishment, and a work-a-day hum which carries with it a sugges-

tion of prosperous results and produces a cheering effect upon employees and patrons alike.

### Miss L. B. Bailey, Millinery.

An establishment that is a favorite shopping place for the ladies of Toledo, and which is enjoying well deserved prosperity, is that of Miss L. B. Bailey's, situated at No. 1316 Adams street. This lady, though of Canadian birth, has long resided in the United States. For the past 16 years she has been identified with the millinery profession, and has served under some of the leading milliners in the city. In 1894 Miss Bailey established business independently, and has met with phenomenally good success. The commodious store occupied is very tastefully arranged and it is completely stocked with the best the market offers in millinery goods. Employment is given 10 trained hands and particular attention is given to trimming hats and bonnets to order, perfect satisfaction being assured through the uniform excellence of the work done. Miss Bailey gives personal attention to her patrons and is universally popular.

### The Toledo Licorice Co.

Prominent among those who have recognized and availed themselves of the unsurpassed facilities here offered, may be mentioned The Toledo Licorice Co., whose name indicates the line of their manufacture. Their extensive works are situated upon Monroe street, in the immediate vicinity of the Michigan Central Railway Company's tracks. The close proximity of the Michigan Central railway tracks brings car-loading and shipping facilities to their very doors. Power is furnished by a steam engine of 100 horse power, while the machinery and mechanical equipment is of the most approved character, embracing a number of grinding machines for pulverizing licorice, these mills being constructed according to their own ideas, plans, designs and specifications, and more thoroughly adapted to the purposes of the business than any heretofore in use. The mills have a daily productive capacity of forty barrels of licorice powder, of 240 lbs. to the barrel, from which it will readily be seen that the annual output aggregates many hundreds of



tons. The whole line of business includes, besides powdered licorice root, large quantities of tobacco flavors and spices, and barked licorice root. They are direct importers of the raw material, which comes to them from Turkey and Russia, put up in bales of the regulation size and form, averaging 250 lbs. in weight per bale. For the barking of the root the company employ an improved process, exclusively their own. A very heavy stock of material is always kept at hand, after running into a large number of carloads, and a considerable force of operatives, clerks, etc., find constant employment here, at remunerative rates of compensation. It is a significant fact, and one which speaks volumes for Toledo as a desirable place for manufacturing industries, that out of only four establishments of this kind in the United States this city claims one, and that one quite the equal, not to say the superior. The Toledo Licorice Co. was incorporated in 1889 under the general laws of Ohio relating to corporations, with the handsome capital of \$50,000, and has proven from first to last a most pronounced success. The operations of the company are under the able management and direction of Mr. A. B. Tillinghast, president and manager, and Mr. Thomas B. Campbell, secretary. Aside from the enterprise herein described, they are interested in and identified with other important industries which aid in the upbuilding of the city, Mr. Alvin B. Tillinghast being secretary and treasurer of the Maumee Bicycle Co., and director of the Snell Cycle Fittings Co., while Mr. Thomas B. Campbell is a senior member of the firm of Campbell & Nechter, leading architects. It is upon the active, enterprising spirit of such citizens that Toledo's present prosperity is predicated, and it is to a like spirit she must look for her further growth and development.

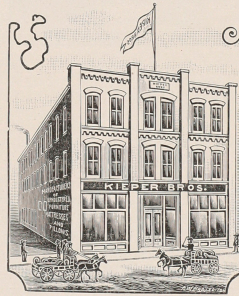
### W. J. Lang, Manufacturer, Candy.

"The Spa" situated at No. 424 Adams street, is one of the most popular establishments of the kind in Toledo. The establishment was opened about a year ago by the present proprietor, Mr. Wm. J. Lang. He possesses an expert practical knowledge of the candy making industry, and employs none but capable assistants. For business purposes he occupies a two-storied brick building, excellently appointed

throughout. Ice cream and all kinds of high grade confectionery are made here, and both a wholesale and retail demand is supplied. Mr. Lang is a native of Ohio, and now in the middle age of life. He is thoroughly identified with Toledo's commercial development and social welfare and as a public-spirited citizen, is justly esteemed.

### Kieper Bros., Furniture.

Toledo lives not in the musty memories of the past, nor in imaginative fancies of a future hoped for, but like the practical and wide-awake city that she is, puts her shoulder to the waiting wheel of to-day and in her lusty vigor brings forth the fruits of industry, enterprise and indomitable energy and determination. Hence it is that that her younger business men and her industries of more recent organizations constitute a large part of her business life. Established less than three years since, the firm of Kieper Bros., belongs to the



class of manufacturing firms which are most powerfully aiding in carrying forward the active business progress of the community. This firm is largely engaged in the manufacture of upholstered furniture and mattresses. They formerly occupied premises opposite the present location, but the rapid increase in their business soon demanded larger quarters and increased facilities and resulted in their removal to the extensive premises now occupied. These consist of the entire three-story brick building, Nos. 1302 and 1304

Dorr street, having a frontage of 40 feet with a depth of 120 feet with ware-rooms fronting on Hicks street, Nos. 1301 and 1303. The whole

plant is thoroughly well adapted to the purposes of the business, having for power an electric motor of 10 horse power and such other machinery and tools as are required, although much of the factory work is of a kind which is necessarily done by hand. Nearly half a hundred hands are employed in the various departments of the business, for the greater part men who are skilled experts in their several lines, and the class of goods produced will challenge comparison with the products of any other factory in the State. The section of country covered by the trade of this house is mainly through Ohio, Indiana and Michigan, which is closely looked after by their traveling representatives. The individual members of the firm are Messrs. Frank H., Carl H., and Emil E. Kieper. They take an active personal part in the operations of the establishment, and are meeting with that marked degree of success to which they are justly entitled by reason of the energy, enterprise, liberality and honorable fair dealing, which mark all their transactions.

### Helen F. Schaefer & Co.

The number of houses engaged in the millinery trade in Toledo is not only large, but the establishments are of the most creditable character. One of the most favorably known among them is conducted by Miss Helen F. Schaefer, at No. 610 Adams street, under the firm name of Helen F. Schaefer & Co. This business was originally established many years ago by Mrs. Geo. Marquardt, and was directed by her up to a recent date, when she was succeeded by the present owner, who is meeting with the most substantial success. Miss Schaefer is a native of Toledo, and is a popularly known young lady of prepossessing personality. She is thoroughly artistic as a milliner, and employs a staff

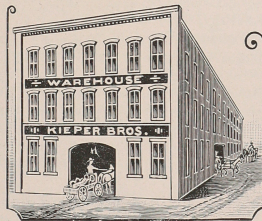
of trained assistants. The store occupied is large and handsomely appointed. It is filled with a very superior stock of imported and American millinery of all kinds, including all the most fashionable novelties. Hats or bonnets are trimmed to order at shortest notice, and in the most artistic, pleasing style.

### L. E. Flory & Co., Dry Goods.

The splendid building, very elegantly situated at Nos. 101, 103 and 105 Main street, and 602 to 610 Front street, on the East Side, is one of the handsomest structures in Toledo, its architecture being of the most attractive order. The building is a new one and is constructed of buff with stone trimmings. But the most attractive part lies not in the building itself, but in the fact that it is the home of one of the foremost and most popular dry goods emporiums to be found in this city. This is the well-known establishment of L. E. Flory & Co., which was founded ten years ago, and has been located at the present address the past seven years. An immense stock is carried, embracing every description of foreign and domestic dry goods, fancy goods, notions, men's furnishings, cloaks and clothing, hats, caps, boots, shoes, etc. All the latest styles and newest novelties are represented, and excellent values are offered in every department. The active proprietor of the establishment, Mr. Flory, is a native Ohioan, and a most, progressive, enterprising business man. He is a director in the East Side Bank, a member of the Foresters, The National Union, and several other organizations. His establishment has been a prominent, potent factor in the prosperity of the city, and he is an influential and disinterested worker in all measures that tend to advance the material interests of the community.

### E. G. Ashley, Groceries.

No trade makes a finer showing than that which embraces the handling of food products. As every department has its conspicuous leaders, so that of groceries finds here a most creditable exponent in the large house of E. G. Ashley, whose commodious premises are at 36 and 38 Summit street, extending through to the same number on the



river front. This business occupies a three-story brick building 40x165 feet in dimensions, thoroughly equipped, admirably adapted to the purposes to which it is devoted. The line covered is that of a wholesale and retail grocery business embracing the whole range of goods both staple and fancy legitimately belonging to that department of trade. A dozen or more clerks, salesmen, shippers, etc., are employed and several delivery wagons are required for service in the local trade and the steam yacht "E. G. Ashley," plying from this port to all points on the Maumee River, is the medium of extensive shipments throughout the country bordering that river. Mr. Ashley is sole proprietor of the business, and the energy, enterprise and sound judgment which have characterized his methods, readily account for the unbroken success which has attended his efforts from the time he cast his lot and laid the foundations of his business in this city. Although a native of Michigan, Mr. Ashley has been identified with this city since 1871, and it is safe to say that no man has done more in his own individual sphere to advance the business growth of Toledo than he, and the success which he enjoys is but the logical outgrowth of that energy and enterprise which is inherent in the sons of our sister State.

### Toledo House Furnishing Co.

Among those entitled to special mention is the Toledo House Furnishing Co., 514-516 Summit street. This house was originally established by Waldvogel Bros., who conducted the business down to about two years ago, when they were succeeded by the present firm, which consisted of Messrs. R. Hattenbach and R. Frank, doing business under the style and name as at present. A short time since, Mr. Hattenbach withdrew, so that Mrs. Frank is now the sole proprietress. A large and commodious warehouse, four stories high and 40x100 feet is devoted to the business, which is dealing in general furniture and house furnishings; also stoves, Japanese ware and in fact everything needed in a completely furnished house. A full force of salesmen and other employees are at hand, to supplement the efforts of the proprietor in meeting the demands of a large patronage. A most excellent plan of business is followed, which enables those who so desire to meet their

bills by easy payments. Mr. S. H. Frank has the general management and gives personal supervision to all departments of the house, hence accuracy and promptness distinguish all its operations. Born in the Austrian Empire, Mr. Frank came to the United States in his childhood and for sixteen years he has been a citizen of Toledo, actively identified with the growth of his adopted home, and justly esteemed by all who come in contact with him either in commercial or social life.

### Joseph Ziegler, Tailor.

In the line of fine tailoring for gentlemen of elevated tastes there is no more truly representative concern than that of Mr. Joseph Ziegler, No. 331 Superior street. This establishment occupies beautiful and commodious apartments, with a frontage of 20 feet and depth of 75 feet, handsomely fitted and furnished in every respect and stocked throughout with a choice assortment of the richest and rarest fabrics in fine imported cloths, cassimeres, clay and other worsteds, English, Irish and Scotch Tweeds, Cheviots, and a select line of the higher grade of American piece goods, of various designs. As a mechanic and cutter, Mr. Ziegler hasn't an equal in the city, and only the most expert workmen are employed in the making up of garments cut in this store. Mr. Ziegler, who is a native of Alsace (now a part of Germany), came to Toledo in the year 1872, since which time he has been actively engaged in the line which still claims his energies. Besides being an acknowledged master of his business and an authority in matters of dress, he is withal a most congenial and social gentleman and deservedly popular as he is successful.

### Mrs. J. A. Camp, Millinery.

This lady has for the past dozen years conducted the leading millinery emporium of Fostoria, Ohio. Her store there is elegantly appointed, the pictures alone having cost \$1,500, and it is the recognized headquarters for all that is novel and fashionable in ladies' headwear. The Toledo store opened by the subject of this sketch, is excellently located at No. 323 Cherry street. It is commodious and attractively fitted up, and contains a heavy stock of the choicest and most stylish



hats, bonnets and trimmings, including all the newest metropolitan fashions. Particular attention is paid to the order work, and hats, bonnets or caps are trimmed in any desired style, at shortest notice, and in the most tasteful, workman-like manner. Mrs. Camp also deals in notions, and carries a full assortment of everything pertaining to this line. Mrs. Camp is native of New York, but has long resided in the Buckeye state. She owns considerable property at Bellaire and Fostoria, Ohio, and as a progressive, energetic business woman, and affable, estimable lady, she is deservedly popular.

### Maurice E. White.

The craze for the bicycle and the wide use to which it has come, fully justifies the foresight of the leading manufacturers of the country who have added another great triumph to the commercial history of the nation. Toledo is a wheel city of renown. Its splendid streets and pavements, making cycling the most healthful and beneficial pastime, and with this craze came the necessity of a repair shop, and in this respect none stand out more prominently than the establishment of Maurice E. White, which is located on the ground floor of the substantial three story brick building situated at 707 Jefferson street, where special attention is given to the repairing of all makes of bicycles. The firm makes a specialty of models and experimental work. Mr. White ranks among the first of the tool makers of the city and will execute any orders with promptness and dispatch. His apprenticeship was served with the Union Manufacturing Co. of this city, which is guarantee enough for any work entrusted to his care. The firm was formerly White & Ashley, having its inception in 1896. Mr. White succeeded to the business on Nov. 15, '96. The business is quite extensive, employing the service of a corps of skilled mechanics and a handsome electric motor for the operating of the lathes, drills, etc. The trade is principally of a local nature. Mr. White is a native of Indiana, but has spent a greater portion of his business life in our midst, and brings to the business years of practical experience as a trusted employe of the Snell Cycle Fitting Co., of this city. He is a young man and a popular favorite among his large circle of friends.

He is a public-spirited citizen and has ever been foremost in the support of all enterprises which have at heart the welfare of Toledo, at home or abroad.

### J. E. Sweatman & Co., Plumbers.

In the mechanical arts there is no branch of more importance than plumbing and gas fitting. Among those who have gained an enviable reputation in this vocation are Messrs. J. E. Sweatman and F. B. Test, who conduct operations under the firm name of J. E. Sweatman & Co., at No. 1509 Adams street. Mr. Test is a machinist, Mr. Sweatman a plumber, and both members of the firm have spent the best years of their lives in their respective vocations, and they are each fully conversant with every detail of the business. Mr. Sweatman is the inventor of a natural gas cook-stove burner, which bears his name, and which is unexcelled in efficiency and economy. The firm began business three years ago, and have since built up a large, influential patronage. They keep on hand a full line of plumbers' and gas fitters' supplies, brackets, etc., also asbestos back walls for grates, etc. A corps of experienced workmen is employed. Mr. Sweatman is a native of Ohio, Mr. Test of Pennsylvania. They are energetic, alert business men, and thoroughly responsible and reliable.

### E. Lillian Carnes, Millinery.

While Toledo is one of the prettiest cities in the United States, its inhabitants, of both sexes, are also among the best dressed people of any city in the country. The reason is not far to seek, for our citizens are among the most progressive among any large centre of population and all their wants are catered to by business men and women whose enterprise could not be surpassed. The wants of the "fair sex" are attended to with special efficiency, particularly as regards their requirements in the line of millinery. One of the very foremost of the representative establishments in this trade is conducted by Miss E. Lillian Carnes, whose popular emporium is at No. 406 Summit street. This lady has been established for self for the past three years, having for the past seventeen years been forewoman in one of the largest establish-

ments in the city, during which period her professional skill, affability, and liberal methods have acquired for her a large, permanent patronage, from the best class of customers. In fact, she caters to the most fashionable and fastidious trade only, and many of the leading society members of the city are permanent patrons of hers. The spacious store occupied is handsomely appointed, and the large stock carried embraces the most fashionable novelties in French and American millinery goods, ribbons, silks, ornaments, feathers, plumes, also an elegant assortment of trimmed bonnets and hats. A staff of ten experienced milliners and assistants is employed, the most artistic results being obtained in every instance. Miss Carnes, who was born in Illinois, has resided in Toledo nearly all of her life, and has earned a host of friends. She is possessed of excellent ability and her continued success is fully assured.

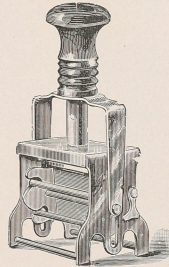
### Chas. B. Bargman, Jeweler and Optician.

Each business calling has its representative here, and in this connection it would be an unpardonable overlook, did we not mention the name of Mr. Charles B. Bargman, as the foremost jeweler and optician, whose place of business is centrally located at the corner of Summit and Cherry streets, where he has been established since 1887, doing a very satisfactory business, which has had a steady and healthy growth. The store room is handsomely fitted throughout, and Mr. Bargman being a practical optician as well as jeweler, has every means of thoroughly testing the eyes and fitting glasses to them in an entirely satisfactory manner. Special attention is also given to the repairing of watches and jewelry; an expert in this line is constantly employed. The trade extends throughout this city and county, and is constantly on the increase. Mr. Bargman is a native of Germany, and possesses that energy and push so marked among his countrymen, and by his public-spirited interest in the welfare of Toledo, he has won the highest esteem of our citizens.

### Boardman Rubber Stamp Works.

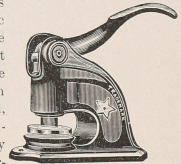
There is perhaps no city in the State that has a greater diversity of industries in manufacturing and mercantile lines than has Toledo,

and they also are of a high grade, being from their inception, successful in the extreme. This is due wholly to the co-operative spirit with which our citizens are possessed. One of the industries but recently started in our midst, but which demonstrates what we have just said, is that of



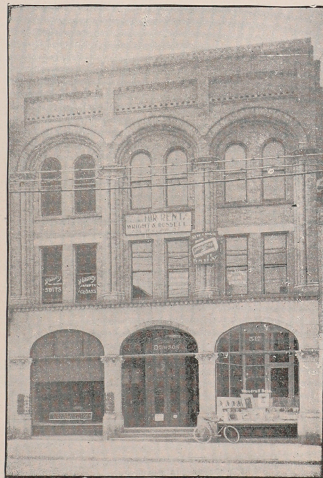
the Boardman Rubber Stamp Works, at 438 Summit street. The office and factory are in a large and spacious room on the ground floor in a substantial brick building of modern architecture, where they make a specialty of the manufacture of all kinds of rubber stamps and stencils, including inks, pads, notarial seals, dating stamps, etc. The business has been established for the past seventeen years, but has only been under the present management about a year. The members of the present firm are Wyman Boardman and G. Winthrop Saltonstall, and through their able management, the business has been wonderfully increased. They employ a corps of skilled mechanics.

Mr. Wyman Boardman is a native of this State, and by his devotion of all of his time, energies and attention to the business, has made himself very popular among his many business acquaintances. Mr. G. W. Saltonstall is a native of this city, and was formerly a marine engineer on the Pacific Ocean, and is yet a member of the Marine Engineers' Association, is a prominent Mason and belongs to the Order of the Eastern Star. They are both thorough business men, and by straightforward, honorable methods, have won the confidence of the business fraternity. They have always shown a public spirited interest in the advancement of our city, both at home and abroad.



### Woodruff Brothers.

Commerce and manufactures go hand in hand in amicable progression here, and this city is an ideal site for the establishment of



manufacturing enterprises. A successful house, a recognized leader in its line, is conducted at No. 517 Jefferson street, by the Messrs. Woodruff Bros. The firm are manufacturers of picture and mirror

frames and wholesale and retail merchants in pictures and frames. Their trade operations extend all throughout the States of Michigan, Indiana and Ohio, and their record and reputation is of the most creditable character. The goods dealt in by the firm comprise every known variety as turned out by the most enterprising manufacturers of picture frame mouldings, and they make to order, at shortest notice, frames of any desired style or size, in the most workmanlike manner, skilled mechanics being employed for this purpose. A specialty is made in copying photographs and portrait work, under the management of B. D. Woodruff, who is a recognized artist in this line. The handsomely furnished salesroom occupied is completely stocked with an elegant display of art goods in water and oil colors, lithographs, steel engravings, photogravures, etchings, crayons, etc., and persons of artistic taste, wishing to adorn and beautify their homes, will find much to please them here. The firm has lately added a special room artificially lighted up for the purpose of displaying oil paintings, etc., to enable artists from all parts of the United States to display their work. This business was originated five years ago by the present co-partners, Messrs. B. D., W. H. and F. W. Woodruff. All three gentlemen are natives of Ohio, are fully interested in all matters affecting the welfare of this flourishing, go-ahead city, and as public-spirited citizens and successful merchants they are deservedly popular.

### Schill & Schmeltz, Tailors.

While business and its manifold interests hold this great country as in a vise, the most successful men of the day find that one of the greatest essentials to a business career is personal appearance. Consequently the art of dressing neatly and in the best of taste has become a necessity, and this is why the merchant tailoring business has reached such enormous proportions. In Toledo may be mentioned the firm of Schill & Schmeltz, 516 Cherry street, whose place of business is well known to men of taste in the art dressing. The business was established by Mr. Wm. G. Schill about eight years ago. Geo. A. Schmeltz was admitted in 1896. They occupy a handsome store that is well stocked with the season's novelties in the line of fine fabrics of both



imported and domestic make. They enjoy a large and constantly increasing trade. Both gentlemen are natives of Toledo and are well known and popular business men, and well known in social circles. Mr. Wm. G. Schill is considered one of the best cutters in the city and enjoys the high esteem of the entire community. Mr. Schmeltz is connected with the oil business and has been in business in the Produce Exchange for the past five years. He is a thorough business man and has the confidence of all our best citizens. We predict for this firm a splendid, deserved success. Their styles are the best and prices the lowest for first-class goods and workmanship.

### Anthony & McFarlin, Hardware and Tinning.

From the manifold number of handsome residences, commodious business houses and imposing public structures which line the streets and avenues of the city, many of these reflect lasting credit upon all who had part or parcel in their erection, whether as architects, builders or furnishers of material. Conspicuous among the latter class is the firm of Anthony & McFarlin, No. 700 Phillips avenue, West Toledo, who are extensive handlers of galvanized iron work, tin roofing, hardware, glass, paints, oils, varnishes, spouting and the various articles of those metals entering into the construction of all kinds of buildings, and also dealers in stoves and ranges. Mr. Anthony was formerly connected with the tanners' trade in Toledo and Mr. McFarlin in the hardware business at Coalton, Ohio. The tin work on the well known Detweiler Buildings of West Toledo, furnishes an excellent illustration of the high grade of work executed by this firm. Some of the best known, leading contractors and builders of Toledo and vicinity entrust their tin work exclusively to this establishment. Among them may be noted Wm. Lee, J. H. Dowell, Ed. Sullick, John Henry and Henry Neff. Mr. J. M. Anthony is a native born Ohioan and Mr. John McFarlin is a native of Michigan. Both are young men full of energy, vigor and intelligent enterprise and are justly popular with those with whom they are associated in business or social life. Mr. Anthony is an active member of the Odd Fellows and the Maccabees, and Mr. McFarlin of the Masonic fraternity, which evinces the fact that while prosecuting

an active and prosperous business enterprise, they are not by any means oblivious to the claims of the social side of life, and are alive to the interests of the community in the way of charities.

### Zang, The Tailor.

In the domestic trade the people furnish business for the most skillful workers and the most enterprising merchants, and no city in the world can supply its public with anything that the resident of Toledo cannot find in some one of the hundreds of local establishments. Zang, the Tailor, for instance, can point to customers as well dressed as those whose attire comes from New York, London or Paris. For eight years he has been furnishing stylish men of Toledo with fine tailoring. The best materials, the latest modes, and the most superior workmanship are characteristics of every garment sent out from his place, and there is no more popular tailoring establishment in America than the elegant one in the Saratoga Block, 612 Cherry street. Mr. Zang employs a number of first-class cutters, fitters, and tailors, and gives to all work done in his place the closest personal supervision. He keeps a well selected stock of materials, giving to his patrons a wide range of choice, and fitting each so carefully as to assure perfection. Henry N. Zang is a native of Michigan, and is 34 years old. He is a master of the tailor's trade, and gives to his patrons the benefit of a correct taste, which is of great value at times when advice is desired in the choice of material and style. His personal qualities make all his patrons his friends.

### Toledo Foundry and Machine Co.

Taken as a whole, Toledo presents a most gratifying exhibit of thrift and enterprise, while viewed in detail it will be seen that the individual enterprises of her leading firms compare most favorably with those prosecuting similar enterprises in other cities. A striking evidence of this may be cited in the case of the Toledo Foundry and Machine Co., whose establishment is one of the most notable of its kind in Ohio, and whose productions are to be found in use all over the United States. This company was incorporated in 1880 with a



VALENTINE BUILDING.

capital stock of \$50,000 and has had a prosperous career of some sixteen years. The offices and foundry occupy the extensive three-story brick structure from 202 to 218 Cherry street, corner Water street, which is a plant 85x173 feet in area and comprising with its three floors over thirty-five thousand square feet of floor space. The equipment is of improved, modern character, and its nearly a round hundred of operatives turn out annually a vast and valuable quantity of mill machinery, marine and stationary engines, and the various other machinery and mechanical appliances to which they give attention. Some of these are the Victor steam shovels, dredges, pile drivers and the varied apparatus necessary to the operation thereof. Such an establishment and one conducted upon the lines observable here, cannot fail to be a valuable object lesson in contemplating the manufacturing importance of Toledo, and as indicating its greater scope in the years to come. The officers of the company are: President, Mr. A. Wm. Koelker, who, though born in Germany, has been for more than a quarter of a century identified with this city; General Manager and Treasurer, Mr. J. C. Wuerfel, also of German birth, but likewise long a valued citizen of Ohio; Secretary, Mr. C. E. Wuerfel, a native of Ohio, and Superintendent, Mr. William Jones, who transferred his citizenship some ten years ago from the Dominion of Canada to this State. In their long identification with the business and social life of the community, these gentlemen have acquired and maintained a prominence and standing and a reputation of liberal principles as well as business enterprise worthy of emulation.

### Brick Work and Fire Proofing.

One of Toledo's most prominent contractors and one who has had a large instrumentality in the erection of some of the noblest structures in our midst, is Mr. S. J. Pickett, whose handsome offices comprise Rooms 428 and 429 Valentine Building. This gentleman has pursued the business of contracting for brick work and fire proofing in Toledo for nearly twelve years, and removed to his present commodious offices in 1896. All that comes under the classification indicated is a legitimate branch of his business and engages his attention, and there are

many evidences of his mastery of the business to be found in various portions of the city. Among them is the fire proofing and brick work on the Valentine Building, also the Bronson Block, Home Heating and Light Plant Company's Building, Traction Company's Power House, Wheeler Building, Bell Block, Eppstein Block, Blade Printing and Paper Co's. Building, Isherwood Block, Broadway, Williams' Chair Factory, and the residences of Mrs. V. H. Ketcham, H. T. Yaryan's five residences on Collingwood avenue; Mrs. J. T. Newton, Jefferson street; Mr. T. F. Delaney, Monroe street; C. A. Browning, Parkwood avenue; Mr. Roemmele and many more of Toledo's finest business blocks and private residences. Mr. Pickett is a native of this State and is in the very prime of life. He is identified with many of the best interests of the city, being a member of the Chamber of Commerce, a charter member of the Builders' Exchange, and for three years a director of the same. In fact he is an all 'round public spirited citizen and is a power for good in any movement which he may see fit to espouse.

### Marker & Kapp, Plumbers.

Of those who are making a widespread reputation for skill and ability at plumbing in Toledo, no firm ranks higher in this line of trade than Marker & Kapp, who conduct a general plumbing and gas fitting business in the substantial two-story brick building at 506 Cherry street. The firm consists of David C. Marker and William F. Kapp, both of whom are mechanics of a high order, and have been in business as a firm since 1891 and at the present location for about seven years, their former place of business having been inadequate to their constantly increasing trade, which has now reached a point necessitating the employment of a large force of skilled workmen. Among the prominent buildings which have been fitted throughout by this enterprising firm may be mentioned the Schmidt, "Sweigert Flats," E. D. Libbey residence and others. Both members of the firm are natives of this state. They possess that push and public spirit that goes to add to the progress and advancement of the city's best business interests.



### Berdan & Co.

The wholesale grocery house of Berdan & Co., has to its credit an honorable and successful career of over sixty years, and is to-day a distinguished land mark in the trade history of Toledo. The business was originally founded in 1836, by Mr. John Berdan, at a period when it would have required the gift of prophecy to have conceived of a title of the greatness which has come to our little city. By various changes, and the admission from time to time of other partners, the present composition of the firm came about. They occupy the large, four-story brick building, 201, 203, 205 and 207 St. Clair street, having a frontage of 80 feet and a depth of 120 feet. The offices are on the ground floor and every part of the building seems fairly bulging with a vast accumulation of stock, and with the large force of salesmen, accountants, shippers and other employes, the whole establishment resounds with the hum and bustle of a most active business. The house is represented "on the road" by a corps of twenty five active, pushing, traveling salesmen, and a most extensive trade is done through this State, Michigan, Indiana and Illinois. In addition to a general line of fine groceries the firm handle a number of special brands of fine imported and domestic cigars, and their "Santa Clara," "Washington Irving," "Spanish Imperial," "John Drew" and "Reputation" are the brands which have won a wide celebrity and wonderful popularity among the smokers of this section of the country. So much so that a retailer who does not handle some or all of them is not up with the requirements of the best class of patrons. They have recently introduced a novel scheme to still further popularize these goods, by which the purchasers of any of the brands named, have the right to participate in entering contests for the free gifts of first-class high grade bicycles for the wives, sisters or other lady friends of the smokers, and it is this kind of push and enterprise which has made this firm so preeminently successful in business. The members of the firm are Messrs. John Berdan, Sinclair Berdan, S. C. Walbridge and Marshall Sheppey, all gentlemen of the highest business and personal standing in the community. Mr. John Berdan is President of the world-famous Woolson

Spice Company. Mr. Walbridge was prominently connected with the Union Manufacturing Company, while Mr. Sheppey was of the firm of Sheppey & Company, Brokers. It will thus be seen that they are identified to an unusual extent with the general progress and business interests of the city, and are, in an emphatic sense, representative of all that is best in Toledo commercial and manufacturing circles.

### E. A. Rood, Cash Grocer.

One of the older houses in the city is the grocery store of E. A. Rood, 625 St. Clair street, opposite the Steadman Monument. This stand has been occupied for the grocery business many years, and has been in Mr. Reed's possession for six years. He has a very prosperous city and country trade. The establishment is a large one, and is fully stocked with the best lines of staple and fancy groceries. Mr. Rood makes a specialty of Japan teas and high grade coffees. He has had a long experience in the business, and while his stand is one of the best known in Toledo, he has added to its reputation by his excellent business methods. He sells strictly for cash, and is thus enabled to sell the finest goods at the most reasonable prices. The presence in his stock of any special line of goods is a guarantee of quality, and this fact gives him a permanent hold upon popular favor. Mr. Rood is about 57 years old, and one of the most energetic business men in the city. He was born in Ohio, and is a good example of the sturdy offspring of that great state.

### Robert Raitz, Sanitary Engineer.

An expert, practical sanitary engineer and an acknowledged leader in his profession is Mr. Robert Raitz, whose spacious business quarters are situated at Nos. 631-633 North St. Clair street. Mr. Raitz has been established during the past eighteen years, and in that period has achieved a record of the most enviable character for ability and efficiency in all branches of his vocation. Among recent contracts performed by him were the plumbing on the new Valentine Building at a cost of \$35,000; Currier's Music Hall and Bell's business block. Mr.

Raitz was also superintendent of the Valentine Building. Mr. Raitz occupies admirably equipped quarters, all the departments being fitted up in the most approved manner, and a force of from fifteen to forty hands is employed, according to the amount of work on hand. Plumbing, gas, steam and hot water fitting, and general repairing are done to order in all their branches. Mr. Raitz is a native of Switzerland, and now in the middle age of life. He is a prominent member of the Order of Elks and the Odd Fellows, and as a business man, his standing is A1 in every respect.

### A. G. Walker, Tailor.

It cannot be denied that the well-dressed gentlemen commands polite attention always; though some there are who affect to despise the power of dress. But it must be conceded that the neat appearing man has the advantage over his more careless brother everywhere, and more especially in the avenues of social and commercial life. Mr. A. G. Walker is among the first-class Merchant Tailors of Toledo. He is located on Adams street at 1043. His sale rooms and show rooms are quite large and neatly and tastefully arranged. He employs two local and one traveling salesmen and has a rapidly growing trade throughout Ohio and Michigan. Mr. Walker makes a specialty of high class tailoring and though he has been in the Toledo trade but two years, the immense patronage which he receives, bespeaks his particular aptitude for this branch of work. He is a German by birth, but has resided in this country about ten years. He combines the German characteristics of industry and frugality with the American disposition to lead in whatever he undertakes and with these attributes he may with safety inscribe upon his banner, "Excelsior."

### Geo. W. Ruhl & Sons.

Among the city's acquisitions in 1896 was the firm of Geo. W. Ruhl & Sons, harness manufacturers, who removed here on July 1 of last year from Findlay, O., where their business had been established 33 years ago by the senior member of the firm, Mr. Geo. W. Ruhl. The Messrs. Ruhl have become famed for the excellence of their products

and they enjoy a widespread, influential trade, particularly throughout Ohio and Indiana. They employ none but first-class workmen, consequently their goods are first-class. They cater to an exacting class of customers, therefore they must handle the best. The firm occupy a fine three-story brick building, and command every facility available for use in their business. The salesrooms contain an immense stock of the finest harness and harness specialties; also traps, surreys, buggies and road wagons. A general jobbing trade is carried on and patrons of the house are ever dealt with upon the most liberal basis. Mr. Geo. W. Ruhl is a native of Findlay, and one of Ohio's best known merchant manufacturers, whose career has been as creditable as it is long. He is a prominent member of the Benevolent Protective Order of Elks and universally respected. His sons and partners, Messrs. Charles A. and Harry B. Ruhl, are also members of the Benevolent Protective Order and were born in Findlay. They are both energetic, wide-awake business men, and are popular wherever known.

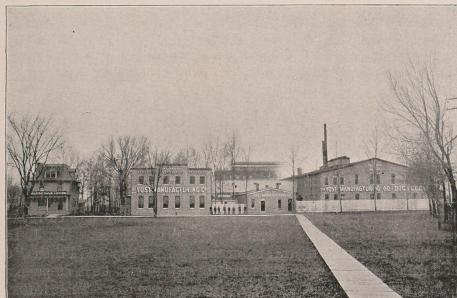
### Toledo Fritter Co.

A unique industry but recently established in Toledo, and which has already met with flattering success that promises well for its future prosperity, is that conducted by the Toledo Fritter Co., at No. 623 Adams street. The proprietor had a novelty to offer the public, an article of merit, and also possessed the business ability and energy to push it prominently into attention. Hence his success. Mr. J. D. Varley, the gentleman referred to, manufactures "Pop-corn Fritters," a most delicious, wholesome and nutritive article, and he is at present making them at the rate of 10 gross packages per day. These fritters please and tickle the palate, and to try them once is to want more. Consequently confectioners and other handlers of this class of goods find them ready sellers and, of course, profitable accordingly. One of the most attractive features of Mr. Varley's store is the handsome soda fount, which, in the summer season, has a most liberal patronage. The ice cream soda dispensed here is particularly delicious. Besides this the confectionery sold by this house is noted for purity, delicate flavor and wholesomeness. Mr. Varley also makes pop-corn balls in all

flavors and varieties. Mr. Varley is a native of Ohio, having been born in Marion. He is a hustling, wide-awake business man, and well deserving of patronage.

### Yost Manufacturing Co.

One of the most remarkable features of the industrial growth of these closing years of the nineteenth century is the manufacture of bicycles. This is now one of the foremost American industries and the aggregate capital invested in its prosecution reaches an enormous figure. Toledo has come to be one of the leading centres of this business



interest and several of the largest concerns engaged therein are located in this city. One of the most prominent of these is the Yost Manufacturing Company, whose salesrooms are located at No. 715 Adams street and factory at the junction of Dorr street and the Lake Shore Railroad; this being distinguished as Yost station. Freight, express and telegraph offices have been opened at this point. The company was incorporated in June, 1892, under the state laws of Ohio, with a capital

stock of \$100,000, and it has since built up an immense demand for its superior products. The company manufactures the "Gold Crank Falcon Bicycles," which are now world famous. They turn out from 15,000 to 20,000 of these wheels annually and they are shipped to all parts of the globe. The European distributing agencies are situated at, and are in charge of Robert M. Marples, 57 Holborn Viaduct, London; the France-American Bicycle Co., 41 Rue street, Sebastien, Paris. The works cover a large area of ground and are equipped with the most improved machinery, driven by a 200-horse power engine. The various buildings include the two main factories, the enameling and finishing department, packing and shipping department, engine room, the "Falcon Club House," etc. The works are heated with steam. Employment is found for from 400 to 500 workmen. High grade wheels only are made, and the superiority of the "Falcon" is too well known to need any commendation at our hands. Suffice it to say it is unsurpassed in every respect. Beautifully illustrated catalogues giving full descriptions are furnished free of charge. The officers and directors of the company are all well known business men of wide experience, which fact accounts for the success with which the business has been conducted. The president is Mr. E. W. Tolerton; the vice-president, Mr. E. P. Breckenridge; secretary, W. F. Dewey, all well known gentlemen who are closely associated with some of Toledo's most extensive enterprises. The treasurer, Mr. Leander Fisher, is well known in Toledo's business circles. Mr. W. L. Laskey is Superintendent of Agencies and Advertising. The active management of the company's affairs is in the hands of Mr. Jos. L. Yost, who has been associated with bicycle business since its inception. He was the fourth manufacturer to begin making wheels in America and his wide experience and thorough familiarity with every detail of this business is clearly evidenced in his careful and successful management of the Yost company's affairs.

### Fred C. Schmidt, Wall Paper, Etc.

The city is rich in railroad facilities, several important lines giving it ample service. Its business interests include many which extend all over the country, and the volume of local trade is large and of an



excellent character. One of the representative firms is that of Fred C. Schmidt, dealer in wall paper, picture frames and room mouldings, at 705 Cherry street. Mr. Schmidt began his enterprise three years ago, and he carried it on with growing success. His establishment is commodious and convenient, including a fine salesroom, a large workshop and ample storage room. He employs the most skillful workmen and carries at all times a varied and well selected stock. Mr. Schmidt is one of the younger business men of the city, being only 30 years old. He is a native of Michigan. All his attention is given to the building up of his trade and the only organization with which he is connected, is the National Union.

### S. B. Wilsdon, Meats.

One of the most popular markets in the city is that so ably and successfully conducted by Mr. S. B. Wilsdon, at No. 1120 Adams street. This gentleman began business 18 years ago, and has been fortunate in acquiring a large, permanent trade of the most desirable character. Mr. Wilsdon employs several assistants and deals in all kinds of fresh and salt meats, smoked meats, poultry and game in season. Only the choicest grades are handled, and patrons are supplied upon the most liberal terms. Mr. Wilsdon is a native of Toledo, and fully identified with its growth and development. He is owner of considerable real estate in this city, and as a public-spirited citizen and upright business man is universally admired.

### The Palace Steam Laundry.

Where there are so many of the kind worthy of notice, it is difficult to choose one particular establishment for favorable comment, but the Palace Steam Laundry must be given that honorable distinction. It was established in 1894 by Chester P. and Joram J. Chatfield, the present owners and managers, and is located at No. 1017 Adams street. The machinery used is of the best make and quality and includes two rotary washers, one collar machine, one ironer and one polisher, propelled by a No. 6 horse power steam engine. The number of hands employed ordinarily are from six to ten and two wagons are in con-

stant use. The motto of the firm is "best work and prompt delivery," and it is but just to say that their motto has never suffered disgrace, but has always been faithfully followed. Chester P. Chatfield, senior member of the firm, is a native of Michigan, but adopted Ohio as his home some twenty years ago. He is a gentleman of sterling honesty, unimpeachable integrity, and untiring industry. He is a valuable factor of the city's busy life. Mr. Joram J. Chatfield was born in Ohio, and possesses the push and indomitable perseverance of the native Buckeye.

### Wilson Manufacturing Co.

A foremost concern in its industry is the Wilson Manufacturing Company, manufacturers of the celebrated "Valentine" bicycle. This wheel represents thoroughly up-to-date ideas, and with all the latest improvements is fully equal to any \$100.00 wheel, while it is made to sell for \$75.00. Both ladies' and gentlemen's models are made, and the wheels are guaranteed as high grade in every respect. The frames are made of the best cold-drawn seamless steel tubing, reinforced at the joints; the bearings are all made of the finest tool steel, oil tempered; also the Morgan & Wright quick repair tires, and every portion of the wheel is minutely inspected by competent workmen, both before and after assembling. This company was organized about a year ago, and since November 10, 1896, Mr. Geo. Wilson, Jr., has been sole proprietor and manager. The factory is equipped in the most complete manner, a large force of mechanics is employed, and the output is an extensive one. Orders from any part of the country are promptly met. Mr. Wilson is a native of Toledo, a young man of excellent business ability, and is popularly known all throughout the community.

### Jesse Sisson, Bee Supplies.

In every community will be found special industries which by their remote character, are far reaching and add very materially to the fame of a city, by the vast scope of territory they reach; and also there may be found men who are pioneers in the city as well as their chosen industrial calling, and in this respect no more notable instance can be

found than in Mr. Jesse Sisson, who came to Toledo in 1847, from New York State and has grown up with the city, and in 1886 embarked in the business of manufacturing bee supplies of all kinds, succeeding to the business of E. T. Lewis & Co. The plant is a large and spacious building, 22x100 feet, situated at 214 Jackson avenue. He makes a specialty of the U. S. Standard Honey Extractor. The trade on this and other specialties extending to the most remote corners of this country. A number of expert mechanics are employed in the manufacturing of their products, and the name of Jesse Sisson upon any article used in bee culture is accepted throughout the United States as standard and the best made. Mr. Jesse Sisson, as we have said, is a pioneer among us, and has ever been a popular favorite in business and social circles, and enjoys the high esteem of all who know him, having ever been kind and generous to a fault, and ever showing a deep and public-spirited interest in the advancement of Toledo as a city.

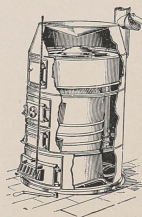
### A. C. Butler, Photographer.

The record of the progress of our city and the various changes which from time to time take place, perhaps none do more toward perpetuating than the photographer, and none have made greater progress or are better known than Mr. A. C. Butler, whose handsomely equipped gallery is at 309-311-313 Cherry street, occupying the whole of the second floor of the handsome two-story brick building of modern architecture, and fitted throughout with elegant offices, dressing rooms, operating room, printing and finishing rooms, and employs a competent corps of artists who have been selected for their special fitness to the work of making art photographs, crayon portraits, etc. Mr. Butler has gold medals and diplomas for high grade work, and makes a specialty of babies and children's photos and enlargements of all kinds, the trade being confined to Toledo and surrounding towns. This gallery was first established in 1880 and was known as the "Rookwood Gallery" but came into possession of Mr. Butler in 1887, and has ever since had a successful run of business under the capable management of Mr. Butler. Mr. Butler is a comparatively young man, and quite a

hustler, being very pleasant and agreeable and ever anxious to please his patrons. He is a native of Detroit, Michigan, and has ever been prominent in business and social circles, and is a popular member of the A. O. U. W. and Modern Woodmen, and possesses that public spirit which ever manifests a deep interest in all public matters.

### I. J. Shifley, Hardware.

Among the noteworthy business men of Toledo who have attained reputation and success in the pursuit of their respective vocations, due mention is deserved by Mr. Isaac J. Shifley, the hardware merchant and cornice maker of No. 2021 Adams street. This business was



founded five years ago by Messrs. Shifley & Critchdale, the firm afterwards becoming Shifley & Goler, but for the past three-and-a-half years Mr. Shifley has remained in the sole control. He now occupies a frame building, having but one story, but it is his intention to erect on this site, in the spring, a large, handsome brick structure, built upon the most approved lines, and possessing all modern improvements. The store and workshop occupied by Mr. Shifley are equipped with all requisite conveniences, and a corps of competent workmen is employed. Repairing of all kinds is given careful attention, furnaces are set in correct fashion, and particular attention is paid to cornice and copper work. Mr. Shifley is a native of Ohio's soil, having been born at Bucyrus. He holds membership in the Builders' Association, and Royal Arcanum, and commands the esteem of all his fellow citizens.

### D. J. Marleau, General Store.

A prominent store in this section of the city is that of Mr. D. J. Marleau, wholesale and retail dealer in groceries, provisions, etc., whose store is located at the corner of Phillips & Detroit avenues, West Toledo. This steadily increasing business was established June 10, 1892.

by Messrs. Marleau & Roshang, who conducted it until 1894, when Mr. Roshang retired and Mr. Marleau became sole proprietor. Mr. Marleau has influential connections, and deals largely in fancy and staple groceries, provisions, flour and feed, baled hay and straw, hardware, tinware, glass, paints, oils and varnishes. The store is commodious and well equipped and there are three feed warehouses. Mr. Marleau keeps in stock a superior assortment of general hardware, and also handles Kellogg & McDougall's white lead, and the most famous brands of dynamite. He was born in Canada in 1868 and is a popular member of the Toledo Grocers' Association, being highly esteemed in business and social circles for his sterling integrity. Mr. Marleau was appointed Postmaster of West Toledo in 1893 and has ever given a cordial support to all measures best calculated to promote the future benefit and welfare of the city of his adoption, and his future prosperity.

### Buckeye Steam Laundry.

The finest equipped institution of the kind in the city is undoubtedly that of the Buckeye Steam Laundry, located at No. 31 St. Clair street. In fact there is no concern of the kind in the country more complete or thoroughly up-to-date in its equipment. It possesses, among other appliances, a shaper for turn-down collars, and a wing turner for stand-up collars, the only device of the kind in the city. There is also a large "Monitor" water purifier, the only one of its kind to be found in Toledo. This machine separates all sediment, oils, and other substances from water, and also softens the water. Among other improved apparatus in use are two shirt polishers, two combination ironers, four rotary washing machines, a McCrary cool air plant, for use in the heated season; a 15-horse power engine, 35-horse power boiler for steam and hot water supply, and a number of minor devices, making the entire plant one of the most complete in existence. The daily capacity of the laundry is 120 dozen pieces. This business was established sixteen years ago, by the present proprietor, Mr. Wm. L. Marion, and under his energetic management it has flourished and grown apace. He now employs a large force of assistants. Mr. Marion is a native of Ohio, having resided in this city for the past forty-two years, and is one

of the most public-spirited sons. He is a member of the National Laundrymen's Association, also of the Ohio State Laundrymen's Association. Mr. Marion possesses a scientific knowledge of his vocation, and this knowledge has enabled him to achieve a most distinct success.

### American Steam Laundry.

A successful and highly popular institution of Toledo is the American Steam Laundry, located at No. 516 Dorr, near Collingwood. This enterprise was inaugurated in May, 1896, by Messrs. C. Grauf and L. Haukenhof, and on October 1st, following, the firm was dissolved, Mr. Grauf becoming sole proprietor. This gentleman was born and bred in Toledo, is well acquainted with its people, and is popularly known throughout the community. He holds membership in the Laundrymen's Association. His commodious laundry is equipped with a seven-horse power engine, rotary washing machines, collar and cuff machine, polishers and all other improved appliances, and employment is given a force of trained hands. First-class laundering in all its branches is done here, a leading specialty being made of "hurry up" work, and all orders are completed at the time agreed upon.

### Union Paper Box Company.

Among the manufacturing enterprises in successful operation here is that of the Union Paper Box Company, situated at No. 429 St. Clair street. This industry was inaugurated some fourteen years ago, by the present proprietor, Mr. E. W. Rakestraw, a business man of energy and executive ability, and he has been successful in building up a large and flourishing trade. He manufactures paper boxes of every description. The factory is a three-story building, of large dimensions, and it is equipped with first-class machinery. Employment is given a force of experienced hands, and a flourishing business is transacted. Mr. Rakestraw is a native of Ohio, and now in the prime age of life. He is Grand Dictator of Ohio of the Knights of Honor, is interested in oil well operations, and is a wide-awake, thoroughly public-spirited citizen.



### Star Hardware Company.

Among the prominent mercantile concerns carrying on operations here, is that of The Star Hardware Company, of Nos. 710-712 Monroe



street. This house was founded eleven years ago, and, three years since, the present company was organized and duly incorporated under

the State laws of Ohio, with a capital of \$40,000. Since then its operations have become greatly extended, and its trade now reaches throughout all Northern Ohio, Indiana and Southern Michigan. The spacious quarters occupied for the business comprise a three-story and basement building, 40x120 feet in dimensions. The Company deals in all kinds of hardware, stoves and ranges, manufacturers' and builders' supplies, glass, oils, paints and varnishes, mechanics' fine tools, etc. The officers of the Company are as follows: President, Frank Hillenkamp; Vice-President, Geo. J. Grossenbacher; Treasurer, Robert Baur; Secretary, Elmer W. Laskey. All the gentlemen named are prominently known in the business world, and are thoroughly identified with Toledo's progress and welfare.

### Ed. E. Schluter, Market.

In Toledo, as a great and rapidly growing city, the trade in groceries and meats is one of the most important of mercantile interests, and the aggregate operations carried on therein involve the investment of a vast capital, and draw the entire attention of a large number of our citizens. Among the leading and representative houses in this important branch of trade is that of Mr. Ed. E. Schluter, whose grocery and meat market are located at No. 1617 Adams street. This gentleman is a native of New York, but left the Empire State nine years ago and has since resided in this city, in whose welfare and development he takes an active, public-spirited interest. In May, 1895, he established the business which he has since conducted with such substantial results. His trade is large, permanent, and substantial, drawn from the best people in this part of the city, and, therefore, the goods carried have to be best procurable. Two large, connecting stores are occupied, conveniently finished and fitted up, perfect in their fixtures and appointments, and provided with all modern appliances for the successful transaction of the business. Neatness, order and system are noticeable features. Mr. Schluter is a genial, affable business man, but a hustler withal, and as a successful purveyor, he has secured a reputation of a high order.

### J. H. Schaefer, Shoe Dealer.

A prominent example of the business men of Toledo is Mr. J. H. Schaefer, the well-known shoe dealer of 632 South St. Clair street. This gentleman had an experience in this branch of business before he came to reside in Toledo, which occurred some twenty-three years ago. In 1885 he established his present concern and has made a phenomenal success. The display of stock is a pleasing one and includes a large assortment of goods from the best manufacturers in the country, in all qualities, shapes and styles, and for men, women and children's wear. Polite and attentive salesmen are at hand and the patrons of the concern are always assured of prompt and satisfactory service in all respects. Mr. Schaefer is a practical shoemaker, and is therefore a competent judge of leathers and all materials that go to make up a first-class shoe. This gives him confidence of his patrons, and taken into consideration with low rent and small expense enables him to be a successful competitor. As has been said, Mr. Schaefer has long been a well-known and popular citizen of Toledo. He has always been noted for energy, enterprise and correct principles, and few merchants in his section of the city enjoy in so great a measure, the confidence and esteem of the people.

### Herman H. Dickman, Picture Frames, Etc.

Prominent among the business houses of the city is that of Mr. Herman H. Dickman, manufacturer of and dealer in picture frames, easels, crayon portraits, room mouldings, etc., who occupies the first floor and basement of the handsome three-story brick building at 623 Cherry street, opposite the Convent. The business was first established in 1890 by Herman H. Dickman and F. C. Schmidt. Mr. Dickman assumed full control of the business in 1893 upon the retirement of Mr. Schmidt, since which time the business has steadily increased until the services of a corps of clerks and a delivery wagon is now necessary to meet the growing demands upon the business. They make a specialty of crayon portraits, fine pictures, room mouldings, etc. Mr. Dickman is a native of Germany, and comparatively a young man, with rare

business attainments, being very popular among his large list of acquaintances. He is held in the highest esteem by the community for his straightforward business methods and his public-spirited interest in the city's welfare.

### Richard Adkins, Grocer.

A population estimated at 120,000, and rapidly increasing, supports a large class of business houses which find ample trade in the city and vicinity, and among these, as in all communities, the grocers occupy a prominent place. It takes a wide-awake man to succeed as a grocer, and one such as Mr. Richard Adkins, whose fine and well stocked store at 502 and 504 Cherry street, corner of Superior, is a recent addition to the business places of that locality. Mr. Adkins opened his present establishment late in 1896, but has already a trade extending to all parts of the city, being eight years at 329 Cherry street. He is a young man, born in Toledo about thirty-four years ago, and he is as familiar with the communities about him as he is with the line of business wherein he has won popularity and a reputation for honest and liberal dealings. His stock is new, complete, and of the very best quality, and his assistants are of that prompt and courteous class of men who serve employers well by treating customers well. Mr. Adkins is an indefatigable student of the markets, and gives to his many customers every advantage afforded by his knowledge of goods and prices. He is one of the most active men in the retail trade, and is a member of the Retail Grocers' Association and of the National Union.

### Lewis Henley, Grocery and Meat Market.

Toledo has many merchants who are alive to its advancement and among them may be mentioned Lewis Henley, grocer, 401 and 403 Columbia street. Mr. Lewis Henley established his present business in 1892, and by honest methods and progressive ideas has built up a large and permanent trade. His store, which is owned by him, is in a large and commodious two-story building, 19x60 with a meat store 11x40 at the side. He carries a large stock of staple and fancy groceries, and the finest grades of canned and bottled table delicacies, and

a fresh stock of fresh, salt and smoked meats of all kinds. Mr. Henley is a native of this state, and prominent in social and business circles. He is a member of the Maccabees, is active and progressive and is highly esteemed in every walk of life.

### Henry T. Sayers, Meat Market.

In a city like Toledo which has so many varied industries and mercantile enterprises, there are in all lines those by reason of their special fitness become leaders in their particular line of business right from the very start, and no more notable example of this fact can be set forth than that of Mr. Henry T. Sayers, dealer in fresh, salt and smoked meats, whose nicely fitted meat market is in the new brick store room at the corner of Adams and Putnam streets, where he keeps constantly on hand the choicest cuts of fresh and cured meats, which are served to his many patrons by means of a handsome delivery wagon; and the services of a corps of clerks are made necessary by the greatly increasing demand upon this ever popular market. Mr. Sayers is a native of Ohio and a young man, very agreeable, and one whom it is a pleasure to meet. He is very popular in business and social circles, being a prominent member of the Catholic Knights, and who has ever at heart the advancement of the welfare of Toledo.

### Nick Georgen, Tailor.

As one of the houses in the tailoring business which has been foremost in promoting the standard of elegance in dress, that of Mr. Nick Georgen has obtained an enviable reputation. This business was inaugurated in 1895 by Mr. Joseph Miller and in December, 1896, he was succeeded by Mr. Georgen. This gentleman has had fifteen years practical experience as a tailor, and was formerly with Van Noorden, the fashionable tailor of this city. He caters to the best class of trade only, and has a large patronage in Toledo, and towns in the gas belt of Ohio. Mr. Georgen occupies handsome quarters in the New National Union Building, and the salesroom is fully stocked with a varied line of the finest European woollens and suitings, including the most stylish patterns. A force of skilled workmen is employed and the most fash-

ionable garments are made at shortest notice. Mr. Georgen is a native of Germany, a member of the Knights of Pythias, and the National Union, and he commands the esteem of the entire community.

### D. C. Templeton, Grocery.

Toledo has many merchants who are alive to its advancement and among them may be mentioned Mr. D. C. Templeton, who but recently came among us, having been a successful merchant in that enterprising city of the west, Kansas City, Mo. What has been her loss has been our gain. The premises occupied are in the large and spacious building at 3035 Summit avenue, where he conducts a high class grocery. The stocks are all fresh and well selected, and are nicely displayed in a strictly up-to-date manner. The services of a neat delivery wagon is constantly required in serving his large and rapidly growing trade, which is among our very best citizens. Mr. D. C. Templeton is a native of Ohio, is a young man, having spent many years in the west; returning to Ohio, he chose Toledo for his future home, and has received a hearty welcome from our citizens. He is an energetic, hustling merchant, and is very popular among his large acquaintance, and is fully possessed of that public-spirited interest in all public matters which have at heart Toledo's interests, and have made her the natural home she now enjoys. He is also a popular member of the Woodmen of America.

### J. A. Duffy, Insurance.

The life insurance business of the city has always been an important interest and most of the leading companies of the world are represented here. One of these, the New York Life, represented by Mr. Joseph A. Duffy, occupies the splendid suite of offices, Nos. 320-321-322 Spitzer building. Of this great corporation it were vain to attempt to speak in terms of ordinary praise. Organized in 1843, it began operations in 1845, and its history from that date to the present is one of obligations faithfully and promptly met, of the most liberal and enlightened policy towards the insured and a degree of promptness and celerity in the settlement of claims almost unique in the annals of life



insurance. The form and character of policies issued by this company embrace every species of insurance which the vast experience of its officers has demonstrated as safest and most desirable. The Toledo branch of the company is under the direction of Mr. Joseph A. Duffy, than whom no more able or energetic manager has ever been known in Toledo insurance circles. This office requires the services of a large number of clerks, book-keepers, etc., besides some twenty-five or more active and forceful solicitors and agents in the territory controlled from here. This territory embraces nineteen counties of northern Ohio and covers some of the choicest sections of the state. Mr. Duffy, who is a native of Michigan, and yet a young man, very considerably on the sunny side of forty, has had quite an interesting career. He was formerly a prominent stock-holder in the Toledo News Publishing Company. In 1890 he engaged with the Toledo office of the New York Life, acting in that capacity until December 10th, 1896, when, by reason of the ability evinced in that position, he was advanced to the position of general agent in charge of this important department of the company's business. This office reports a most satisfactory business, which may confidently be expected to greatly increase under the vigorous management of the present general agent. Mr. Duffy is justly popular in Toledo business and social circles, not excepting the representatives of other companies, who have come to recognize in him a fair and honorable competitor, as well as a genial gentleman.

### Wacker & Jackson, Plumbers.

A foremost Toledo house engaged in the industry of plumbing is that of Messrs. Wacker & Jackson, located at No. 342 Huron street, where they occupy well equipped quarters in a handsome new brick building. The plumbing of Breyman's Flats, the largest in the city, also of the Darst Flats, the Secor Block, and other large buildings, was done by this firm, and that, too, in the most satisfactory manner. The co-partners, Messrs. Wm. G. Wacker and Geo. A. Jackson, were born in Ohio, and have long been practically connected with the plumbing, steam and gas fitting trade. They established business on January 12, 1891, and have since built up an influential patronage from contractors

and builders and property owners. Contracts are promptly entered into, and the complete fitting up of buildings of all kinds is efficiently executed. Messrs. Wacker and Jackson are members of the Knights of Pythias, and the Master Plumbers' Association. Mr. Jackson is also an Elk, and both gentlemen are favorably known as public-spirited citizens.

### Gerken & Neipp, Metal Workers.

This firm launched themselves upon the market within the past four years, doing business first at 1319, a few doors from their present location, 1309 and 1311 Washington street. Within the present year, in order to secure better facilities for their rapidly expanding business, they removed to the present spacious quarters. The class of work receiving attention embraces tin, copper and sheet iron of all kinds, roofing, spouting, mill work, blow pipes, cornices, etc. A considerable force of expert metal workers is employed and the business of the firm is an active and prosperous one. They are also sole agents in Toledo for the celebrated Carton furnaces of which they have placed quite a large number and which have attained extended popularity in this city. They also carry all kinds of hardware. A very special and important interest of the house is "The New Light" a superior system of brilliant and cheap illumination for stores, factories, etc., for which they have the exclusive agency for Northwestern Ohio. This new light is indeed a most wonderful and valuable invention or discovery and bids fair in large measure to supplant the use of both gas and electricity. Among the establishments that have already been equipped with it, are Beck Bros., grocers, 429 Wisconsin ave., John M. Bridenbaugh, 1251 Dorr street, Commerson Saloon, Dorr street, L. J. Smith, hardware, Auburn-dale, and others. The light is doing its work grandly and cannot fail to meet with universal favor. Messrs. John D. Gerken and John W. Neipp are both of German birth but have lived practically all their useful lives in this country. They are noted for enterprising business methods, progressive ideas, liberal public spirit and honorable dealing in all their transactions.

### Koelker Bros., Merchant Tailors.

Among those who have done much toward establishing the high standard of excellence in the tailors' art, none are more worthy of special mention in this review than Koelker Bros., at 314 Cherry street, the premises occupied being the first floor of the handsome three-story brick building at the above number. The fixtures are handsome and the stock one of the largest in the city, and well selected from the very best makers of novelties in fabrics, both foreign and domestic, and they fully commensurate with the high class of trade which it is their pleasure to serve. The business was first established many years ago by the three Koelker Bros., but has recently become the sole property of H. Wm. Koelker, who will maintain the most enviable reputation of the firm for cut, style and finish. They employ a very large force of women known to the trade in this section, and perhaps almost twice as many as any other firm in the same business in the city. They make a specialty of high art tailoring and also have a repairing department, which adjunct to the business has proven a boon to many of our best citizens who have long felt the need of such an enterprise. Mr. H. W. Koelker is a native of Germany, but has for many years been a loyal citizen of this republic. He is very popular among his very extended circle of acquaintances, being a man of more than ordinary business ability. He is a prominent member of the Knights of Pythias, Foresters and quite number of German Benevolent Associations.



H. WM. KOELKER.

### Fred Oehlschlegel.

In a review of the city of Toledo, and the manifold interests that have contributed to making it one of the most prosperous and progressive cities of the Buckeye State, the review must not lose sight of the large and constantly developing retail trade. In this connection especial attention must be called to the business of Fred Oehlschlegel, dealer in boots and shoes at No. 1920 Broadway. This business was established in 1890 by the present proprietor, who, by wise, conservative business methods has built up a large, substantial business, and one that is a credit to his ability, and adds to the sum total of Toledo's unexampled prosperity. Mr. Oehlschlegel has a large, commodious store which is especially arranged for the requirements of his trade, and carries a finely assorted stock of footwear for ladies, children, misses and men. He makes a specialty of order work in any style, and does fine repairing promptly and satisfactorily. Mr. Oehlschlegel is a native of Germany, and has long been a resident of this city, where he is highly esteemed. He enjoys a large trade which is constantly increasing.

### Reliable Screen Works.

Among the creditable and successful concerns in operation here is that of the Reliable Screen Works, situated at No. 412 Huron street, near Adams. This enterprise was inaugurated in April, 1896, and has been directed from its inception with the best success. The proprietors are Messrs. Martin Hauser and James Clark, the former a native of Germany, the latter of Scotland, but both have long resided in this country, and are now thorough, public-spirited American citizens. Mr. Hauser is the inventor and patentee of a very ingenious device, "Hauser's Automatic Sliding Screen Catch," patented October 30th, 1894. This catch will hold the screen at the top of the window when desired, and the screen can be easily lowered by a slight downward pull on the bottom of the screen. It has been pronounced a novel and convenient device for all sliding screens by the following prominent Toledo architects: Bacon & Huber, Downey & Downey, and A. Liebold. Messrs. Hauser & Clark executed large contracts last season, and

this season promises to be still more prosperous. They also perform general carpentering and jobbing, and first-class work is at all times assured.

### Toledo Stove Co.

This company was incorporated January 1st, 1893, with ample capital, and its subsequent career has been of the most successful character. The house has a wide-spread trade, but it is particularly large in Ohio, Indiana and Michigan. The works located at the corner of Brown and Grand avenues, comprise several buildings, the main factory having five floors, 46x136 feet in dimensions, with an "L" 40x180 feet; foundry 100x260 feet; engine and pattern room 46x54 feet; engine room equipped with a 75-horse power engine, etc., also a dynamo for lighting the works with electricity. Employment is found for a force of from 85 to 120 trained mechanics and assistants. The company manufacture the finest "Gems." For coal there is the "Brilliant Gem," the "Choice Gem," and the "Excelsior Gem;" for wood, the "Maplewood Gem," the "Oakwood Gem," and the "Linwood Gem." The coal ranges are so arranged as to be changed into complete wood stoves by the change of linings. The officers of this company are: President, Geo. G. Metzger, who is also treasurer of the Metzger Linseed Oil Company; Vice-President, Treasurer and Manager, J. J. Leonard. Both gentlemen are natives of Ohio, enjoy an excellent commercial standing and are known as upright, public-spirited citizens.

### John I. Turner.

There are no more liberal or judicious advertisers than those of this City, as will be seen by the large and varied sign business conducted by the Turner Pictorial Sign Co. This most original and enterprising concern are located in fine and commodious quarters at 709 Monroe street, where they make an immense quantity of fine sign work. Some of this work is highly unique and original, and marks a long and new departure in that very interesting work. A special feature of great interest is the highly artistic sign work in oil, done on walls and fences. This

work is put out on monthly rental or so much cash, and has found great favor with some of the largest and best advertisers of the United States. But while this is a specialty, the firm do all kinds of house and sign painting, interior and exterior decorating, paper hanging, wall tinting and frescoing. In very fact every department of the business is covered with distinguished artistic ability. Many thousands of splendid specimens of their skill, are to be seen in Toledo and vicinity. Even at this writing they are just completing a very heavy contract for the Buckeye Paint and Varnish Co. The company is really John I. Turner. This gentleman has had a long, honorable and successful career having been established for no less than fifteen years, and always had the confidence and esteem of all whose esteem was worthy of winning. Mr. John I. Turner is an active and influential member of the Master Painters Association of Toledo. Toledo would profit greatly if she could have many hundreds more of such citizens and business men as John I. Turner.

### Dr. G. A. Muhme, Chiropodist.

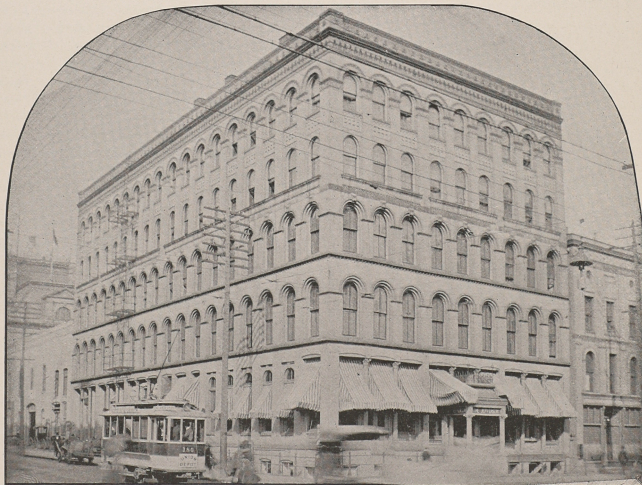
The leading and most prominent representative of chiropody in Toledo is Dr. G. A. Muhme, whose handsome reception and operating rooms are located at 415 Summit street. The doctor has been established here for a period of nearly twenty years and has built up a practice of which anyone might justly be proud. His offices and operating rooms occupy the ample space of 20x45 feet, are admirably fitted up and contain all the most modern accessories of a first-class office of the kind. The doctor received his training in Europe, and was hospital steward in the Franco-Prussian war. In his practice special plaster casts are made and shields are made to fit each particular bunion, and he is in possession of a large number of strong testimonials from grateful patients, who have testified unsought to his wonderful skill. Dr. Muhme is, as has been inferred, a native of Germany, and it is by no means surprising that he has been eminently successful in Toledo or that his social standing keeps pace with his professional popularity.



### "The Jefferson."

The leading hotels of Toledo are quite up to the standards of the modern metropolitan city in elegance and the conveniences and com-

for the greater part of the time since then has been under the management of the present proprietor, Mr. M. R. Dyer, who is a veteran in the business, and is widely and favorably known to the traveling public.



forts of hotel life. One of the most successful and popular houses in the city is "The Jefferson," conveniently located at the corner of St. Clair and Jefferson streets. This hotel was first opened in 1886, and

Few indeed are the travelers who have not at one time or another, when visiting Toledo, enjoyed the hospitality of "Mine Host, Dyer," and those who have once had the experience rarely fail to make "The

Jefferson" their headquarters when sojourning here. Mr. Dyer is one of the foremost members of the Ohio Hotel Keepers' Association, which at its meeting in Cincinnati, in December, 1896, elected him one of its committee on Legislature Laws, a position in which his ability and wide acquaintance with the needs of the hotel keepers will prove of inestimable value. "The Jefferson" is a handsome building, being constructed entirely of buff brick. It is attractively fitted up throughout, and contains 120 well lighted and thoroughly ventilated rooms. Steam heat and electric lighting are used, and all modern conveniences have been provided. The dining-room is spacious, the menu contains the best of everything, and the service is perfect in every respect.

### **Barker, Frost & Co., Insurance.**

One of the leading and most thoroughly reliable and trustworthy agencies is that of Barker, Frost & Co., who occupy a handsome suite of offices at 411 Madison street. This old established firm had its inception in 1882 in the then, firm of Barker & Frost, the present firm name and style dating from four years later, or 1886. They conduct an extremely large general insurance business embracing all the most improved features of life, fire, marine, plate glass and steam boiler indemnity. Among the solid companies represented by them, are the Northern, of London; Phoenix, of London; Norwich Union, of England; London & Lancashire, of England; Western, of Toronto; St. Paul Fire and Marine; Orient, of Hartford; National, of Hartford; United Firemen's, of Philadelphia; Agricultural of New York; Pacific, of New York; Citizens', of New York; Commercial, of Cincinnati; Floyd Plate Glass, of New York; Travelers' of Hartford, (Life and Accident); Hartford Steam Boiler, etc., etc. Special attention is given to the business of the Travelers' Insurance Company, of Hartford, Conn., the leading life and accident company of the United States. This well known, popular and pre-eminently strong and reliable company was chartered in 1863 with a paid up capital of \$1,000,000, and from its very inception has had a most exceptionally prosperous career. The thirty-third annual statement issued and verified January 1, 1897, shows assets \$20,896,684.63, surplus \$2,976,424.36, and paid to

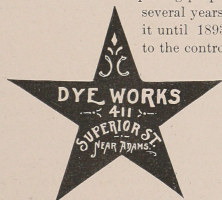
policy holders since 1864 the enormous total of \$31,742,954.31. The gentlemen who compose the agency here and the firm of Barker, Frost & Co., are Messrs. C. Barker, L. W. Frost and L. L. Chapman, the two former native to New York State, and the latter an Ohioan. They are members of the Underwriters' Association and are important factors in Toledo's insurance business, holding a high place in the esteem of all who have had business or other relations with them.

### **John W. Matz.**

The profession of architecture is one of increasing importance in our midst and as such calls for attention in its purely business aspect in this revenue of the city's resources and advantages. Prominent among the architectural fraternity of this city is John W. Matz, Esq., who is a native of Ohio, but went west nearly twenty years ago and for fifteen years was a resident of St. Louis, Mo. It was while in that city that he entered upon and for a number of years practiced his profession. Like all true Ohioans his mind and heart reverted to the old Buckeye state and some four years since, he returned and from that time has pursued the practice of his profession in this city. He occupies a handsome suite of three offices at No. 35 Hartford block and has already secured an extensive and lucrative business. He has prepared the plans and specifications for some of the finest business blocks and private residences which have been erected in Toledo since his return here, notable among them being the Henry & Gross building, the Burkenhauer building, the Bitz building, the fine residence of Geo. W. Woods, Esq., Oakwood avenue, and Mr. Huffer, Collingwood avenue, and many other handsome and costly buildings. At present Mr. Matz has in process of erection for Albert Dieball the elegant double residence on Humboldt street; the Sep. Coad business block, a four-story brick building with modern conveniences on Main street, and also a very fine residence for Joseph Robinson on Hewey street. To an unusually high order of professional ability Mr. Matz adds personal qualities which cannot fail to bring him great popularity with all who come to know him.

## Star Dyeing and Cleaning Works.

Here are located all kinds of establishments fully equal to the best in Chicago or New York, a prominent one in its line being the Star Dyeing and Cleaning Works, No. 411 Superior street, of which Mr. F. S. Drover is the enterprising proprietor. This industry was established several years ago by Mr. R. Thiede, who conducted it until 1893, when Mr. F. S. Drover succeeded to the control. Mr. Drover is a thoroughly practical and expert dyer. The works



are fully equipped with modern dyeing apparatus and appliances. Dyeing in all its branches and fine, dry cleaning are the work to which this house is devoted, and its success is abundantly attested by its reputation for turning out the finest

and most perfectly finished goods in the market. Mr. Drover has proved an invaluable adviser in the choice of colors which will produce the best effects and give the greatest satisfaction in certain cases, points upon which the average customer is often not sufficiently experienced to decide. In social circles he is highly regarded for his integrity, and has won success in the dyeing trade of Toledo by honestly deserving it.

## Henry P. Bentson, Carriage Builder.

No branch of manufacture has suffered more acutely from the competition of cheap factory work, than the business of building carriages and wagons. There are those however, who were brought up under the old regime, and who having been trained to first-class workmanship, resolutely refuse to bow to the Baal of cheapness, and persist in working according to the higher standards of thoroughness. Of such is Mr. Henry P. Bentson, the old established and well known carriage and wagon builder, No. 1156 Dorr street. This business was established some twenty-two years ago and has always been under the same ownership and management as now. The plant, which is the private prop-

erty of Mr. Bentson, consists of two substantial and spacious two-story brick buildings, the front one, 25x480 feet, while the rear, in which is located the repository and finishing department, is 30x60 feet in dimensions. The ground floor of the front building is used for shop purposes, and is well equipped with all the modern improved tools and appliances adapted to the production of high grade hand work. Only best carriages and wagons are built, best materials of wood, iron, steel, etc., are used and the best workmanship that Toledo can furnish, enters into the make of the fine vehicles here turned out. The works have a capacity of forty to fifty vehicles per year and are chiefly made to order for the best business concerns of the city. Horseshoeing, general blacksmithing and expert repairing constitute important departments of the business and a large business is done in those lines. Mr. Bentson is a native of Germany but has spent the greater part of his life in this city. He is everywhere recognized as a thoroughly expert mechanic, a sound business man and one whose methods throughout a long business career have been marked by honorable dealings and a rigid adherence to the highest principles in all things.

## T. J. Nesbit, Groceries, Etc.

One of the oldest and best of our retail grocery houses is that of T. J. Nesbit, who owns and occupies the commodious double warehouse, Nos. 512 and 516 Dorr street. The departments are grocery salesroom, 20x75 feet in dimension, and feed store of exactly the same area, making a combined front of 40 feet with the full depth of 75 feet, or a floor space of 3,000 feet, all of which is utilized for the storage, handling and display of a particularly fine stock of family groceries, comprehending all the staple and fancy articles of the line, such as teas, coffees, spices, canned goods, table delicacies, condiments, shelf goods, soaps, brooms and grocers' sundries generally, together with meats, provisions, cereal goods, flour, feed, baled hay and straw, and whatever articles are at all closely related to this branch of business, with fruits and vegetables in their season. This house has had a long and unusually successful career and has ever borne the reputation of



being strictly and absolutely reliable. It was founded more than twenty years ago by the late Andrew Nesbit, father of the present proprietor, and by him the foundations of success were laid deep, sure and solid, resting upon strictest integrity and a rigid adherence to honorable principles. Mr. Nesbit conducted the business with unvarying success, until the date of his decease, some five years ago, at which time it devolved upon the son. Mr. Thomas J. Nesbit is following in the footsteps of his father, and is maintaining a high standard of excellence in everything connected with his business and is not only holding the former patronage of prosperity of the business but adding to it, by reason of his activity, enterprise, liberal ideas and personal popularity. Though one of the youngest merchants in the city, he being yet several years under thirty, he has already been chosen to the responsible office of Treasurer of the Toledo Retail Grocers' Association.

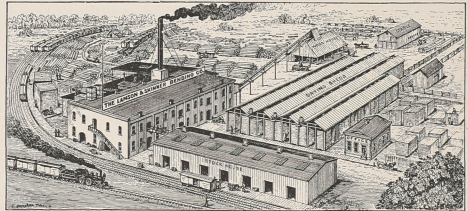
### Garrigan Bros., Contractors.

Among the contractors who have been conspicuously connected with the public improvements, is the well-known firm of Garrigan Bros., Room 434 Valentine Building. These gentlemen among other works have built some twenty-five miles of macadam roads in Lucas county. They built the Wheeling & Lake Erie docks at Ironville, paved Western avenue and North Railroad avenue, Front street from the Rolling Mill to the City limits; just completed large dredge ditch for the joint counties of Lucas, Wood and Ottawa, also large abutments for bridge over Ten Mile Creek. This firm was established in 1885 and in the years that have intervened between then and now, they have given employment to many hundreds of hands and have completed a large quantity of work. Their specialty is the building of macadam road, although they are general contractors and in the course of their operations obtain and execute contracts covering many and varied kinds and classes of public works. The firm is composed of Messrs. Phillip A. and Thos. P. Garrigan, both natives of this State and still quite young men for men who have been in business so long and accomplished so much. Their success is but the culmination of high

character, sterling integrity, a complete mastery of their business in every detail, together with liberal enterprise and public-spiritedness.

### The Lamson & Skinner Bending Co.

Toledo is a thoroughly up-to-date American city. It owes much of its prominence to its excellent geographical location and superior transportation facilities by rail and water, by means of which its products can be shipped direct to any part of the country. These advantages and the enterprising character of her business men have combined to build up her manufacturing establishments, the peers of any in the United States in the character of their operations. In this connection prominent reference is made in these pages to the progressive Lamson



& Skinner Bending Company, manufacturers of bent and sawed felloes, etc., whose office and works are located on Broadway at the Wabash crossing. This extensive industry was established in 1883 by Brigham Lamson & Co., who conducted it till 1889 when it was incorporated under the laws of Ohio as the Lamson & Skinner Bending Co., with a paid capital of \$60,000, Mr. John M. Skinner being president and general manager. The plant and yards have an area of three acres, and the works include a main brick two-story factory 80 by 160 feet stock house 46 by 120 feet, drying sheds 100 by 400 feet in area, etc.

The different departments of the works are fully equipped with modern tools, machinery and appliances, operated by two steam engines of 400 and 25 horse power respectively. Here is also a 140 light dynamo and the yards are connected by switches with the Wabash, Michigan Central and Clover Leaf railroads, while 100 skilled hands are constantly employed. The Lamson & Skinner Bending Co. manufactures extensively bent and sawed felloes, rough gearing, broom, pump and long shovel handles, and make a specialty of bent rims. These goods are recognized standards with the trade, being absolutely unrivalled for quality and uniform excellence, and are sold under a guarantee to give perfect satisfaction to the most critical customers, the patronage of the company now extending throughout the entire United States and Canada. They have just purchased some 8,000 acres of timber land in Arkansas for the purpose of supplying the works here with raw material and establishing a branch in that section of the country. Mr. Skinner the president, is a native of Erie county, Pa., and has had full control of the business since the death of Mr. Lamson in 1886 and has ever given an earnest support to all measures best calculated to benefit and promote the future welfare of the city.

### Northern National Bank.

A time honored fiduciary institution of this city is the Northern National Bank, which was founded in 1865, and stands pre-eminent among the banks of Toledo as a most complete organization, possessing unsurpassed facilities for the transaction of all classes of business. The relations of the bank with commercial and corporate interests as well as with bankers and capitalists, furnish a volume of business probably not exceeded by any other local institution. Success as well as conservatism has signalized its management, so that to-day its total resources amount to \$1,583,245. The capital stock is \$300,000, all paid in, and the surplus and undivided profits are in the vicinity of \$170,000. The bank was chartered 1865, and has thus been in successful operation for about a third of a century. The character of its business merits attention, for it is one of the largest and strongest banks in Ohio, based mainly on a mercantile, commercial and financial connection

and custom. A feature of the bank's policy has been the maintenance of a large cash reserve. Traditions and inclinations have kept the management of the Northern closely within the conservative policy of legitimate banking business, in connection with the mercantile community. Its Board of Directors constitutes a guarantee of strict adherence to these lines, composed as it is of foremost representative business and professional men. The bank is a member of the Toledo Clearing House Association, also the State Bankers Association, and its principal correspondents are the Hanover National Bank of New York, National Bank of America of Chicago and the Merchants National Bank of Cincinnati. The following prominent citizens form the Board of Officers and Directors: President, I. E. Knisely; Vice President, F. B. Shoemaker; Second Vice President, James Secor; Cashier, A. E. Lawrence; Directors, F. B. Shoemaker, John T. Newton, W. H. Simmons, Leander Burdick, L. S. Baumgardner, A. M. Woolson, Robinson Locke, James Secor, I. E. Knisely, Edwin Jackson.

### Mr. R. Hattersley.

Among the leading and ablest contractors whose excellent work is to be met with in all parts of the city, is Mr. R. Hattersley, whose office is located at 325 Chamber of Commerce building. Mr. Hattersley was born in Buffalo in 1851, and is a popular member of the Toledo Builders' Exchange. He commenced business here in 1877, and has displayed in all his work such a practical and able knowledge of every detail, that he has been the recipient of an influential patronage. He built the Chamber of Commerce, Cheney Flats, Darst block, Shaw-Kendall building, Bostwick & Braun building, Millikin Hotel, Bowling Green, Ohio, the Hattersley Flats at 18th and Monroe streets, and many other first-class structures in this city and its vicinity. Mr. Hattersley promptly furnishes estimates and enters into contracts of any magnitude, executing all work in a superior manner, while he is noted for the accurate manner in which he follows plans and specifications, and for his careful avoidance of extras. His buildings are highly endorsed by leading architects and experts for their stability, finish and workmanship, and his estimates in all cases are extremely just and moderate. He employs

a large force of men according to the season, and is greatly respected by laboring men for his liberal and equitable methods, while he has before him the prospects of the most favorable character for a rapid extension of the business, now that the period of financial disturbances in this country has ended.

### James Murray.

The vast amount of building operations constantly carried on in Toledo, together with the great improvements that are being effected on the older structures, have rendered the plumbing and steam fitting industry an interest of steadily increasing importance here. One of the leading exponents of this craft is Mr. James Murray, whose office, store and workshop are at No. 88 Main street, East Side. He does a great deal of large contract work, and at present writing is working on five large houses for Mr. A. Chesbrough, the prominent capitalist, who builds extensive business blocks and residences for investments. All of Mr. Chesbrough's work is done by Mr. Murray. He executes all branches of plumbing, gas and steam fitting, makes a specialty of repairing pumps and windmills, and deals in all kinds of sanitary plumbing goods, such as closets, hot water tanks for ranges, bath, etc., etc., also gas fixtures. A number of competent workmen are employed and first-class service is assured in return for all contracts awarded the subject of this sketch. Mr. Murray is a native of Toledo, has grown up fully identified with this community, and he is very popularly known in business and social life.

### Geo. M. Parks.

The Toledo funeral director is invariably a fully equipped and a fully qualified man of business, prompt and up-to date in his methods. These qualities are a marked characteristic of Mr. Geo. M. Parks, whose place of business is at 215 and 217 Main street, East Side. He has been established here for some seven years and his premises comprise store, dwelling and stables, not his property. The store is of ample capacity and in it are displayed a full stock of coffins, caskets, burial cases and all the appurtenances of his branch of business. The

stable is the repository of hearse, wagons, carriage, buggies and his live-stock equipment, and in connection several hands are given constant employment at remunerative pay. Office and reception room are well arranged and in every way adapted to the practical uses of the business. The arterial and cavity embalming process are used in the establishment. The store is kept open both day and night, and summons meet with the promptest response at all hours. Indeed promptness, thoroughness and skillful work are leading traits of the concern. Mr. Geo. M. Parks, the sole proprietor, is a native of this state, and a graduate of the Oriental School of Embalming of Boston, Mass. He is a member of the Masons and of the Foresters in both of which orders he is well known and personally popular. By close attention to business, by a thorough knowledge of all its details and by reason of pleasing personal qualities, he has built up an excellent business and one which bears all the evidence of having in it the germs of a much greater expansion and increase.

### Union Savings Bank.

There is no question of the usefulness of the savings bank, an institution that has done more to encourage habits of economy and thrift, and to place its regular patrons on a footing of financial and personal independence than all others combined. Properly conducted, as are all Toledo Savings Banks, we believe they are an undisguised blessing to the community where located. One of the soundest and most popular fiduciary institutions of the kind in the State is that of the Union Savings Bank, whose spacious, handsome, banking rooms are at No. 233 Summit street. This bank was chartered in 1888, under the State Laws of Ohio, with a paid in capital of \$250,000, and its career from the first has been a history of business sagacity, integrity, plain dealing and conservatism, not unmingled with open-handed liberality toward deserving public and private enterprise. Of the millions of dollars committed to its custody, not one was ever lost to the owner; on the contrary vast sums have been returned to them in interest, and the older customers may be pardoned if they believe no safer or ultimately more profitable investment is possible than the deposit of a few odd thou-



sands with the "Reliable Union." The statement issued in July, 1896, showed the undivided profits to be \$7,975.76, and individual deposits \$601,006.09. The total liabilities amounted to \$858,981.85. The bank's principal correspondents are the Western National Bank of New York and the Dime Savings Bank of Cleveland. The bank is a member of the Toledo Clearing House Association, also of the State Bankers' Association. The stockholders liability under the Ohio Laws is \$500,000, and this is secured by the stockholders who are included among the most enterprising of Toledo's capitalists and business men. The president of the bank, Mr. James Secor, is also president of the Union Safe Deposit and Trust Company; the vice president, Mr. Frank T. Lane, is secretary and treasurer of the Toledo Blade Company; the cashier, Mr. Leander Burdick, is also cashier of the Union Safe Deposit and Trust Company. These and the following gentlemen comprise the board of directors: Orville S. Brumback, of Hurd, Brumback & Thatcher, attorneys; Alvin M. Woolson, Manager Woolson Spice Company; Christopher Daudt, president Daudt Glass and Crockery Company; Adolph Brand, president of the R. Brand Company, wine and liquor merchants; Wm. T. Carrington, of Carrington & Brigham, grain commission; Benj. A. Stevens, manufacturer of refrigerators and butchers' supplies; Milton Churchill, grain, seed and commission; Schuyler C. Schenck, agent coal department, D., L. & W. R. R.; Wm. B. Geroe, of A. A. Geroe & Son, fruit dealers; Thomas C. Rowland, president of the Mitchell & Rowland Lumber Company; George W. Thomas, of the Toledo Wheelbarrow Company, and F. B. Shoemaker, vice president of the Northern National Bank of Toledo, O.

### E. Aubin, Grocer.

The grocery and meat market conducted at No. 1501 Washington street by Mr. E. Aubin, who began business in the latter half of 1896, is worthy of our mention. Prior to this he had been engaged in the same line in Detroit, Mich., a number of years. Since his advent in Toledo Mr. Aubin has met with phenomenally excellent success and the extensive patronage now supplied by him demands the employment of four clerks and a delivery wagon. The store occupied is

excellently fitted up and is filled with a choice, fresh stock of staple and fancy groceries, also fresh, smoked and salted meats of all kinds. Mr. Aubin is a native of Canada. He has long resided on this side the border and has become a thoroughly Americanized, public-spirited American citizen.

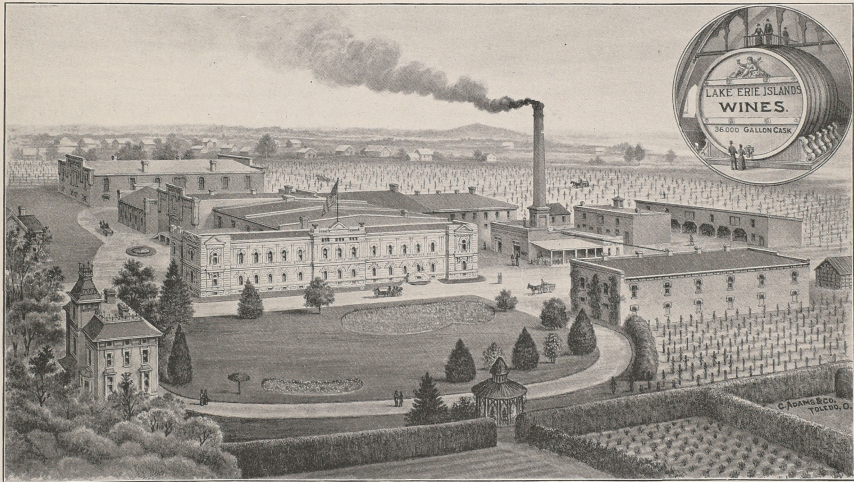
### H. E. Kuhlman & Co.

An industry which presents many points of interest and which is in many ways creditable to the business character of the city, is the extensive hardware house of Messrs. H. E. Kuhlman & Co. This business has been in active and successful operation for nearly twelve years and has grown, under wise management, to be one of the most important in its line in this city. The premises occupied comprise the commodious two-story brick building No. 26 South St. Clair street. The sales-rooms occupy two floors and have a frontage on St. Clair street of 27 feet, with a clear depth of 90 feet, thus affording ample room for the convenient arrangement and pleasing display of the large and varied stock which is always kept on sale. This stock embraces an excellent assortment of builders' hardware, cutlery, edge tools, general tools, stoves, heaters, ranges, kitchen utensils, tin, copper, sheet iron, and galvanized wares, paints, oils, glass, varnishes, driers, brushes, and in fact everything needed to make the stock an unusually complete one. Specialties are made of hot air furnaces and Wilson's air-tight heaters, which are very much in vogue in this city and vicinity. Estimates are cheerfully and promptly furnished on application. A number of hands are employed and an air of active business bustle seems to pervade the establishment. The gentlemen composing the firm are Messrs. Henry E. Kuhlman and Henry F. Auderheide, Jr., both of whom were born and reared right here in Toledo, where they are well known and their enterprise and liberal ideas of business have made them a host of friends as well as an army of patrons. Mr. Auderheide is a son of Mr. Auderheide, Sr., the well known president of the C. H. Schroeder Co., lumber dealers. These gentlemen possess all the qualities of pluck and energy essential to the continued and increasing success.

### Lenk Wine Company.

The Lenk Wine Company which was incorporated in 1873, and succeeded to the business founded by Mr. Carl Lenk, the president of

ment of this business to place upon the market only pure and unadulterated wines, and as a result a national reputation has been acquired for the unvarying excellence and superior quality of the various brands



the company, thirty years ago, has grown from the smallest beginning until to-day it has become one of the largest producers of pure wines in America. From its inception, it has been the policy of the manage-

ment of this business to place upon the market only pure and unadulterated wines, and as a result a national reputation has been acquired for the unvarying excellence and superior quality of the various brands

the most cordial commendation of connoisseurs, and the approval of competent judges throughout the country have been accorded them. The company's vineyards, cellars and offices are located in West Toledo on the banks of the Ottawa River, the grounds comprising 28 acres of fine, rolling land, splendidly adapted to the cultivation of the vine. Here are located the numerous spacious and substantial buildings devoted to the various departments of the business, and containing facilities and appliances for wine pressing, fermentation, storage, bottling etc. The main buildings are supplied with basements or cellars, where the wine is stored in huge casks varying in capacity from 1,000 gallons to 36,000 gallons each, the total capacity being the enormous amount of 850,000 gallons. While upon this subject, it will prove of interest to state that the company's cask having a capacity of 36,000 gallons is the largest one of the kind in the world in use, and is exceeded in size only by the famous Heidelberg Tun, which has not been used in over 100 years. This cask measure is 21 feet in length and is 20 feet in diameter. It is made of oak, weighs 40,000 lbs., and rests on a massive cradle of oak, underneath which is a solid stone foundation seven feet in thickness. Its top is reached by a flight of steps twenty-nine in number, where there is a platform for visitors to view the vault. Its cost was \$3,500, and it was constructed to hold so large a quantity of wine that it might mix and become uniform in quality, color, bouquet, etc. The grounds surrounding the buildings are handsomely laid out and present a beautiful, park-like appearance with their shaded avenues and walks with verdant, well-kept lawns, embellished with shrubbery and flower gardens, and dotted here and there with rustic arbors and summer houses of unique design, and the establishment of the Lenk Wine Company has long been one of the principal sight-seeing attractions of Toledo, and in this regard it has been greatly enhanced since the completion of that monster 36,000 gallon tun. The leading brands of wine produced by the company are their Dry Catawba, Sweet Catawba, Delaware, Iona, Norton's Virginia Seedling, Ives' Seedling, Claret and Port, all of which are standard and well known in every wine market throughout the United States. These wines are all made from specially selected grapes, unexcelled in quality, flavor and all

other essentials for producing a superior grade of wine. Long since the demands upon the company have outgrown the products of their own vineyards, and they purchase large quantities of grapes each year from the Lake Erie islands and other vineyards. The officers of the company are Messrs. Carl Lenk, President; L. Franc, Vice-President, and Theodore Beckmann, Secretary and Treasurer.

### Henry Dieckman.

One of the representative houses and one that ranks high in this vicinity is that of Henry Dieckman, who conducts a retail grocery in the handsome storeroom at 520 Galena street, keeping a full line of fancy and staple groceries, cigars, tobacco, confectionery, etc., also all kinds of vegetables and provisions in season. The business was first established in 1884, and has ever since had a profitable patronage, everything about the store having a neat and cleanly appearance, the arrangement being convenient and tasty in every particular. The trade is principally in the city and is among our very best people, and requires the service of several clerks and two delivery wagons, which are constantly on the go from early morn until late at night. Mr. Henry Dieckman is a native of Ohio and a young man of more than ordinary business ability, being a popular member of the Knights of Pythias, Knights of the Golden Eagle and an active member of the Toledo Grocers Association. He has ever been an active citizen, enjoying the high esteem of the entire community, and has ever shown a deep and public spirited interest in all matters which have at heart the welfare of Toledo.

### M. M. Park, D. D. S.

A thoroughly accomplished member of the dental profession is Dr. M. M. Park, whose handsomely appointed offices are at the corner of Front and Main streets, Toledo, O. This gentleman was born in Ontario, Canada, 1864. Being the son of a farmer of limited means he had to work his own way through life. After receiving a common school education, at the age of nineteen he entered the Collegiate Institute at Vienna, Ont., and after two and one-half years of hard study was graduated with honors. He then entered the preparatory course



at the Normal School at St. Thomas, Ont., graduating therefrom in 1885. After teaching school for three years he matriculated at the University of Michigan 1888, and after spending three years in that learned institution was graduated therefrom in 1891, receiving the degree of Doctor of Dental Surgery. In September of the same year he came to this city to enter upon his chosen profession, and he has since established a large growing practice through his integrity and the uniform excellence of all his work. He is thoroughly up-to-date in his methods; all branches of dentistry receiving careful attention, a leading feature being made of crown and bridge work and satisfactory services are assured in every instance. Dr. Park is a member of the Northwestern Dental Society of Ohio and many of the fraternal societies of the city.

### H. M. Barfield.

That appropriate apparel is an index to the character as well as the taste of a community is a well attested fact, and judged by this standard the people of Toledo rank high in this regard. There is indeed every reason why they should, for no city, anywhere in this or any other country can boast more skillful or expert makers of fine and fashionable clothing. In this line the establishment of H. M. Barfield, No. 314 Madison street, ranks well in the lead of Toledo's fashionable merchant tailors. This business was begun some fourteen years ago by the firm of Barfield & Atkin, and by them successfully until the year 1889, when, upon the demise of Mr. Atkin, Mr. H. M. Barfield became successor and sole proprietor of the business. He occupies a handsome, attractive and commodious three-story building at the address indicated, for the purposes of his business, the first floor being most tastefully fitted up for salesroom, and its 20x60 feet of floor space filled to repletion with the finest and choicest of fabrics of exclusive design and texture for gentlemen's garments. The stock embraces the choice imported cloths, cassimeres, worsteds, chevots, etc., of the kinds most sought after by the best dressers of the city. None but the best expert cutters and tailors are employed by the concern, and the garments turned out are marvels of fit, finish, trimming and beauty of

design. Especial attention is devoted to wedding, party and reception garments, and the patronage of the establishment includes many scores of the most prominent business men, society leaders and professional gentlemen of Toledo, and the surrounding towns. Mr. Barfield came from Eastern New York thirty-one years ago and is a well-known and highly esteemed citizen of this city, in whose progress he has always manifested a lively interest. He is a director and secretary of the Industry Building and Savings Association of Toledo in which organization his advice and counsel have been found sound and valuable.

### O. J. Myers.

There is perhaps no business calling or profession in which thoroughness, care and absolute reliability are more essentially requisite than that of dispensing drugs and chemicals. It can be said to the credit of the druggists of Toledo as a class that there are no more thoroughly qualified, confessedly able and fully reliable to be found in any city in the Union. A popular and well-known representative of this profession is Mr. Oscar J. Myers, whose excellent establishment is located at 1530 Cherry street. This business was originally established in 1882 by Mr. M. L. A. Young, Mr. Myers succeeding to the business within the last three years. The premises occupied comprise a substantial brick building, with sales room and store room 20x50 feet in area. Mr. Myers presents here a large and carefully selected stock housed in a neatly and most tastefully furnished and arranged store-room. The stock displayed bears striking evidence of judicious selection and ample completeness. It contains a general line of drugs, chemicals, pharmaceutical preparations, proprietary preparations, toilet articles, fancy goods and the almost endless line of sundries essential to the completeness of an establishment in this branch of business. Physicians prescriptions are compounded with the intelligent care which their importance so necessarily demand, and all goods here handled are of the best manufacture, and of undoubted purity and freshness. Several qualified assistants are employed and all the operations of the house bear the indelible impress of thorough system and modern methods. Much improvement has been made in the conduct

of the business since it came into the possession of its present proprietor. Mr. Myers is a native of Attica, Seneca County, Ohio, and has but comparatively recently taken up his residence in this city. He has nevertheless already laid the foundations of a successful Toledo business, and possesses in a large degree those qualities as man and merchant which must inevitably draw to him a host of friends and the most prosperous patronage.

### David Robison, Jr. & Sons, Spitzer Building.

Not only is Toledo ordinarily strong in her chartered banking and other financial institutions, but she is particularly strong in the character and financial strength of her private banking concerns. In these respects Toledo's record for many years has been of a kind highly pleasing to her own people and has given this city a most enviable rank among the financial centers of our common country. One of the great private banking concerns which have contributed in large measure to the good name and high rank of the city is that of Messrs. David Robison & Sons, whose handsomely equipped banking offices are located on the ground floor of the splendid Spitzer building. This firm was established in 1885, and has prosecuted a general banking and brokerage business, embracing all the usual features and fiscal operations of that line. They buy and sell commercial papers, bonds, stocks, and all reliable securities, pay interest on deposits, etc. They are members of Toledo Clearing House Association, as well as of the Ohio State Bankers Association and possess all the facilities and connections here and with other cities and exchanges for the conduct of every department of the business in a manner highly satisfactory to their numerous customers in the ranks of whom are to be found hundreds of the leading financial and investors of this part of the country. The assets of the concern represent a sum largely in excess of half a million dollars and their solidity is unquestioned. They were formerly owners and operators of the Toledo Electric Street Railway which, as is known, they disposed of to the Toledo Traction Co. but recently. The gentlemen composing the firm are David Robison, Jr., Williard F. Robison and James J. Robison. They have prominent and official connection and

identification with other corporations here, among them the Ohio Saving Bank & Trust Co. As financiers and general business men, none rank higher in Northwestern Ohio, and none have contributed in greater degree to the general welfare of this community.

### Maumee Valley Baking Co.

Of principal importance among the business interests of every community is that devoted to the bread baking industry. A foremost Toledo house engaged in this branch of the food supply trade is that of the Maumee Valley Baking Company, located at Nos. 918 Cherry street and 712 Champlain. The wagons of this concern—about a dozen in number—may daily be seen in Toledo and the neighboring towns, making deliveries to customers and store-keepers. The company was incorporated in 1892, with a capital stock of \$37,500, the officers being: President, Geo. C. Pickard; Vice-President, Fred W. Siek; Secretary and Treasurer, Lewis H. Meinert. Mr. Siek is the active manager of the business and is possessed of excellent executive ability, while Mr. Meinert conducts a retail bakery and confectionery store. All kinds of fine bread, cake and pastry are made here, and all the goods are guaranteed to be strictly pure and wholesome.

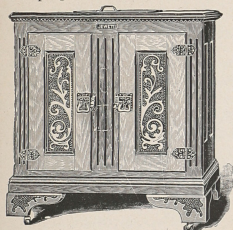
### The Toledo Parlor Furniture Co.

Much of the improvement that has been affected within the last half dozen years, is due to a progressive establishment having its plant and headquarters in this city, viz: The Toledo Parlor Furniture Company, whose office, warerooms and factory are at the corner of Park avenue and Dorr street. This company was organized in 1890 and incorporated under Ohio's State Laws, with a nominal capital of \$25,000, and they have since established a trade for their products all throughout Ohio, Indiana, Michigan, Pennsylvania, West Virginia and Kentucky. The officers are all native sons of Ohio, and have had years of valuable practical experience in the manufacture of upholstered goods. They have spared no expense in equipping their new factory with the latest improved tools and appliances, and possess perfected facilities that enable them to place on the market goods that for beauty of de-

sign, strength, and finished workmanship are unexcelled. They employ a large force of skilled workmen, carry a large stock, and are amply prepared to meet the demands of a fastidious, exacting trade upon the most advantageous basis. The company issue a very handsomely printed catalogue, giving elegant illustrations of their beautiful parlor suits, couches, bed lounges, bed couches, student rockers, Turkish and fancy rockers, and copies may be had free on application. The executive officers of the company are as follows: President, J. P. Hurley; Vice President, J. A. Schwery; Secretary and Treasurer, J. H. Fitzpatrick. These gentlemen are thoroughly energetic, wide-awake, progressive manufacturers, and they are achieving a popular success which the merits of their products fully deserve.

### Geo. Schuck.

The achievements of the city of Toledo in a commercial way during the last dozen of years have been such as to make it one of the most progressive and advanced of the interior cities, and have given it



the highest reputation both at home and abroad. This has been largely due to the able and wise management of the various lines of trade in the city, and in no single line has there been more steady advancement than in the retail hardware line. A store that stands out prominently in this line is that of George Schuck, No. 420 Summit street. The business was established years ago, but Mr. Schuck has been at its head only

about a year, having succeeded the firm of Wortsmitth & Marquardt in March, 1896. The premises occupied consist of two floors and basement, each 20x120 feet in area. A fine line of all kinds of hardware, mechanic's tools, stoves, house furnishing goods, glass, paints, etc., is carried, and the house does a large and constantly increasing business.

The trade extends throughout the city and county, and a large force of clerks is required to handle it. Mr. George Schuck is a young man of rare business ability and capacity, and with those progressive qualities that promote and advance business. He enjoys the confidence and esteem of the entire business community.

### J. N. Bick, Contractor.

The city of Toledo is unusually provided with all those modern conveniences and equipments which go to make urban life in the last of the century more desirable and attractive than it has ever been in the history of the world. With her many broad streets and handsome avenues, well paved, brilliantly lighted and well kept, and with her more than one hundred miles of improved electric railways connecting all parts of the city and penetrating to points miles beyond the corporation limits, Toledo is indeed well to the front as a bright and pleasing example of our progressive American municipalities. A most commendable feature of Toledo's great public works is the fact that they are almost exclusively the product of the brain and constructive skill of Toledo men. For instance, the Toledo, Bowling Green & Fremont Electric Railway and the Maumee Belt Line are the creations of Mr. J. N. Bick, one of the leading road builders and general contractors of Toledo. Mr. Bick entered into business on his individual account some five years ago, and he has contracted for and executed some of the most important public works within this period, among them the two important railway lines mentioned. His office, which is handsome and well appointed, is at Room 607 Nashy Building, where he is ever prepared to figure on contracts of every kind within his line. His business is often the source of employment and the means of livelihood to very many of Toledo's workmen, and thus contributes in a very large measure to the general prosperity and comfort of the masses of the population. Mr. Bick is a native of Lucas county, is in the prime and vigor of younger manhood, possesses fine executive and managerial ability, and commands the confidence of the community. He has thoroughly mastered his branch of business in all its details, and his finished work is of that complete and thorough kind which must bring



to him in the future a still greater share of the patronage of the corporations, firms and companies requiring such work.

### Henry Tracy.

We find the matter of mill supplies very ably looked after by Mr. Henry Tracy whose offices are at Room 1 Marine Block. Mr. Tracy has long been interested in this business, having founded his present enterprise in 1886, and been continuously occupied in it from that time. He represents a number of manufactories in various parts of the country and in the operation of his business is, as it were, a connecting link between the supply manufacturer and the milling fraternity, very much to the benefit of both, and presumably with profit to himself. Among the prominent and important firms and companies he represents may be mentioned the Columbia Refining Co., Delaware Hard Fibre Co., Philip Carey Asbestos Magnesia Pipe and Boiler Coverings, the Hampden Emery Co., The Bodifield Belting Co., The Forest City Packing Co., etc. The chief specialties which engage attention are steam and boiler covering, belting, waste, emery, oils, and packing, hard fibre goods and many other of the multifarious requirements of the mill fittings. Representing such houses and handling (by order) goods of such established and recognized high character, and being himself, a man of such strong and aggressive business instincts, it scarcely need be added that he has built up a most prosperous and growing trade, which in its ramifications cover several states. Mr. Tracy is a son of Massachusetts, and personally well known and highly popular.

### Globe Laundry.

The ever increasing wants of a rapidly growing community and the constantly improving manner of living among the great masses of people, bring into requisition more and more each year, the services of those institutions of a business character which are indispensable concomitants of the truest refinement and highest civilization. There is no industry which contributes more directly to the health and comfort of the people than the laundry industry, and in that particular, the city of Toledo is admirably provided. There are a number of most

creditable laundries in this city, a prominent one of which is the Globe Laundry, 639 South St. Clair street. This concern was originally opened for business in November 1894, but did not come under the present management and proprietorship until October 6th, 1896. The premises are adequate in dimensions, and appropriate in arrangement, and are equipped with all modern and improved machinery and apparatus for doing first-class work, including an engine of fifteen and boiler of twenty-five horse power. The building is a substantial and commodious brick 33x75 feet in dimensions and containing two floors, the first of which, or ground floor, is devoted to offices and wash room, and the second to drying rooms, etc., the whole giving employment to a large number of worthy hands, thus furnishing a livelihood to a number of families and thus benefitting the community generally. The capacity of the plant is 2,500 shirts per week, besides a large quantity of smaller laundry work, and several well equipped wagon teams are required to collect and deliver goods. The proprietor devotes his whole time and attention to this business and personally superintends every department and every detail of the operations. His motto is, "give the people the best," and it is by no means an empty motto, for this wide-awake management personally sees that they do get the best. The sole proprietor of this excellent laundry establishment is Mr. Gilbert Appelhof, a former well known railroad man. He is a native of Michigan, still under middle age and a most active, enterprising and popular business man. He is a prominent Mason and K. of P. and is regarded as one of our most honorable and useful citizens.

### The National Supply Company.

The business of supplying the workers in the oil and gas fields is one of the utmost importance and greatest magnitude. A most prominent concern engaged in this work is that of The National Supply Company of this city, whose headquarters are located at Nos. 1 to 9 North St. Clair street, while their manufacturing plant is in Auburndale. This company was incorporated in January, 1896, under Ohio Laws, with a capital stock of \$1,000,000. It is successor to the old firm of Shaw, Kendall & Co., which was in operation many years. The officers of the

corporation are prominently known in business and financial circles. The list is as follows : President, Jos. L. Walcott ; First Vice President, Henry N. Wilson ; Second Vice President, Wm. Hardee ; Third Vice President, H. W. Bishop ; General Manager, W. C. Hillman ; Treasurer, Sibbet Macrum ; Assistant Treasurer, E. B. King ; Secretary, J. H. Barr. The company's works at Auburndale cover an area of four acres, on which stand a group of buildings, the main ones being as follows : Foundry, 80x200 feet in dimensions ; three machine shops, 50x300 feet in measurement respectively ; pattern house, 50x60 feet ; brass foundry, 50x200 feet ; wood working shop, 80x100 feet, and numerous smaller buildings. Over 200 men are employed here, and some 300 more are engaged in the company's forty-two branch stores, which are distributed all throughout the oil fields of Ohio, Pennsylvania, Indiana, West Virginia and Kansas. They manufacture and deal in every description of oil and gas well supplies, machinery, cordage and pipe ; in fact every article used by gas or oil well operators. An immense volume of business is transacted, and the company's equitable methods have made it popular everywhere.

### A. W. Eschedor.

In the line of family groceries, the old established houses which have won a well earned reputation for handling pure and unadulterated goods, are more than holding their own. One of the most conspicuous of these is the prominent and leading establishment of A. W. Eschedor, 1218 Broadway and 558 Western avenue, which have been in existence and active operation for more than twelve years. The premises are large, commodious, well lighted, thoroughly fitted up with modern fixtures and peculiarly well adapted to this branch of business. The ground floor 20x75 feet in dimensions, and a finished basement of like area, constitute the salesroom and stock rooms, and these are completely filled with an admirably arranged stock of the staple and fancy articles of family groceries, comprising shelf-goods, canned goods, of all the leading brands, cereal goods, bakers' products, bottled goods, laundry requisites, spices, teas, coffees, and table delicacies, grocers' sundries in great variety, flour, buckwheat, butter, eggs, meats, fish, fruits, vegetables,

provisions, confectionery, cigars, smoking and chewing tobaccos and everything belonging to the business. A number of salesmen deliver and are otherwise required and no less than four delivery wagons are in constant service attending the delivery of the large quantity of goods here handled. The secret of the success of this concern is no secret at all. Its success is the logical and legitimate result of correct principles practically applied. The keeping of fresh and pure goods, the selling at right prices, the giving of honest measures and promptness in delivery, is the basis of the fine business of this house. Mr. Eschedor is a native of Germany, long time resident of Toledo, and an active, enterprising and honorable business man, who has succeeded, simply because he has deserved success.

### Miss L. Duglass.

The fashionable circles of Toledo are fully as exacting as the same classes in all other large cities. Those who would cater successfully to them in the matter of dress will find that nothing short of the best the market affords can satisfy their desires or please their tastes. In these matters the principal retail stores of the city are fully abreast of the times, and display stocks of fine and stylish goods which, if not so large, are nevertheless quite as choice as those to be found in New York or Paris. Quality reigns supreme. A new and charming millinery establishment is "The Valentine," so named because of its location at 406 Adams street, in the fine new Valentine building. This concern was opened up about October last by Miss Carolina Shoup, who conducted the business until a recent date when she was succeeded by Miss Lucy Duglass, the present accomplished proprietress. The store room is of itself a thing of beauty, being ample in area for the display of a handsome stock and being fitted and furnished with a full complement of handsome show cases, mirrors and other appropriate fixtures, filling the lower floor space of 20 by 60 feet, affording a deep and roomy salesroom and one of much attraction. The stock displayed is one of the choicest and finest in all Toledo, comprising the latest importations of Paris modes in hats, bonnets, plumes, flowers, ornaments, silks, velvets, ribbons, trimmings and all manner of French

fancies and ideals in fin de siècle millinery and millinery belongings. No less than a dozen trained and expert practical milliners are employed, enabling the establishment to accomplish an immense amount of work and to execute orders with characteristic promptness and celerity. All parts of the business are kept right up-to-date and the patrons of this house have the certainty of always obtaining the very latest and most advanced styles, as well as the best and richest qualities to be had in any market on earth. Miss Duglass, who, by the way, is a native of Canada, is well known for her exquisite taste and fine business talents. She has had abundant experience in the business, under the most favorable auspices, and brings to the management of this establishment many superior qualities, which must eventuate in a grand and gratifying success.

### Ohio Savings Bank and Trust Co.

The Ohio Savings Bank and Trust Company, whose handsome quarters are at the corner of Madison and Summit streets is one of Toledo's staunchest fiducial institutions, and has proven a factor of great good to the community. Its conservative yet judiciously liberal dealing has demonstrated the wisdom and financial acumen of its management, and its steady and healthful growth manifests the esteem wherein it is held by the business public and private citizens. Its officers and stockholders are well-known and prominent business men whose names are a synonym for integrity and financial responsibility. The officers and directors of the Savings Bank are as follows: President, David Robison, Jr.; Vice Presidents, Dennis Coghlin and George E. Pomeroy; Cashier, Jas. J. Robison; Directors, David Robison, Jr., Dennis Coghlin, George E. Pomeroy, Jos. L. Wolcott, Wm. W. Morrison, Clark A. Browning, William H. Bruns, John W. Marshall, Wm. L. Harkness, James J. Robison, Frank P. Chapin, Martin B. Daly, J. Kent Hamilton, C. M. Feilbach, and Wm. E. Brigham. Following are the officers and trustees of the Trust Company: President, David Robison, Jr.; Vice Presidents, Dennis Coghlin, Jos. L. Wolcott; Secretary and Treasurer, James J. Robison; Trustees, Dennis Coghlin, Jos. L. Wolcott, Jacob Romeis, David Robison Jr., E. W. Newton, E. C. Shaw, George E.

Pomeroy, Willard F. Robison, Jacob Kurtz, J. Kent Hamilton, B. A. Stevens, John N. Mockett, Louis Less, Daniel C. Shaw and H. A. Tobey. The combined capital of the Ohio Savings Bank and Trust Company is \$350,000, of which \$200,000 is paid in, while there is a guarantee fund for depositors of \$700,000. A general banking and commercial business is transacted, and the affairs of the institution are in a most prosperous condition.

### Gruber Bros.

The many new business blocks and private residences that are continually being built in Toledo, has opened an extensive field for the plumbing, gas and steam fitting industry, and many of our most enterprising citizens are engaged in this line. One of the most successful firms is that of Gruber Bros., the co-partners being Messrs. Fred and Edward Gruber. This house was established eight years ago by Messrs. Engelhardt and Gruber, and about seven years since a change to the present management was effected. A signal success has been achieved by the firm, and they have been rewarded with a liberal share of patronage. Many important contracts have been executed by them, notably those in the Berlin Block and many leading private residences, all of which give evidence of the highest class of workmanship. A force of experienced hands is employed, and plumbing, gas and steam fitting in all their branches are given prompt, careful attention. The Messrs. Gruber are natives of Toledo, are popularly known young men, and they take a public-spirited interest in all matters affecting the welfare of this progressive community. Mr. Ed. Gruber is secretary of the Local and State Plumber's Association.

### First National Bank.

In every town and city the bank is conceded to be an indispensable adjunct to the convenient and safe exchange of money. Therefore, as a consequence, leading citizens are found in control of such institutions. The First National Bank of Toledo is no exception. It was incorporated in the year 1863 and is the oldest and foremost bank in Toledo and has a capital stock of five hundred thousand dollars. The officers controlling it are: Sheldon C. Reynolds, president; Schuyler C.



Schenck, vice-president, and J. M. Spencer, cashier. The bank is located at Nos. 312-314 Summit street, in a very imposing building of the handsomest architectural design. It consists of four stories and shows a very fine dressed-stone front. The counting room is about thirty-five feet by one hundred feet, with exquisitely designed brass grilles, and furniture of carved wood in the most appropriate and pleasing styles. The chief business of this bank consists in the handling of funds of other banks, of bankers, corporations, firms and individuals. Their trade is both local and national and the special features are accounts of banks, bankers and corporations, and designated depository of the United States and Lucas county, Ohio. Its principal correspondents are the Fourth National Bank, of New York, Commercial National Bank, of Chicago, and the Citizens' National Bank of Cincinnati. Mr. Sheldon C. Reynolds, president of the bank, is a native of Ohio. He is a member of the firm of Reynolds Brothers, Grain Commission Merchants of the Produce Exchange building. Mr. Reynolds has been identified with the business interests of Toledo for a number of years and it is to the moral and business stamina of such men as he that the city is indebted for her social and commercial progress. The vice-president of the institution, Mr. Schuyler C. Schenck, is besides the general coal agent for the D. L. & W. R. R. Co. He is also a native of Ohio. Mr. J. M. Spencer, who was born at Maumee, Ohio, besides his office of cashier is president of the Collingwood Brick Company. Both these gentlemen have been identified with the city for a number of years and are classed among the ablest financiers of Toledo. It is no flattery to add in closing that all the directors and officers of the First National Bank are leaders in their lines of business; as business men they stand upon a high plane, and as bankers, they have thorough honesty of purpose and conscientious management won the friendship of many and the confidence of all. Report of the condition of the First National Bank of Toledo, at the close of business, March 9, 1897, resources: Loans and discounts, \$1,726,462.17; overdrafts, \$2,389.19; U. S. 4 per cent. bonds, \$100,000.00; city and county bonds, \$241,950.00; banking house, \$20,000.00; due from banks and bankers, \$369,999.69; due from treasurer U. S., \$2,250.00; cash, \$191,-

620.63; total, \$2,654,671.68. Liabilities, capital stock, \$500,000.00; surplus and profits, \$760,964.05; circulation, \$45,000.00; deposits, \$1,348,707.63; total, \$2,654,671.68.

### Smith Bros., Grocers.

Toledo is recognized as being one of the most progressive cities in the country, and on all sides are to be seen the evidences of industry, thrift and enterprise. The spirit of enterprise is particularly evident among the foremost establishments engaged in the retail grocery trade, and an excellent example of these is the house of Smith Bros., situated at No. 918 Starr avenue, East Side. This firm was organized five years ago, and the co-partners, Messrs. E. J. and F. P. Smith, being young, energetic business men, thoroughly familiar with all the requirements of the grocery trade, and dealing liberally with the public, have acquired a large, first-class trade, the extent of which keeps them, their four assistants and two delivery wagons, constantly busy. The commodious store occupied is completely filled with a superior stock of staple and fancy groceries, fruits and vegetables, and none but the best goods are handled. The Messrs. Smith are natives of Ohio, are interested in the oil well industry, and are popularly known in both business and social life.

### L. C. Milton.

Paramount among those industrial establishments which administer directly to the comfort and welfare of the public, are the great steam laundries, which not only contribute to the cleanliness and neatness of the people's apparel, but exercise a direct and highly important sanitary influence, as well.

"Even from the Body's purity, the mind,  
Receives a secret, sympathetic aid."

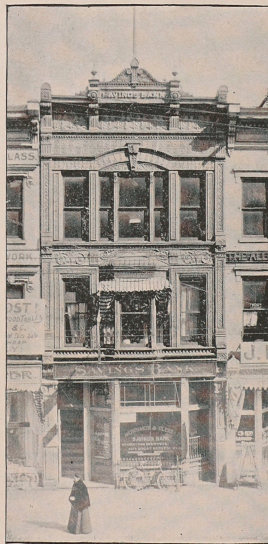
And so these institutions accomplish a dual good in the community. The Troy Steam Laundry at 627 St. Clair Street, is filling an important place and doing a fine and well maintained business. It was established many years ago, and its name is a household word in all quarters of the city, and its work a standard by which others are not

infrequently measured. To say of another laundry, "Its work is equal to the Troy Laundry," is high praise indeed, and praise which cannot frequently be applied. The present proprietor of the Troy, Mr. L. C. Milton, has been engaged in the laundry business for a number of years, and possesses a vast amount of experience in all the branches and details of the business. He has been in the present location about one year, and here occupies two large and commodious floors 30x50 feet in dimensions, thoroughly equipped with a complete complement of first-class modern laundry machinery, representing an investment, for machinery alone, of several thousand dollars. Power is furnished from a 15-horse power engine. Some four wagons are required for collecting and delivering and a large number of workers are given employment in the laundry and office. The location is admirable, being easy of access from all important parts of the city, and particularly those sections from which the bulk of its trade comes. Too much credit can scarcely be given Mr. Milton for the high order of his ability exhibited in the management of this fine laundry, and it is a foregone conclusion that under his judicious direction the business is destined to grow much beyond its present or any previous limits. Louis C. Milton is a native son of Ohio, still in his early thirties, a prominent and influential Odd Fellow, and a gentleman of high business and social standing in the community. He is progressive, enterprising and public-spirited, ready at all times to aid in the upbuilding of the community or spread its fame abroad.

### Merchants and Clerks Savings Bank, 338 Summit Street.

Of the various institutions designed for the convenience and the benefit of the masses, none can compare in importance and efficiency with the savings banks. Nothing has done more to encourage habits of thrift and economy, and to place regular patrons of savings banks on a footing of financial and personal independence. "Not what is earned, but what is saved," is the secret which, if followed, will lead to independence. Toledo is well provided with strong, solvent, thoroughly responsible savings institutions, one of the oldest being the Merchants'

and Clerks' Savings Bank, whose well equipped banking rooms are at



No. 338 Summit street. This bank was chartered by the Ohio Legisla-

ture in 1871, and its career of over a quarter century, has been one of uninterrupted success. The rules adopted for the management and security of the bank are models of clearness, simplicity and wisdom. Interest is paid on savings deposits and time certificates, and a general banking business is transacted, including the issuing of letters of credit and foreign drafts, making of foreign and domestic collections, etc. The bank has a paid in capital stock of \$150,000, and its statement issued in April, 1897, showed a surplus fund of \$75,000; undivided profits \$23,700. Its executive officers and board of directors is thoroughly representative, being composed of prominent capitalists and business men whose names are synonymous with ability and integrity, and whose interests are closely allied to the growth and prosperity of the city and state; and there is no fiscal institution here which enjoys greater confidence. Following is the complete list of officers: President, Oliver S. Bond; Vice President, John E. Bailey; Cashier, E. Louis Schomberg; Teller, R. E. Rickenbaugh; Directors, Milton Taylor, Elwood Bateman, E. L. Schomberg, Oliver S. Bond, James Blass, John E. Bailey, Wm. H. Scott, Dr. E. D. Scheble and John W. Lee.

### C. B. Lloyd.

An acknowledged leader in the hardwood branch of this valuable industry is the well known The Lloyd Lumber Company, whose band mill is located at the foot of Ewing street. The proprietors, Messrs. C. B. Lloyd and E. F. Walbridge established this business under its present title in 1894 with a paid up capital of \$25,000, and their patronage, which is steadily increasing now extends not only throughout the middle and eastern states, but also to Great Britain. The plant and yards have an area of five acres, the mill being fully equipped with the latest improved machinery and appliances operated by a hundred-horse power steam engine, while twenty-five hands are constantly employed. A specialty is made of quartered oak and long dimension timber, and they also handle largely ash and hickory. The capacity of the mill is 20,000 daily, and the yard is connected by switches with all railways entering the city. Messrs. Lloyd and Walbridge are recog-

nized authorities in the hardwood lumber trade, and are always prepared to offer substantial advantages to patrons. Orders for car or cargo lots are promptly filled, and as they handle only the choicest grades of hardwoods, the house has acquired a high reputation with dealers, builders, furniture manufacturers and others. Mr. Lloyd was born in Michigan, while Mr. Walbridge is a native of New York. They are progressive, honorable and able business men, who are very popular in trade circles, and are promoting the commerce of Toledo with zeal and success. Here is kept always one of the most comprehensive stocks of hardwoods in the state, and every effort is made by the proprietors to fully satisfy the most critical patrons.

### Whitmore Lake Ice Co.

One of the oldest, indeed actually the oldest ice concern in business in Toledo is the Whitmore Lake Ice Co., whose offices are at 21 Law Building. This business was originally founded thirty five years ago and has always been under the management of Mr. L. J. Seek, who is sole proprietor and the oldest ice dealer in Northwestern Ohio. When Mr. Seek engaged in business the Toledo of to-day in all its beauty, wealth and magnificence was not more than embryo, and yet many of the families which were served by him on the first day of his career in the business, are being served from his many wagons yet. The great secret for the steady and active demand for this is its singular purity and freedom from all foreign or impure substances. Special attention has been paid from year to year, to keep the lake from which it is taken, free from all kinds of contaminations. The houses of the company are located at Whitmore Lake, Michigan and have a large storage capacity and they are always filled to their utmost limit. Were the output twice as much it would all be absorbed by the fine family trade which this company enjoys in all sections of the city. Mr. Seek just in the prime of life is recognized as one of the most honorable and enterprising of Toledo's business men, and a public spirited citizen, in every sense. He is 32d degree Mason, which fact in itself speaks volumes for the social and personal side of his life.



Roy E. Davis, D. V. S.

whose "errands of mercy" in alleviating the sufferings of "man's noblest friend," the horse, cannot be over-appreciated or commended



Next in importance to the physician comes the veterinary surgeon, too much. A rising and thoroughly accomplished member of this pro-

fession in Toledo is Mr. Roy E. Davis, D. V. S., whose office, stables and infirmary are at No. 1320 Dorr street. Dr. Davis was born in Toledo, graduated with credit from the Ontario Veterinary College of Toronto, and has been established in practice the past two years. He attends to all branches of his profession as a veterinary surgeon and dentist, and has met with the best of success. In addition to his infirmary he also conducts a general livery, boarding, feed and sale stable. The large stable occupied is admirably fitted up and equipped, and a full line of horses and vehicles are kept on hire. Calls day or night are promptly responded to, and satisfactory services are assured.

### John Barrow.

Toledo is an admirably laid out town and beautifully situated. Every year sees vast improvements in its streets, residences, and in the grounds surrounding these residences. In improving the latter the landscape gardener occupies a most important position. One of the leaders in this occupation is Mr. John Barrow, who is also a florist, his greenhouse covering an area of 7,500 square feet, being situated at the corner of Dorr street and Detroit avenue. Mr. Barrow has been established the past five years and has met with excellent success. His greenhouses, which are heated by steam, contain a splendid stock of flowers, palms and bedding plants of all varieties, and cut flowers are supplied in any desired quantity. As a skilled landscape gardener, Mr. Barrow has performed much excellent work, and, in the season, his valuable services are in constant demand. Mr. Barrow is a native of England, but left that country for the United States many years ago. He is an upright, energetic business man and thoroughly public-spirited citizen.

### C. Braunschweiger, Dry Goods.

The retail business houses of Toledo are, as a rule, of the most creditable character, the most of them being in the hands of thoroughly enterprising and progressive merchants. A noteworthy house of this character is that of C. Braunschweiger, situated at No. 1329 Dorr street. This business was inaugurated two years ago and has since been di-

rected with excellent success, an active, first-class patronage being secured. All the newest styles are represented and all tastes and pocketbooks can be satisfactorily suited here. Mr. Braunschweiger also has a store at Genoa, Ohio, which he established five years ago, and which is also in prosperous condition. He is a native of Ohio, is a business man of high intelligence, and very popularly known in the community.

### Messrs. Kieswetter & Grosselle.

Toledo, owing to its vast natural advantages and unrivalled transportation facilities has become in recent years one of the most progressive cities on the American continent. She now has an estimated population of 135,000 people and contains within her limits establishments in all lines of business fully equal to any in Chicago or New York. This statement is especially true of the retail crockery and glassware trade, a prominent house in this line being that of Messrs. Kieswetter & Grosselle, whose store is located at No. 903 Cherry street. The co-partners, Messrs. J. B. Kieswetter and F. X. Grosselle, established this business in 1895, and already have secured a liberal and permanent patronage. They have established influential connections with some of the leading Eastern importing houses, and are always among the first in Toledo to offer for sale the newest and latest novelties in China, bric-a-brac and queensware. The premises occupied comprise a commodious three-story brick building with storehouse attached. The stock, which is choice and comprehensive, includes beautiful tea, dinner and breakfast sets, china, decorated ware and art pottery in great variety, blown glass, tableware, lamps, shades, globes, etc. They are always prepared to offer substantial advantages to patrons, and also deal largely in tin and agate ware and house furnishing goods. The business is controlled by Mr. Kieswetter, his partner, Mr. Grosselle, being a photographer residing at Defiance, O. Both Messrs. Kieswetter and Grosselle are natives of Ohio. Mr. Kieswetter is noted for his promptness in meeting his engagements and strict probity, and is ever ready to give a cordial support to any measure that adds to the prestige of the city and to its progress and development.

### I. M. West.

The growth, progress and prosperity of the city of Toledo has been almost phenomenal in the past ten years, and there are none who do not recognize the fact that much of its advancement is due to the able efforts of its retail merchants who have done so much for its up-building and brought immense capital into the city. The retail interest of the city are among its most important factors, and one of the well known houses is that of I. M. West, dealer in dry goods, notions and gents' furnishings at No. 1216 Broadway. Mr. West was for a number of years engaged in the same line of trade at Forest, Ohio, and for five years at Findlay, Ohio. Three years ago he removed his business to this city and opened his present large and commodious store, which he specially fitted up for the trade. He carries a very large stock of dry and fancy goods, notions and gents' furnishing goods, and his large trade enables him to keep a fresh stock and keep the newest things in the market. Isaac M. West is a native of Jefferson county, Ohio, and is highly prominent in Masonic circles. He is a business man of rare tact and is considered one of the most wide awake and public-spirited citizens of that section of the city.

### The Shaw-Kendall Engineering Company.

A representative Toledo establishment, embodying the most modern progressive methods in its management, and the latest up-to-date ideas and improvements in its products, is the Shaw-Kendall Engineering Co., whose works are at Nos. 1-3-5 South St. Clair street. This company was organized in January, 1896, with ample capital, the concern being the offshoot of the old firm of Shaw, Kendall & Co., and succeeding to the engineering interests of the latter. The company contracts for the erection of steam heating plants, electric and power plants, and hot water heating throughout the country, and are also amply prepared to execute everything in the line of machinery or blacksmith work. They have executed many important contracts, among the latest being the installment of the heating plant in the new Lucas County Court House, also the Valentine Building, and the construction

of the water works at Delphos, O., all of which work was performed in the most efficient manner. The Company's works are comprised in a new three-story building of substantial structure. It is fully equipped with the best class of machinery, driven by a steam engine, and employment is furnished a force of fifty hands, most of them skilled mechanics. The Company manufactures and deals in all kinds of engines and boilers, gas engines, pipes, fittings, valves, pumps, shafting, hangers and pulleys, etc.; oil well machinery being one of the specialties. Particular attention is devoted to steam heating equipments, and the estimates furnished by the Company for all works in this line are placed upon the most equitable and liberal basis. The officers of the corporation are as follows: President, D. C. Shaw; Vice-President, C. Kendall; Secretary, W. Brown; Treasurer, A. H. Lang. These gentlemen are too prominently known in Toledo to need personal comment at our hands. Suffice it to say that they are recognized as representative business men, and progressive, public spirited citizens, thoroughly identified with the city's best interests.

### George Weissenberger.

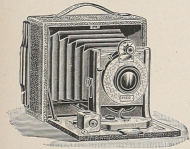
Among the best known of our citizens of German birth is Mr. George Weissenberger, the well-known grocer whose salesroom is at 924 Magnolia street. The property he occupies is a handsome and well finished two-story brick building, the ground floor of which is appropriated to the purpose of the business, the storage and attractive display of a superior stock of fine family groceries, comprising all the staple and leading fancy articles of that very interesting branch of business. There are choice teas, coffees, spices, canned goods, butter, eggs, cheese, bottled goods, pickles, cakes, crackers, shelf goods, table delicacies and other bakers' products, cereals, soaps and laundry requisites, fruits and vegetables in season, meats, provisions, flour, and a full assortment of those small but important articles, commonly designated as sundries, without which no stock is at all complete or satisfactory. This establishment has the name of being a most reliable business place and of handling only the purest, freshest and best goods of stan-



dard brands, the consequence of which is a fine and flourishing trade. Several prompt, polite and capable clerks attend to the wants of customers, and everything about the place betokens a well conducted and thoroughly methodical family grocery. As has been noted, Mr. Weissenberger was born in Germany, but he has for very many years been a citizen of Toledo. He was for thirteen years connected with the Finlay Brewing Co., eight years as foreman of the works, and is yet a stockholder in the company. He is also active in German club and society life, and is in all respects a most popular, honorable and worthy citizen, full of enterprise and public spirit.

### John F. Kohne, Photo Supplies.

Our great houses have displayed remarkable activity and progressiveness during the past years, and have pushed their trade successfully. A no more thorough illustration of the above facts can be had than in the Photographic Supply House of Mr. John F. Kohne, who occupies all of the three floors and basement of the handsome three story brick



building at 602 Summit street, where he keeps on hand all the materials used by the amateur and professional photographer; his trade extending throughout this entire section. The business was first established in 1882 on St. Clair street. The building has since burned down. The business has grown to enormous proportions since the introduction of the

"Snap Shot" cameras, and now requires a corps of skilled workmen. Mr. John F. Kohn is a native of Toledo, and has had long experience in the business, and is of that class of citizens that add tone to a community. He is very popular among the amateur photographers, and enjoys the esteem of the entire vicinity for his liberal business methods and public spirit, so manifest in his deep interest in all matters which will in any manner add to the welfare of Toledo and the surrounding territory.

### Lang & Johnson Co.

Toledo's manufacturing interests are mutiplex and varied. The number of manufactories is growing up and onward to the 1,000th number mark. Nearly all branches of production are represented, and among the first in importance is that devoted to the manufacture of confectionery, of those delectable sweets of which Americans are so fond. A foremost and most creditable representative house in the industry is that conducted by the Lang & Johnson Company, whose factory is at No. 128 Summit street. This company was organized in 1892 with ample paid in capital, and has been successful from the outset, its affairs having been managed efficiently and with the most substantial results. To-day its extensive trade reaches to all parts of Ohio, Indiana and Michigan, and this is being further augmented by the superiority of its goods and the efforts of its popular traveling representatives. The extensive premises occupied for the industry are thoroughly abreast of the times in their equipment, being furnished with the latest improved machinery, driven by steam power, and employment is given a large force of trained hands. The company have no limit to the variety of their products, but manufacture all kinds and all grades of confectionery. Only the purest ingredients are used and the goods are not only wholesome but delicious, being made by experts. The house is prepared to meet all demands of the trade upon the most mutually satisfactory basis. The officers of the company are as follows: President, Charles Johnson; Vice-President, Frank J. Anderson; Secretary and Treasurer, C. E. Moore; Manager, W. S. Dudley. These gentlemen are well known in the business community and their reputation and standing is beyond criticism.

### Merchant's National Bank.

There are over 800 manufacturing concerns in Toledo; thousands of mercantile houses; and this is the third in importance as a railroad centre in the country. Consequently there are ample needs for first class banking facilities here, and these are fully supplied by the thirteen banks now in operation in the city. One of the soundest, best man-

aged, and most popular institutions of the kind in the city is the Merchants' National Bank, which has spacious, handsomely appointed quarters at Nos. 316 and 318 Madison street. This bank was chartered in 1871 and has since been in successful operation. It has the accounts of leading banks, bankers, corporations, firms, and capitalists of the city and elsewhere. It allows interest on trust funds and special accounts, issues certificates of deposit bearing interest, and makes collections on all points through its numerous correspondents who include the American Exchange National of New York, American T. & S. Bank of Chicago, and the First National Bank of Cincinnati. The bank's capital is \$300,000, all paid in. Its operations and investments have been so satisfactory that a surplus of \$180,000 has been accumulated, while it has ever been a steady dividend payer and its deposits are annually increasing. The board of officers and directors comprises the names of some of the foremost of Toledo's progressive, public-spirited citizens. The complete list is appended: President, M. I. Wilcox; Vice President, N. H. Swayne; Cashier, C. C. Doolittle; Assistant Cashier, T. C. Stevens; Directors, M. I. Wilcox, W. J. Walding, S. W. Nettleton, C. L. Reynolds, N. H. Swayne, A. L. Spitzer, J. M. Ferris, R. R. Lee and O. A. Browning.

### Maumee Fuel Co.

All kinds of establishments are located in Toledo, fully equal to the best in Chicago or New York, a prominent one in the coal trade being the Maumee Fuel Company, Wholesale and Retail Dealers in high grade steam and domestic Coal and Coke, whose office and store-houses are located at No. 1005 Cherry street. They also have store-houses on Champlain and Locust streets, and Adams and 12th streets. This business was established in October, 1896, by Mr. T. C. Hopkins, who is general sales agent for the Company for North-western Ohio. Mr. Hopkins handles largely Princess, Jackson, Hoeking and Cambridge soft coal, also the best grades of Lehigh Anthracite and Pocahontas Coke. All coal purchased of this firm is guaranteed to maintain the highest standard of excellence as regards its preparation for the market, coming as it does from the most celebrated and well equipped

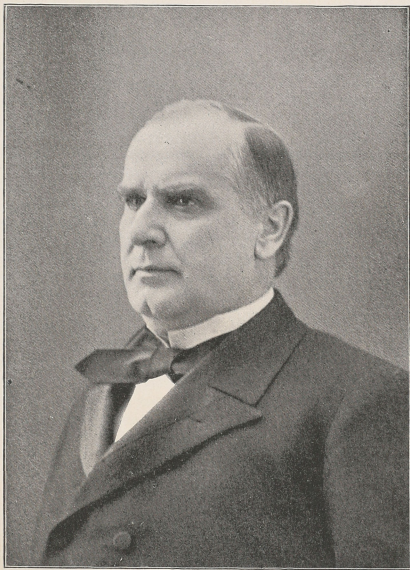
collieries in the United States. The quality of coal furnished is strictly reliable, and as consumers always appreciate good coal, good weight and good service, it is not to be wondered at that the Maumee Fuel Company has secured a steadily increasing business. Mr. Hopkins is a native of Toledo. He is an honorable, progressive and able business man, who is extremely popular in trade circles, and has ever given a cordial support to all measures, best calculated to promote and advance the future benefit and welfare of his native city.

### Robert & Goulet.

Some of the most enterprising members of the commercial community of Toledo are men whose birthplace was in Canada. Among these we find the firm of Robert & Goulet, Retail Grocers, of No. 1202 Dorr street. This firm was organized in 1895, by the present co-partners, Alfred H. Robert and Wilfred J. Goulet, both of whom have had mature experience in the grocery interest prior to that, both being men of middle age, and long connected with the trade. The large store occupied is conveniently appointed, and fully stocked with the best grade of staple and fancy groceries, provisions, smoked meats, fruits and vegetables. Several clerks are employed, also two delivery wagons, and orders are delivered to any part of the city at shortest notice. Mr. Robert is a native of Montreal, Mr. Goulet of the Province of Quebec, Canada. They are thoroughly alert, progressive merchants, and deservedly popular.

### Toledo Photo Supply Co., S. S. Benster, Proprietor.

It is in such connection we make special reference in this review of the Toledo Photo Supply Company at 425 and 427 Summit street, for this is one of the oldest and largest houses of its kind in the country. Mr. Solomon S. Benster, the sole proprietor of this business, is one of the pioneer photographers of this section of the state and for many years has been dealing in photograph supplies of every kind. He is a gentleman who has greatly aided the art, and is the inventor of the celebrated Benster Photo Plate Holder, also of the Benster Diaphragm Shutter, both of which are among the greatest inventions of the



**WILLIAM McKINLEY,**  
OUR PRESIDENT.



day, in their special uses. The house handles everything in the line of supplies, and make a specialty of the highest grade of goods. The store is large and fitted up for the trade, which extends to all parts of the country. The business was established twenty years ago, and its reputation is of the best. Mr. Benster is a native of Ohio, and ranks as one of Toledo's most progressive and influential business men.

### John G. Mulzer.

One of the most creditable concerns is that of Mr. John G. Mulzer, who conducts a Boot, Shoe and Millinery Emporium at No. 1335 Dorr street. This gentleman originally began business thirty-one years ago, at Adrian, Mich., and, in July, 1896, removed to this city. The store occupied is very neatly appointed. One side is devoted to the sale of boots and shoes, the other to millinery. A full stock of fashionable goods in this line is carried, and all are of the best manufacture. The millinery department is in charge of Mrs. Mulzer, a popular, courteous lady of excellent business ability. Mr. Mulzer is a native of Michigan, is widely known in commercial circles, and his standing is A-1 in every respect. This is what *The Adrian Press* said when they left Adrian, Michigan: "Ex-Ald. John G. Mulzer, and his estimable wife, left this week for Toledo, which is to be henceforth their home, and where both will be in business. Mr. Mulzer will open a boot and shoe store in a new brick building, one side of which will be occupied by Mrs. Mulzer with a stock of millinery. Mr. Mulzer has, from boyhood, been in business here, and in every respect has proven a citizen of worth. Mrs. Mulzer is a quiet home lady, yet energetic and ambitious and a zealous, faithful helpmeet. She is most highly esteemed here in social circles, and we commend both her and her husband to the best wishes of Toledo people, whose society is to be benefitted by their coming. Their home will be on Dorr street."

### Frank B. Stephens.

An illustration is to be had in the fine pharmacy of Mr. Frank B. Stephens, No. 1002 Washington street. Mr. Stephens is a native of Williamsport, Pa., and a graduate of the Chicago College of Pharmacy,

and has been engaged in the drug business in Toledo for the past sixteen years, and is a member of the Toledo Pharmaceutical Society. He has been established in this present location six years and has a most attractive and inviting salesroom at the location indicated, it being 25x60 feet in dimensions, and is amply commodious for the accommodation of an active business, and the service of a large patronage. The stock displayed is an unusually well assorted one, and has the important characteristic of being kept continually fresh by reason of rapid sales and frequent replenishing, added to the fact that a thoroughly trained and professionally qualified pharmacist is much better able to judge of the purity of drugs and chemicals, than is the empiricist. In addition to a full line of standard drugs, chemicals and pharmaceutical preparations, the stock embraces toilet articles, fancy goods and all that comes under the head of sundries. Several assistants are employed, and physicians' prescriptions are compounded with professional intelligence and accuracy. Besides the general line, Mr. Stephens is maker and proprietor of Arabian horse remedies, guarantee head ache powders, golden seal pile suppositories, and sole agent for the United States for the famous Pinaud's French Female Pills. All of these preparations have ready sale wherever known, and their excellent and efficacious character has a tendency to help hold up Toledo manufacturers to their accustomed high place in the favor of the country. While devoting much time and energy to his private business interests it is much to Mr. Stephen's credit that he is sufficiently public-spirited enough to recognize the claims of the public upon every individual citizen, and in response to these demands he is now serving the people of the Eleventh Ward most ably, honorably and acceptably as a member of the Toledo City Council.

### Dr. Leroy J. Van Marter.

Dr. Leroy J. Van Marter, of 423 Summit street, an old practitioner of seventeen years active service devoted to his many patients, is one of Toledo's best known specialists. Graduating at Adelbert College (Cleveland) in 1880, the Doctor at once opened office in Toledo, and from that day until the present has persistently and consistently

devoted his time and fine talents to the alleviating of pain and the cure of disease. Realizing, as our deepest thinkers are generally beginning to realize, that the average human life is far too short to thoroughly master all the details and departments of the science which has to deal with the diseases which affect our bodies which are so "wonderfully and fearfully made," he determined to concentrate his study and practice upon the Eye and Ear. Following this wise and practical resolve he has given long years of study to those two important organs, and his unusual success in relieving and curing persons affected in sight or hearing, is a most forceful attestation of the fact that his time has been well spent and his abilities well bestowed. The Doctor occupies handsome and capacious offices and is thoroughly equipped with all the most modern appliances and inventions of this country and Europe, applicable to his special line of practice. He is a native son of the Buckeye state, has a wonderfully fine practice from all portions of northern Ohio and is greatly sought by the afflicted, because of his demonstrated skill and eminent professional attainments.

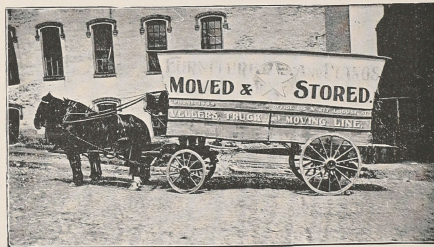
### Geo. Schmidt.

The manifold business interests of the city of Toledo have been the factor that is responsible for its growth, progress and prosperity in every way, for its business men are energetic, pushing and hustling to a remarkable degree. The retail interests have been a large factor in the great prominence the city has attained as a commercial city, and among the many houses that have aided to the growth of the city is that of George Schmidt, dealer in boots and shoes, No. 1410 Cherry street. This most prosperous business was established in 1890 by the present proprietor, who has built up a fine trade in that thriving portion of the city. The premises occupied are a two-story brick building of ample proportions that is specially fitted up for the trade. Mr. Schmidt's long experience in the trade enables him to buy at the very best advantage and he carries at all times a large line of the very best foot wear. He makes a specialty of the famous Douglas \$3.00 shoes and has a large sale in this popular brand of goods for the reason that it bears out every guarantee. The stock of ladies', children's and misses' shoes

is very large. Mr. Schmidt is a native of Germany and is highly esteemed as a business man and a citizen of worth and prominence.

### Veller Truck and Moving Line.

Among the varied industries which go to make up a busy community like unto Toledo there are many which have become prominent among our people because of the specialty of the business and the requisite care in the carrying out of the duties entrusted to them. In this line there is no more particular business than that of moving furniture and pianos, for when one has paid for handsome furniture and various household effects, they do not relish seeing them demolished by a careless teamster, and this demand has created a new line of business, and one of these creations is the Veller Truck and Moving Line, who occupy



the spacious brick building three stories high at 215 Locust street, where they keep their moving vans and wagons, horses, etc., and also store furniture and household goods at reasonable rates. Mr. William Veller, the proprietor, is a native of this city, and devotes all his time to moving, storage and hauling. The business has been established since 1893, and was formerly carried on at the corner of Summit and

Cherry streets, but has been in the present location for the past year. Mr. Veller is comparatively a young man and has by close attention to his business been able to win for himself the confidence of the entire community. He is a member of no societies, but is held in high esteem by all who know him, for his public-spirited interest in the welfare of Toledo.

### C. K. Close.

One of the best known and most popularly conducted livery, feed and sales stables in all Toledo, are those now conducted by Mr. Charles K. Close, at 2138 Monroe street, and long known as the Monroe Street Stables. This business had its incipency some fifteen years ago, and the circumstances under which it was established and even the name of the first proprietors do not appear to be known in the vicinity. It is known, however, that there were a number of changes of ownerships, and that Mr. F. M. Jeffrey was proprietor for the four years immediately preceding the advent of the present owner, who took possession in July, 1896. We now know this important business place is in good hands and will be brought up to the highest standard of excellence in every particular. The premises are fully adequate for all the purposes of a large and flourishing business, being two floors each 80x150 feet, conveniently arranged and well ordered. A number of hands are given employment, and besides the ten or more livery horses kept on hand, there are some twenty-five to thirty boarders. A large number of handsome and stylish turn-outs, in the way of carriages, buggies and other, pleasure vehicles, complete the equipment in that department. A general livery, sales and boarding business is done and a fine patronage is being rapidly built up. Mr. C. K. Close is a native of Uniontown, Fayette County, Penn., and was born near the birth place of the late Hon. James G. Blaine, but comes to Ohio when but a few months old, having been in the same line of business in Fremont, Ohio, for fifteen years, previous to coming to Toledo. He was for some years interested with Joseph Popp in the large livery and transfer business at 214 St. Clair street, but sold out his interests there in order to devote himself to this newer enterprise. If honorable dealing, proper methods

close attention to business and great personal popularity count for anything, the future success of his business is well assured.

### Auburndale Pharmacy.

While no community welcomes the new more cordially than Toledo, yet we cannot fail to take a peculiarly deep interest in that which has long been a part of our business, or social life. Those who dwell in the classic shades of Auburndale, have a strong sense of regard for the Auburndale Pharmacy, 3237 Monroe street, which has long been a business landmark in that section, having been originally established many years ago by Mr. F. K. Quinne, who was for many years well and favorably known to every man, woman and child in that section. Drug-gists like others need to have assistants, and Mr. Quinne was no exception to the rule. He had as an assistant in the person of Mr. Allen B. McClish a young man of promise, who made his employer's interest his own and by close attention to business and careful and faithful discharge of his duties, mastered the business in its every detail. This course led to its logical result and to-day Mr. McClish is proprietor of the business. This gentleman has put new life into the business and infused much of his own money and vigorous manhood into the operation of the old established pharmacy. His salesroom is well furnished, neatly and attractively arranged and displays a fine stock of drugs, chemicals, sundries, fancy goods, toilet articles and a variegated assortment of small wares, adding in season the mineral water business. An excellent business is enjoyed with the prospect of a steady and continuous increase in patronage. Mr. McClish is a native Buckeye, and still on the sunny side of thirty. He is an active member of the order of K. of P. and is highly popular in all his business and social relations.

### Mrs. Morris Bird.

In all departments of business in the city of Toledo a high degree of excellence has been attained, and worthy citizens are engaged in every line of enterprise. The millinery emporiums of this city are especially creditable, and one of the latest and at the same time one that has become most popular is that of Mrs. Morris Bird, No. 3255



Monroe street. The business was established about a year ago by the present proprietor, who is a lady of rare artistic achievements in this line, and who in that short period of time has built up a large and permanent trade and one that is among the leading families of the city. The store and salesroom is handsomely fitted up and a fine stock of French millinery is carried. The stock includes the newest styles in hats, bonnets, flowers, feathers and all kinds of trimmings. Particular attention is paid to trimming stylish hats and bonnets for all kinds of wear. Mrs. Bird is a practical milliner of rare taste and skill and gives her personal attention to all work. In connection she does a fine class of artistic dressmaking. Mrs. Bird is a native of Michigan and is highly esteemed in the trade and by her patrons.

### Robert G. Sampson, Jr.

One of the well known and most prominent houses in its line in its section of the city is the Sampson shoe and men's furnishing house at 3242 Monroe street, in the bustling suburb of Auburndale. The business is solely owned by Mr. Robert G. Sampson, Jr., who has controlled it for the past year and whose able conduct of its affairs has built up a large trade and one that is a credit to his progressive business methods. The premises occupied are a two-story brick building and the store is the largest and handsomest in this section of the city. It is handsomely fitted up and finely stocked with a comprehensive line of gents' furnishings of the newest and latest patterns, boots and shoes, hats and caps, notions, etc. Mr. Sampson buys from the best manufacturers and offers special inducements to his trade. He is a native of England and a young man of rare business abilities and modern progressive ideas. He is highly esteemed and is prominent in social life being a member of the Red Cross and National Union.

### J. M. McCann.

J. M. McCann's Pharmacy at the corner of Huron and Lagrange streets, has a high standing as one of the most reliable drug stores in the city, and one where particular attention is given to physician's prescriptions. Mr. McCann has been connected with the drug business at

intervals since boyhood, always having had a great liking for it, and while battling with the ups and downs of life ever looked forward to the time when he could own a store of his own. He has lived in Toledo since October, 1884, and at that time was connected with U. S. Signal Service. All kinds of drugs, chemicals, patent and proprietary medicines, toilet articles, perfumes, soaps and fancy articles are kept in stock, and a handsome soda fountain is in full operation in season. The trade is confined principally to the city, and requires the services of a corps of registered graduates of pharmacy. He has ever shown a very liberal public concern in all matters which in any manner have in view the advancement of the welfare of Toledo as a city.

### Ike Kripke.

One of the most creditable enterprises in flourishing activity here is that owned by Mr. Ike Kripke, dealer in Clothing Hats, Caps and Men's Furnishing Goods, whose place of business is in the substantial two story brick building at 919 Summit street, where he keeps a full and complete line of the very latest in men's wearing apparel from the best makers in the country, and at prices which are within the reach of all. In this age of modern ideas and improvements the tailor made and also the ready made clothing sold by Mr. Kripke is of the best make and he has among his very extensive patronage some of our best business and professional men who are capable of judging and can readily see the advantage in prices. He also makes a specialty of Fine shoes. Mr. Kripke is a native of Germany, who is 23 years of age, established his present business in 1895, having been formerly engaged as a salesman in the "Bee Hive store" of this city. He is a young man possessing that push so prominent among his countrymen, and has a nicely arranged storeroom displaying great taste in every detail, and may well be proud of his achievements in a business way. He is very popular in business and social circles, being a pleasant and agreeable companion, is an active member of the Maccabees and other fraternal orders. He has ever been very liberal in the support of all public enterprises which had in view the welfare and advancement of Toledo's interests at home or abroad.

### Allen G. Willard, Grocery.

Among the many industries that add greatly to the business importance of any city, and add to its commercial supremacy, the retail grocery business stands out prominently. This fact is especially true in this city and it may be said without fear of contradiction that Toledo has some of the most exemplary conducted groceries of any city of its size in the country. Among these, special attention is called to



that of Allen G. Willard, at 1212 Ontario street, which is an established stand of many years, coming into possession of Mr. Willard in 1894. The premises occupied are specially suited to this line of trade and are handsomely fitted up. The store room proper is 22x60, while the meat store in the rear is 22x22, and fitted with large ice-chests, racks, etc. The stock throughout is fresh and clean and well selected for the wants

of a high class of trade, and consists of staple and fancy groceries, canned and potted goods, and the best of bottled table delicacies, fruits and vegetables, and fresh, salt and smoked meats. The trade is confined to Toledo and its suburbs, and in this he has the able assistance of several clerks. A handsome delivery wagon is also a requisite to the business. Mr. Willard is a young man, a native of Michigan, and has ever been prominent in business and social circles, and is a popular member of the American Mechanics. He is a representative citizen and noted for his loyal public spirit, ever having at heart the city's best interests at home and abroad.

### Bacon & Huber.

Within the past decade this city has seemed almost to "grow" fine blocks of costly modern buildings, of both business and residential character. The architect and the builder have been abroad in force, and Toledo has made rapid strides in that important class of public and private improvement. Many of the fine blocks to which reference has been made, have been planned by that old and leading firm of Architects, Messrs. Bacon & Huber, who are the recognized head of their profession here. This firm was organized in 1873, and hence is one of the oldest in point of firm existence, in this city. They occupy a suite of five handsomely fitted up offices at 808-809-810 811-812 in the splendid new Spitzer Building, and are fully equipped with the latest and most approved instruments, devices and appliances required for the purposes of the business; constantly employ an ample staff of expert and accomplished draftsmen in the operation of the business. The line of general architecture is pursued in all its branches, such as plans, and all classes of architectural designs, estimates, specifications, and consultations; and many scores of fine structures throughout this city and surrounding section, attest the unusually artistic and high class of work emanating from this office. Prominent among the recent creations of the genius of this firm, should be named the splendid Spitzer Building, the new High School Building (now in course of construction), and a large number of other buildings in Toledo: among which may be mentioned the Blade Building, Bee Building, Blade

Printing and Paper Co.'s Building, Pythian Castle, St. Clair Building, Toledo Hospital, Toledo Medical College, Toledo Water Works pumping station, Chamber of Commerce, and many more fine public buildings, business blocks, etc., and a large percentage of the finest and most luxurious private residences in the city. Composing the firm are Messrs. Norval B. Bacon and Thomas F. Huber, both of whom are well known in the profession. Men of professional attainments which have won them excellent standing in Northern Ohio. They have always been noted for public spirit and progressiveness, and take a lively interest in any movement having for its object the advancement of the city in a business and professional direction or any other way, which promised to benefit the people or make the merits of the community known abroad.

### Hill Bros.

Among other establishments to be found in Toledo, that lend a metropolitan aspect to the business sections of the city, is the "Ladies' Shoe Parlor," conducted on Superior street, near the Masonic Temple, by the Messrs. Hill Bros. These gentlemen, Messrs. Wm. W. and Alvin A. Hill, are native Ohioans, and progressive, alert business men, thoroughly identified with all movements tending to the advancement of the "Lady of the Lakes," and the augmentation of her material interests. The firm was formed and began business five years ago, and the energy and enterprise exhibited in the management have resulted in the acquirement of an extensive and strictly first-class patronage. The firm deal exclusively in fine footwear for ladies. They had a children's department, but are now disposing of the stock it contained. The handsome salesroom of the Messrs. Hill is very elegantly appointed with plate glass mirrors, carpeted floor, and the most artistic fixtures, and every convenience has been provided for patrons. A heavy stock of stylish boots and shoes is carried, a specialty being made of Trimby & Brewster's celebrated "Never Rip" cork sole, hand turned shoes, which the firm are sole Toledo agents for, and which are unexcelled for health, style and comfort. All patrons are assured courteous attention and the best of satisfaction in their purchase.

### S. N. Peck.

One of the best evidences of the culture of any large city is the love of flowers, and where one finds florists and green-houses they are sure to find an intelligent and refined people. This city is peculiar in this respect and has a number of fine floral establishments and green-houses. One to which we would call special attention is that of S. N. Peck, No. 1707 Broadway. Mr. Peck established his business about two years ago and has built up a large trade among the leading families of this city. His hot-house covers about 8,000 square feet, and is equipped with every modern service known to the art of floriculture. Mr. Peck grows all kinds of rare flowers, shrubs and plants and keeps the finest display of blooms in the city. He makes a specialty of all kinds of floral decorative work, for balls, parties, weddings, etc., and also supplies the choicest of all cut flowers for any use. His stock of potted plants is the best shown in this section. He makes a specialty of cut flower designs for any function and for funerals. Mr. Selah N. Peck is a native of Ohio. He has long been interested in floriculture and knows every detail of the growing and propagating of flowers. Mr. Peck is also the inventor and patentee of a novel ventilating device whereby ventilation can be secured at once. He is a gentleman of business ability and is highly regarded in business and social circles.

### Snell Cycle Fittings Co.

Among other things for which Toledo has become famous as a productive center is the manufacture of bicycles and the component parts of bicycles. The second largest bicycle works in the world is located here, and the largest factory devoted to the manufacture of bicycle parts. The latter is the Snell Cycle Fittings Company, famous the world over for the superiority of their specialties. Their goods are used by leading wheel manufacturers and dealers, and branches for the supply of these goods are maintained as follows: For the New England States, the Elastic Tip Co., Boston, Mass.; for Illinois, Indiana, Wisconsin, Michigan and Minnesota, the Chicago Tip & Tire Co., 152 Lake street, Chicago; Atlantic States, John S. Lang's Son & Co., 4



Fletcher street, New York ; Ohio, Kentucky and Tennessee, the Toledo Cycle Supply Co., Toledo, O.; California and Western coast, the Western Rubber Works, Tremont street, San Francisco; agents for France, Fenwick-Freres Co., Paris. Although a young establishment, it has had a phenomenal success and growth, and its facilities and productive capacity have had to be largely augmented and increased every year, in order to keep up with the rapidly growing demand. The company was organized in November, 1892, and incorporated under the State Laws of Ohio with a nominal capital of \$150,000. The company's plant covers an area of three acres. There is a complete drop forge plant and a fork making plant, while the hub machinery is of the very latest, and there is not a thing connected with the trade that is not manufactured on the premises. The company aim to keep the quality of their goods as high as it is possible for money and brains to attain. The various buildings comprised in the plant are as follows: Offices and main factory, two-story brick, 30x222 feet in dimensions; foundry and machine shop, one-story brick, 40x160 feet; packing and shipping department, two-story brick, 40x100 feet; enameling and finishing department, one-story brick, 30x60 feet; stock-rooms and factory, three-story brick, 67x125 feet; engine-room, one-story brick, 40x60 feet. The machinery is all of the most improved pattern, and is driven by a 200 horse-power engine. The entire works are heated by steam and lighted by electricity. From 600 to 700 hands are employed. The company manufacture the component parts of bicycles and complete wheels, and accessories of all kinds and varieties, and the trade is supplied upon the most liberal terms. Illustrated catalogues are furnished free. The officers of the company are gentlemen who have long been prominently identified with the city's progress and social and business well-being. The president, Mr. E. P. Breckenridge, is also vice-president of the Yost Manufacturing Co., and president of the E. P. Breckenridge Co. Tin Can Factory. The manager and vice-president, Mr. Samuel Snell, is a talented business man and an expert in all matters connected with bicycles, and an inventor of many improvements in bicycle parts. The secretary and treasurer, Mr. J. R. B. Ransom, is

also vice-president of the Ransom & Randolph Co., manufacturers of surgical and dental instruments and barbers' supplies.

### George Goodger, M. D.

Aside from the various mercantile and manufacturing callings, the professions are also admirably represented in Toledo, particularly the medical. A most successful practitioner is Dr. George H. Goodger, whose handsomely appointed office is in the Henry & Gross Block, No. 115 Main street, and residence at 513 Sixth street. This gentleman is a graduate of the Detroit Medical College, having passed with credit on March 20, 1890, and subsequently he established an office in South Dakota, enjoying one of the largest practices in that country, remaining there up to two years ago, when he removed to Toledo. Dr. Goodger devotes special attention in connection with his general practice, to the cure of that dread disease—cancer. He cures cancer permanently, without using a knife or dangerous plasters, and usually only one application of his treatment, which gives little pain, is necessary. His treatment is endorsed by the Canadian government, and a written guarantee for ten years is given. He is building up a splendid and successful practice in obstetrics and diseases peculiar to women, his special training insuring success in these lines. Dr. Goodger is a native of Canada, a member of the Ancient Order of United Workmen, also the Modern Woodmen of America, and he sustains an excellent standing in Medical and social circles.

### Henry M. Platt, Photographer.

One of the best known and most successful representatives of the profession is Mr. Henry M. Platt, whose studio is at No. 114 Main street, East Side. This gentleman is a native of Ohio and had mature experience in his profession, during which he has attained an expert knowledge of all its details and technicalities. There is about all the pictures of his studio a grace in posing that brings out the true artistic conception, a finish that adds to their beauty and value. Mr. Platt first established business nine years ago at Lakeside, Ohio, and still has a studio at that resort during the summer seasons. He has been

located in Toledo for three years and has achieved a superior reputation here. Mr. Platt holds membership in the Knights of Honor and the Masonic Order, and is esteemed as an enterprising public spirited citizen.

### Ketcham National Bank.

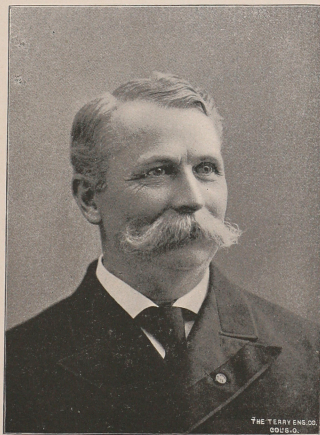
The vast business interests that are centered in Toledo is shown in

monetary institutions have come into existence within recent years, and among the number there is perhaps none more worthy of special mention in this review than the Ketcham National Bank, whose spacious and elegantly appointed banking rooms are situated at the corner of Madison and St. Clair streets. This flourishing bank was organized and incorporated in 1887, under the national banking laws, and has a

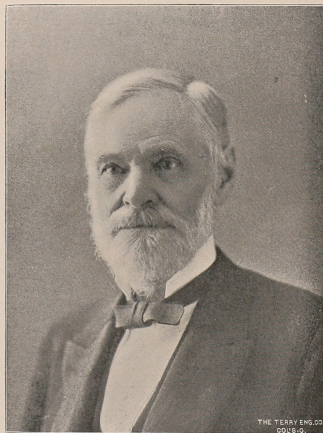


no more forcible manner than in the large number of banking institutions that are successfully conducting operations here. Many notable

paid up capital of \$250,000.00, besides a surplus profit of \$70,000.00, Altogether the affairs of the bank are in a healthy and flourishing con-



ASA S. BUSHNELL.  
OUR GOVERNOR.



HON. JOHN SHERMAN.



dition. Besides loans and discounts, a general banking business is carried on, and collections are made on all points at lowest rates. Dividends, coupons, etc., are collected for dealers without charge, and every facility consistent with conservative banking is afforded to clients. Drafts, payable in the principal cities of England, Ireland, Scotland, and the continent are issued, and letters of credit sold. Foreign and domestic exchange is handled, and approved commercial paper negotiated. The Ketcham National is a member of the Toledo Clearing House Association, and the American Bankers' Association, also the State Bankers' Association. Its leading correspondents are the Bank of New York, the Chase National Bank and the Chemical National Bank of New York; the Northwestern National Bank, Chicago; and the third National Bank, Boston. The gentlemen at the head of this institution are prominent citizens and representative business men well and favorably known. The list is as follows: President, E. L. Barber; Vice-President, S. D. Carr; Second Vice-President, A. M. Cheshrough; Cashier, S. H. Waring; Directors: E. L. Barber, S. D. Carr, A. M. Cheshrough, S. H. Waring, E. P. Breckenridge, of the E. P. Breckenridge Tin Can Co., E. W. Tolerton, Attorney, E. C. Shaw, President Shaw & Sassaman Co., Dry Goods, R. A. Bartley, Wholesale Grocer, Philipp Schmidt, City Bottling Works, Ferdinand Welch, Proprietor Boddy House, A. Peter, of the Union Manufacturing Co., and Bismark & Co.'s Planing Mill.

### M. Hoefflinger, Undertaker.

The undertaking and embalming profession has no more successful or highly esteemed representative in Toledo than Mr. M. Hoefflinger, who has been established in business the past nineteen years, and has been at his present address, No. 142 Main street, for fifteen years. He owns the property here, which consists of office, warerooms and stables, comprised in a two-storied building, 25x160 feet in dimensions, and equipped throughout in the most complete approved style. The firm own a splendid stock of horses, hacks, hearses, wagons and bugies, carry a large stock of caskets, burial cases, coffins and funeral

supplies. Mr. Hoefflinger is a native of Germany, but came to Toledo many years ago. He is a member of the Knights of Pythias, Foresters, Maccabees, and several other organizations. He is assisted in the management of his affairs by his son, Mr. Joseph E. Hoefflinger. The latter was born and bred in Toledo, holds membership in the Foresters and other organizations, and is popularly known in the community. His younger brother, Mr. Gustave Hoefflinger, is also active in the business. He likewise was born in this city and has a host of friends here.

### Roulet & Co., Manufacturing Jewelers.

One of the most interesting establishments of a mercantile kind is that of Roulet & Co., 422 Adams street. This business occupies the two-story brick building at the above number, a very substantial and commodious one. The first or ground floor is quite invitingly fitted and furnished, and is devoted to the purposes of salesroom with workshops in the rear, which are well equipped with the most modern machinery and appliances known to the manufacturing jewelry business. The firm manufacture quite a large variety of goods, such as diamond mountings, badges and novelties, all of which exhibit the consummate skill of expert workmen, of whom a number are in the constant employ of the house. Special attention is given to order work from original designs, and also to expert repairing. George U. Roulet himself is a practical jeweler of artistic taste and judgment, together with upwards of 25 years' experience as a workman, is no amateur, always believing that what is worth doing at all is worth doing well. This house has long maintained an unusually high reputation for the quality of its goods and the skillful work executed, and enjoys a fine patronage from the most desirable classes of the community. Personally Mr. Roulet is a courteous gentleman, has made and retained a host of friends of the kind to be desired, and both in his business and in the numerous organizations of which he is a member he is deservedly popular. In politics, he is and always has been a staunch Republican with advanced ideas, and at the present time he is the representative of the Seventh ward in the Board of Aldermen, and

considered a valuable member of that body. As a military enthusiast, Mr. Roulet is known throughout the entire State of Ohio, holding at the present time a commission from Gov. McKinley as Major of the First Regiment of Artillery, Ohio National Guards, with which he has been actively associated since 1873.

### John D. Raymer, Coal, Etc.

Mr. John D. Raymer is one of the best known forwarders in the city, doing a large moving and trucking business for which he has an excellent equipment consisting of moving vans, wagons, drays and trucks. Special attention is given to all orders and careful, experienced drivers and handlers are employed. Besides this branch of trade, Mr. Raymer deals in coal and wood, and is also the largest manufacturer and dealer in ice cream in the city. He occupies large quarters, consisting of his store, ice cream and candy manufactory, ice houses, coal and wood yards and barns and stables. Mr. Raymer has a most honorable record as a business man and citizen and enjoys the confidence and esteem of the entire community. He is a native of this city, and a member of the National Union. His life has been one of honor and usefulness.

### Henry C. Lavoy, Grocer and Butcher.

A very inviting and well kept establishment is that of Mr. Henry C. Lavoy the well known and popular young grocer and butcher, whose place of business is at No. 2603 Lagrange street. The premises occupied are of amply commodious dimensions and are fitted up with modern fixtures and stocked with a first-class assortment of fine staple and fancy family groceries and provisions, embracing fine coffees, teas, spices, canned goods, condiments and the many subordinate articles necessary to such a stock, also a fine and complete line of fresh and salt meats, sausages, fish, bacon, prime hams and a general meat stock. Several clerks are employed and a prosperous trade is had from the most prominent families of this section of the city. The proprietor, Mr. Henry C. Lavoy, is a native of Canada, but has for some time been a resident of Toledo. He has been in business at his present location for

the past two years and by his courtesy, promptness and fine business qualities, has made himself exceedingly popular with the public. He is a young man, full of vigor and enterprise, and it would be difficult to limit the possibilities of his future business career.

### John Henry Botefuhr.

In every department of trade are to be found energetic and wide-awake business men, and one well and favorably known is Mr. John Henry Botefuhr, painter and decorator, and dealer in room mouldings, wall paper, etc., at 1211 Broadway. This gentleman established his business eighteen years ago, and for the past three years has been in his present location. Mr. Botefuhr is a painter and designer of rare merit and skill and has done much of the finest work in the city. He takes contracts for all kinds of work and employs from ten to twenty skilled artists. One of his most recent contracts was the painting of Mayor Sam Jones' residence, Monroe street. He is also largely interested in the real estate business, having many valuable holdings in realty in all parts of the city. Mr. Botefuhr is the agent for the heirs of the late ex-President Hayes, and the Croghan Bank and Savings Co., of Fremont, O. He is a gentleman of rare artistic and business attainments, and held in the highest regard in business and social circles.

### C. C. Domitio, Coal.

An important combination of business interests is represented by the dealer in flour, feed, coal and wood. There are many houses in Toledo engaged in this line, and one of the most recently established of these is that conducted by Mr. C. C. Domitio, at No. 523 South St. Clair street. This gentleman was born and bred in Toledo, has passed his entire life here, and is fully identified with and takes a live interest in all matters affecting the community's welfare. Mr. Domitio has had twelve years' experience in his vocation and is fully conversant with all the details and requirements of the trade. The premises occupied by him consist of a new two-story brick building of ample size, and well adapted for the business in hand. The best grades of flour, feed, coal and wood are handled, several men and wagons employed, and all

orders are met without delay. Mr. Domitio is a thoroughly progressive business man and popular citizen, and it seems safe to predict for him a permanent success in his enterprise.

### F. A. Mohr, Art Store.

An establishment in Toledo engaged in the manufacture of frames in which to encase the beautiful works of the painter's brush, the artist's pencil or the engraver's plate, fully equal to the best in New York City, a prominent one being that of Mr. F. A. Mohr, whose art store is located at No. 415 St. Clair street, Valentine Building. Mr. Mohr, who has great taste and superior skill, commenced business in 1896, and already has secured a liberal and influential patronage. His store is attractively fitted up, and the stock, which is comprehensive and choice, embraces a full line of oil and water color paintings, engravings, etchings, photogravures, chromos, oleographs, etc., also all kinds of picture and mirror frames and mouldings. The framing of paintings and works of art receives special attention, and the stock of mouldings embraces all the latest and most desirable materials.

### Geo. B. Sperry, Photographer.

A leading Toledo exponent of the art photographic is Mr. Geo. B. Sperry, whose studio and atelier are at No. 319 Summit street. This house was originally founded twelve years ago by Messrs. Arthur and Philbric, and in 1893 they were succeeded by the present owner. Mr. Sperry came to this city in 1893, and through the excellence of his artistic productions has become most favorably known and has secured the patronage of the best classes of our citizens. His business premises are comprised in two spacious floors, each 20x100 feet in dimensions and handsomely appointed throughout. Four competent assistants are employed, and the latest photographic apparatus is used. Photography in all its branches is given careful attention, a specialty being made of fine portrait work, and the pictures produced here are perfect in likeness, tone and finish.

### The E. P. Breckenridge Co.

The enormous increase in the manufacture of various kinds of goods in this country, requiring to be packed in tin boxes and cans, has resulted in the establishment of an industry, which, a third of a cen-



tury ago, was almost unknown. We refer to the manufacture of tin boxes and tin cans as carried on in this city by The E. P. Breckenridge Co. Tin Can factory. This concern has a national reputation and has greatly added to Toledo's fame as a manufacturing centre. Its trade operations extends all over the United States and the out-put capacity of its immense plant amounts to 30,000,000 of cans a year. This enterprise was inaugurated in 1878 by Mr. E. P. Breckenridge, and on January 1st, 1893, the present company was organized and duly incorporated under the state laws Ohio. The officers being the following prominently known gentlemen: President and Treasurer, E. P. Breck-



enridge; Vice-President, H. C. Breckenridge; Secretary, H. W. Breckenridge; General Superintendent, K. S. Breckenridge. The works are comprised in an enormous four-story and basement brick building, 70x250 feet in dimensions. The most improved, latest pattern machinery is used, and it is driven by 100-horse power engine. Employment is found for from 300 to 500 experienced hands. The company manufacture all varieties of plain and decorated tin cans, grocers' fixtures and druggists, tinware, packing cans, fruit cans, baking powder cans, paint pails, fruit can trimmings, tea caddies, spice cans, lard pails and cans, etc. The officers of the company are thoroughly progressive business men, and to their enterprise and energy their house owes its continued success, and that reputation which it enjoys for the reliability of its numerous products.

### L. A. Metzger, Grocer.

Mr. L. A. Metzger, who has been located at No. 520 Front street the past thirty years, or since he first established business here, has one of the pioneer houses on the East Side. He is engaged in the food supply trade, and the city has attained a marvelous growth since he first started. The store occupied is of commodious proportions, conveniently arranged, and contains a complete stock of groceries, provisions, produce, crockery, glassware, etc. Several clerks and a delivery wagon are attached to the establishment, and all orders meet with immediate fulfillment. Mr. Metzger is a native of Ohio, has resided the greater part of his lifetime in this city, and is one of Toledo's most highly respected and public spirited citizens.

### 1868—Chris. C. H. Nopper, Hats, Caps and Furs—1868.

For about thirty years an active, representative position in the retail hat, cap and fur trade of Toledo has been occupied by Mr. Nopper, whose headquarters are at No. 231 Summit street, between Madison and Jefferson streets. This gentleman possesses an expert knowledge of all the requirements of this trade, has established permanent connections of the most influential character, and built up an excellent trade, extending all throughout Lucas county. Mr. Nopper is

a native of Germany, but has resided in Toledo 42 years, the greater part of his life, and is thoroughly identified with its growth and commercial development. The spacious store occupied has a depth of 110 feet, is admirably equipped, and contains a large, superior stock of fashionable hats, caps and furs, buffalo robes, straw goods, umbrellas, canes, etc. A leading specialty is made of fine furs and elegant garments are furnished upon the most equitable terms. Mr. Nopper actively interests himself in satisfactorily meeting the wants of his patrons, and is held in highest regard by all who know him.

### H. LaPlante, Grocer.

One of the successful merchants engaged in the grocery business is Mr. H. LaPlante, whose emporium is situated at No. 1420 Walnut street. This gentleman is a native of Canada, but has resided in Toledo since boyhood, a period of thirty years. He has long been popularly known in the community, and is fully identified with its progress and development. His store is neatly fitted up and fully stocked with staple and fancy groceries, provisions, cigars and tobaccos. He has a delivery wagon, employs an assistant, and is prepared to promptly and satisfactorily meet the wants of all his patrons.

### Freer & Company.

One of the latest concerns to open here was the well known firm of Freer & Co., who have been established at Findlay, Ohio, the past fifteen years, and where he still maintains a store known as the Findlay Wall Paper Co., under the management of Mr. John Iholts. In March, 1897, they opened the commodious store at No. 336 Huron street, this city, and are rapidly building up an excellent trade, from the freshness and excellence of the goods offered, as well as the liberal policy exercised in the management. The store occupied is handsomely appointed and completely stocked with a superb assortment of fine wall papers in all the newest designs, a superior line of pictures, frames and interior decorations in general. Employment is found for a force of trained hands, and a specialty is made of contracting the papering, frescoing and general interior decorating of halls, churches, opera houses and fine

residences. Mr. J. F. Freer, the active proprietor of the establishment, is a native of Scotland, and a gentleman of middle age. He is a member of the Knights of Pythias, and as a progressive merchant and public-spirited man, commands the regard of all with whom he has dealings.

### L. O. Whitcomb, Real Estate.

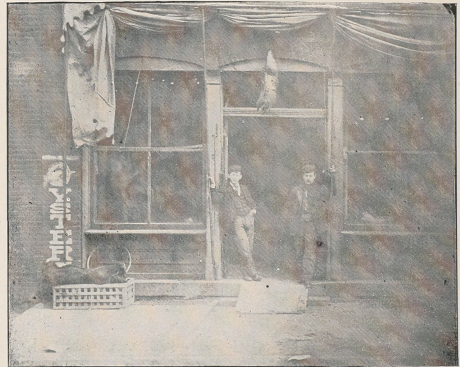
One of the successful members of the real estate fraternity is Mr. L. O. Whitcomb, Real Estate, Loan, Mortgage and Insurance Agent, whose office is at No. 202 Main street, East Side. Mr. Whitcomb is a native of Woodland, Michigan, but has long resided in this city. He is owner of considerable real estate, and has been established in his present line since 1894, since acquiring a large, influential business connection. All branches of real estate operations are given careful attention and patrons have their interests advanced in the most material manner. Mr. Whitcomb is a member of the Odd Fellows, Knights of Pythias, and Junior Order American Mechanics, also Quartermaster Sergeant of the 16th Infantry, Ohio National Guard, and is a thoroughly popular, public-spirited citizen.

### East Side Carriage Co.

One of the foremost and most progressive and popular carriage repositories is conducted by the East Side Carriage Company, at Nos. 141-143 Main street. At this address will be found a large assortment of fine buggies, surreys, carriages, road wagons, farm wagons, delivery wagons, and other vehicles, also sleighs, collars, single and double harness, blankets, whips, etc. The goods are bought for cash, and sold at prices that allow but the smallest profit, "quick sales," being the motto here. Mr. H. Rancamp, the proprietor of this house, which has been established two years, was formerly engaged in the "general store" business at Woodville, Ohio. He is also interested in the lime making industry, being a director of the Ohio Lime Co. He is a prominent Mason, having attained the Scottish Rite, and as a public-spirited citizen he is held in highest regard.

### Tallmadge & Hartford.

The rapidly growing population of Toledo has caused an enormous consumption and trade of constantly growing magnitude in all the food products, and many of the large houses are doing an extensive business in this line. One of the foremost of these is conducted by Messrs. Tallmadge & Hartford, general commission merchants at No. 32 Supe-



rior street. This establishment was originally founded some eighteen months ago, and under the present management its affairs have been directed with uninterrupted success, a large trade with dealers and consumers having been developed. The firm occupy a commodious three-storied brick building, equipped with cold storage and all other

facilities, and a number of clerks and delivery wagons are employed. They conduct an extensive trade as commission merchants and dealers in meats of all kinds, also butter and eggs, and they offer inducements which are at least equal to those obtainable from any other quarter. The co-partners, Colonel E. Tallmudge and James H. Hartford, enjoy a standing of the highest character in business and social circles. Mr. Tallmudge also holds interests in meat firms on Walnut street and 28-30 Superior street.

### Anton Fischer, Musical Instruments.

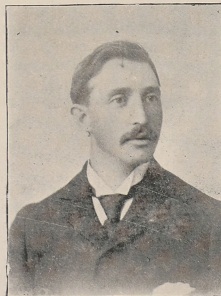
There are a number of worthy establishments engaged in meeting the demands of the musical public, one of the oldest and foremost being that conducted by Mr. Anton W. Fischer, whose popularly known emporium is excellently situated at No. 221 Summit street. This gentleman is one of the best known of our public-spirited Toledoans. Born in Prussia, he came to the United State some forty years ago, and has resided in this city the past twenty-five. In 1873 he established the business that has since been so successfully conducted by him, and to-day his trade extends all throughout Ohio, Michigan and Indiana. Mr. Fischer is general agent for the "Excelsior" Stieff pianos, carries a full supply of these famous instruments. As a piano tuner his reputation stands foremost throughout the State. He also deals in sheet music, and music books, is an importer of musical instruments and musical merchandise of every description, and makes a leading specialty of fine violins and strings. Valuable advice, the fruits of his years of experience, is freely given by Mr. Fischer, and his patrons have their interests advanced in every possible way.

### Mrs. W. E. Muessel, Millinery.

One of the most attractive of the millinery establishments is that conducted by Mrs. W. E. Muessel, whose recently established emporium is No. 1004 Monroe street. This lady has long resided in Toledo, and has a host of friends in its business and social circles. She has been connected with the millinery interests the past fifteen years, and pos-

sesses an expert knowledge of all its requirements, as well as a highly artistic natural taste. She employs none but competent assistants and makes a leading specialty of the trimming of hats and bonnets to order, in the latest style. The store occupied, in the new Chiesa Block, is handsomely appointed and contains an elegant, fresh assortment of the latest styles in hats, bonnets and trimmings. Bleaching and pressing are done to order, while masquerade costumes and rigs are to let. A fine trade is being acquired, and Mrs. Muessel's permanent prosperity seems assured.

### Wm. E. Himeloch, Shoes.



A house of this description in the retail boot and shoe trade is that of Wm. E. Himeloch's East Side Shoe House, situated at No. 128 Main street. This gentleman originally began business at Edenville, Mich., but Toledo's rapid growth and prosperity attracted him, and he moved hither about a year ago, and has since built up a first class trade on the East side. His store is commodious and very handsomely appointed and it is completely filled with a superior stock of fine, stylish shoes. Mr. Himeloch is a member of the Masonic order, also the Odd Fellows, and is a young, progressive business man, popularly known in the community.

### Jas. M. Hough, Gents' Furnishing.

Prominent among the retail establishments which naturally attract attention and consequent patronage, may be mentioned the handsome newly fitted up store of James M. Hough, corner Summit and



Madison streets. A handsome and attractive, newly fitted up store room is devoted to the business, and is fitted up in thoroughly modern style and arranged in excellent taste with reference to the display of the stock and the general requirements of the business. The stock is complete and in its variety of selections covers the whole field of gents' furnishings, embracing, as a matter of course, a fine assortment of dress shirts, underwear, hosiery, gloves, etc., and an exclusive line of novelties in neckwear found in no other house in the city and continually replenished from the latest arrivals of silks and satins. A special department is the making to order of gents' fine dress shirts in which the most staple and standard materials, artistic cutting and careful making, is employed. Mr. James M. Hough is a native of Connecticut but came to Toledo in childhood. His whole life may be said to have been spent in this community, and it would be difficult to find one who possesses its confidence to a greater degree or more worthily.

### John B. Fella, Druggist.

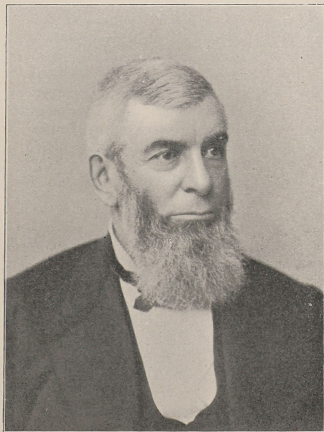
A veteran in the pharmaceutical profession in Toledo, and one enjoying the distinction of being the second oldest in the city, is Mr. John B. Fella, proprietor of the Eagle Drug Store, situated at No. 603 St. Clair street. This gentleman was born in Germany, but has resided in the United States the greater part of his life. He served his adopted country with credit and patriotic zeal during the war of the rebellion, in the capacity of Hospital Steward of the 130th Ohio Volunteer Infantry. He is a member of the Grand Army of the Republic, and gives that noble organization an enthusiastic support. Is also engaged as recognized Pension Attorney. Mr. Fella has been connected with the pharmaceutical profession the past forty-four years, and has been established in business, at Toledo, independently since March, 1866, and in his present place since 1880. He is a thoroughly skilled pharmacist and enjoys the confidence of the entire public. His store is completely stocked with the choicest goods, and leading specialties are made of "Fella's Oriental Tooth Powder," and of the compounding of physicians' prescriptions.

### J. Schuller, Grocer.

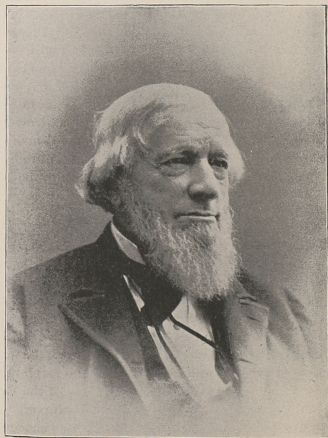
One of the best known and most popular groceries in Toledo is that of Mr. J. Schuller, which is at No. 1219 Cherry street. This gentleman has been established about fifteen years. During that period he has ever maintained an excellent reputation as a merchant of fair dealing and upright methods, and he has deservedly been given a large, first-class trade of permanent character. He is noted for the excellence of the goods which he handles, and which comprise the choicest staple and fancy groceries, fruits and vegetables, also superior imported and domestic wines and whiskies, and all kinds of bottled beer. Mr. Schuller is a thoroughly progressive merchant, a useful, public-spirited citizen, and is highly regarded by all who know him.

### Western Manufacturing Co.

One of the leading local concerns engaged in the lumber industry is the Western Manufacturing Co., whose extensive factory and yards are located at corner Vine and Water streets. This company is one of the old, reliable and best known establishments of Toledo, having been incorporated in the year 1870, and has therefore had a successful career of more than a quarter of a century of active operation. It was founded upon a strong financial basis, having a capital stock of \$50,000, and the premises devoted to the purposes of the business constitute a very valuable property, consisting of a large and commodious brick factory building 80x132 feet in area with adjoining yards of very extensive capacity, many million feet of lumber at all times stored there. The plant has a dock frontage on the Maumee River of 250x175 feet, thus affording excellent and ample shipping and receiving facilities for a very large business. The factory is fully equipped with an outfit of improved machinery, and the output comprises large quantities of sash, doors, blinds, etc., which are shipped to all parts of the United States. Lumber, lath, shingles and other building materials are also extensively dealt in, and in the yards, mill and offices a force of more than 75 men are given employment. The officers of the company are Frederick Schulty, president; Frederick Puck, vice-president, and



THE LATE CHIEF JUSTICE WAITE.



THE LATE HON. ALLEN G. THURMAN.  
THE OLD ROMAN.

John H. Puck, secretary and treasurer. Mr. Schulty is a native Ohioan as is also Mr. John H. Puck, who holds the responsible position of collector for this port, while Mr. Frederick Puck was born in Germany but has spent the greater portion of his busy life in this state, although he maintains his interest in the institutions of the fatherland, as is evidenced by his active membership and interest in the German Pioneer Verein. These gentlemen are all prominently identified with the business and social life of the city and are esteemed as valued and useful members of the community, ready at all times to lend a helping hand whenever the well-being of the public is at issue.

### M. Seyfang & Co.

In the time of the miracles, "five loaves" could be made to accomplish wonders in the way of assuaging the hunger of the multitude, but in these prosaic days, the victualing of a great city constitutes one of the most intricate and important problems of modern civilization. Fortunately for Toledo, her markets are always admirably supplied with the choicest food products of the country and as for the "staff of life" her bakeries produce the finest of the fine. This city is adequately provided in the way of first-class baking establishments, prominent among which may be mentioned the extensive wholesale bakery of Messrs. M. Seyfang & Co., Nos. 13 to 19 Market Space. This important industry was founded as long as thirty-three years ago by the then firm of Seyfang & Schuerman, who were succeeded in 1888 by the present concern. Their plant is a large one, comprising the three-story brick building which has a frontage on Market Space, of sixty feet with a clear depth of 120 feet, and is fully supplied with modern appliances required for the business. Some thirty or more employees are required, a number of teams are employed, and four salesmen travel the territory in which their principal trade is located, this field including, besides this city in which a large trade is done, the states of Ohio, Michigan and Indiana. The leading products of the bakery are large quantities of crackers of various kinds; superior, plain and fancy cakes, and an immense output of Vienna, rye and other bread, the manufacturing ca-

pacity being equal to 10,000 loaves of bread and 100 barrels of crackers daily, besides a large quantity of cakes. In addition to their own manufactures the firm are also dealers in all kinds of cheese. The goods made and handled by this house have attained to a high degree of popularity with the trade generally, and a steadily increasing business is the logical result. The individual membership of the firm con-



sists of Messrs. Matthew Seyfang and Frederick Seyfang, both of whom are of German birth; they came to Toledo in early life, have achieved a worthy and honorable success here, and are justly regarded as among Toledo's most enterprising, reliable and substantial merchants and citizens.



### Electro Chemical Ring Company.

One of the most reliable and successful companies is that known as the Electro-Chemical Ring Co., whose office is located at Room 311 Spitzer Building, and of which Mr. Walter G. Brownson is the popular proprietor. Medical science in the last few years has made rapid progress and there has been a wider latitude displayed as regards the best methods of bringing remedies to bear upon the seat of disease. For a long period rheumatic sufferers have expended millions of dollars taking and applying different medicines to cure that terrible malady. It is now well known by the medical profession that rheumatism, neuralgia, gout, Bright's disease, etc., are caused by acid in the blood, and that electricity applied continuously will eventually remove the acid. By the use of the Electro-Chemical Ring, the best results from electricity and electro-chemical action are obtained, the current being so slight that the most delicate person or child can comfortably wear it. In new cases the ring will generally cure the pain or inflammation in a few days, and is guaranteed to retain its original quality till worn out. This ring is not charged with electricity or magnetism but remains 'inactive' until it comes in contact with the acid in the blood, when it generates an electro-chemical action, removing the acid and curing the disease. It will stop any further accumulation to enlarged joints. In diabetes and Bright's disease, the ring will change the color of the urine, stop the deposit of sediment and make a very decided change for the better in from one to four weeks. These rings cost but \$2.00 and can be changed for gold covered rings upon the payment of the difference in cost, \$2.00. Mr. W. G. Brownson, the proprietor, was born in New York and is a descendant of Abraham Brownson, who was in the Revolution, and was afterwards for three years a member of the Connecticut Legislature. He is highly esteemed by the community for his sterling probity. He is likewise District Agent for the Berkshire Life Insurance Co. Mr. Brownson refers by permission to numbers of our leading citizens who recommend the Electro-Chemical Ring, which has proved a positive blessing to suffering humanity.

### Hines Sisters, Millinery.

There are numerous establishments in Toledo devoted to the millinery trade, and one of the most popular and successful of these is conducted by the Hines Sisters, at No. 1619 Broadway. These ladies, Misses Anna M. and Mary Hines, have been established the past four years, and being thoroughly accomplished in the milliner's art, and possessing a most attractive personality, they have met with the most substantial success, and now enjoy a large, influential, select trade. A staff of competent assistants is employed and particular attention is given to the trimming of stylish hats and bonnets, first-class, effective work being assured in every instance. The Misses Hines devote close personal attention to the wants of their customers, and they fully deserve the popularity and prosperity they enjoy.

### Jacob Stadler, Jeweler.

This gentleman is a native of Germany, and now in the middle age of life. He has long resided in Toledo and is well known throughout the community as an upright, honorable business man and public-spirited citizen, thoroughly interested in the affairs of the community. The store occupied at No. 140 Main street by Mr. Stadler is neatly fitted up and contains a well selected stock of watches, clocks, jewelry and diamonds, also musical instruments of all descriptions, smokers' articles, etc. Particular attention is paid to the repairing of watches, clocks, spectacles and jewelry of every description, and first-class workmanship is assured all patrons.

### L. E. Nicholson, Photos.

During the past few years, Toledo's great growth and development has attracted men of genius, ability and capital, who have permanently established themselves here, and given a new impetus to the lines they represent. The fact was never more patent than in the success attained by Mr. L. E. Nicholson, the well known art photographer, whose gallery and studio is located at No. 113 Summit street. The business was established by Griffith and Nicholson, the present proprietor succeeding

the old firm in March, 1896. Mr. Nicholson is an experienced photographer and an artist of rare attainments. He gives his personal direction to all sittings and has a genius of posing that brings out every line of character in the subject. A specialty is made of fine photo and view work. Mr. Nicholson also does the best kind of crayon, water colors, and India ink work. He is a native of Michigan and one of the energetic, public-spirited men of the city who enjoys the confidence of all.

### B. R. Baker & Co., Clothing.

The clothing industry affords opportunity for the exercise of the business talent of quite a number of Toledo's most progressive business men, and among them a leading position is occupied by B. R. Baker & Co., at Nos. 435-437 Summit street. They established this enterprise in

May, 1895, and have since built up a large, most desirable trade in all sections of Lucas County, and their house bears an enviable reputation for the superiority of its goods, and the liberal policy exercised in the management. For business purposes an entire three story and basement brick building is occupied. On the first floor are the ready made clothing, hat and cap, and men's furnishings departments; on the second floor the custom tailoring departments; while the other floors are used for reserve stock. A force of competent hands is employed, with Mr. F. W. Eversman as floor manager. Mr. Eversman is one of Toledo's pioneer clothing men, who enjoys a host of warm friends



**B. R. BAKER.**

and their patronage. Special attention is given to the making of fine custom garments, a perfect fit and the best of workmanship being assured.

A large stock is carried in all departments, and all the newest styles are represented. Mr. Baker is one of Toledo's youngest and most enterprising business men, is a member of the Chamber of Commerce, also the Retail Business Men's Association; a born Toledoan, educated in the Toledo schools, and as a public-spirited citizen takes an active interest in all the affairs of the community.

### "The None Such" Laundry.

A noted Laundry, being "The None Such," centrally situated at No. 1123 Cherry street. This laundry was opened in 1895 by Mr. J. J. Yochum, who has had fourteen years experience, and makes a specialty of hand work. None but the best work is turned out, and every care is taken to prevent injury to garments. No corrosive or injurious acids are used in this establishment. Lace curtains are done up equal to new, and only moderate prices are charged. Mr. Yochum was born in Ohio in 1852. He is a progressive, liberal and honorable business man, who is very popular with patrons, and his future prosperity in this useful industry, seems well assured. The premises occupied are commodious and well equipped, and the annoyance of having articles changed for those of others is carefully guarded against in this laundry, whose patronage is rapidly increasing.

### Wm. Webster, Patent Attorney.

Among those making a specialty of patent cases, none have achieved a more signal success than Mr. Wm. Webster, who occupies handsomely appointed offices at No. 311 Superior street. This gentleman is a native of Michigan, a graduate of the National Law College of Washington, D. C., and he has been established in active practice the past ten years. While conducting a general law business and practicing before all courts, he devotes his particular attention to patent litigation. Among the recent valuable patents secured by him were an ingenious means for cleaning oil wells (December 8, 1896), and valuable improvements in the manufacture of cushion tires for vehicles. Mr.

Webster can be commended as a gentleman whose professional success has been due to the straightforward, prompt and honorable policy by which his affairs are conducted.

### The Peerless Laundry Company.

If the familiar aphorism, "Cleanliness is next to godliness," be indeed true (and many thousands there be who hold to its truth), how transcendently important to any community are its laundries. The cleanly city of Toledo is to be congratulated upon the number and high character of the laundries within her borders. One of the foremost laundries of this city is that of the Peerless Laundry Company whose extensive plant is located at 402 Front street. This company was established nearly ten years ago, and has always been located in the immediate vicinity which is its present site, and for the past five years in the building now occupied, which is a spacious two-story brick

20 by 80 feet in area, the whole of which is used for the purposes of the business, and is supplied with the latest improvements and inventions in the way of machinery, etc. A 30-horse boiler and 10-horse engine furnish motive power for the machinery, while the working force numbers about 20 employes. A number of wagons receive and deliver goods, and a flourishing business is done throughout the city and adjoining towns. Special attention is given to commercial work and hotel work, and it is hazardous nothing to say no better laundry work is done within the confines of the State than is done here. Mr. George E. Ryan is the sole prop-



GEORGE E. RYAN.

prietor of the business and owner of the property, is determined to keep abreast of the times in all matters pertaining to this line of business, and hence has had drilled a private artesian well on the premises in order to insure a continued supply of pure, clear water for use in the work. Mr. Ryan, by the way, is a native of Toledo, devoted to his home city, and besides being a most enterprising and progressive man in business, is an active and useful member of the K. of P., in which order he is quite as popular as among business associates. He has won success by honorable endeavor, and doubtless the same qualities will bring him still greater prosperity.

### Charles A. Dorr, Proprietor.

Toledo possesses the finest ambulance to be found in the country. It is owned by Mr. Charles A. Dorr, Proprietor of Dorr's Ambulance Service. It was designed and built by this gentleman after a personal

visit to and inspection of all the ambulances attached to the leading hospitals of the East and West, including the famous service of Bellevue Hospital, New York City. Mr. Dorr has been established in business since July, 1896, and has secured a liberal patronage, from 40 to 60 calls a month being made for his ambulance. This vehicle is large, roomy, well lighted, heated in winter, is comfortable and easy running, and provided with all up-to-date improvements. Mr. Dorr employs a staff of trained assistants, and calls received at any hour of the day or night receive prompt response. Mr. Dorr is a native of



CHAS. A. DORR.



Toledo, was educated here, and is thoroughly identified with the community, in whose institution and progress he takes commendable



pride. His is a genial, jovial nature, and he is highly popular in both business and social circles.

### Lindsey & Lindsey, Home Bakery.

Among the numbers and standing high in the list from a business point of view, is that of Lindsey & Lindsey, the home bakery, located at 920 Monroe street. This enterprising house was established in October, 1896, by Mrs. Allie V. Lindsey and Miss Gertrude Lindsey, both of whom have had large experience in this exacting line of trade. Employment is given to expert home bakers. The specialties of the firm are nutritious salt-raising bread, every variety of pie and cake, and dainty delicacies such as baked beans, sliced ham, veal loaf, corned beef, chipped beef, chicken pie, candies and ice cream. Both ladies came to Toledo from Detroit bearing recommendation from the very best people who were their patrons in the City of the Straits. They are business women of the true American type, who succeed because they deserve it. They are highly esteemed by their patrons.

### John G. Meister, Crystal Steam Laundry.

Among the active and important industries of the city of Toledo, there are none which fill a more important or necessary place, none which are a greater convenience to residents or a more decided boon to the visitor, than our first-class steam laundries. Of these there are several in operation, and prominent among them is the Crystal Steam Laundry, 408 Segur avenue, near Broadway. This concern was established and went into operation in July, 1895, and from the first took rank as one of the largest, best equipped and best managed concerns of the kind in the city. The premises are in the well known Meister block owned by Mr. John Meister, the prominent and popular butcher and grocery merchant. The laundry occupies two floors and basement, having an area 20x100 feet each, and affording ample room for the accommodation of the extensive business done here. The machinery equipment comprises an engine of 25-horse power and a full outfit of mangles and machines of modern, up-to-date make and all the necessary tools, fixtures and appliances necessary to the execution of thoroughly first-class work, such as will suit and satisfy the most fastidious dresser imaginable. Nearly a score of expert hands are constantly employed and several wagon outfits are required to keep up with the outside work of receiving and delivering. A large and growing patronage is received from many scores of the best families of the city as well as from leading hotels, business houses, boarding houses, and the better class of people generally. Laundering in this establishment is done according to well established scientific principles, and regard is had for scrupulous sanitary care in the handling and laundering of all goods sent here so that the germs of disease may not be disseminated, as has often been the case in carelessly conducted laundries. Mr. John G. Meister, the sole proprietor, is one of the youngest business men in Toledo, and at the same time he is one of the most active, enterprising and progressive. He is an active and valued member of the National Union, and is a young gentleman of great promise in business and strong popularity in all his social and personal relations. His manifest ability must insure for him marked success.

### J. M. Price, Grocer.

A gentleman who enjoys distinction in his section of the city is Mr. J. M. Price, whose grocery is situated at No. 918 Washington street. He has been established thirteen years, and has built up a large, superior trade. He now gives employment to several clerks, runs two delivery wagons, and has permanent customers in all parts of the city. The commodious, finely appointed store occupied is completely filled with a superior stock of the freshest and choicest staple and fancy groceries of all kinds. Mr. Price is a native of Ohio and a member of the Retail Grocers, Association. He is a thoroughly reliable, upright merchant, and needs no better recommendation than the mention of his name.

### M. F. Smith, Hatter.

One of the many who have added to the city's supremacy as a trade center is Mr. M. F. Smith, hatter and haberdasher, at No. 445 Summit street, who has built up not only a large, but exclusive trade. Mr. Smith buys direct from the leading manufacturers and jobbers, carries at all times a comprehensive line of hats and caps of the leading makes, such as the Chapin and Bradford hats. In the furnishing goods line, one can here find the newest and best of the season's offerings, underwear, shirts, gloves, neckwear, etc. Mr. Martin F. Smith is a native of Toledo, and a young man of marked business ability. He is alive to the best interests of the city, being thoroughly public-spirited, and is also highly esteemed by the trade.

### Dr. A. T. Kline, Dentist.

Dr. A. T. Kline, whose elegant and well-equipped dental office is located at 335 Superior street, is one of the best known and foremost dentists of the strictly regular schools in Toledo. He has been in this city twelve years, and is a graduate of the dental department of Vanderbilt University, Nashville, Tenn., one of the most renowned dental schools in the country, finishing his course there in 1880. Dr. Kline's practice is among the best people in the city, and while he works on strictly professional lines, he is always progressive and alert to all the best, latest and most approved modern methods in his work, as is

shown by the various electrical appliances and other apparatus which he uses in preparing teeth cavities for filling, without pain to the patient, as well as all other operations. The question is, why should not a learned and strictly professional dentist save his patient pain and inconvenience, and adopt progressive methods, as well as the skilled surgeon, in these days of scientific and professional progress. Dr. Kline, socially, is one of Toledo's prominent citizens, and his aim is to elevate the standard of his profession, and he ranks at the head among his people in the State.

### The Ames-Bonner Company.

While excelling in a great number and variety of manufactured products, which are distributed from all sections of the United States,



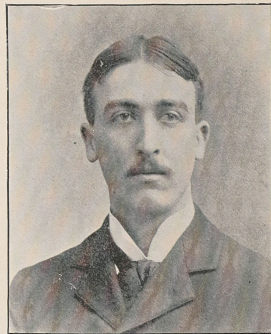
Toledo is an especially prominent center for the manufacture of high grade and superior articles in the line of brushes. The most prominent among the brush manufacturers is The Ames-Bonner Company,

the largest brush manufacturers in America, if not in the world. Their brushes are known as the A, B, C Solid Back Brushes and consists of hair, cloth, bath, hat, nail, shoe, shoe sets, polishers, daubers, stove, scrub and horse, besides many other special varieties too numerous to mention, including their far-famed bicycle brush. It is hardly necessary to allude in detail to the reputation of the products of this company, as they are so well known, but suffice to say that a visit to any jobbing house in the United States or Canada will at a glance at their stock of the A, B, C brushes, give one quite an idea of the business of the house which has so many distributing stations. These solid back brushes are made under patents conveyed to the Ames-Bonner Company of Toledo, Ohio, U. S. A., from the celebrated French engineer, Victor Gane, who devoted nine years to constructing the machines, and which, mechanically considered, are the peers of the typesetting or sewing machine. A solid back brush figuratively is misleading; many are worthless in construction or durability, but the ones made by the Gane machines, each bristle knot is independently held in place by a steel anchor forged like a fish hook, wonderfully made, insuring security and durability and warranted never to come apart. The Ames-Bonner Company is located at the corner of Ottawa and Lafayette streets. The factory is equipped throughout with an outfit of thoroughly improved modern machinery and all the necessary appliances of brush making, including two engines of seventy-five horse power each. A very large force is employed, consequently a number of families are dependent upon this company for a livelihood. The company maintains resident representatives in many of the principal cities of the United States, the most prominent of which are in New York, Philadelphia, Chicago, San Francisco, Baltimore, St. Paul, Kansas City, Omaha, Denver, New Orleans, St. Louis and Atlanta, besides having traveling salesmen look after intermediate points; thus covering the principal cities of the United States. The business was originally established in 1890 by Messrs. Ames & Bonner and successfully conducted by them until 1895 at which time the present company was incorporated with a capital stock of \$400,000. The officers of this company are at present C. A. Byers, president and manager; Joseph M. Gassam, vice-president;

Joseph Gazzam Mackenzie, secretary and treasurer. The extensive business which engages their attention is one of unusual importance to this city, and the great extent and magnitude thereof calls for, and the results indicate administrative qualities of a high order on the part of those in charge of the Ames-Bonner Company.

### Howe & Dixon, Electricians.

The advances of modern science as developed by the inventive genius of man, has marked the latter half of the present century as being by all odds the most wonderful period in the world's history. So great, indeed, have been the discoveries and so universal their application to the wants of men, it may be said that "old things have passed away, and all things have become new" in a material sense. In the development of hitherto unknown forces, the United States has taken the lead over all other nations of the earth, and in no part of the country have the latest inventions and scientific appliances been more generally availed of than in northern Ohio. In the important field of applied electrical power, Toledo is well to the foremost. There



LAURENS P. DIXON.

are as thoroughly expert electricians to be found here as anywhere on the globe. Among those who are especially prominent in this field of endeavor, attention is readily turned to the young and vigorous firm of Howe & Dixon, who occupy handsome business apartments at rooms



403 and 404 National Union building. This firm has handsomely fitted up offices and has also a commodious laboratory or workshop in the basement of the same structure, where a number of expert workmen are employed. The line of business conducted embraces everything pertaining to electric lighting, in all its variations and ramifications, and so satisfactory has been their work, that they have already obtained many of the most desirable contracts awarded in this section since they have been engaged in the business. Specimens of their superior work and skill may be seen in the electric work on the well known "Schmidt block," the Toledo work house, Cook's hall, on the East Side, Court House and Millikin's hotel at Bowling Green, Ohio, also electric light plant for city of Bowling Green and another similar plant in same county, besides many other jobs of equal magnitude and importance. This firm is composed of Messrs. Percy H. Howe and Laurens P. Dixon, Mr. Howe being a native Ohioan and Mr. Dixon from Michigan. They are young gentlemen of sterling characters and of high attainments in their profession, and the impress they have made in their brief three years existence as a firm, coupled with their acknowledged skill and demonstrated expertness, augurs for them a brilliant business future.

### The Toledo Brokerage Co.

The average Toledo business man of to-day is conspicuous for much of that indefinable quality, which, in the vernacular of the times, is epitomized under the name of "Hustler," and while this term is decidedly lacking in euphony, elegance, yet, when applied as an adjective, to an individual it invests that individual with a very American air. It signifies that such an one possesses a character distinctly and diametrically opposed to that of the unfortunate Mr. Micawber, who was always "waiting for something to turn up." The Toledo Brokerage Co., which was organized in October, 1896, and of which Mr. J. N. Charles Sedgwick is business manager, and Mr. S. O. Baker, secretary, must be classed as a "Hustler." Mr. Sedgwick was, himself, a "Knight of the Grip," for something like twenty-two years, and hence, "knows how it is himself." The seven traveling men now employed by this company, cover by rapid and quick trips, all parts of Northern

Ohio and Indiana and Southern Michigan, and have great success in the placing of large and valuable orders in the many lines represented by the company. They are manufacturers' agents in all lines, representing none but the very best houses in each branch of business, securing orders from the trade and procuring special articles generally. Among the principal firms and companies represented are the Mineralized Rubber Co., patentees, manufacturers and importers of every description of rubber and gutta percha goods, of 18 Cliff street, New York; The Imperial Varnish Co., of Akron, O.; Milwaukee Bag Co., of Milwaukee, Wis.; E. H. Stafford, manufacturer of office, school and church furniture, of Muskegon, Mich.; Goodridge Polish Co., of Cambridge, Mass., and very many other leading houses in various lines. Mr. Sedgwick is a fine example of the genus "Hustler," and is distinguished for honorable dealing and a capacity for dispatching an immense amount of business in brief time. Very desirable offices are maintained in the National Union Building, and the absolute success of the business is already more than a matter of conjecture.

### The Moreton Truck & Storage Co.

Warehousing methods have undergone great changes of late years, none of which are more marked than the establishment of great fire proof buildings for the storage of miscellaneous merchandise, these warehouses being controlled and owned by responsible corporations and the business being conducted systematically, in perfect order and absolutely without risk of loss to their patrons. The foremost concern in Toledo engaged in this industry, and which makes a specialty of the storage of carloads of goods intended for reshipment, is that of The Moreton Truck & Storage Company. This company conducts a very extensive business in this line and in their general trucking and storage business, being fully equipped for moving and delivering goods of every description, packing for shipment, pianos, household goods, etc., which necessitates the employment of a large force of men and numerous trucks. The Moreton Truck & Storage Company was organized in 1883, and incorporated under the state laws of Ohio, with ample paid-in capital. Its affairs have been judiciously directed by men of thorough

experience and sound ability, and today the establishment rests upon a solid and permanently prosperous basis. As before stated, a leading feature is made of the re-distribution of goods on carload consignments. The company is continually receiving many carloads of farm implements, machinery, garden and field seeds, etc., from manufacturers and wholesalers, which are placed in their warehouses, where they are held until orders are sent to reship them, then they are forwarded to various points over the different railroad lines running throughout Ohio, Indiana and Michigan. The company's facilities enables them to conduct this department in the most efficient manner, and the advantages they offer are fully appreciated by those who have had transactions with them. The company's business premises comprise a four-story brick warehouse, 60x120 feet in dimensions, at Nos. 232 234-236 Huron street; a five-story brick warehouse, 150x200 feet on the Clover Leaf railroad with which it is connected with a 500 feet side track; and large three-story brick stables, 100x120 feet in size, at Nos. 15 to 23 Huron street. The interior arrangement of the warehouses is perfect, and ever facility is afforded for the storage of merchandise and property of every description. The officers of the company are: President, Ed. H. Moreton; Vice-President, Milo J. Turner; Secretary and Treasurer, Chas. S. Turner. These gentlemen are well known in Toledo's com-

mercial and social circles, and are thoroughly identified with the progress and prosperity of the community.

### The Toledo Flour and Feed Co.

There is not, as will readily be acknowledged, among the great staple food products, any one that approaches flour in point of interest and importance, and it is therefore, in the nature of things that its production and sale should constitute one of the principal branches of activity in every center of commerce and trade. A flourishing and noteworthy concern in this line is that of the Toledo Flour and Feed Co., No. 508 Summit street. The business was established in 1895 by John Bullis and Wm. Jones, under the above title, and has grown to enormous proportions. The premises occupied are a two-story brick building. The firm carries a large stock of flour and feed, baled hay, straw, buckwheat flour, prepared buckwheat and pancake flour, and the famous Duluth Imperial Flour. The business of the house extends throughout Northern Ohio and Michigan, and traveling salesmen are constantly on the road in the interests of the house. Both gentlemen are natives of Canada, and are highly esteemed in business circles. Mr. Jones is chairman of the Board of Trustees of the City Water Works.

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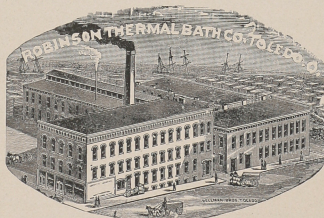
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